

Report of Revenues Generated, 366 days (262 business days), 01/01/24 to 12/31/24

For: ALL	\$102.06 -Mrchnds	\$286,992.12 -S.Calls	\$56.95 -Avg Mtrls / Job
6632 Jobs [25.3 / bus day]	\$377,615.94 -Parts	\$967,867.26 -Other Labor	\$189.21 -Avg Ttl Lbr / Job
	\$377,718.00 -Total Material	\$1,254,859.38 -Total Labor	
Avg/Tech = \$181,397.49 (\$1,632,577.38 Total)			\$246.17 -Avg total/job
Ratio of Labor-to-Materials = 77/23		[\$1,441.67 M, \$4,789.54 L]	\$6,231.21 -Avg ttl/wrk day
For: MK	\$0.00 -Mrchnds	\$4,586.00 -S.Calls	\$84.84 -Avg Mtrls / Job
245 Jobs [0.9 / bus day]	\$20,786.53 -Parts	\$42,390.82 -Other Labor	\$191.74 -Avg Ttl Lbr / Job
	\$20,786.53 -Total Material	\$46,976.82 -Total Labor	
Total Sales = \$67,763.35			\$276.59 -Avg total/job
Ratio of Labor-to-Materials = 69/31		[\$79.34 M, \$179.30 L]	\$258.64 -Avg ttl/wrk day
For: DM	\$0.00 -Mrchnds	\$32,492.00 -S.Calls	\$73.53 -Avg Mtrls / Job
896 Jobs [3.4 / bus day]	\$65,882.70 -Parts	\$148,247.84 -Other Labor	\$201.72 -Avg Ttl Lbr / Job
	\$65,882.70 -Total Material	\$180,739.84 -Total Labor	
Total Sales = \$246,622.54			\$275.25 -Avg total/job
Ratio of Labor-to-Materials = 73/27		[\$251.46 M, \$689.85 L]	\$941.31 -Avg ttl/wrk day
For: SS	\$102.06 -Mrchnds	\$56,982.98 -S.Calls	\$49.52 -Avg Mtrls / Job
1279 Jobs [4.9 / bus day]	\$63,228.38 -Parts	\$181,855.54 -Other Labor	\$186.74 -Avg Ttl Lbr / Job
	\$63,330.44 -Total Material	\$238,838.52 -Total Labor	
Total Sales = \$302,168.96			\$236.25 -Avg total/job
Ratio of Labor-to-Materials = 79/21		[\$241.72 M, \$911.60 L]	\$1,153.32 -Avg ttl/wrk day
For: BB	\$0.00 -Mrchnds	\$42,484.67 -S.Calls	\$58.92 -Avg Mtrls / Job
1060 Jobs [4.0 / bus day]	\$62,450.27 -Parts	\$160,660.22 -Other Labor	\$191.65 -Avg Ttl Lbr / Job
	\$62,450.27 -Total Material	\$203,144.89 -Total Labor	
Total Sales = \$265,595.16			\$250.56 -Avg total/job
Ratio of Labor-to-Materials = 76/24		[\$238.36 M, \$775.36 L]	\$1,013.72 -Avg ttl/wrk day
For: RR	\$0.00 -Mrchnds	\$51,457.37 -S.Calls	\$55.08 -Avg Mtrls / Job
1015 Jobs [3.9 / bus day]	\$55,906.58 -Parts	\$147,724.37 -Other Labor	\$196.24 -Avg Ttl Lbr / Job
	\$55,906.58 -Total Material	\$199,181.74 -Total Labor	
Total Sales = \$255,088.32			\$251.32 -Avg total/job
Ratio of Labor-to-Materials = 78/22		[\$213.38 M, \$760.24 L]	\$973.62 -Avg ttl/wrk day
For: SF	\$0.00 -Mrchnds	\$49,962.95 -S.Calls	\$49.79 -Avg Mtrls / Job
1128 Jobs [4.3 / bus day]	\$56,161.71 -Parts	\$146,598.89 -Other Labor	\$174.26 -Avg Ttl Lbr / Job
	\$56,161.71 -Total Material	\$196,561.84 -Total Labor	
Total Sales = \$252,723.55			\$224.05 -Avg total/job
Ratio of Labor-to-Materials = 78/22		[\$214.36 M, \$750.24 L]	\$964.59 -Avg ttl/wrk day
For: AP	\$0.00 -Mrchnds	\$189.00 -S.Calls	\$76.18 -Avg Mtrls / Job
8 Jobs [0.0 / bus day]	\$609.41 -Parts	\$1,487.50 -Other Labor	\$209.56 -Avg Ttl Lbr / Job
	\$609.41 -Total Material	\$1,676.50 -Total Labor	
Total Sales = \$2,285.91			\$285.74 -Avg total/job
Ratio of Labor-to-Materials = 73/27		[\$2.33 M, \$6.40 L]	\$8.72 -Avg ttl/wrk day
For: JS	\$0.00 -Mrchnds	\$28,497.95 -S.Calls	\$57.80 -Avg Mtrls / Job
515 Jobs [2.0 / bus day]	\$29,768.81 -Parts	\$68,437.19 -Other Labor	\$188.22 -Avg Ttl Lbr / Job
	\$29,768.81 -Total Material	\$96,935.14 -Total Labor	
Total Sales = \$126,703.95			\$246.03 -Avg total/job
Ratio of Labor-to-Materials = 77/23		[\$113.62 M, \$369.98 L]	\$483.60 -Avg ttl/wrk day
For: JD	\$0.00 -Mrchnds	\$20,339.20 -S.Calls	\$46.96 -Avg Mtrls / Job
486 Jobs [1.9 / bus day]	\$22,821.55 -Parts	\$70,464.89 -Other Labor	\$186.84 -Avg Ttl Lbr / Job
	\$22,821.55 -Total Material	\$90,804.09 -Total Labor	
Total Sales = \$113,625.64			\$233.80 -Avg total/job
Ratio of Labor-to-Materials = 80/20		[\$87.11 M, \$346.58 L]	\$433.69 -Avg ttl/wrk day