

Report of Revenues Generated, 73 days (53 business days), 01/01/25 to 3/14/25

For: ALL	\$0.00 -Mrchnds	\$61,196.25 -S.Calls	\$61.52 -Avg Mtrls / Job
1514 Jobs [28.6 / bus day]	<u>\$93,139.24 -Parts</u>	<u>\$224,307.39 -Other Labor</u>	\$188.58 -Avg Ttl Lbr / Job
	\$93,139.24 -Total Material	\$285,503.64 -Total Labor	
Avg/Tech = \$42,071.43 (\$378,642.88 Total)			\$250.09 -Avg total/job
Ratio of Labor-to-Materials = 75/25		[\$1,757.34 M, \$5,386.86 L]	\$7,144.21 -Avg ttl/wrk day
For: MK	\$0.00 -Mrchnds	\$1,470.00 -S.Calls	\$60.40 -Avg Mtrls / Job
60 Jobs [1.1 / bus day]	<u>\$3,623.97 -Parts</u>	<u>\$7,499.17 -Other Labor</u>	\$149.49 -Avg Ttl Lbr / Job
	\$3,623.97 -Total Material	\$8,969.17 -Total Labor	
Total Sales = \$12,593.14			\$209.89 -Avg total/job
Ratio of Labor-to-Materials = 71/29		[\$68.38 M, \$169.23 L]	\$237.61 -Avg ttl/wrk day
For: DM	\$0.00 -Mrchnds	\$8,620.00 -S.Calls	\$75.05 -Avg Mtrls / Job
222 Jobs [4.2 / bus day]	<u>\$16,661.83 -Parts</u>	<u>\$35,895.72 -Other Labor</u>	\$200.52 -Avg Ttl Lbr / Job
	\$16,661.83 -Total Material	\$44,515.72 -Total Labor	
Total Sales = \$61,177.55			\$275.57 -Avg total/job
Ratio of Labor-to-Materials = 73/27		[\$314.37 M, \$839.92 L]	\$1,154.29 -Avg ttl/wrk day
For: SS	\$0.00 -Mrchnds	\$4,439.00 -S.Calls	\$72.19 -Avg Mtrls / Job
100 Jobs [1.9 / bus day]	<u>\$7,219.20 -Parts</u>	<u>\$12,546.20 -Other Labor</u>	\$169.85 -Avg Ttl Lbr / Job
	\$7,219.20 -Total Material	\$16,985.20 -Total Labor	
Total Sales = \$24,204.40			\$242.04 -Avg total/job
Ratio of Labor-to-Materials = 70/30		[\$136.21 M, \$320.48 L]	\$456.69 -Avg ttl/wrk day
For: BB	\$0.00 -Mrchnds	\$9,507.25 -S.Calls	\$54.45 -Avg Mtrls / Job
236 Jobs [4.5 / bus day]	<u>\$12,849.10 -Parts</u>	<u>\$35,283.35 -Other Labor</u>	\$189.79 -Avg Ttl Lbr / Job
	\$12,849.10 -Total Material	\$44,790.60 -Total Labor	
Total Sales = \$57,639.70			\$244.24 -Avg total/job
Ratio of Labor-to-Materials = 78/22		[\$242.44 M, \$845.11 L]	\$1,087.54 -Avg ttl/wrk day
For: RR	\$0.00 -Mrchnds	\$4,984.00 -S.Calls	\$42.83 -Avg Mtrls / Job
150 Jobs [2.8 / bus day]	<u>\$6,424.90 -Parts</u>	<u>\$22,029.15 -Other Labor</u>	\$180.09 -Avg Ttl Lbr / Job
	\$6,424.90 -Total Material	\$27,013.15 -Total Labor	
Total Sales = \$33,438.05			\$222.92 -Avg total/job
Ratio of Labor-to-Materials = 81/19		[\$121.22 M, \$509.68 L]	\$630.91 -Avg ttl/wrk day
For: SF	\$0.00 -Mrchnds	\$9,699.00 -S.Calls	\$56.92 -Avg Mtrls / Job
215 Jobs [4.1 / bus day]	<u>\$12,237.57 -Parts</u>	<u>\$29,883.39 -Other Labor</u>	\$184.10 -Avg Ttl Lbr / Job
	\$12,237.57 -Total Material	\$39,582.39 -Total Labor	
Total Sales = \$51,819.96			\$241.02 -Avg total/job
Ratio of Labor-to-Materials = 76/24		[\$230.90 M, \$746.84 L]	\$977.74 -Avg ttl/wrk day
For: AP	\$0.00 -Mrchnds	\$685.00 -S.Calls	\$101.58 -Avg Mtrls / Job
18 Jobs [0.3 / bus day]	<u>\$1,828.51 -Parts</u>	<u>\$2,402.25 -Other Labor</u>	\$171.51 -Avg Ttl Lbr / Job
	\$1,828.51 -Total Material	\$3,087.25 -Total Labor	
Total Sales = \$4,915.76			\$273.10 -Avg total/job
Ratio of Labor-to-Materials = 63/37		[\$34.50 M, \$58.25 L]	\$92.75 -Avg ttl/wrk day
For: JS	\$0.00 -Mrchnds	\$14,195.00 -S.Calls	\$57.60 -Avg Mtrls / Job
268 Jobs [5.1 / bus day]	<u>\$15,436.86 -Parts</u>	<u>\$37,016.67 -Other Labor</u>	\$191.09 -Avg Ttl Lbr / Job
	\$15,436.86 -Total Material	\$51,211.67 -Total Labor	
Total Sales = \$66,648.53			\$248.69 -Avg total/job
Ratio of Labor-to-Materials = 77/23		[\$291.26 M, \$966.26 L]	\$1,257.52 -Avg ttl/wrk day
For: JD	\$0.00 -Mrchnds	\$7,597.00 -S.Calls	\$68.81 -Avg Mtrls / Job
245 Jobs [4.6 / bus day]	<u>\$16,857.30 -Parts</u>	<u>\$41,751.49 -Other Labor</u>	\$201.42 -Avg Ttl Lbr / Job
	\$16,857.30 -Total Material	\$49,348.49 -Total Labor	
Total Sales = \$66,205.79			\$270.23 -Avg total/job
Ratio of Labor-to-Materials = 75/25		[\$318.06 M, \$931.10 L]	\$1,249.17 -Avg ttl/wrk day