

Business Meeting – Coca-Cola & Nordic Logistics

Location	Date	Start	End	Duration	Organizer
Coca Cola Office, Yangon	9/Dec/2025	10:00 AM	11:30 AM	1 Hr & 30 Min	Ko Myat Htet Thein

Coca Coal		Nordic	
Ko Myat Htet Thein @ Max	Ma Khin Thu Thu Han @ Baby	Ko Phyo Wai Khant	
Ko Ye Nyunt Win	Ma Aye Sandar	Ko Min Ko Ko Zaw	
Ko Min Thiha			

1	Transportation from Yangon to Mawlamyine	
2	Warehousing Service at Mandalay	

Topics		Owner	Duration	Start	End	
1	Transportation: Yangon - Hpa-An & Mawlamyine	Nordic	0:30	10:00 AM	10:30 AM	
2	Transportation: Yangon - Mandalay	Nordic	0:30	10:30 AM	11:00 AM	
3	Contract Terms	Coca cola	0:15	11:00 AM	11:15 AM	
4	Payment Terms	Coca cola	0:15	11:15 AM	11:30 AM	
			1 Hr & 30 Min			

	Coca-Cola Distribution Overview
	Coca-Cola currently operates four distribution centers:
	a) Hlaing Thar Yar DC – Main hub for Ayeyarwady Region
	b) CDC No. 3
	c) Kyat Phyu Kat Purified Water Factory
	d) Hmaw Bi DC
	Cargo types handled: Loose cargo and palletized cargo
	One container can load up to 20 pallets based on operations.
	Nordic Operational Capability
	Nordic's truck turnaround time is typically 7 days since trucks will be link with Thanphyuzayat export shipments for better economies of scale.
	Nordic can support approximately 40–60 trips per month.
	Nordic will prepare and submit a transportation proposal to Coca-Cola for routes:
	a) Yangon to Hpa-An
	b) Yangon to Mawlamyine
	Nordic will also provide a quotation for Yangon - Mandalay transport services as per client request
	Contract Terms (Coca-Cola)
	Contract duration: 6 months fixed price (including fuel mechanism).
	Following 6 months: Pricing adjustable based on mutual agreement.
	Payment Terms (Coca-Cola)
	Payment will be made within 60 days from the invoice issue date.

	Nordic
	Prepare and submit transportation proposal (YGN to Hpa-An & Mawlamyine)
	Provide quotation for YGN to Mandalay route.
	Coca-Cola
	Review Nordic's upcoming proposal and quotation once submitted.

Notes:(GENERAL INFORMATION)