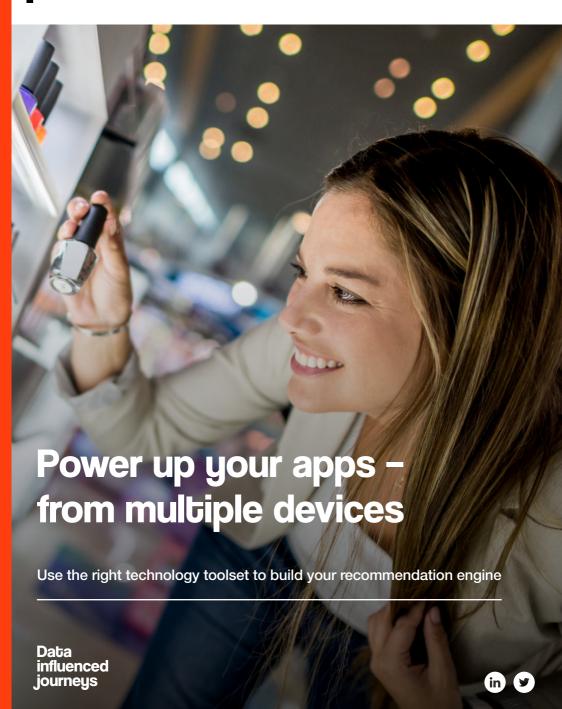
## profusion

COTY





## **Dynamic segmentation** personalised communication

#### Challenge

Global beauty product manufacturer Coty asked for our support to demonstrate a recommendation engine in Luton airport's duty-free zone.

The client asked for more than one customer to be able to use the app at the same time. They also wished to capture the resulting data so the recommendation engine could learn and train itself throughout the demo.

We were not able to know the minimum or maximum number of customers that would be using the software simultaneously. This presented a risk of either overspending on unnecessary IT resources if there were fewer users than planned, or offering a poor user experience otherwise.





#### Solution

We decided to use Microsoft Azure cloud computing, which we could scale up and down from as and when needed. This way, user experience is the same whether two or 20 people are running the software engine at once. This also meant we would only pay for the IT resources we actually used.

To create an app that would be technically sound, scalable and able to collect the data needed, we combined Azure with Docker, a computer program providing 'container' cloud-enabling technology.

For the demo, we used a test base of four iPads.

#### **Impact**



We were able to operate our data science models in a live environment and collect data through the recommendation engine



We successfully deployed the very latest technology - containing highly intensive computational algorithms to an application



We ran it efficiently on multiple devices at the same time

### Wired to solve problems

### We're a clever team of specialists in data engineering, Bl, data science and multi-channel marketing.

Blending real 1:1 communications, Al, machine learning and human intelligence, we connect people with your brand.

We were the original UK partner for Adobe Campaign. We've nearly 20 years' experience in data management, automation and customisation of enterprise data management and marketing other platforms.

Fuelled by inquisitiveness, forward thinking and excitement at the advancements of technology, we're entrepreneurial, adventurous and we make stuff happen.

We help clients get under the skin of a human being's emotional narrative their story – and see what's important to each customer.

Our clients trust us for our responsive, personal and upfront approach to help them create highly targeted, intelligent communications.

Stay connected to discover more inspiring guides and stories within our 'knowledge think tank'.







influenced iourneus

# profusion

## Winning together

Our client partners



first direct





SCREVEIX

M&S BANK

COTY

FAB1

Data influenced journeys