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What's Descaling?

Autonomy & Alignment over Command & Control

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Managers, Owners & Masters = 0
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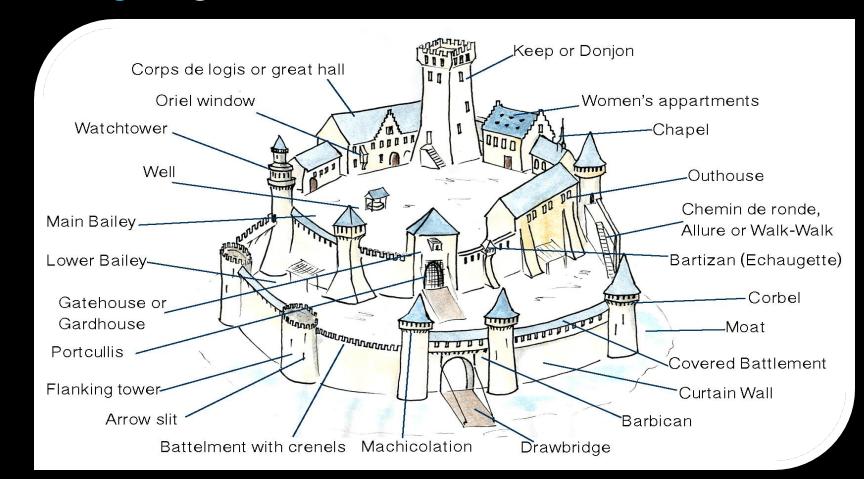
- > Delegation/Collaboration ratio = 1
- Maximum Meeting Size = 6
- Minimum Feedback Frequency = 20 mins

- Wildlings build for noble houses to avoid invasion
- > Noble houses can't build; they're busy feuding
- > Wildlings align via chapters & councils, not hierarchy

Objective:

Self-organize, Self-manage & Self-direct ...

To build a giant Westeros Castle uniting the houses



- > Wildlings form 3-6 person squads
- > Each member has a different chapter
- > Each chapter has a different metric

Squads



Chapters cross-link the squads



The Artist: metric is geometric and scale symmetry. Focuses breadth-first, never losing sight of the whole.



The Architect: metric is enclosed volume. Focuses on reusable practices, tools and building techniques



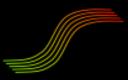
The Merchant: metric is # of different rooms. Focuses design on experiences of high-born lords and ladies



The Maester: metric is sturdiness. Integrity vs winter, wobbles and walkers. Focuses on root causes.



The Captain: metric is military preparation. Focus on defence via trebuchets, boiling oil, pit traps, etc.



The Speaker: metric is throughput – the multiple of all the other metrics. Focuses work on the current bottleneck.



Streams named by customer

- 1. Baratheons
- 2. Boltons
- 3. Greyjoys
- Lannisters
 Martells
 Mormonts
- Starks
 Tyrells
 Targaryens

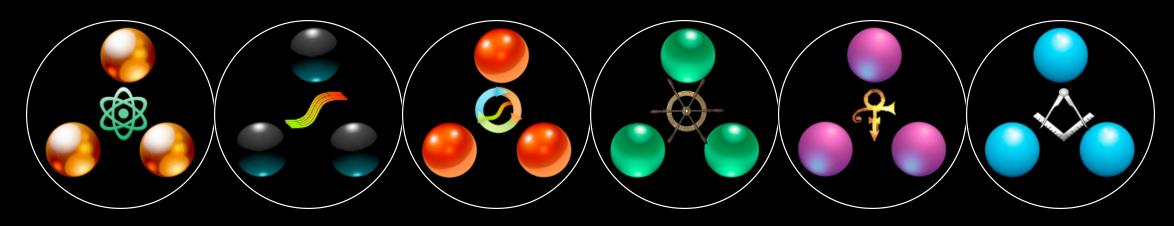
Autonomy & Alignment

- Form 3 Squads per Stream
- > Each Stream builds separately
- Alignment via "Treaty Chains"
 - > Squad to Squad
 - Stream to Stream

