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Order No.	Sales Person	Customer	Quantity Job Name	Shipment Date	Shipped Quantity	Order Value	Invoiced/ Output	Price (Turnover)	Total Cost	Cost Price	Dir. Cost Materials	Dir. Cost Outwork	Dir. Cost Labor
22-038753	LNOLAN	American Breast Care	500 Antibacterial Hand Sanitizer	01/12/22	0	525	525	265	265	265	0	265	0
22-38774	SGOSS	H&W Solutions	8 WOC Shirts for Sarah & Natalia	01/11/22	0	0	0	23	17	17	17	0	0
22-38828	SGOSS	White Cap	500 WOC - iHealth Covid-19 Rapid		0	8,500	0	5,642	5,642	5,642	0	5,642	0
22-38832	sgoss	Employees, Friends	2 WOC Safety Vests for Sarah &	01/13/22	0	0	0	14	11	11	11	0	0
22-38856	ROY.JO	Williams Benator &	250 Satin Stylus Pen	01/20/22	0	425	0	183	183	183	0	183	0
22-38858	LNOLAN	Salto Systems, Inc.	100 STOREFRONT - Journal Notebook	01/21/22	0	470	0	99	99	99	0	99	0
22-38861	LNOLAN	Salto Systems, Inc.	200 STOREFRONT - INVENTORY -	01/21/22	0	1,200	0	617	534	534	24	510	0
22-38862	LNOLAN	Salto Systems, Inc.	12 STOREFRONT - Callaway	02/18/22	0	818	0	588	511	511	0	511	0
22-38876	SGOSS	The Home Depot, Inc.	15,000 Home Depot - Covid Face Shield		0	26,250	0	20,889	18,135	18,135	225	17,910	0
22-38882	LNOLAN	Salto Systems, Inc.	12 STOREFRONT - A3415201-24	02/18/22	0	310	0	221	189	189	24	165	0
22-38945	LNOLAN	Salto Systems, Inc.	72 STOREFRONT - Survival Card	03/25/22	0	634	0	426	368	368	25	343	0
22-38952	GBARK	National Christian	3 West Michigan Eddie Bauer	01/21/22	0	230	0	31	24	24	24	0	0
22-38973	sgoss	White Cap	2 Stetson / MBI Expo Retractable	01/18/22	0	527	0	222	171	171	171	0	0
22-39019	sgoss	The Home Depot, Inc.	52 INVENTORY REORDER - ARIBA	01/17/22	0	7,290	0	5,590	4,860	4,860	0	4,860	0
22-38980	sgoss	Fort Bend County	2 Fort Bend County Sheriff's Office -	02/04/22	2	308	0	227	197	197	0	197	0
22-39007	LNOLAN	Salto Systems, Inc.	1 SSI Outerwear additional jacket	01/28/22	0	105	105	29	22	22	22	0	0
22-39041	sgoss	White Cap	5 Customer Supplied Co Branded	01/24/22	0	95	49	0	0	0	0	0	0
22-39063	LNOLAN	Salto Systems, Inc.	1 Award - Josh Chanca	01/21/22	0	108	0	81	70	70	0	70	0
22-39072	JENNIF	Memorial Health	100 Memorial Health Storefront	01/21/22	0	1,325	1,325	0	0	0	0	0	0
22-39091	sgoss	White Cap	260 Carhartt ® Workwear Pocket Long	02/04/22	0	9,750	0	3,648	3,173	3,173	0	3,173	0
22-39098	sgoss	White Cap	888 SW Region Emblem Hats	02/14/22	0	9,946	0	8,316	7,232	7,232	0	7,232	0
22-39129	LNOLAN	Mazzone & Associates	1 6ft Non-fitted Tablecloth	02/01/22	0	150	0	98	85	85	0	85	0
22-39137	JENNIF	Memorial Health	100 Memorial Health Board Gifts	01/31/22	0	4,275	4,275	0	0	0	0	0	0
22-39817	LNOLAN	Advanced Distributor	250 ADP - Lennox Product Information	02/28/22	0	3,569	0	2,799	2,434	2,434	0	2,434	0
22-39148	JENNIF	Memorial Health	185 Memorial Health Board Gifts	01/31/22	0	11,100	11,100	0	0	0	0	0	0
22-39164	GBARK	TekStream Solutions	3 TekStream Hoodies	02/02/22	0	144	0	22	17	17	17	0	0
22-39174	JENNIF	Memorial Health	295 Memorial Health Board Gifts	02/04/22	0	12,908	12,463	0	0	0	0	0	0
22-39219	LNOLAN	Hitachi Construction	72 INVENTORY - HIT079 Callaway	02/18/22	0	1,008	0	683	589	589	37	552	0
