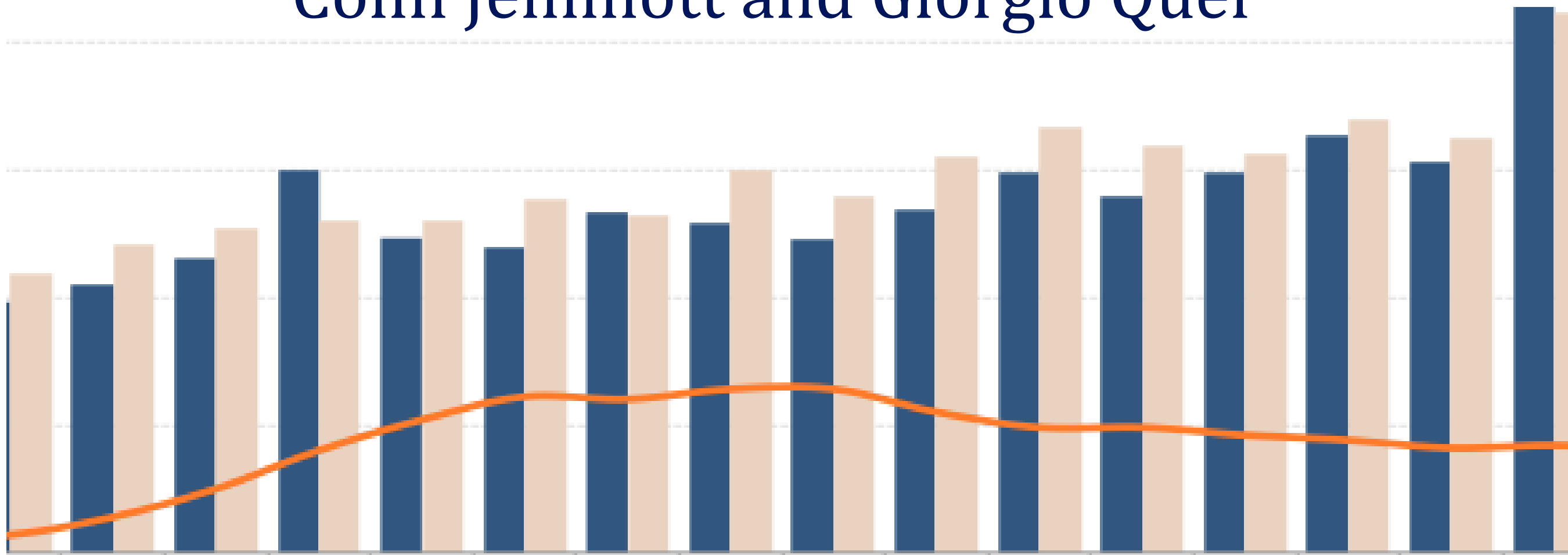


Announcements

1. Readings: I love getting your emails! Due Tuesdays.
2. Intermediate Python workbooks.

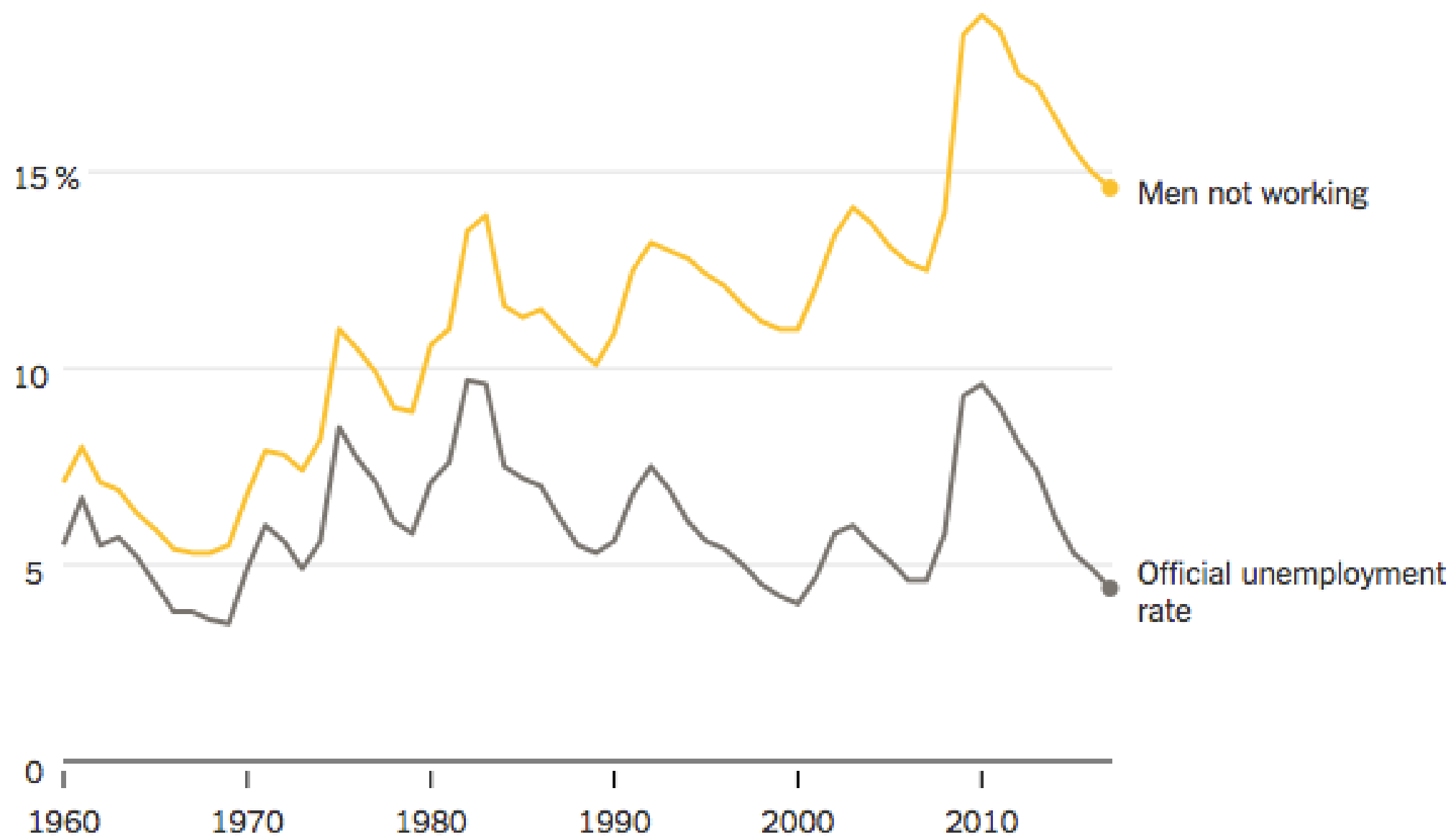
Questions, Metrics and Data Science

Colin Jemmott and Giorgio Quer



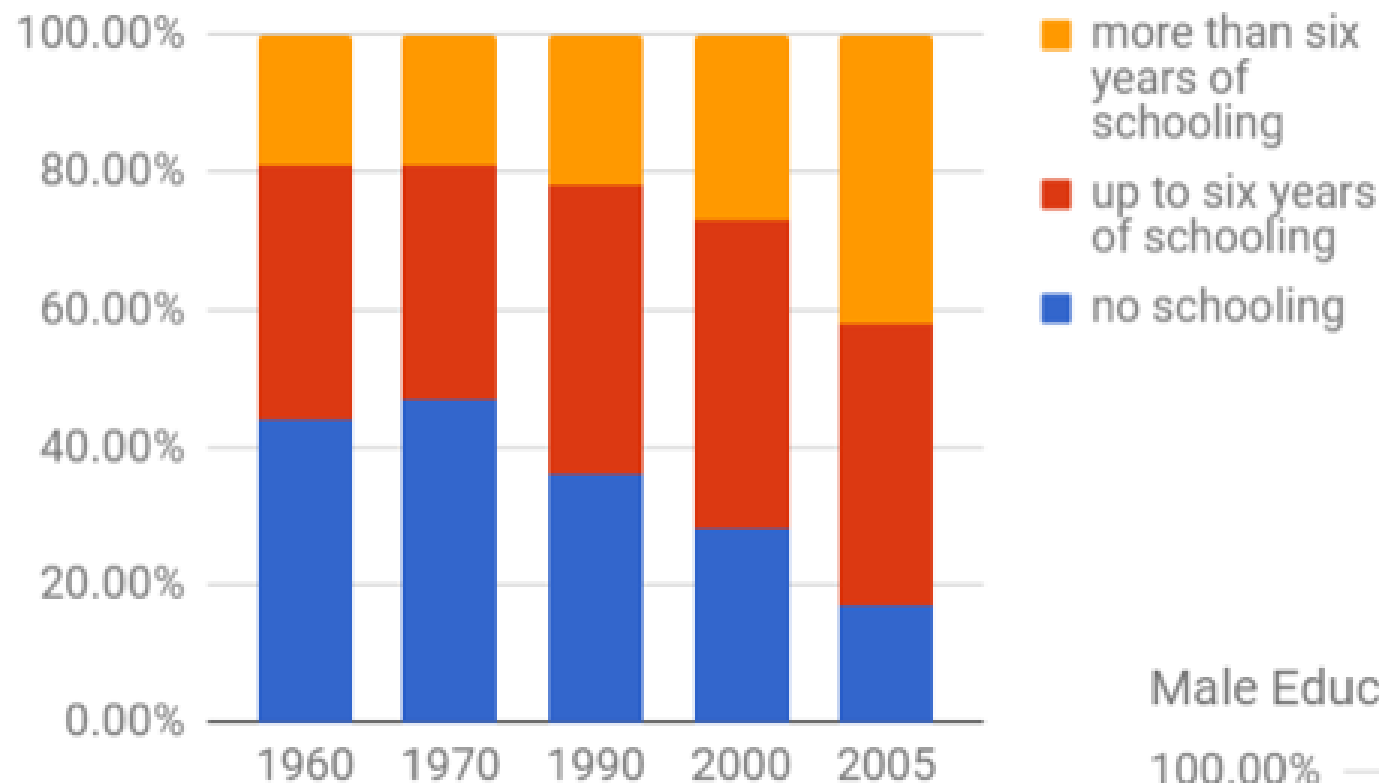
Talking about numbers

Percentage of men aged 25 to 54 who are not employed versus the official unemployment rate