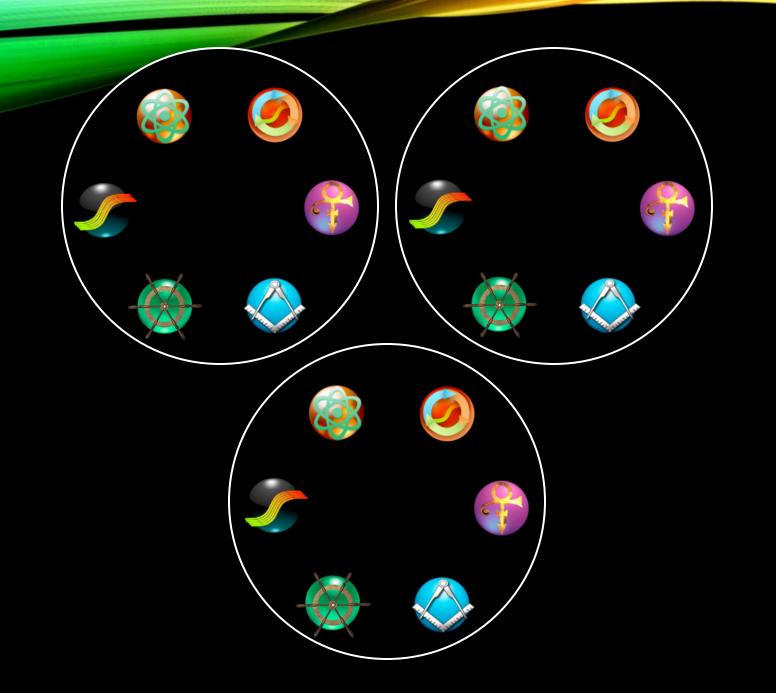


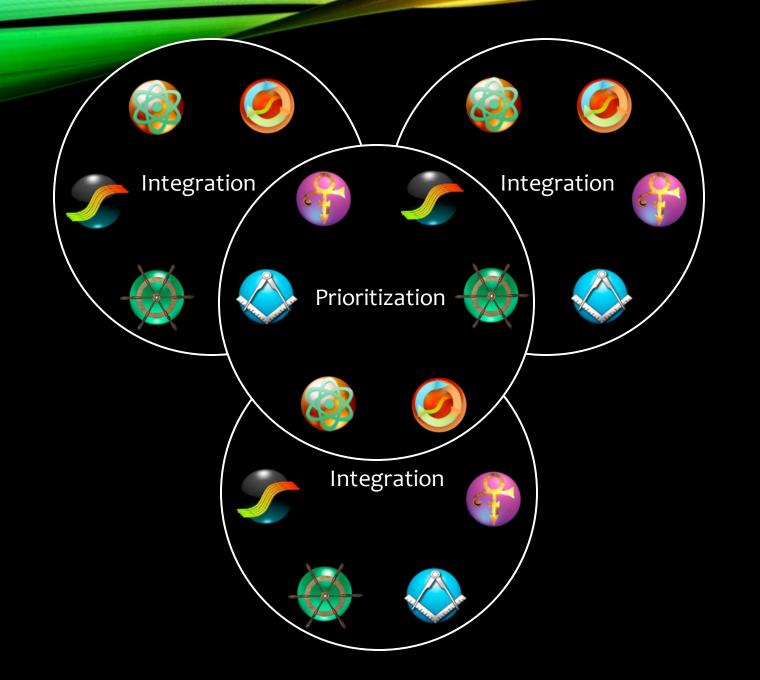


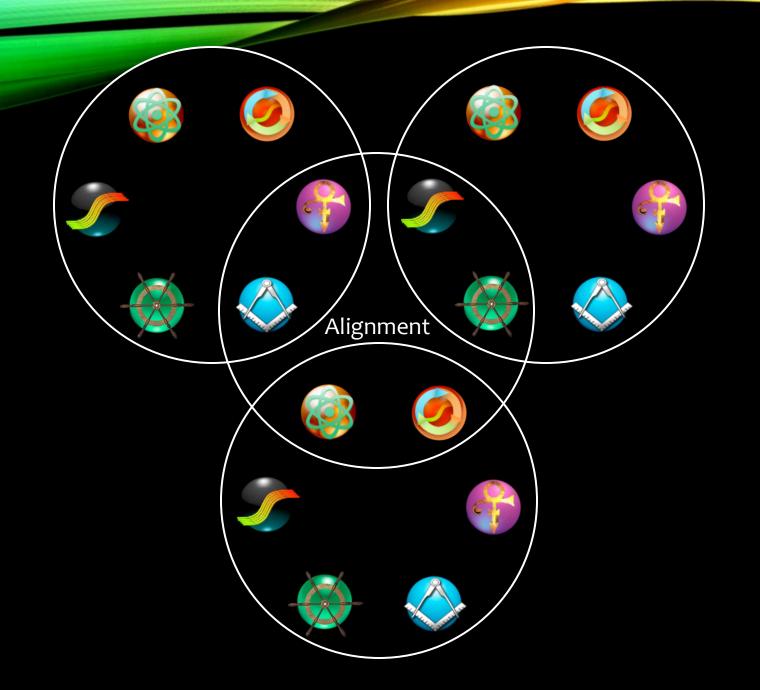
What's the game?



