

| Years (Order Date) | Quarters (Order Date) | Months (Order Date) | Sub-Category | Values       |                 |
|--------------------|-----------------------|---------------------|--------------|--------------|-----------------|
|                    |                       |                     |              | Sum of Sales | Sum of Quantity |
| 2019               | Qtr1                  | Jan                 | Accessories  | 55571        | 37              |
|                    |                       |                     | Appliances   | 813          | 4               |
|                    |                       |                     | Art          | 40756        | 20              |
|                    |                       |                     | Binders      | 54300        | 48              |
|                    |                       |                     | Bookcases    | 30372        | 15              |
|                    |                       |                     | Chairs       | 13272        | 13              |
|                    |                       |                     | Copiers      | 948          | 4               |
|                    |                       |                     | Envelopes    | 18302        | 16              |
|                    |                       |                     | Fasteners    | 9933         | 6               |
|                    |                       |                     | Furnishings  | 65971        | 60              |
|                    |                       |                     | Labels       | 14007        | 17              |
|                    |                       |                     | Paper        | 50112        | 43              |
|                    |                       | Feb                 | Phones       | 56157        | 31              |
|                    |                       |                     | Storage      | 7590         | 31              |
|                    |                       |                     | Tables       | 19150        | 14              |
|                    |                       |                     | Accessories  | 39301        | 14              |
|                    |                       |                     | Appliances   | 13067        | 18              |
|                    |                       |                     | Art          | 18120        | 17              |
|                    |                       |                     | Binders      | 42955        | 35              |
|                    |                       |                     | Bookcases    | 567          | 2               |
|                    |                       |                     | Chairs       | 23550        | 16              |
|                    |                       |                     | Envelopes    | 14242        | 10              |
|                    |                       |                     | Fasteners    | 34256        | 22              |
|                    |                       | Mar                 | Furnishings  | 51922        | 44              |
|                    |                       |                     | Labels       | 14243        | 9               |
|                    |                       |                     | Machines     | 2324         | 5               |
|                    |                       |                     | Paper        | 56371        | 34              |
|                    |                       |                     | Phones       | 44197        | 34              |
|                    |                       |                     | Storage      | 65455        | 36              |
|                    |                       |                     | Supplies     | 9041         | 3               |
|                    |                       |                     | Tables       | 8704         | 7               |
|                    |                       |                     | Accessories  | 72421        | 45              |
|                    |                       |                     | Appliances   | 25404        | 24              |
|                    |                       |                     | Art          | 34477        | 24              |
|                    |                       |                     | Binders      | 127318       | 96              |
|                    |                       |                     | Bookcases    | 13058        | 15              |
|                    |                       |                     | Chairs       | 54707        | 50              |
|                    |                       |                     | Envelopes    | 28812        | 21              |
|                    |                       |                     | Fasteners    | 8177         | 3               |
|                    |                       |                     | Furnishings  | 119511       | 68              |
|                    |                       |                     | Labels       | 3560         | 4               |
|                    |                       |                     | Machines     | 27358        | 16              |
|                    |                       |                     | Paper        | 108930       | 69              |

|             |      |     |          |          |       |
|-------------|------|-----|----------|----------|-------|
| 2019        | Qtr1 | Mar | Phones   | 102952   | 69    |
|             |      |     | Storage  | 80793    | 37    |
|             |      |     | Supplies | 13593    | 9     |
|             |      |     | Tables   | 38418    | 29    |
|             | Qtr2 |     |          | 2949423  | 2240  |
|             | Qtr3 |     |          | 3604554  | 2767  |
|             | Qtr4 |     |          | 4413720  | 3587  |
| 2020        |      |     |          | 16682000 | 12976 |
| Grand Total |      |     |          | 29384755 | 22814 |