

Purpose/Objective:

Business Meeting – Coca-Cola & Nordic Logistics

Meeting Information:

Location	Date	Start	End	Duration	Organizer
Coca Cola Office, Yangon	9/Dec/2025	10:00 AM	11:30 AM	1 Hr & 30 Min	Ko Myat Htet Thein

Attendees:

Coca Coal		Nordic	
Ko Myat Htet Thein @ Max	Ma Khin Thu Thu Han @ Baby		Ko Phyo Wai Khant
Ko Ye Nyunt Win	Ma Aye Sandar		Ko Min Ko Ko Zaw
Ko Min Thiha			

Prior Action Items:

1	Transportation from Yangon to Mawlamyine	
2	Warehousing Service at Mandalay	

Agenda

Topics		Owner	Duration	Start	End
1	Transportation: Yangon - Hpa-An & Mawlamyine	Nordic	0:30	10:00 AM	10:30 AM
2	Transportation: Yangon - Mandalay	Nordic	0:30	10:30 AM	11:00 AM
3	Contract Terms	Coca cola	0:15	11:00 AM	11:15 AM
4	Payment Terms	Coca cola	0:15	11:15 AM	11:30 AM
				1 Hr & 30 Min	

Discussion Details:

Coca-Cola Distribution Overview
Coca-Cola currently operates four distribution centers:
a) Hlaing Thar Yar DC – Main hub for Ayeyarwady Region
b) CDC No. 3
c) Kyat Phyu Kat Purified Water Factory
d) Hmaw Bi DC
Cargo types handled: Loose cargo and palletized cargo
One container can load up to 20 pallets based on operations.
Nordic Operational Capability
Nordic's truck turnaround time is typically 7 days since trucks will be link with Thanphyuzayat export shipments for better economies of scale.
Nordic can support approximately 40–60 trips per month.
Nordic will prepare and submit a transportation proposal to Coca-Cola for routes:
a) Yangon to Hpa-An
b) Yangon to Mawlamyine
Nordic will also provide a quotation for Yangon - Mandalay transport services as per client request
Contract Terms (Coca-Cola)
Contract duration: 6 months fixed price (including fuel mechanism).
Following 6 months: Pricing adjustable based on mutual agreement.
Payment Terms (Coca-Cola)
Payment will be made within 60 days from the invoice issue date.

Action Items:

Nordic	Prepare and submit transportation proposal (YGN to Hpa-An & Mawlamyine) Provide quotation for YGN to Mandalay route.
Coca-Cola	Review Nordic's upcoming proposal and quotation once submitted.

Notes:(GENERAL INFORMATION)