Chapters enable right-sized Squads to form self-managing Streams

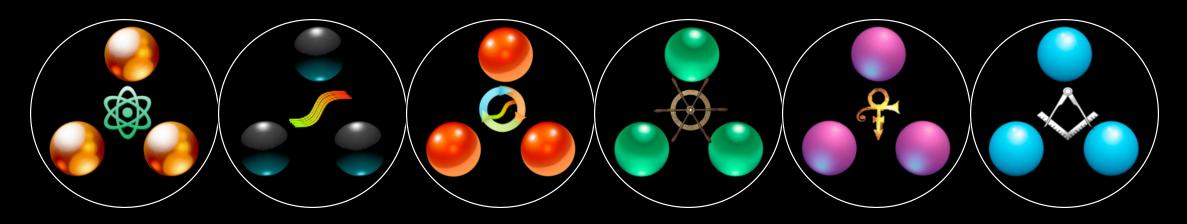




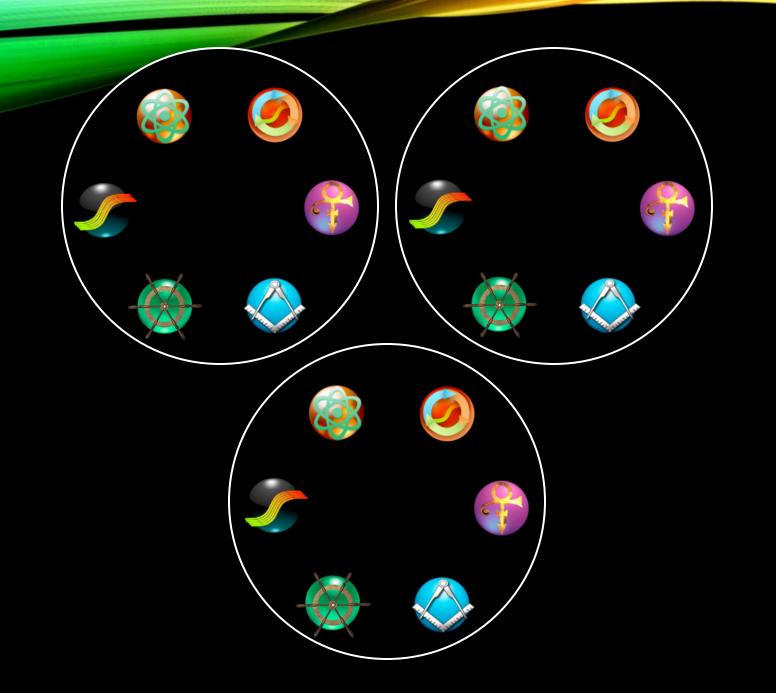


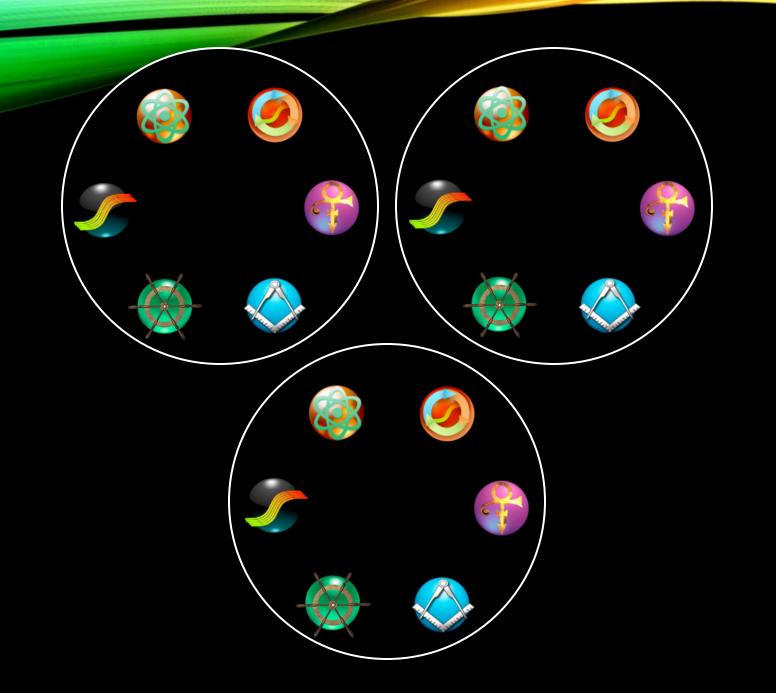


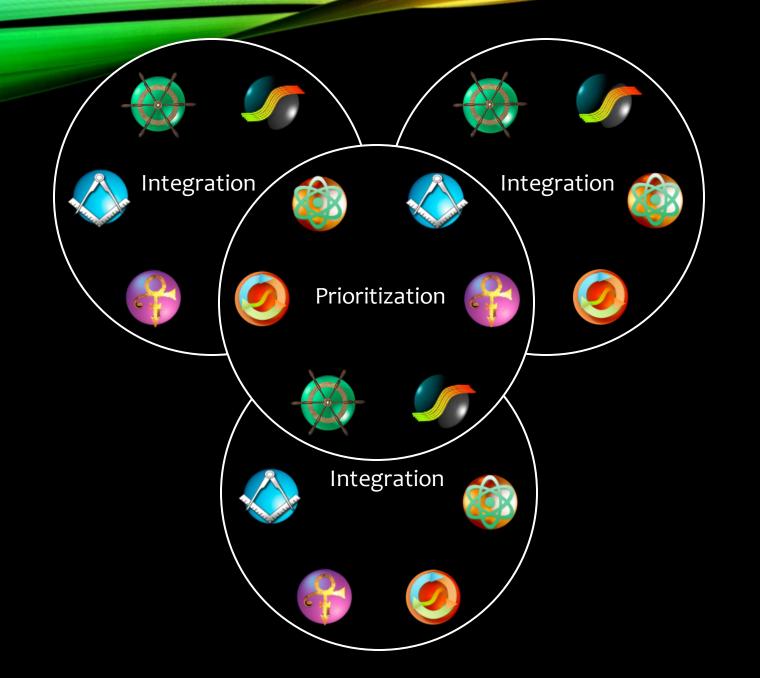


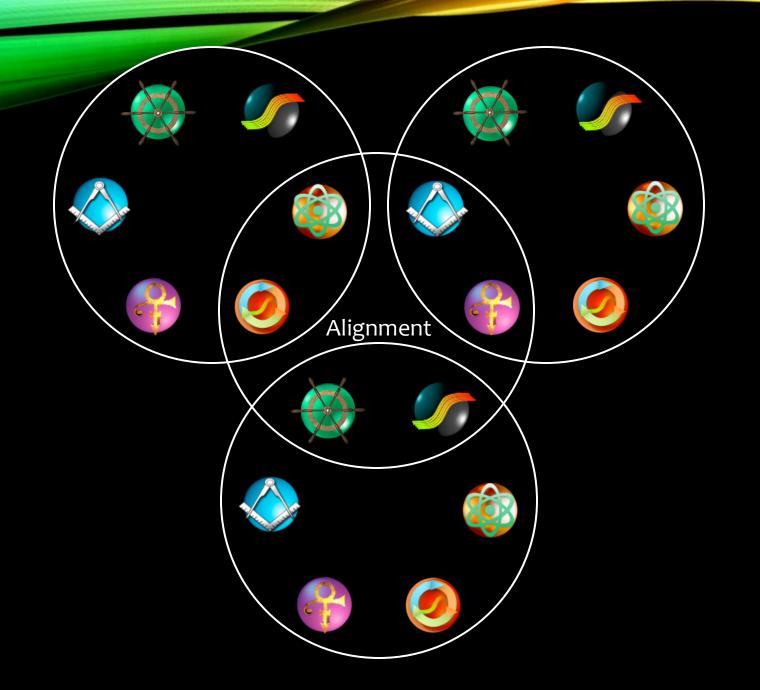


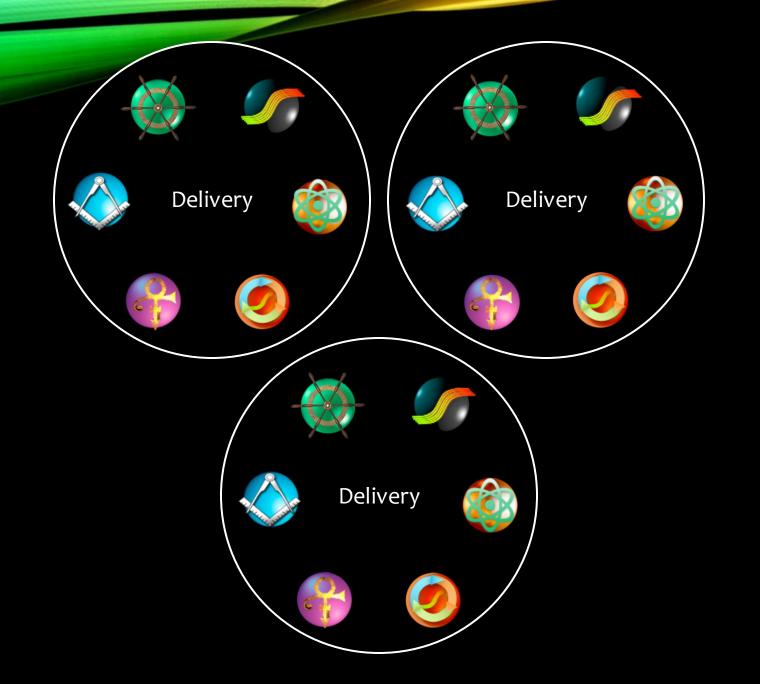
Chapter Meetings: Propose Treaties & Features

