**Addressing ESG-Related Concerns**



**Different Opinions on ESG**

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**How Would You Address These Concerns?**

As you could hear from the conversation between Jack, Emma and Belal, it’s not always easy to accept ESG when its practice is not well known. Different viewpoints can derive from different experiences, working environments, biases and values.

Read the following sentences and decide which of the following strategies you would like to try in engaging others on ESG.

1. Understanding others' points of view and framing the conversation on their concerns.
2. Talking in a convincing way, even if this entails imposing your point of view.
3. Posing reflective questions and providing data and examples from different resources.