

# 广告投入与产品销量预测

## 线性模型的梯度下降示意

只用 1 维特征,  $y=wx+b$

*#数据处理*

**import** numpy **as** np

**import** pandas **as** pd

*#数据可视化*

**import** matplotlib.pyplot **as** plt

*%matplotlib inline*

**import** seaborn **as** sns

*# 使用 r2\_score 作为回归模型性能的评价*

**from** sklearn.metrics **import** r2\_score

**from** sklearn.metrics **import** mean\_squared\_error

*#显示中文*

plt.rcParams['font.sans-serif'] = ['Arial Unicode MS']

## 2. 读取数据

*#读取数据*

dpath = *"./data/"*

df = pd.read\_csv(dpath + *"FE\_Advertising.csv"*)

*#通过观察前5行, 了解数据每列(特征)的概况*

df.head()

## 3. 数据准备

*# 从原始数据中分离输入特征 x 和输出 y*

y = df[*'sales'*]

*#用3维特征*

*#X = df.drop('sales', axis = 1)*

*#feat\_names = X.columns*

*#只用1维特征*

X = df[*'TV'*]

```

X = X.values.reshape(-1, 1)#reshape(-1,1)代表将二维数组重整为一个一列的二
维数组
feat_names = ['TV']

#只用2 维特征
#X = df.drop(['sales','newspaper'], axis = 1)
#特征名称，用于后续显示权重系数对应的特征
#feat_names = X.columns

#将数据分割训练数据与测试数据
from sklearn.model_selection import train_test_split

# 随机采样 20%的数据构建测试样本，其余作为训练样本
X_train, X_test, y_train, y_test = train_test_split(X, y, random_state=33, test_size=0.2)
#X_train.shape

```

## 4. 最小二乘线性回归

```

# 线性回归
from sklearn.linear_model import LinearRegression

# 1.使用默认配置初始化学习器实例
lr = LinearRegression()

# 2.用训练数据训练模型参数
lr.fit(X_train, y_train)

# 3. 用训练好的模型对测试集进行预测
y_test_pred_lr = lr.predict(X_test)
y_train_pred_lr = lr.predict(X_train)

#性能评估，R 方分数
print("The r2 score of LinearRegression on test is %f" %(r2_score(y_test, y_test_pred_lr)))
print("The r2 score of LinearRegression on train is %f" %(r2_score(y_train, y_train_pred_lr)))

#性能评估，MSE
print("The MSE of LinearRegression on test is %f" %(mean_squared_error(y_test, y_test_pred_lr)))
print("The MSE of LinearRegression on train is %f" %(mean_squared_error(y_train, y_train_pred_lr)))

```

```

# 看看各特征的权重系数，系数的绝对值大小可视为该特征的重要性
fs = pd.DataFrame({"columns":list(feat_names), "coef":list((lr.coef_.T))})
#fs.sort_values(by=['coef'],ascending=False)
fs = fs.append([{'columns':'intercept','coef':lr.intercept_}], ignore_index=True)
fs

# 目标函数: L2 损失
def obj_ols(X, y, w):
    N = X.shape[0] # 样本数目
    y_pred = np.dot(X, w)#Numpy 中dot()函数主要功能有两个:向量点积和矩阵乘法
    res = y - y_pred
    return np.sum(res ** 2)/2/N # 目标函数

```

## L2 损失函数的等高线

```

n = 256
w = np.linspace(0, 8, n) #numpy.linspace()函数用于在线性空间中以均匀步长生成数字序列
b = np.linspace(10, 18, n)
Js_grid = np.zeros((n, n))# 创建一个N*N 的零矩阵
w_2d = np.zeros(2)
print(w_2d)

#y = wx+b
intercept = np.ones(X_train.shape[0])

X_train_new = np.c_[X_train,intercept]#np.c_()是将两个矩阵横着拼接,使列数增加

# 把w,b 数据生成 mesh 网格状的数据，因为等高线的显示是在网格的基础上添加上高度值
W, B = np.meshgrid(w, b)
print(W.shape)
print(b.shape)
for i in range(0,n):
    w_2d[0] = w[i]
    for j in range(0,n):
        w_2d[1] = b[j]
        Js_grid[i,j] = obj_ols(X_train_new, y_train, w_2d)

# 等高线
plt.contour(W, B, Js_grid, 30)

```

```

plt.xlabel(u'w')
plt.ylabel(u'b')

# 显示图表
plt.show()

# 梯度：目标函数的一阶导数
def grad_OLS(X, y, w):
    N = X.shape[0] # 样本数目
    X_transpose = np.transpose(X)#X 的转置
    y_pred = np.dot(X, w)
    res = y_pred - y

    
$$(Xw - y) * X^T$$

    grad = np.dot(X_transpose , res)/N
    return grad

# 梯度下降法
# 给定起始点与目标函数的一阶导函数，求在 epochs 次迭代中 x 的更新值
def bgd_ols(X, y, w_start, df, max_epochs=10000, lr=0.1, epsilon = 0.0001):
    """
    :param X, y: 训练数据
    :param w_start: x 的起始点
    :param df: 目标函数的一阶导函数
    :param max_epochs: 最大迭代次数
    :param lr: 学习率
    :return: 每次迭代后的位置（包括起始点），和对应目标函数值
    """

    #初始化
    ws = [] # 参数
    Js = [] # 目标函数
    D = X.shape[1] # 列数，特征维度

    w = w_start
    row = []
    for j in range(D):
        row.append(w[j])
    ws.append(row)

    J = obj_ols(X, y,w)
    Js.append(J)

    for iter in range(1, max_epochs+1):

```

```

dw = df(X, y, w) #计算梯度

w += - dw * lr    #根据梯度, 更新参数

row = []
for j in range(D):
    row.append(w[j])
ws.append(row)

#判断目标函数是否收敛
J = obj_ols(X, y,w)
Js.append(J)
#print("iter %s | J: %.3f" % (iter, J))
#print( w)
#print( dw)

#判断是否收敛
if (abs(Js[iter-1]-J)/Js[iter-1] < epsilon or abs(Js[iter-1]-J)/Js[iter-1]< epsilon or Js[iter] < epsilon):
    break

return ws, Js

n = 256
w = np.linspace(0, 8, n)
b = np.linspace(10, 18, n)
Js_grid = np.zeros((n, n))
w_2d = np.zeros(2)

intercept = np.ones(X_train.shape[0])
X_train_new = np.c_[X_train,intercept]

# 把w,b 数据生成mesh 网格状的数据, 因为等高线的显示是在网格的基础上添加上高度值
W, B = np.meshgrid(w, b)

#初始化
D = X_train_new.shape[1] # 特征维度
w_start = [0,10] #参数初始化

for i in range(0,n):
    w_2d[0] = w[i]
    for j in range(0,n):
        w_2d[1] = b[j]

```

```
Js_grid[i,j] = obj_ols(X_train_new, y_train, w_2d)
```

```
# 等高线
```

```
plt.contour(W, B, Js_grid, 30)
```

```
#梯度下降
```

```
ws_bgd, Js_bgd = bgd_ols(X_train_new, y_train, w_start, grad_OLS, lr = 0.1)
```

```
ws_np_bgd = np.mat(ws_bgd) # 可将ws_bgd 转化为矩阵
```

```
plt.plot(ws_np_bgd[:,0], ws_np_bgd[:,1], color='r',markerfacecolor='blue',marker='o')
```

```
plt.xlabel(u'w')
```

```
plt.ylabel(u'b')
```

```
# 显示图表
```

```
plt.show()
```