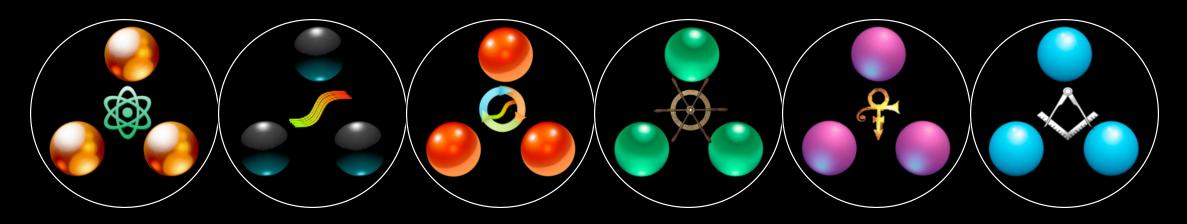




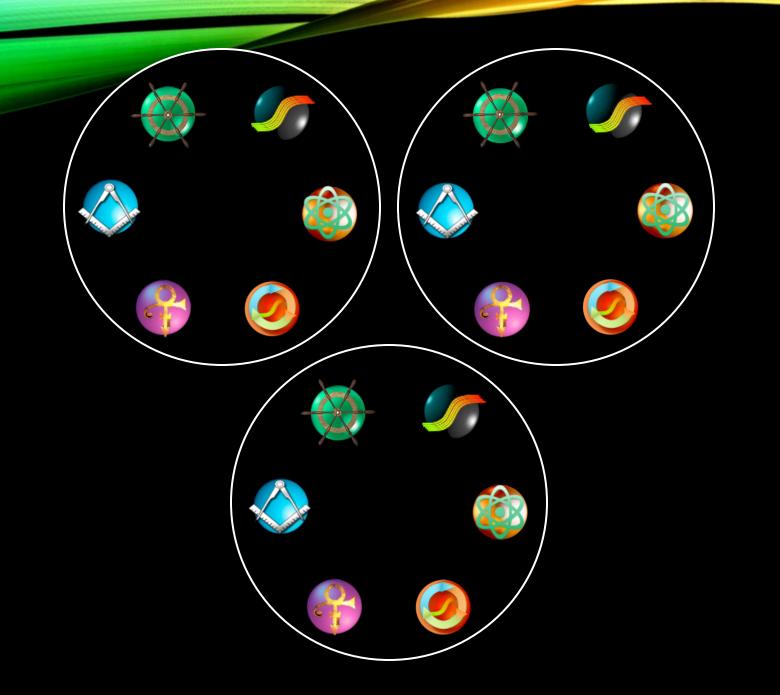


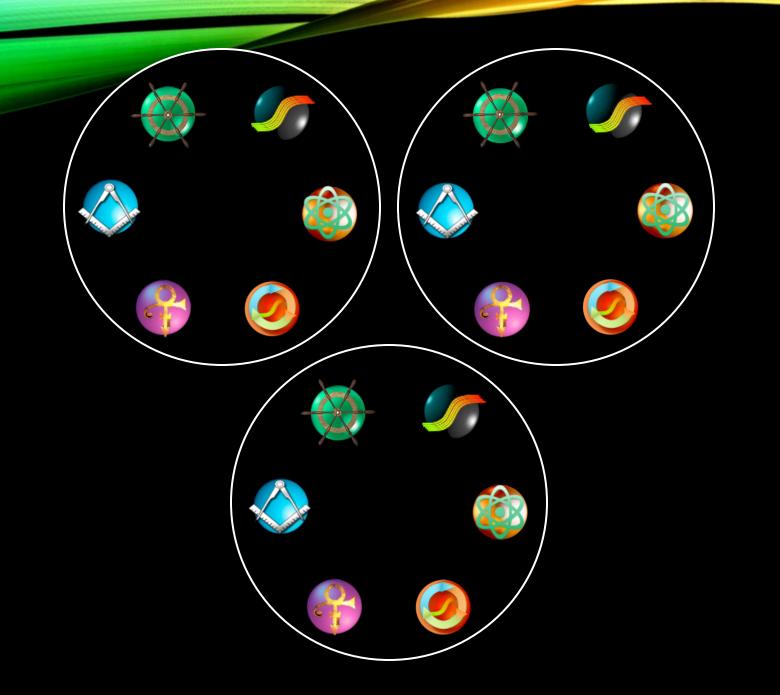


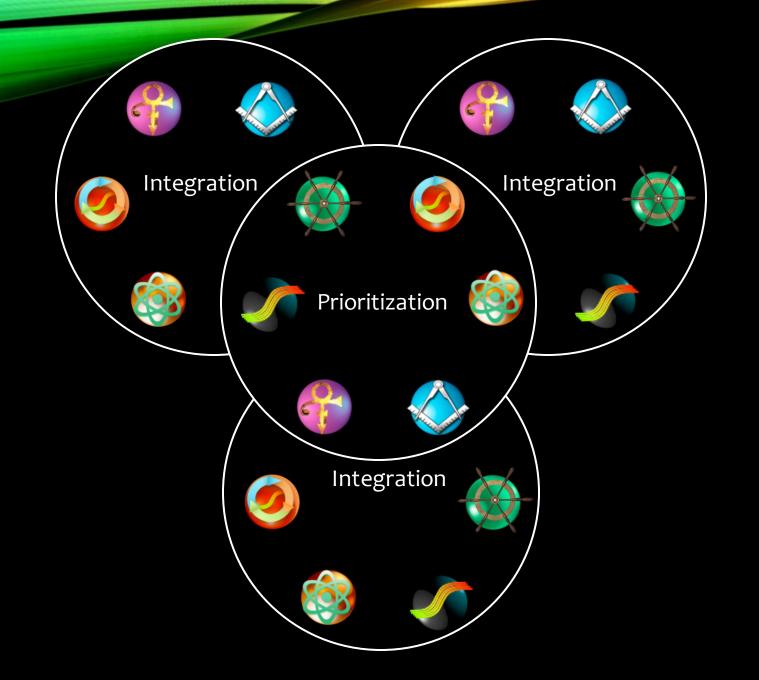


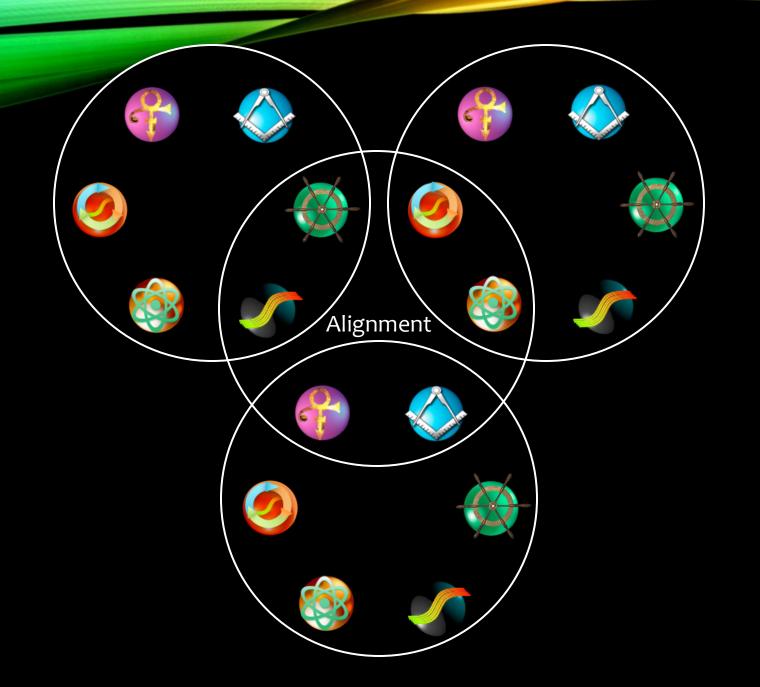


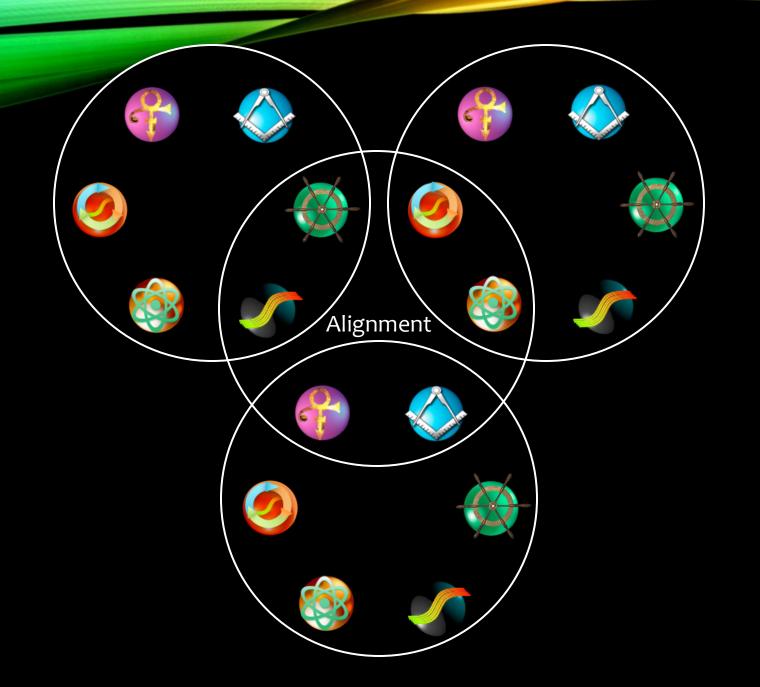
Chapter Meetings: Propose Treaties & Features