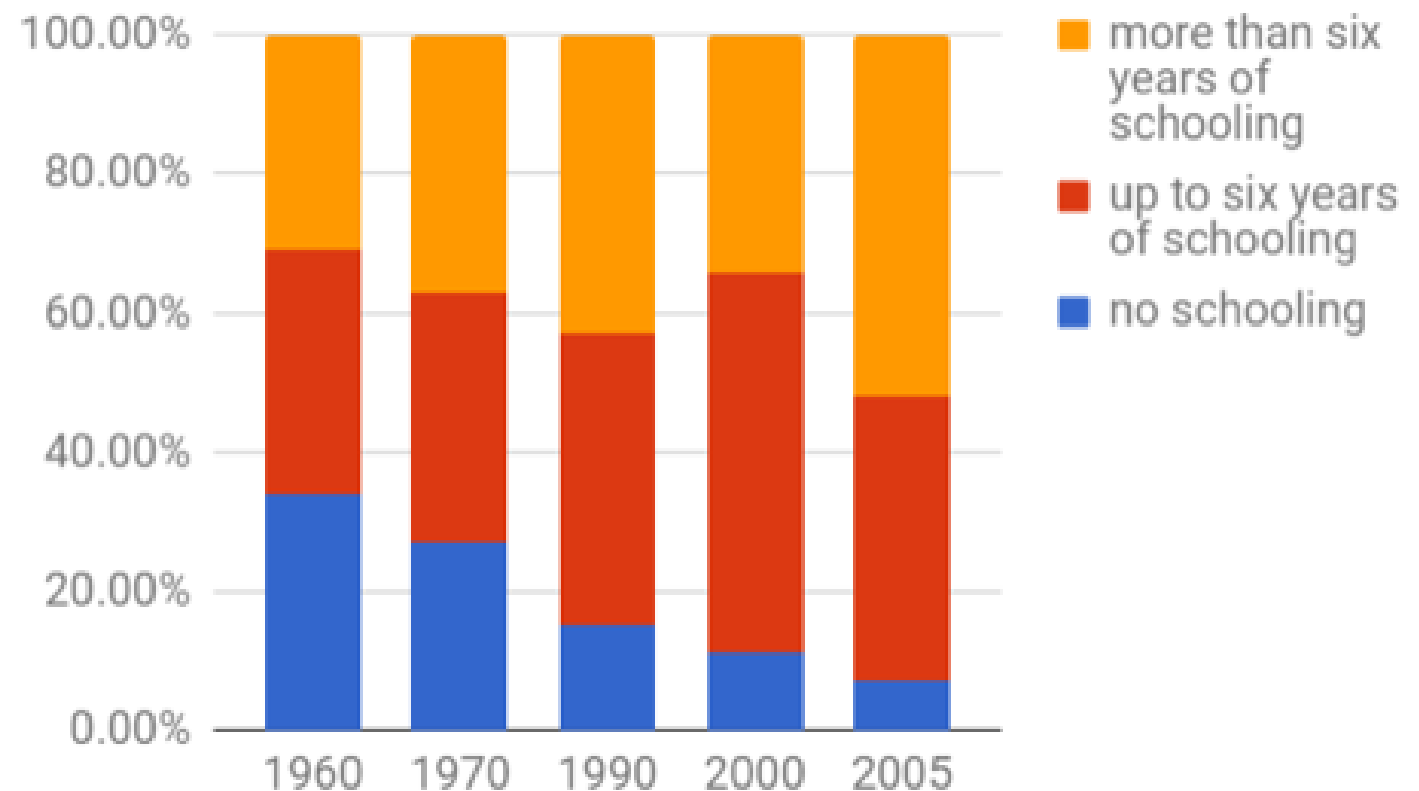


Talking about numbers

Female Educational Attainment

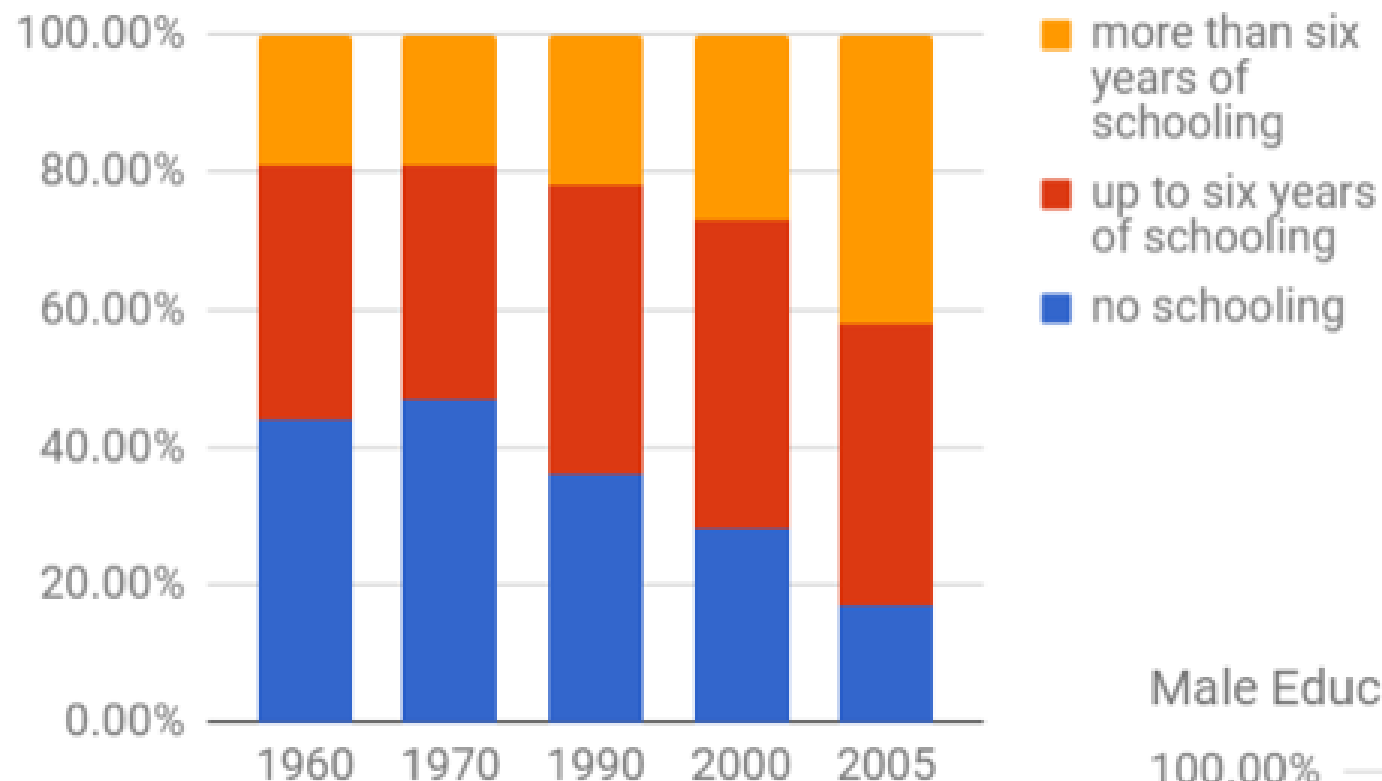


Male Educational Attainment



Talking about numbers

