Chinese Product Placement in the 80s and 90s

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Introduction Context

Characteristics of Chinese Society and Culture:

• Economic Reform and Opening-Up

• Socialist Market Economy



Introduction Context

Development of the Advertising Industry

- Rise of the Advertising Industry
- Diversification of Advertising Forms



Introduction Context

Introduction of Product Placement Advertising

- Commercialization Demands
- International Influence



Introduction Research Question

During the 1980s to 1990s, how did the implementation of product placement in China impact the commercialization of the advertising industry and audience reception?



Methods

Case Study:
Stories From the Editorial
Board

Qualitative Research: Interviews

Primary Sources

Stories From the Editorial Board

• Video Clips: Collect video clips of actual product placements to thoroughly analyze how advertisements were integrated into the series.

Intweviews

• My parents: they lived through the time period I am researching and have insights into the cultural context of that era



Findings #1

The commercialization of the advertising industry

- The introduction of product placement advertisements has facilitated the commercialization of the advertising industry
- The company's brand received extensive exposure, increasing brand awareness and recognition
- Advertisers and producers have gained additional revenue streams by partnering with the brand, boosting the production and promotion of the TV dramas

Findings #2

Audience reception

- The form was relatively simple and underdeveloped, with viewers being able to clearly perceive the implantation of advertising content and feel commercially promoted during the viewing process
- Promoted purchases and branded products were out of stock at the time

Thank you!

Have any questions?

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