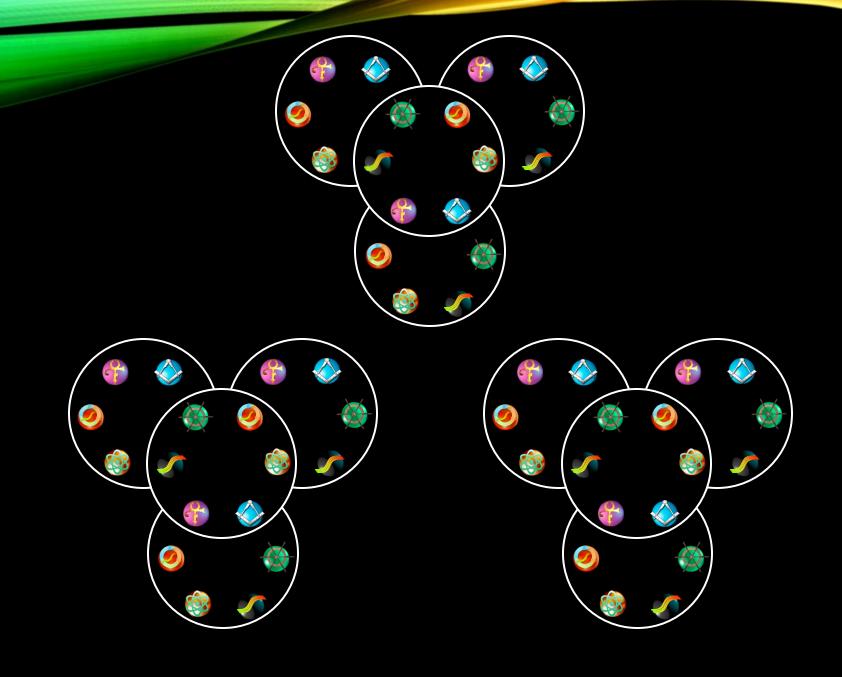


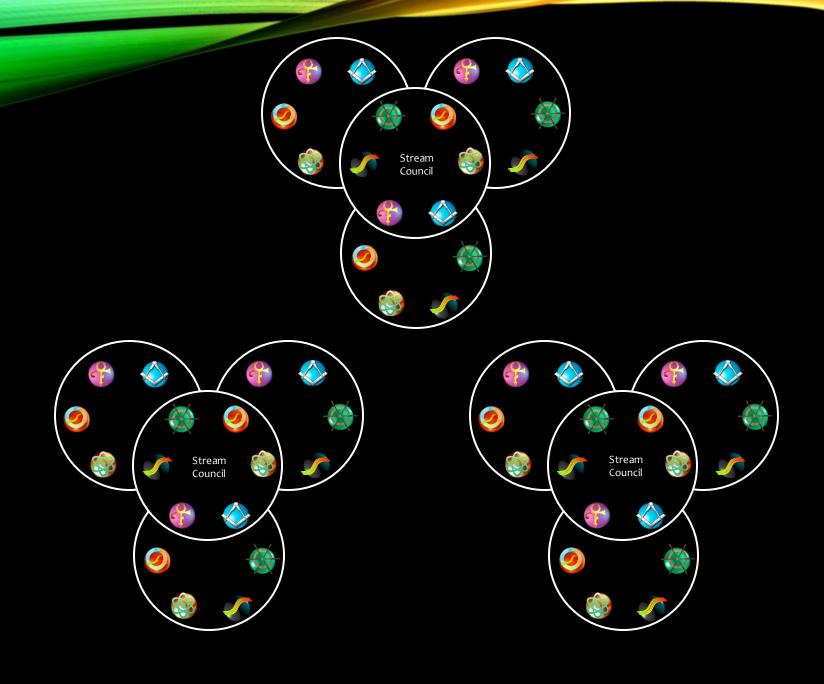








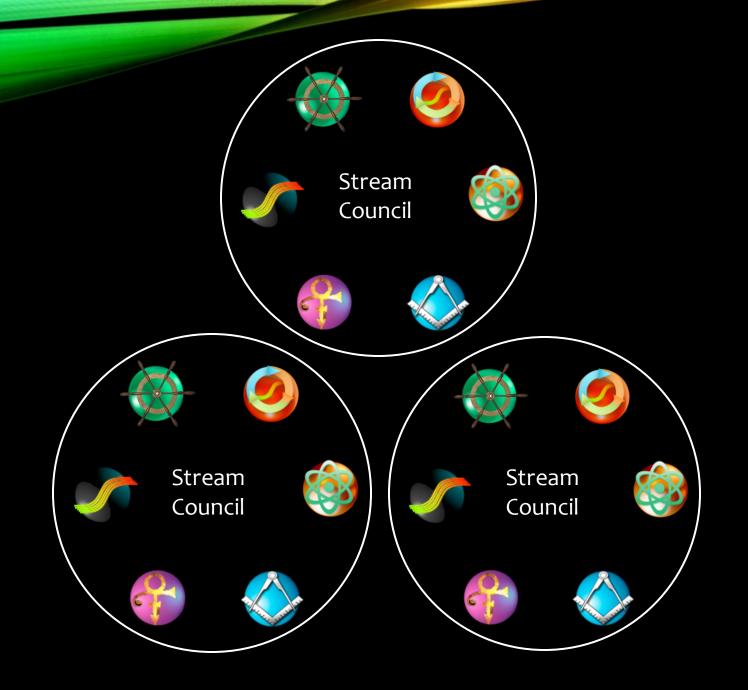


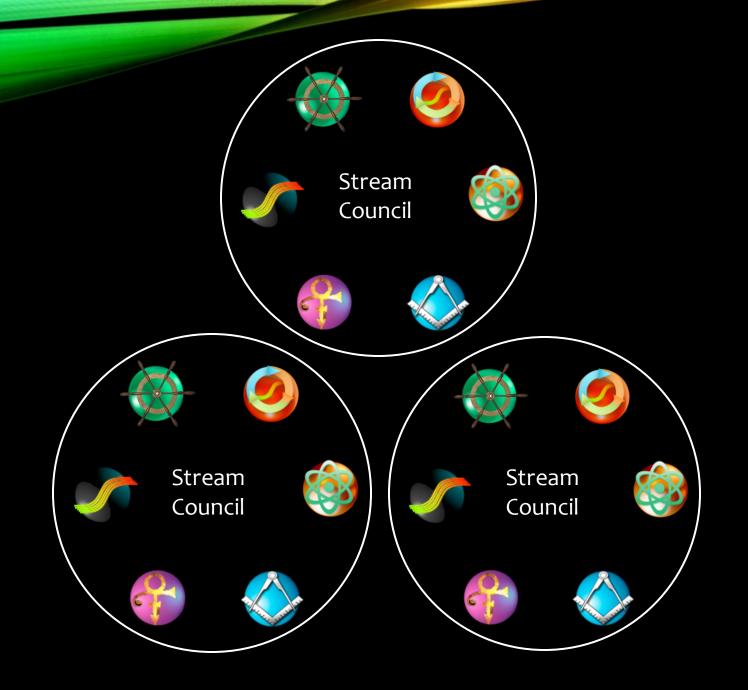


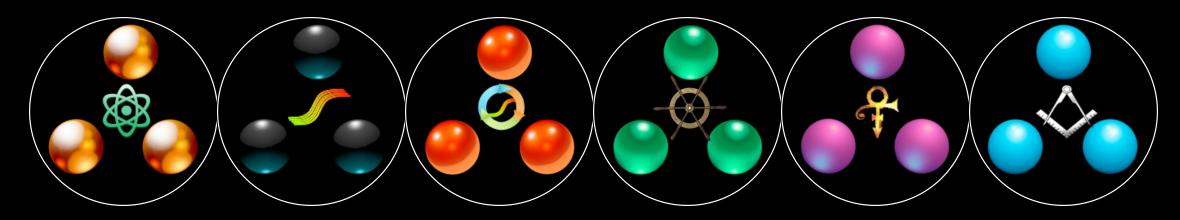






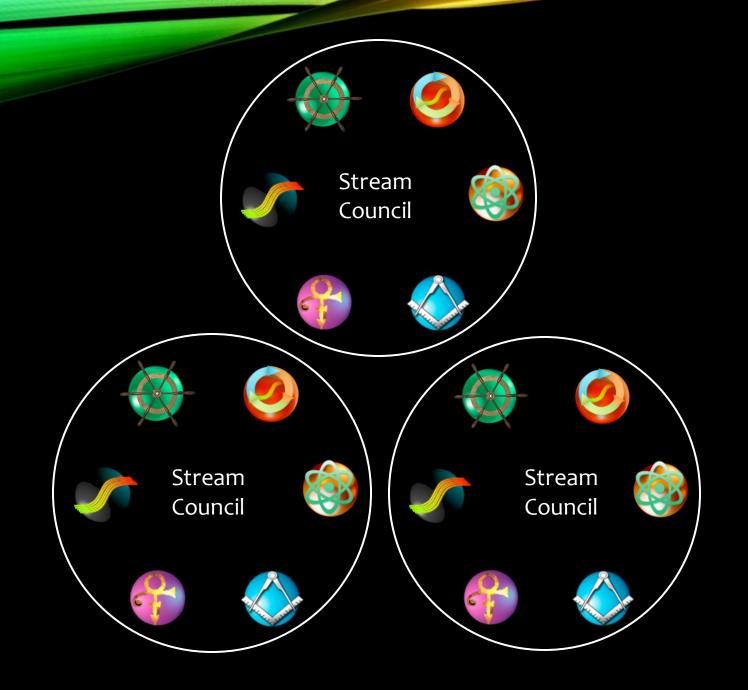


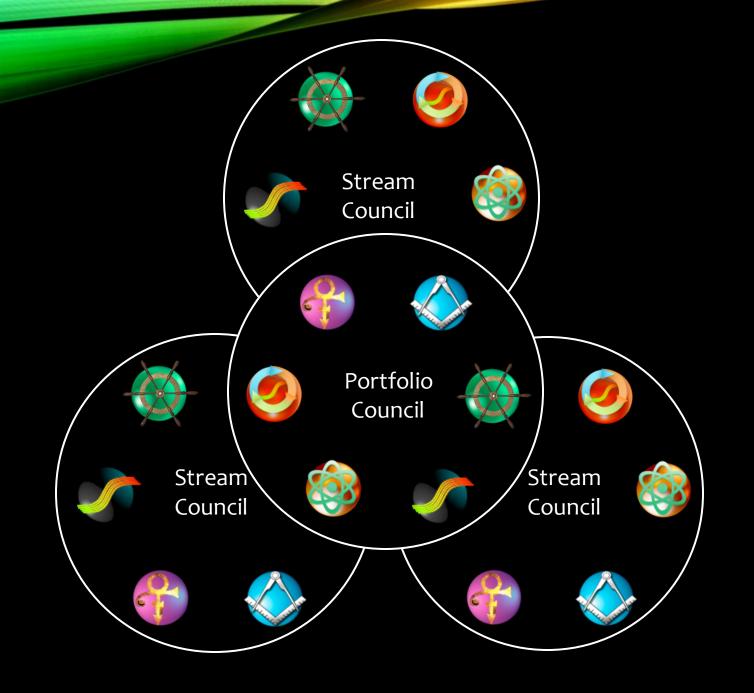


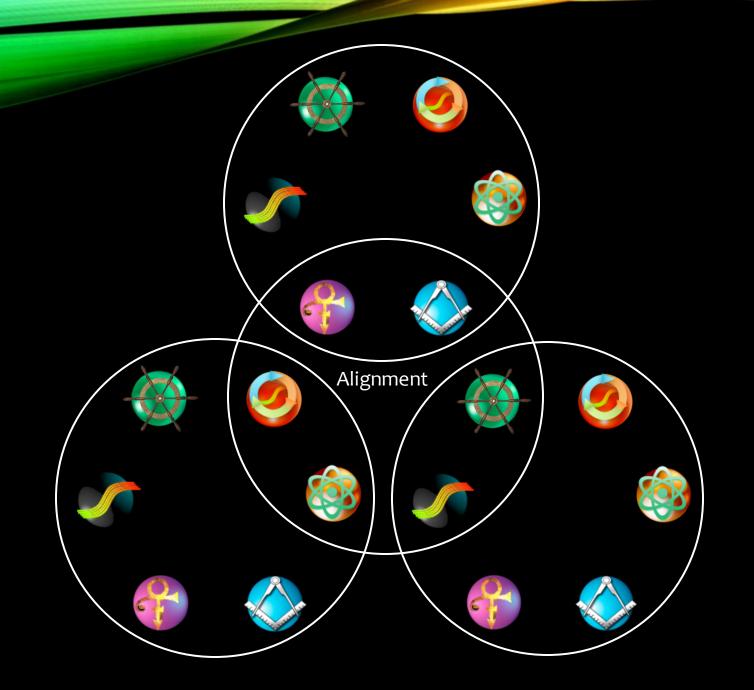


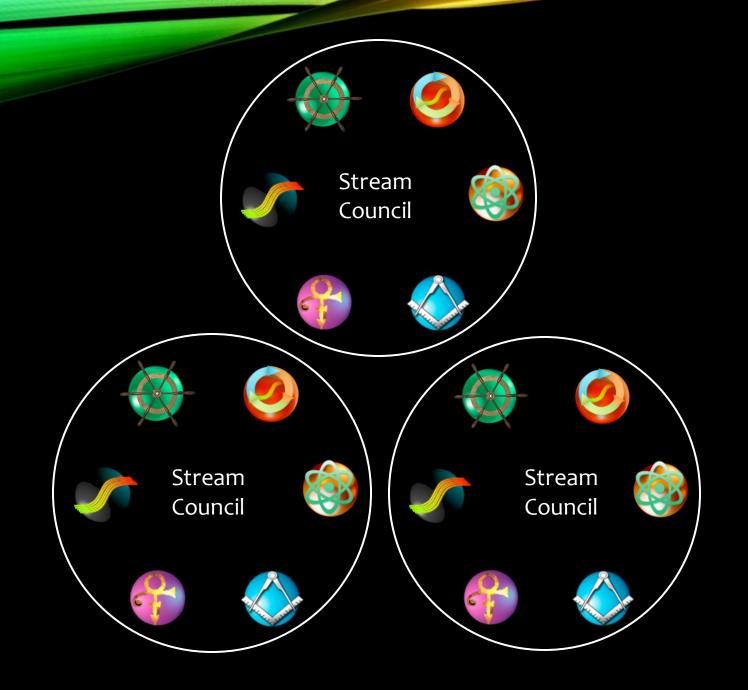
Stream Chapter Meetings:

- Pick Portfolio Representatives