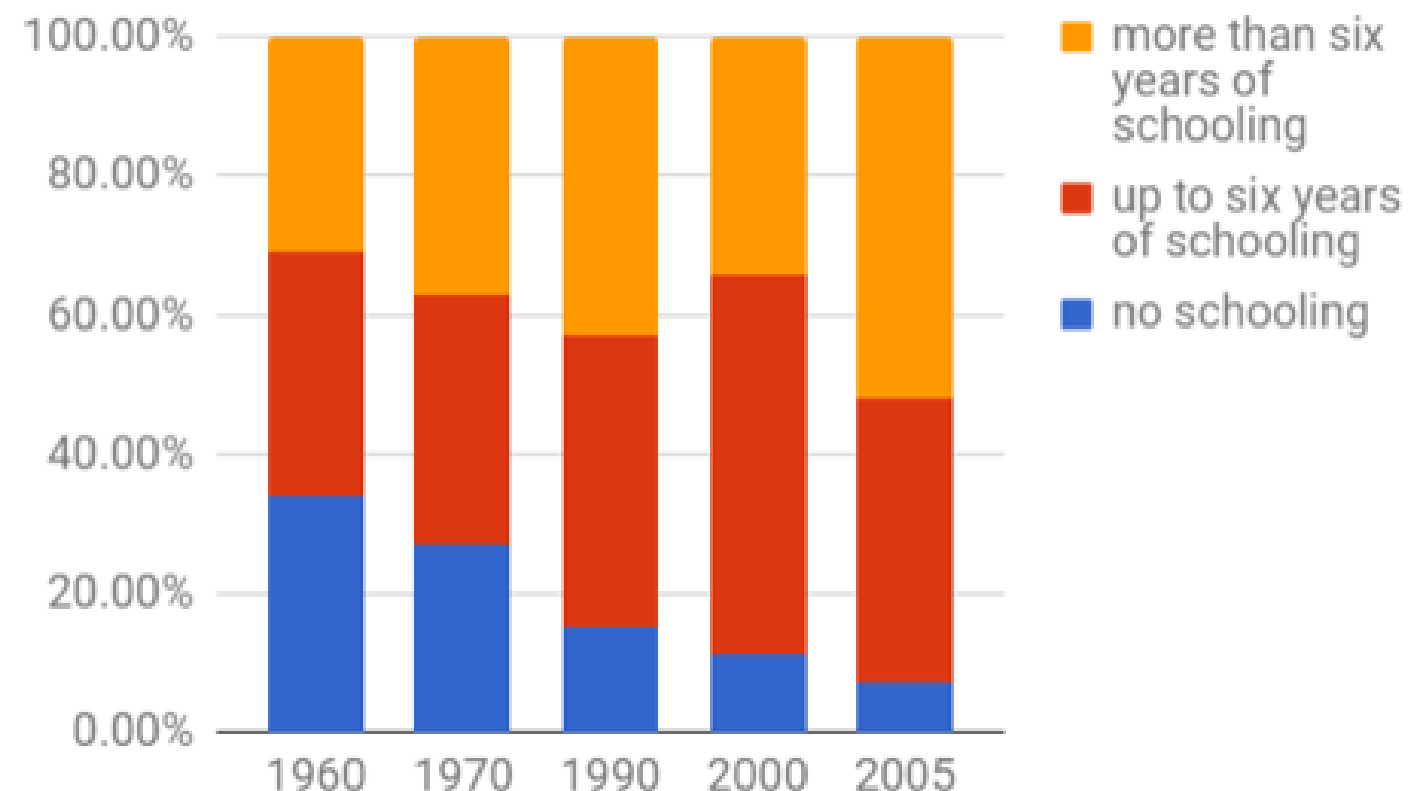
Female Educational Attainment



- More than 6 years of schooling in 2005

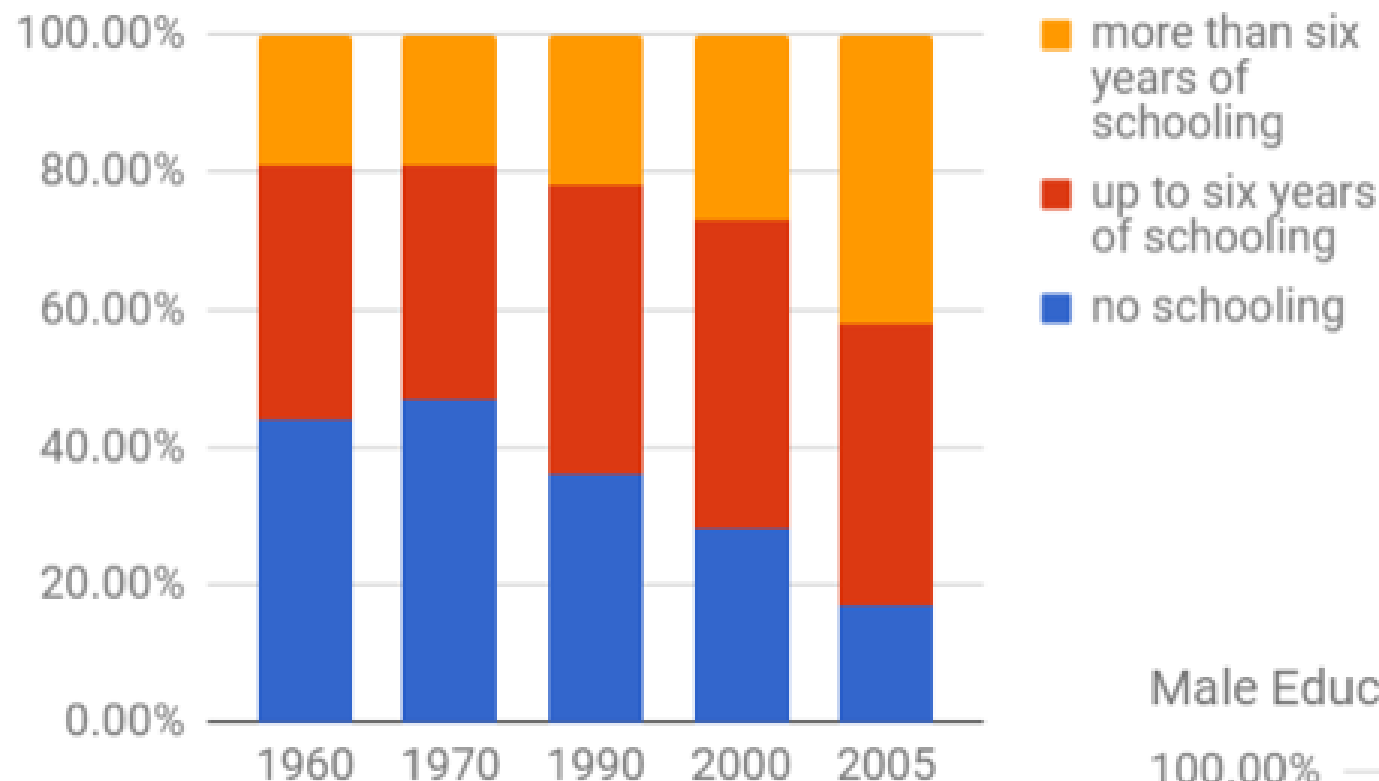
1. 0-30%
2. 30-40%
3. 40-50%
4. 50-60%
5. 60-70%
6. 70-100%

