1. 4) Smith chooses Careful: TIS = 07 U (12-x) + 0-3 U (14-x) T1 = 0-7 x + 0.3 (x-y) Smith chooses Careless: TS = 0.40 (12-x) + 0.6 U(y-x) $\pi_2 = 0.4 \times + 0.6 (x-y)$ $x = 12 - \pi s$ $y = \pi s$ that $+ x = 12 + \pi s$ that $-\pi s$ TIS = 0-7 U (TIS STE) > 0-3 () (TIS theft) TIZ = 8-4 - 0.3 Tigthet - 0.7 TigSete TIS = 0-4 U(Tissete) + 0-6 U (Tistlett)
TIZ = 4.8 - 0-4 TISSETE - 0-6 TIS theft When Snith rejects, he choose Careful, states (12,0) ()tility: 0.7 × 12× 16 = 13 4.4 × 134 Tishefly

Along the 45 lone, To = Tish

x. L28-x) = 134.4 x 5 6-15 x 6 -) TSafC

Ulastel= 0.80(10) + 0.20(6) = 170.4 Unsate: U[Tunsate) = 0.40((0) + 0.60(b) = 151.2 (Xintact, Xproken) Ste: 1.8 U(xintect) + 0.2 U(xinoken) = 170.4 0.4 U (x,11start) + 0-6 U (Xbroken) = (11.2 Unsafe (10.6) 2. Pooling Equilibrium Payoff: (2+4) = 2 = 3 Participation: ULIS=0) = 370 VHIG=1)=170 'Sllow) = S[H:Sh] -0 Incenture: UL(S=0)=3 > UL(S=1)= -/ w(0) = w(1) = 3 UH(5=0)=37 UH(S=1)=(Prob (a= Low | S=1) = 0.5

2) Sate:

Separatry Equilibrium S (Low) = 0, S (High) = 1 W(0) = 2, W(1) = 4Participation: V = U(S=0) = 2 $V = V(S=1) = 4 - \frac{8x1}{4} = 2 > 0$ Incentive Compatibility: $V = V(S=0) = 2 > V = V(S=1) = 4 - \frac{8x1}{2} = 0$ V = V(S=1) = 2 > V = 0 V = V(S=0) = 2 > V = 0