22-39220	LNOLAN	Hitachi Construction	100 Inventory - HIT130 - Basecamp	02/18/22	0	4,500	0	2,842	2,471	2,471	0	2,471	0
22-39223	LNOLAN	Hitachi Construction	49 HIT131 - Swiss Army Knife,	02/18/22	0	4,374	0	1,392	1,207	1,207	29	1,178	0
22-39224	GBARK	SiteOne Landscape	144 Contour 14oz Mug	02/16/22	0	1,339	0	713	620	620	0	620	0
22-39233	LNOLAN	Hitachi Construction	200 Inventory - HIT040 Hitachi Beanie -	02/11/22	0	2,620	1,800	52	40	40	40	0	0
22-39239	JENNIF	Guardian Fall	35 8ft Table Cloths	01/28/22	35	6,009	0	3,854	3,351	3,351	0	3,351	0
22-39273	JENNIF	Memorial Health	30 Memorial Health Board Gifts	02/09/22	0	2,700	2,724	0	0	0	0	0	0
22-39282	LNOLAN	MarketSource Inc	3,000 #DBCF-12 - 1/2" DEBOSSED	02/11/22	0	1,350	0	911	792	792	0	792	0
22-39296	LNOLAN	Salto Systems, Inc.	8 Salesperson of the Month	02/09/22	0	80	0	213	174	174	86	88	0
22-39389	GBARK	Buckle Up	1 Next Level 3600 - Cotton Short	02/04/22	1	0	0	17	15	15	0	15	0
22-39468	LNOLAN	National Christian	100 5 Ways to Start the Generosity	02/04/22	100	438	0	52	35	7	0	0	7
22-39415	LNOLAN	Atlanta Braves	63 Braves WS Prints - FRAMES	02/10/22	0	6,300	0	4,927	4,284	4,284	0	4,284	0

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	Sales			Shipment	Shipped		Invoiced/	Price			Dir. Cost	Dir. Cost	Dir. Cost
Order No.	<b>Person</b> GBARK	Customer	Quantity Job Name	Date	Quantity	Order Value	Output	(Turnover)	Total Cost	Cost Price	Materials	Outwork	Labor
22-39431	ROY JO	SiteOne Landscape	500 Daily Pay New Hire	02/03/22	500	344	0	156	106	20	0	0	20
22-39441	SGOSS	First Advantage	2,000 10 x 13 Catalog Envelope - Lower	01/28/22	2,000	618	717	0	0	0	0	0	0
22-39445		White Cap	11 Inventory Reorder - Ladiess	02/03/22	0	911	0	6	5	5	5	0	0
22-39477		AERO Systems	24 Aero Racing Hats (pink)	02/09/22	0	348	0	23	18	18	18	0	0
22-39483		Evans General	100 Chrome USB 8G + Magnetic Gift	02/22/22	0	1,150	0	772	671	671	0	671	0
22-39501	HOUSE	Next Level	60 BV1103 Premium Velour Beach	02/23/22	0	1,710	0	960	835	835	0	835	0
22-39502	GBARK	Ruby-Collins, Inc.	4 Denim Button Ups (ADD ONS)	02/10/22	0	154	0	23	18	18	18	0	0
22-39504	GBARK	SiteOne Landscape	30 Black Venture Tote with	02/25/22	30	495	0	38	29	29	29	0	0
22-39527	SGOSS	Astral Health & Beauty	100 COS Refer A Friend Cards	02/07/22	100	155	244	0	0	0	0	0	0
22-39626	SGOSS	White Cap	27 Storefront POD # 264627	02/14/22	23	0	0	59	45	45	45	0	0
22-39587	LYNN.N	Hitachi Construction	24 INVENTORY - (HIT139) DRI	02/18/22	24	2,040	2,040	0	0	0	0	0	0
22-39588	SARAH	White Cap	36 INVENTORY: WC-MM-1061 /	02/04/22	36	792	792	0	0	0	0	0	0
22-39590	SARAH	White Cap	36 INVENTORY: WC-MM-1062 /	02/04/22	30	792	792	0	0	0	0	0	0
22-39616	SGOSS	White Cap	20 Inventory Reorder - Men's Carhartt	02/14/22	20	2,040	0	20	15	15	15	0	0
22-39812	LNOLAN		50 Gary Wing Artist Prints - Framed	02/18/22	0	3,182	0	451	347	347	347	0	0
22-39675	SGOSS	White Cap	22 Inventory Reorder - Be Safe T-	02/21/22	22	439	0	19	15	15	15	0	0
22-39676	SGOSS	Hitachi CM Shop	50 Frames	02/23/22	0	1,748	0	1,509	1,312	1,312	0	1,312	0
22-39683	sgoss	White Cap	1 Supplier Summit Production Jacket	02/21/22	1	0	0	22	17	17	17	0	0
22-39718	SARAH	White Cap	33 WOC Associate Recognition	02/18/22	31	1,763	0	23	18	18	18	0	0