Male Educational Attainment



Talking about numbers

Female Educational Attainment

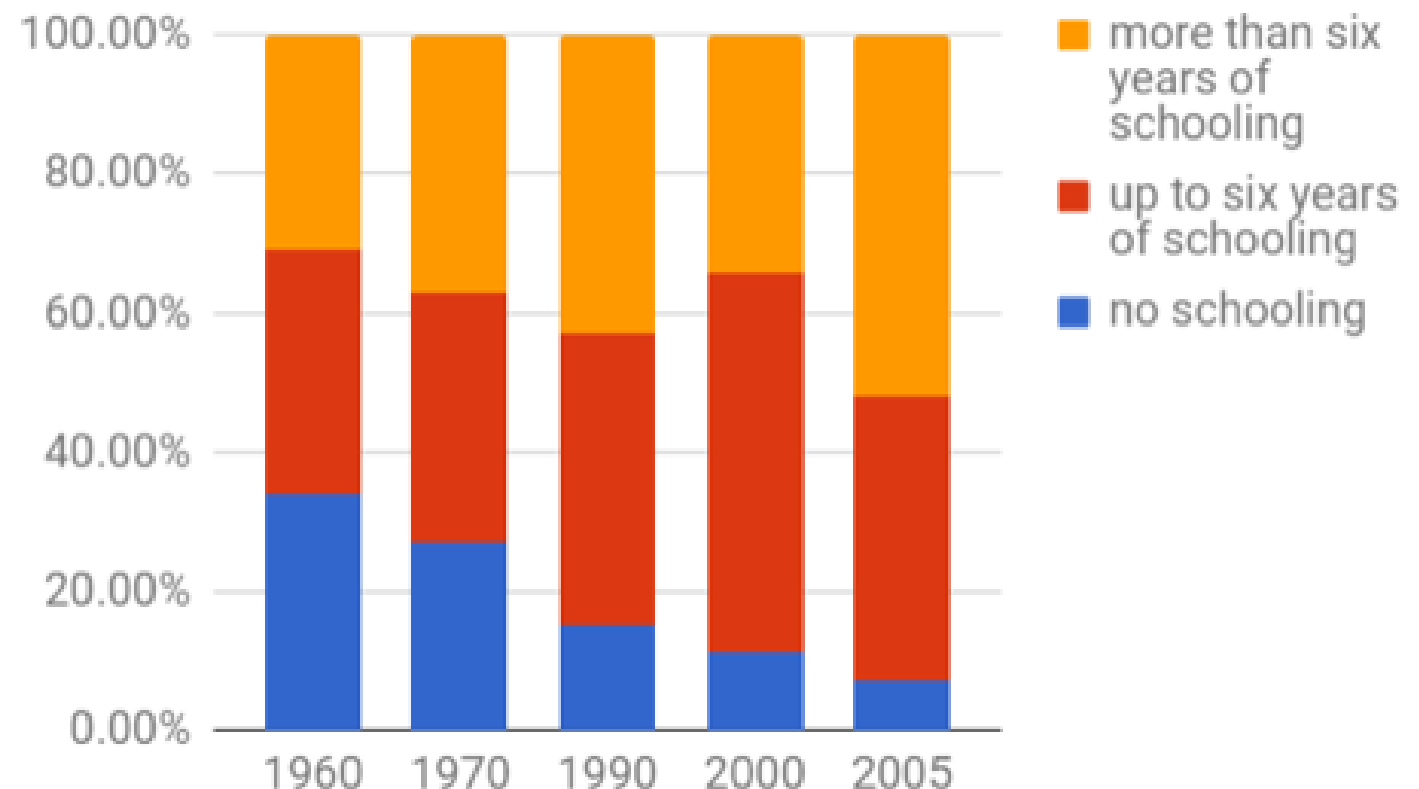


- More than 6 years of schooling in 2005

1. 0-30%
2. 30-40%
3. 40-50%
4. 50-60%
5. 60-70%
6. 70-100%

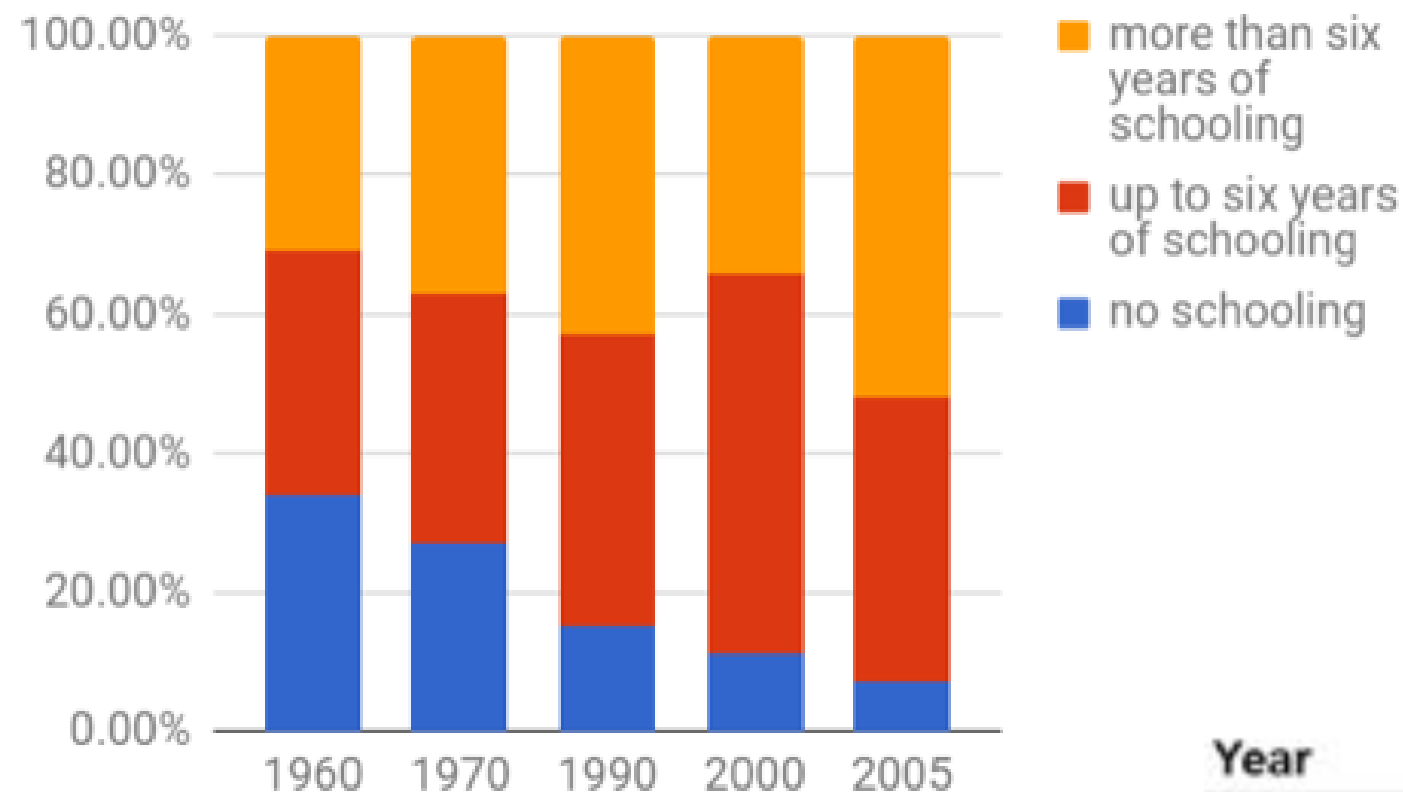
- Is this graph correct?
- Doing analysis right
- Providing the right answer
- **Misleading means lying!**