- Propose Portfolio Integration Treaties & Features











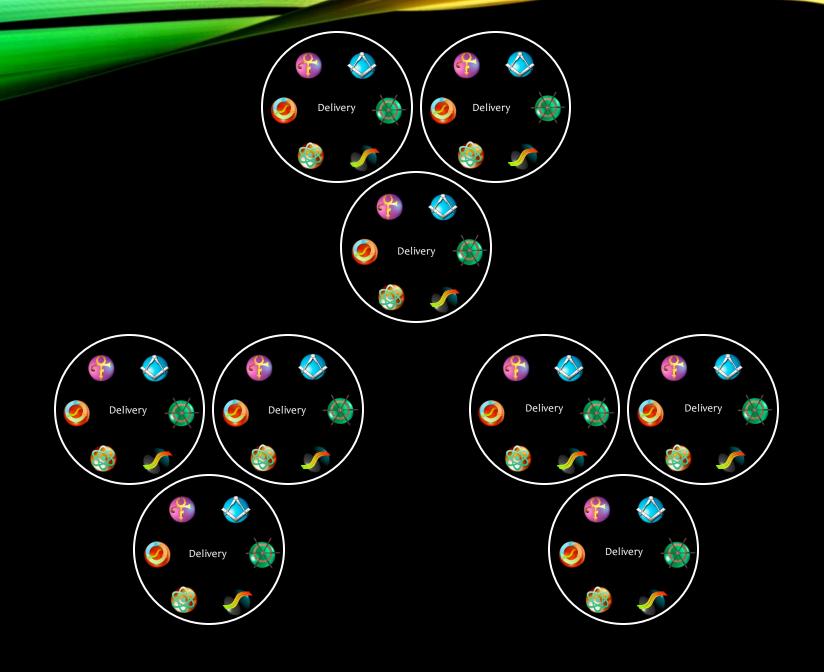












Brainstorm & Prototype Stream Castle Layout

Cycle One:

> Work only in your squad's area: don't attempt to integrate your work with any other squads yet.

Delivery

- Autonomy: focus on getting efficient Lego workflow in your squad during this initial activity
- > Breadth-first design experiment and adapt. Sketchy and weird ideas are welcome!

Timing!

Three Cycles.