22-39730	sgoss	Tindall Corporation	200 Storefront POD # 285417	02/11/22	0	760	0	602	517	517	49	468	0
22-39731	sgoss	NAMB - North	25 BADGE RELEASE PROGRAM	02/25/22	0	433	0	292	254	254	0	254	0
22-39747	SARAH	White Cap	15 INVENTORY - WC-MM-1060 /	02/11/22	14	138	138	0	0	0	0	0	0
22-39748	SARAH	White Cap	33 INVENTORY - Lifestyle Panels (11	02/11/22	32	1,440	1,440	0	0	0	0	0	0
22-39886	SGOSS	White Cap	3,000,000 INVENTORY WCOPS192 / WC-	02/23/22	0	45,240	0	32,427	28,198	28,198	0	28,198	0
22-39866	SARAH	White Cap	10 Carhartt Gilliam Jackets	02/25/22	10	1,411	0	20	15	15	15	0	0
22-39887	ROY.JO	Amec Foster Wheeler	1 Elleven TSA 17" Computer	02/18/22	1	14	0	205	158	158	158	0	0
22-39883	SARAH	White Cap	51 RAM/Diamond Tool & Tri-Supply	02/15/22	0	22,950	0	155	120	120	120	0	0
22-39897	LYNN.N	TekStream Solutions	48 INVENTORY (TEK-PR-1004) Polar	03/04/22	0	820	0	629	540	540	51	489	0
22-39918	SARAH	White Cap	5 Inventory Reorder - Ladies Nike	02/25/22	5	161	0	23	18	18	18	0	0
22-39940	JENNIF	Memorial Health	1,000 HR - FriXion Erasable Gel Ink Pen	03/04/22	0	2,225	0	1,695	1,470	1,470	31	1,439	0
22-39957	JENNIF	Memorial Health	40 TMH Four Raising the Score Tees	03/04/22	40	507	0	32	24	24	24	0	0
22-40242	SARAH	White Cap	4 Storefront POD # 266147	03/08/22	0	0	0	21	16	16	16	0	0
22-40065	SARAH	Crown Capital	500 Shipper Box - 30 x 29.75 flat - 9 x	02/25/22	0	6,202	0	1,212	932	932	932	0	0
22-40006	SARAH	White Cap	140 Inventory Reorder - Full Zip Hoodie		140	3,240	0	51	40	40	40	0	0
22-40122	SARAH	White Cap	110 MF Maher Hats	03/09/22	110	1,516	0	16	12	12	12	0	0
22-40122	SARAH	White Cap	100 Functional New Hire Kits - water	03/04/22	0	1,535	0	1,489	1,294	1,294	0	1,294	0
22-40036	LYNN.N	Salto Systems, Inc.	6 Storefront POD #520447 and	03/04/22	6	1,555	0	1,409	1,294	1,294	17	1,294	0
22-40046	LYNN.N		3 Storefront POD #296647 and	03/04/22	3	99	0	19	17	17	15	0	0
	JENNIF	Salto Systems, Inc. Memorial Health	"0707.7		0		0					0	0
22 <del>-</del> 40197	PEININIE	ivicinonal nealth	12 Physician Jackets	03/16/22	0	652	0	41	31	31	31	0	0

Job WIP per 3/9/2022

H&W Solutions

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Order No.	Sales Person	Customer	Quantity Job Name	Shipment Date	Shipped Quantity	Order Value	Invoiced/ Output	Price (Turnover)	Total Cost	Cost Price	Dir. Cost Materials	Dir. Cost Outwork	Dir. Cost Labor
22-40246	ROY.JO	Amec Foster Wheeler	12 Class 3 Safety Vests	03/16/22	12	189	0	48	37	37	37	0	0
22-40269	SARAH	White Cap	1 TravisMathew Cold Bay Vest	03/04/22	1	86	0	21	16	16	16	0	0
22-40377	JENNIF	Memorial Health	250 New Leader Onboarding Gifts-6	04/08/22	0	3,313	0	2,050	1,783	1,783	0	1,783	0
22-40391		Fernbank, Inc.	573 2022 March - EB Letters Mailing	03/10/22	0	855	103	0	0	0	0	0	0
22-40392		Fernbank, Inc.	465 2022 March - R1 Letters Mailing	03/10/22	0	785	83	0	0	0	0	0	0
22-40393		Fernbank, Inc.	602 2022 March - R2 Membership	03/10/22	0	378	108	0	0	0	0	0	0
22-40394		Fernbank, Inc.	1,159 2022 March Lapsed Membership	03/10/22	0	565	208	0	0	0	0	0	0
22-40415		Employees, Friends	6 T-Shirts - Still Rocking At	03/09/22	6	135	0	41	31	31	31	0	0
							41,030	110,875	96,803	96,689	2,890	93,772	26