Male Educational Attainment

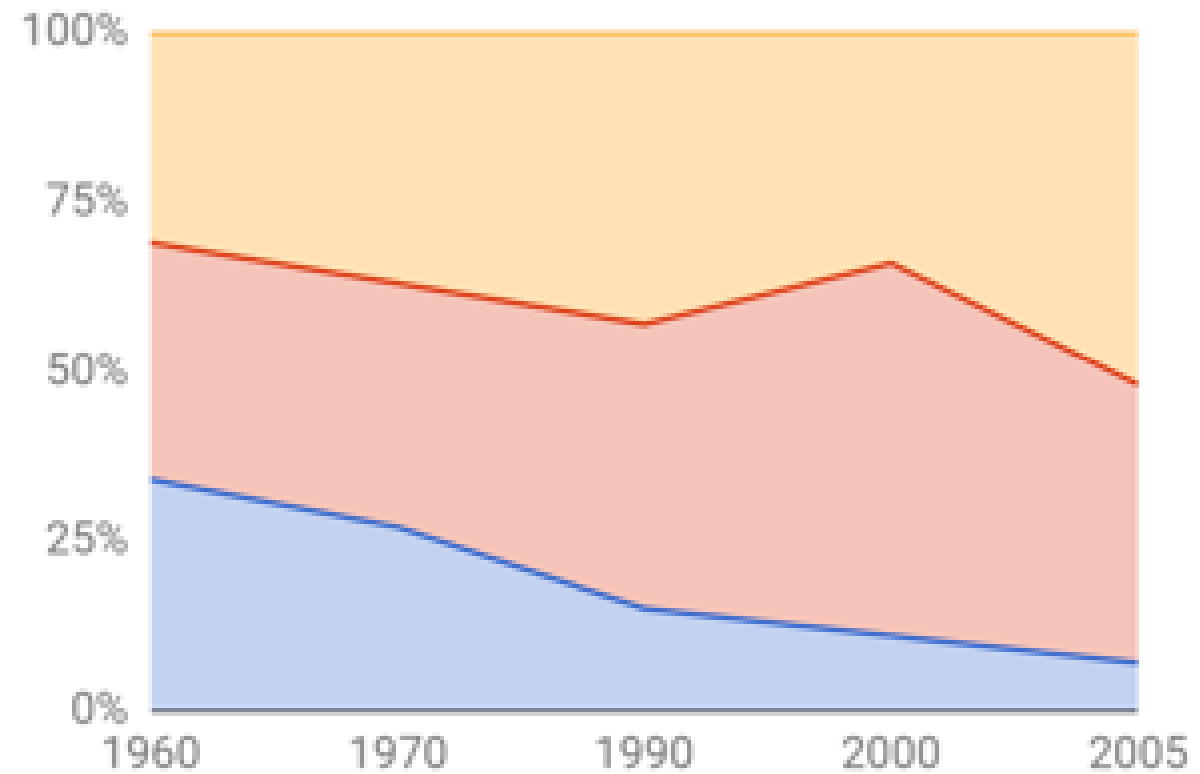


Talking about numbers

Male Educational Attainment



Male Educational Attainment



Year	no schooling	up to six years of schooling	more than six years of schooling
1960	34.00%	35.00%	31.00%
1970	27.00%	36.00%	37.00%
1990	15.00%	42.00%	43.00%
2000	11.00%	55.00%	34.00%
2005	7.00%	41.00%	52.00%

