

## Explanation of the Code

### Data Aggregation:

Customer profiles are created by aggregating transaction data (e.g., total spending, total quantity) and combining it with profile information (e.g., region).

### Feature Engineering:

The Region variable is one-hot encoded to create numerical features.

Numeric features like TotalValue, Quantity, and TransactionID are standardized to ensure fair clustering.

### Clustering:

KMeans is used with a default of 5 clusters. The number of clusters can be adjusted to optimize performance.

Cluster assignments are stored in the customer profiles for further analysis.

### Evaluation:

The Davies-Bouldin (DB) Index evaluates the clustering performance. A lower DB Index indicates better clustering.

### Visualization:

The first two features are plotted to visualize clusters, providing insights into customer segmentation.

## Deliverables

### Clustering Results Report:

Number of Clusters: 5 (default, but can be optimized).

DB Index: Calculated and displayed in the console (lower is better). Other metrics like inertia or silhouette score can also be added for detailed evaluation.

Customer\_Clusters.csv:

Contains customer profiles with cluster labels for each customer:

CustomerID, TotalValue, TransactionID, Region, Quantity, Cluster

C0001, 1200.50, 15, Asia, 30, 0

C0002, 850.75, 10, Europe, 18, 1

...

Cluster Visualization:

Scatterplot showing customer clusters based on the first two scaled features.

Further Enhancements

Optimize Number of Clusters: Use the Elbow Method or Silhouette Score to find the optimal number of clusters.

Alternative Algorithms: Experiment with hierarchical clustering or DBSCAN for different clustering approaches.

Cluster Interpretation: Analyze the average values of features within each cluster to profile the customer segments.

ChatGPT can make mis