Five Activities per cycle

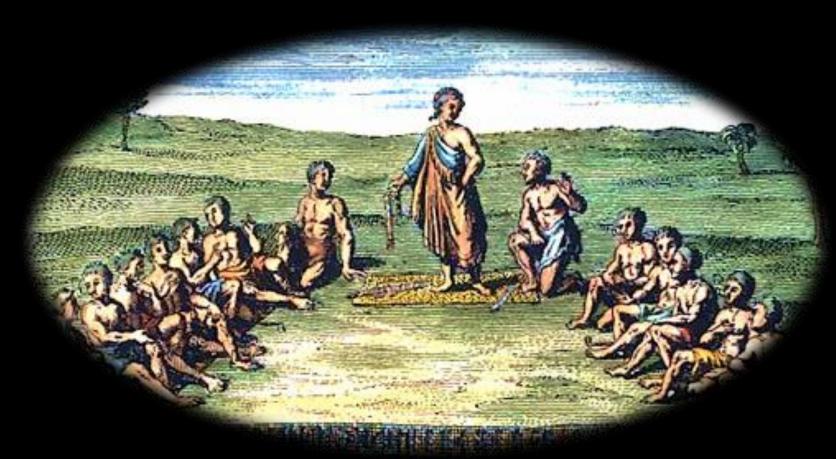
Twenty minutes per Cycle Five minutes per Activity (two in parallel)

- Delivery: each squad builds castle Features!
- Chapter Meeting: propose new Features and Treaties
- 3. Integration: refactor features into your Stream Castle
 - > Small Councils meet during Integration
- 4. Alignment: Combine and ratify Treaties

Grand Finale: Integration across Streams & Portfolios

- > Squads make decisions by unanimous consensus
- > Unless the Speaker says that's taking too long if so:
- > The Speaker picks the role best suited to the decision
- > The Speaker never makes the decision themselves

Leadership as a Service



- > One representative from each Chapter rotating!
- > They form a Small Council per Cycle
- > Each Stream's Council decides its Feature priorities
- > The Speaker chapter rep. is Speaker for the Council

Small Council



Cycle One: Chapter Meetings:

Turn learnings and problems into Treaties and Features:

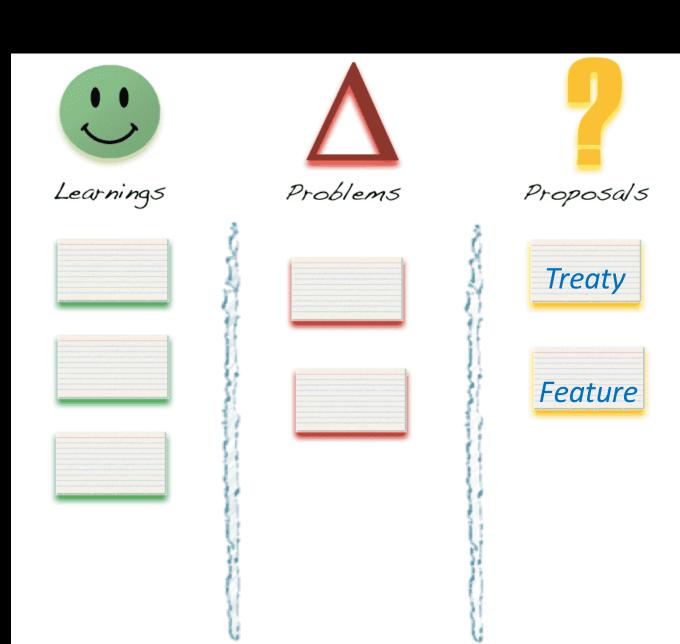


Cycle One: Chapter Meetings:

Turn learnings and problems into Treaties and Features:

Treaty: If Squad 1 will work on the inside features of the castle...
Then Squad 2&3 will build the parapets and towers on each side ...

Feature: As a Dragon
In order to live under the castle
I want a basement cave & exit



Cycle One:
Integration &
Stream Council

While the Council prioritizes their chapters' New Features ...

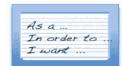
The rest of their squads integrate finished work into their Stream Castle

Priority One





Priority Two







Backlog











Cycle One: Alignment

Council members return to their squads.

Chapter members explain each proposed treaty to their squad

If a squad does not unanimously accept a treaty, use Leadership as a Service

Council members help squads negotiate treaties.
No squad can overrule another.

Each squad picks the highest priority Feature (finish one before picking another)

Cycle Two:

Delivery

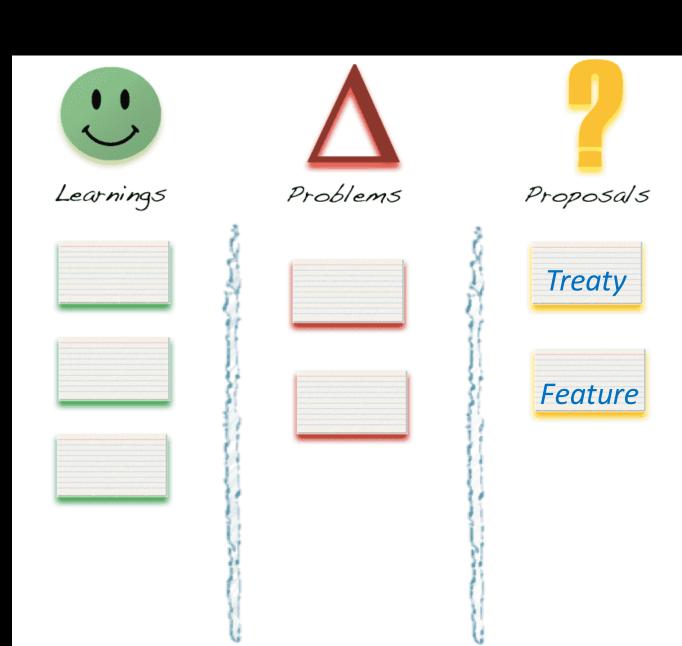
- Build it in your own area: Don't attempt to integrate your work into your Stream Castle yet!
- Autonomy: focus on improving your particular metric in your own squad during this activity
- Non-interference: don't worry about what the other squads are doing yet!
- Don't add or take Lego from the Stream Castle!

Cycle Two Chapter Meetings:

Turn learnings and problems into Treaties and Features:

Treaty: If Squad 1 will work on the inside features of the castle...
Then Squad 2&3 will build the parapets and towers on each side ...

Feature: As a Dragon
In order to live under the castle
I want a basement cave & exit



Cycle Two
Integration &
Stream Council

While the Council prioritizes their chapters' New Features ...

The rest of their squads refactor finished work into their Stream Castle

Priority One

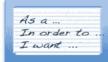




Priority Two







Backlog











Cycle Two Alignment

Council members return to their squads.

Chapter members explain each proposed treaty to their squad

If a squad does not unanimously accept a treaty, use Leadership as a Service

Council members help squads negotiate treaties.
No squad can overrule another.

Each squad picks the highest priority Feature (finish one before picking another)

Cycle Three:

Delivery

- Build it in your own area: Don't attempt to integrate your work into your Stream Castle yet!
- Autonomy: focus on improving your particular metric in your own squad during this activity
- Non-interference: don't worry about what the other squads are doing yet!
- Don't add or take Lego from the Stream Castle!

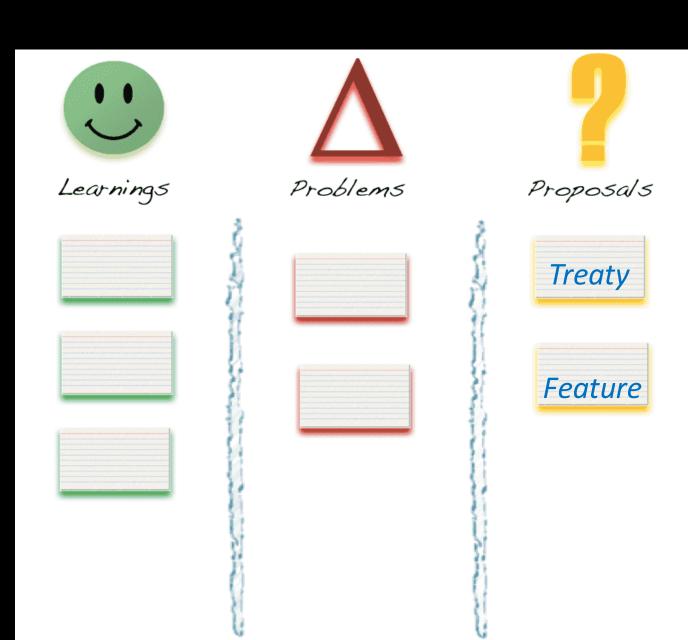
Cycle Three Chapter Meetings:

Turn learnings and problems into Treaties and Features:

Treaty: If Squad 1 will work on the inside features of the castle...