Talking about numbers



- Every man in my family has heart disease. **I want to be the last.**

Audience	Impressions	Clicks	Click rate
General	255,349	6425	2.5%
Heart disease	165,952	2055	1.2%

Talking about numbers



- Every man in my family has heart disease. **I want to be the last.**
- Is this message appealing for people who had a heart disease?
 - Yes, but
 - Is this meaningful?
 - What about the population?

Audience	Impressions	Clicks	Click rate
General	255,349	6425	2.5%
Heart disease	165,952	2055	1.2%

Talking about numbers



- Every man in my family has heart disease. **I want to be the last.**
- Is this message appealing for people who had a heart disease?
 - Yes, but
 - Is this meaningful?
 - What about the population?

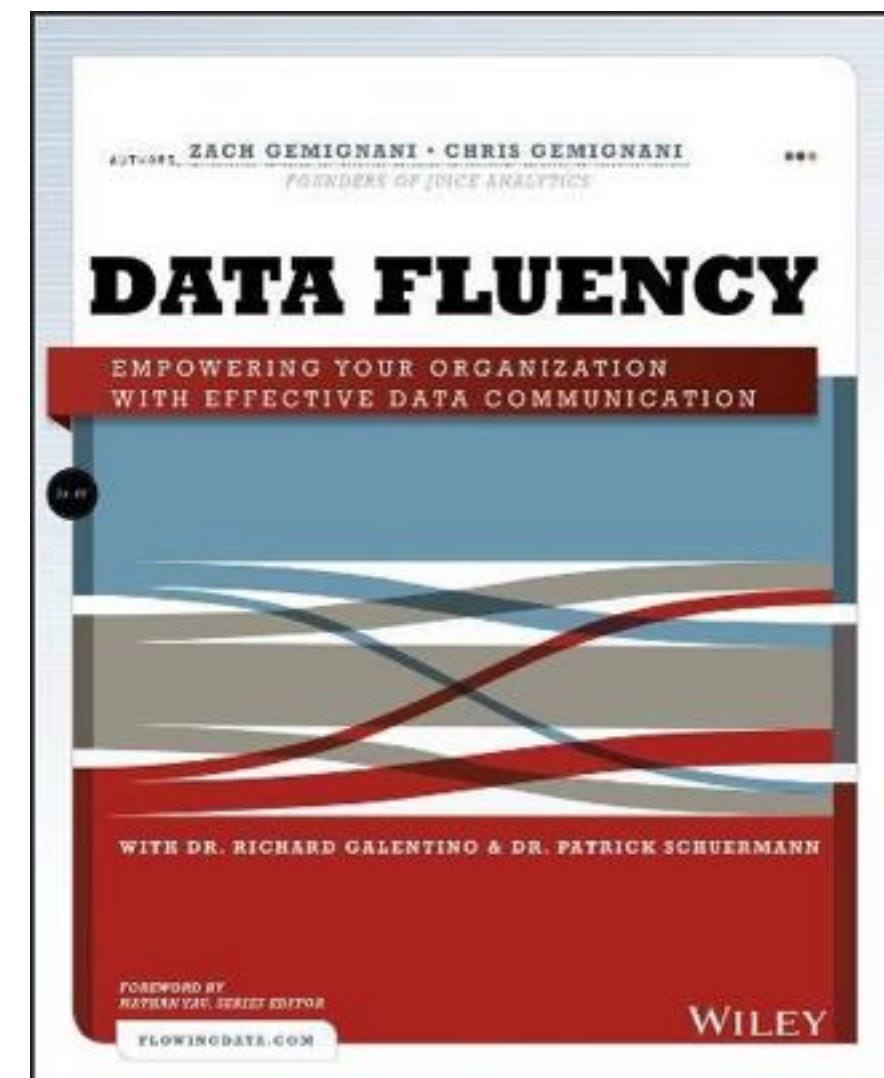
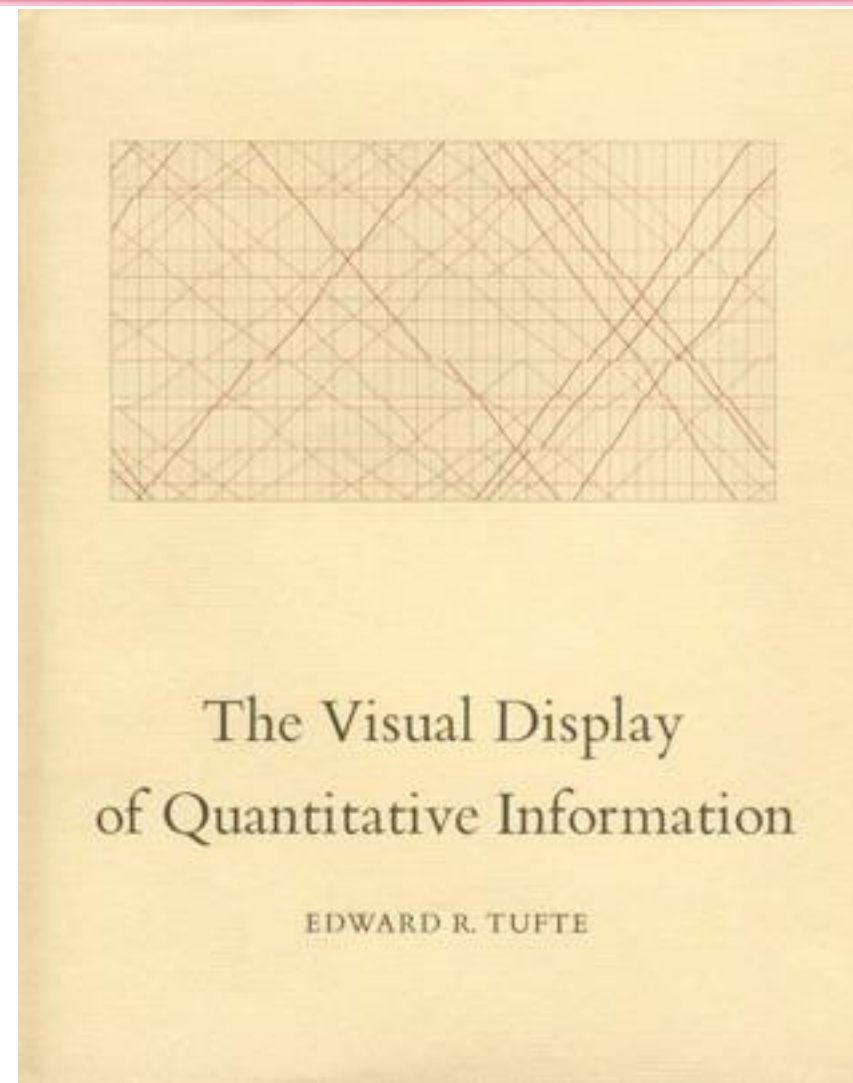
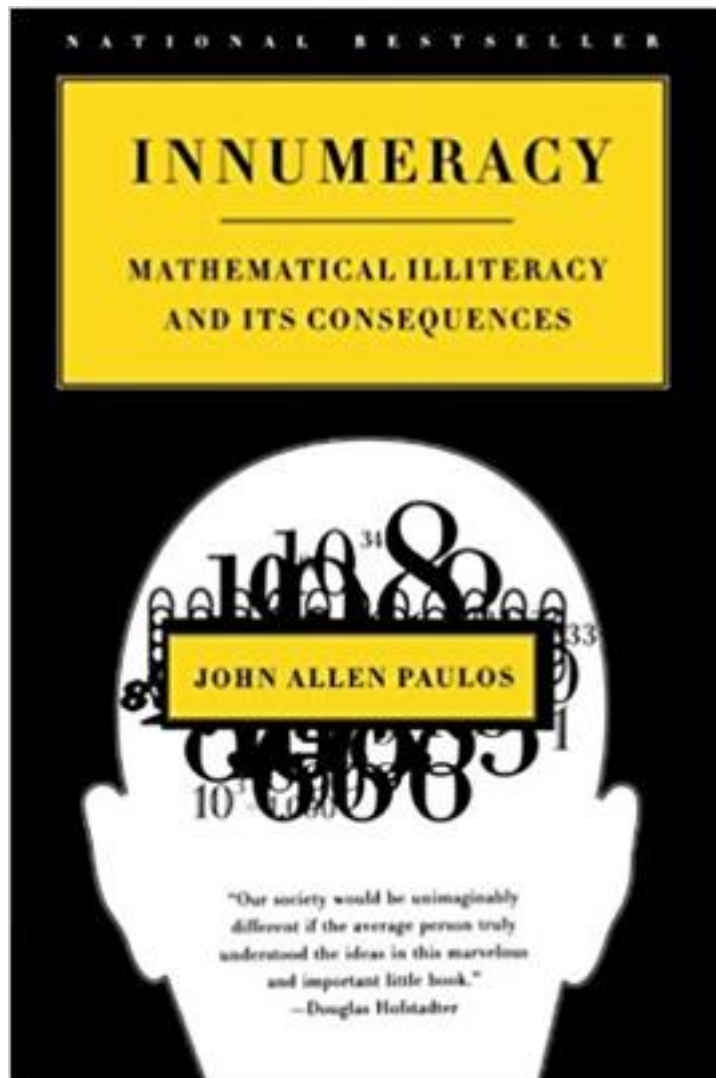
Audience	Impressions	Clicks	Click rate
General	255,349	6425	2.5%
Heart disease	165,952	2055	1.2%

