

Xuejing Huang

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EDUCATION

2021 - 2022

London Business School, United Kingdom

Reading for Masters in Analytics and Management

Modules include applied analytics, finance, management, strategy

2016 - 2020

Fudan University, Shanghai, China

BSc Physics, GPA 3.5/4.0, Distinguished Graduate Award of Shanghai, 2020

Modules include advanced mathematics, linear algebra, statistics

2018 - 2019

University of California Los Angeles, the, United States

China Education Abroad Programme - Physics, GPA 4.0/4.0

Scholarship for academically outstanding exchange students

BUSINESS EXPERIENCE

2021

OC&C STRATEGY CONSULTANTS, Shanghai, China

Management consulting firm with an edge on retail & consumers

Summer Intern (2 months)

- Conducted 8 focus groups and collated notes into a quotes bank for an international travel retailer to develop its strategy in targeting GBA (Great Bay Area) travelling luxury buyers in Hong Kong
- Collaborated with UK team to identify c. 30 potential deep-dive targets from a 2,000+ initial database for a global food processing machinery provider to aid its acquisition in APAC region
- Designed score card with team members on detailed capacity indices to narrow down the short list into 13 companies for deep dive
- Completed detail profiling of two out of 13 deep-dive targets based on individual desk research, cold calls and expert interviews and presented recommendation to client

2020 - 2021

BENOIT ASSOCIÉS INVESTMENT BANKERS, Shanghai, China

French boutique investment bank focused on Sino European M&A transactions

Junior Analyst (8 months)

- Identified 4 shortlist investment targets from a long list of c. 700 companies for a listed French group in healthy snacking, based on desk research, store checking, trade exhibition and expert interviews
- Synthesized information of 4 shortlist targets to form Information Memoranda (IM) regarding product portfolio, R&D and manufacture capability, sales distribution, and key financials
- Built valuation model using market and DCF approach under guidance of Partner and presented valuation output in slides for client meeting
- Coordinated Due Diligence and Legal Negotiation to reach a deal with a consideration of CNY 100m

2020

IQVIA MANAGEMENT CONSULTING CO., LTD., Shanghai, China

Management consulting firm with focus on medical & healthcare

Part Time Assistant (3 months)

- Gathered and analysed data regarding historical bidding price of 13 targeted drugs (targets PD1, CDK) to create the lowest bidding price curve for research on price reduction logic
- Researched and identified 6 comparable competitive drugs for a Top 10 global pharmaceutical company in its strategy to win 2021 National Medical Insurance Enlisting Negotiation for a new drug for Psoriasis
- Prepared interview guide for 6 experts calls and translated 20,000-word interview notes used for supporting recommendation on price cutting strategy

2019

ROLAND BERGER MANAGEMENT CONSULTING CO., LTD., Shanghai, China

Management consulting firm

Project Intern - Government / Real estate (3 months)

- Developed insight on Jing An District (Shanghai)'s transformation into a talent circulation centre based on professional literature to drive recommendation on service industry development
- Synthesized data on conglomeration of service industry within metropolitan area of London and Chicago since 1950 as benchmark for key developing sub-industries in Jing An in next 5 years

ADDITIONAL INFORMATION

- Raised donations of 100+ books, self-prepared class materials and conducted 20+ home visits to communicate with local pupils and their guardians with team members for a voluntary teaching project
- Elected twice as a member of the delegation team in a summer exchange program for top universities in China, Japan and Korea
- Language: Mandarin (native) and English
- Tech skills: R, Python, Excel VBA, C++, LaTeX, Capital IQ, Merger Market, Wind
- Aerobics athlete in university with medals won in provincial-wide competitions