Then Squad 2&3 will build the parapets and towers on each side ...

Feature: As a Dragon
In order to live under the castle
I want a basement cave & exit

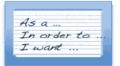


Cycle Three
Integration &
Stream Council

While the Council prioritizes their chapters' New Features ...

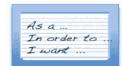
The rest of their squads refactor finished work into their Stream Castle

Priority One





Priority Two







Backlog











Cycle Three Alignment

Council members return to their squads.

Chapter members explain each proposed treaty to their squad

If a squad does not unanimously accept a treaty, use Leadership as a Service

Council members help squads negotiate treaties.
No squad can overrule another.

Portfolio Integration

Stream Councils form Stream Chapters – each pick a Representative

These form a Portfolio Council to integrate Three Stream Castles into One Portfolio Castle

The remaining squads deliver Satellite Features

Beware of the Dragons!

An unretouched photo of what happens when we try to Integrate big chunks of Lego without being very careful!



Enterprise Integration

Portfolio Councils form Chapters – each pick a Representative

These form a Council to refactor
Three Portfolio Castles into
One Enterprise Castle

The rest of us install our Satellite
Features and share photos ...
#Descaling #XSCALE #thrones ...

Beware of the #Dragons!

An unretouched photo of what happens when we try to Integrate even bigger chunks of Lego without being very careful!





Pirate Canvas

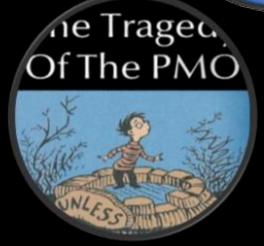




Release Refactoring Business Bingo







http://xscalealliance.org/xlots/





Business Agility Self-directing portfolios of

Self-managing streams of

Self-organizing teams.

XSCALE



Product Management Align Business, Tech & Design to

Top-Line Throughput for

Maximum Market Impact.

http://xscalealliance.org/xlots/



- > eXponential growth
- Simple design
- Continuous throughput
- Autonomous teams
- Learning triple-loop
- Ecosystems thinking

Recognized by ...





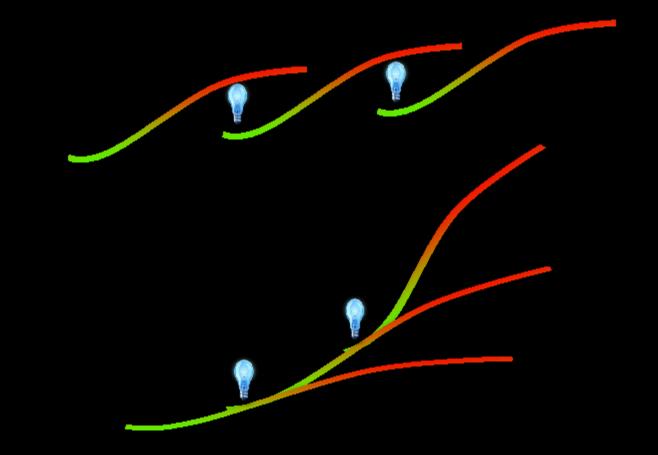




Market Guide to Enterprise Agile Frameworks 2016, 2017 & 2018

eXponential throughput

- Throughput curves form sigmoids
- Don't chain the curves; stack them
- > Linear growth is planning to fail



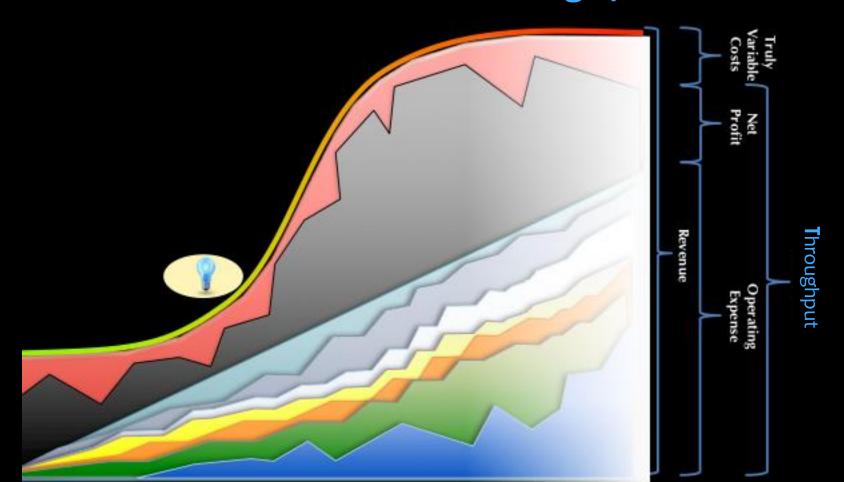
- Designing for "the elegance of minimum"
- > Not look and feel; how the ecosystem works
- Design, Delivery & DevOps hand-in-glove

Simple design



- > At any time there's one bottleneck constraint
-) Work on other constraints is premature
- › Because it can't increase Throughput

Continuous optimization



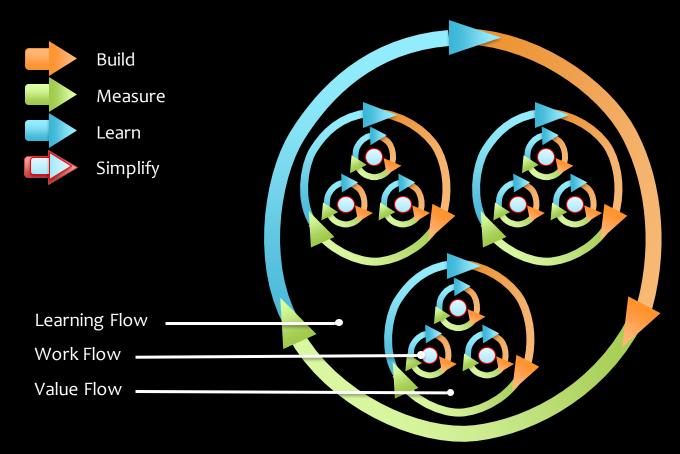
- > Self-organizing teams don't have masters
- > Self-managing streams don't have owners
- Leadership as a Service + Chapter Meetings

Autonomous Teams



- Learning What to deliver, and How, and Why
- > Self-Propagating Transformation: Seven Samurai
- > Continuous Delivery x Continuous Adaptation

Triple loop Learning









Business Agility Self-directing portfolios of

Self-managing streams of

Self-organizing teams.

XSCALE



Product Management Align Business, Tech & Design to

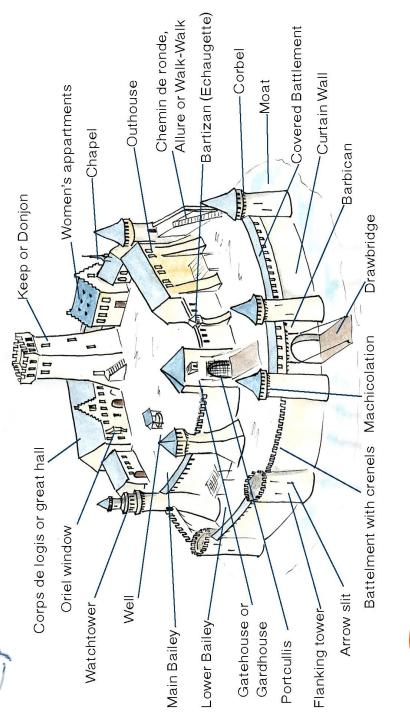
Top-Line Throughput for

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http://xscalealliance.org/xlots/



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The Captain: metric is armaments. Trebuchets, boiling oil on military strategy and pit traps. Focuses

The Speaker: metric is throughput – the multiple of the other metrics. Focuses work on the current bottleneck.