- % over 65 age
 - General
 - 40 %
 - Heart disease
 - 80 %
- **Are we still sure?**

Talking about numbers

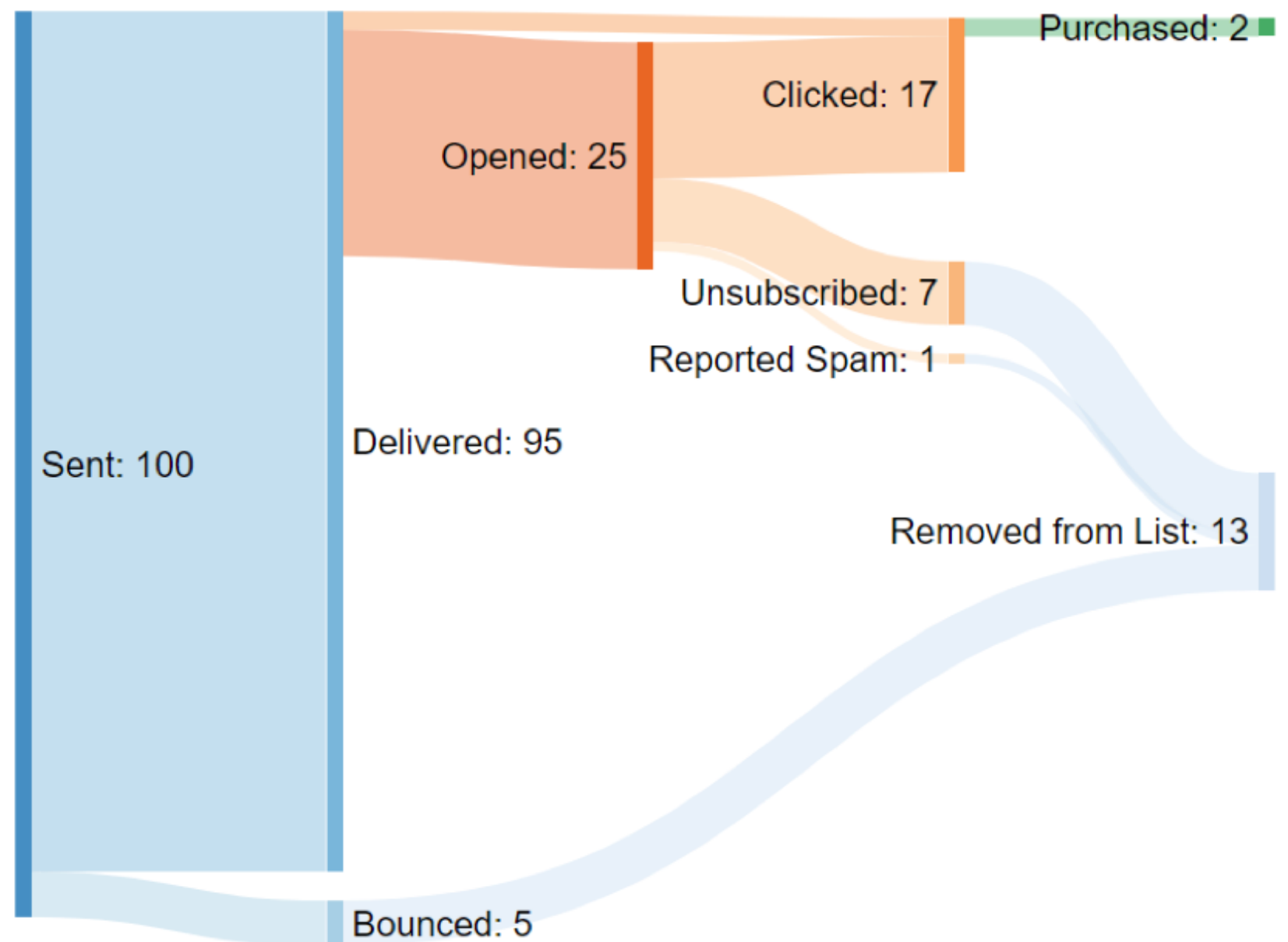
- Data driven culture
 - Data
 - Significance
 - Trust
 - Audience
 - Literacy
 - Decision making
- Data scientist
 - Answer one question
 - Experiment
 - Present your data
 - Get feedback
 - Iterate

Talking about numbers



Metrics

- You are a Data Scientist
 - In a research program, with email marketing
- We want to understand people engagement with new emails we send: **when is user engagement down?**
- You need to **design a metric** to track it
- You have access to a real-time flow of events
 - Design a metric to alert if something goes wrong



Metrics

Run hourly:

```
# Count emails sent in last 24 hours
emailCount = COUNT(event) WHERE
    event["actionType"] == "Sent" AND
    event["occuredAt"] < ( TODAY() - 1 )

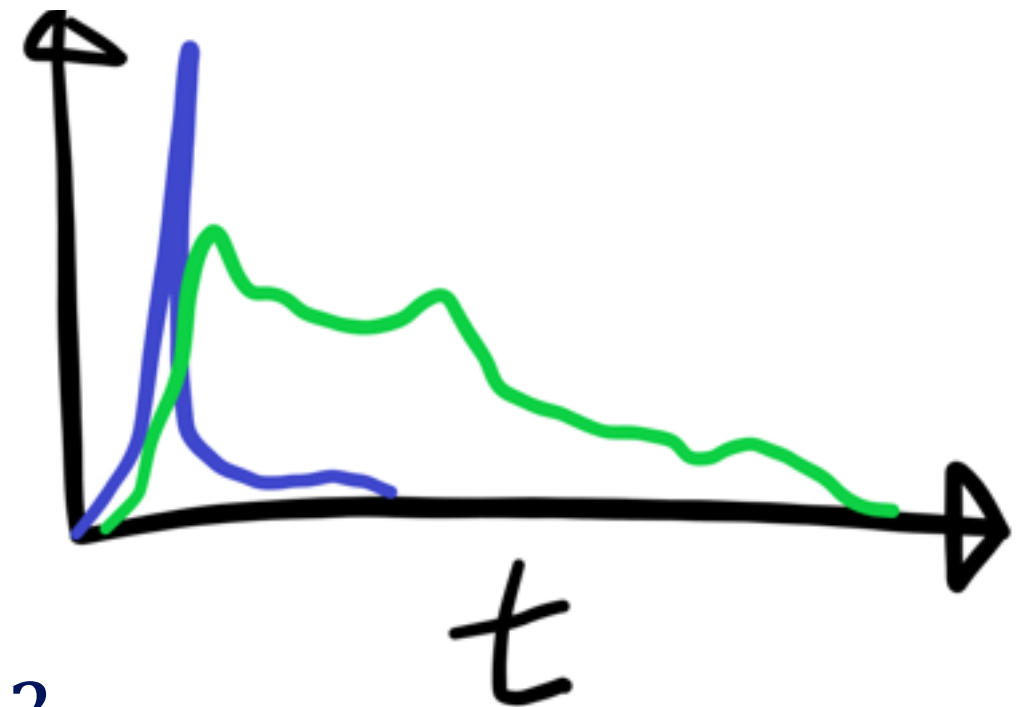
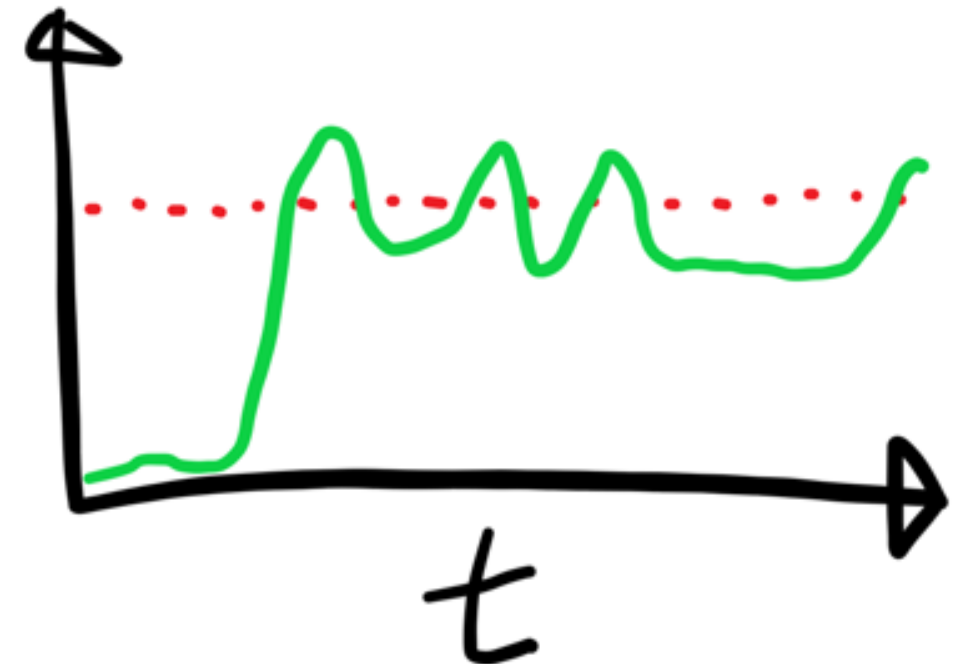
# Count click events in the last 24 hours
clickCount = COUNT(event) WHERE
    event["actionType"] == "Click" AND
    event["occuredAt"] < ( TODAY() - 1 )

# Calculate the click rate
clickRate = clickCount / emailCount

# Compare to threshold
threshold = 0.17
IF clickRate > threshold:
    alertState = True
```

Metrics

- What can go wrong?
 - Small numbers
 - frequent threshold crossing
- Clicks are delayed!
 - Clicks may not correspond to the email sent in the previous hour
- Unique vs total clicks
- Click per send or click per open?
- What time window is appropriate?



Metrics

- Consumers of data science products are making data-driven decisions
- If a data consumer is mislead:
 - They may make important business or life decisions that are based on falsehoods
 - They may quickly lose trust that you may not be able to recover
- To maintain this:
 - **Never knowingly ship bad data** or analysis
 - Acknowledge and quickly **fix mistakes** that are reported
 - **Check** in with users to make sure they actually **understand** what is being presented

Right question

- Ask a **sharp** question
 - a sharp question must be answered with numbers, which is what you extract from data
 - "What's going to happen with my stock?" ---> "The price will change"
 - "What will my stock's sale price be next week?" ---> specific price!
- Make sure your data can answer the question!



Right question

- Ask a **sharp** question
 - a sharp question must be answered with numbers, which is what you extract from data
 - "What's going to happen with my stock?" ---> "The price will change"
 - "What will my stock's sale price be next week?" ---> specific price!
- Make sure your data can answer the question!
- Reformulate your question
 - insight from data
 - can they be generalized
 - can they be used for future prediction
- Questions we can answer now:
 - Is the police pulling over car at the right moment?
 - What time are cars usually pulled over?
 - What time are crashing usually happening?
 - Day of the week
 - Geographical area



Discussion

- Thinking about the SDPD data, let's ask a few questions and then translate them into math, data needs and algorithms.