PRACTICAL JOURNAL

Enrollment Number – 2019BTCS088 Year of Enrollment – 2019

Name of the Student – YASH GUPTA

School of <u>COMPUTER SCIENCE & INFORMATION TECHNOLOGY</u>

Program – B. TECH

Specialization/ Branch – <u>CS&IT</u>

Semester $-\underline{4}^{TH}$ Section $-\underline{B2}$ Branch $-\underline{CS\&IT}$

Paper Code – <u>BTCS04CF01</u> Name of Paper – <u>Business Processes & MIS in BFSI</u>

Faculty-In-Charge – <u>AMRITA CHAURRASIA MAM</u>

CERTIFICATE

THE PRACTICAL EXPERIMENTS ENTERED IN THIS JOURNAL HAVE BEEN SATISFACTORY PERFORMED BY

ENROLLMENT NO - 2019BTCS088 MR/MS YASH GUPTA
STUDYING IN PROGRAM B. TECH BRANCH CS&IT IN
SCHOOL OF COMPUTER SCIENCE & INFORMATION
TECHNOLOGY

DURING SEMESTER 4TH OF ACADEMIC YEAR 2020-2021

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Date:		_

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S.NO	Title of Skill Activity	Date of Allocation	Date of Submission	Sign of Faculty
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3.	Creating Pareto Chart in MS-Excel	June 12 th , 2021	June 30 th , 2021	
4.	Role of Business Analytics in MIS – Examples & Uses	June 16 th , 2021	June 30 th , 2021	
5.	Case Study of Dell Computer Corporation.	June 17 th , 2021	June 30 th , 2021	

PRACTICAL ACTIVITIY NO: 1

	Date: June 09", 2021
51	ESTABLISHED TO THE PRACTICAL ACTIVITY OF
	PRACTICAL LACTIVITY LOL
	4. TITLE! Creating from & Database in MS Arceted is breogen Base.
	2. AIM/OBJECTIVE: The objective of this practical activity is to:
	2. AIM/OBJECTIVE: The objective of the party party of the profession of the professi
	1 what what are forme be detabased in
	a spend them?
	and an any gos displaying cases of source Base?
	why do we need them? Noty do we need them? B How to use forms for displaying cases of own stores? B How to design database schema. In https: office Base? B How to design database schema in H?
	How to design database schema. "we can create in 4?
	many types of forms we
	CO HOLL THE COLOR
	MCTHODOLOGY: There are many the word categories are
	S. METHODOLOGY: There are many types of forms we can create. But the two main Baroad Categories are But the two main Baroad Categories are
	Multiple Item form
	a. Bound Poins split Form
	a. Bound Points Split Form b. Unbound Forms b. Unbound Forms d. Prom tof Multiple Items 1 Shore Office Base.
	b. unbound from to your Labre Office Base
	We gonna executive po then open of
	b. Unbound Forms b. Unbound F
	b. Unbound forms b. Unbound form tof Multiple ztems b. Unbound form tof Multiple ztems be gonna. ereater Bound form tof Multiple ztems be firstly start your pc. then open your Labre Office Base. Detabase of 4 your Database & created
	Open our place using following
	First Create your sample Database wizard first step. Go the Database type. In first step. Select Database type. In first step.
	creek Creeks o notable of price step.
	(male will
	D'select Database type. In frabase " Select Database type. In frabase" Select Database type. In frabase" Then select Register your database" Then select Register your database fick mark The Lebre Office option & fick mark The Database for editing".
	Then detect pairs option to surroll
	O Then better option to editing". To Den the Betabase for editing". Open the Betabase for editing".
	Open the Baracon. button. Cutte on Fritch button.
	The state of the s
	Forme greens, en touton.
	Sty 9: Go to create tab in the forme greater, in the upper sught-hand corner you will be the form wizard button.
	Step 9: Go to create tab see the form wizard corner you will see the form wizard we can select the street on that button to launch. the form wizard we can select the screen of the wizard on one form on the fresh screen of the wizard on one form
	corney of button to aumo! we can see
	Atepos: Click on that button to take wizard , we are form on the fresh screen of the wizard on one form on the fresh that that who were from fresh from more than
	On the first unalleguant to assign more than
	72010A
	on the freet screen to display on odor than freeds that that choose from freeds from more than a we can choose from greeds from more than
	Own Fields - Id; Nome; Phone No; School
	Our fields - / la , re

A . D. L
Our Field Types: Id Integer + Selection this ame Name Integer a primary bey! Phone No. Text School Text
Phone No. J Text
on all the contract of the con
4. BRIEF DESCRIPTION: Forms in Libere office base are like disting cases
4. BRIEF DESCRIPTION: Forms in Libra office base are like anyof in stone that make it easier to view to or get the items that we want. Since forms are objects through which me to other uses can edd, edit or display the data. Stored in our libraroffice Base add, edit or display the data. Stored in our libraroffice Base add, edit or display the data stored in our libraroffice Base and important aspect. desktop database, the design of own form is an important aspect.
want. Since forms are offered in our library content aspect.
add, edit or display the design of own from is an important
desktop daranes,
. Bound forms - These forms are connected to some undirlying data source such as Table, Guery & undirlying data source such as Table, Guery &
anathung of statement.
or BQL statement. Or BQL statement. Or BQL statement. Or BQL statement.
Bound former thank of the purpose or
1 are to be filled out or used
Bound forms are what people typically think Bound forms are what people typically think of when they think of the purpose of a form. of when they think of the purpose of a form. Forms are to be filled out or used to enter or of in a dadabase.
Ex: Where a user use to enter view or edit data in database. Nhere a user use to enter view or edit data in database. These forms around connected to an underlying to data source. Record or data source. Record or data source.
Where a well connected to an contest of
2. Unbound forms: goesed to data sounce.
2. Unbound forms! Record or data sound. Unbound forms could be dialog coxes, Unbound forms could be dialog coxes, switch boards or Navigation forms. switch boards or Navigation forms.
switch bear one & this is where
This fether was one Record
Single Item 10011.
e multiple records at a took of
The Form. The disperse.
Multiple Item that bound account
Multiple Item Form: This displays multiple records at a time from that bound data sounce.

Assessment Parameters	(T_{Δ})	he	filled	hv	faculty	`
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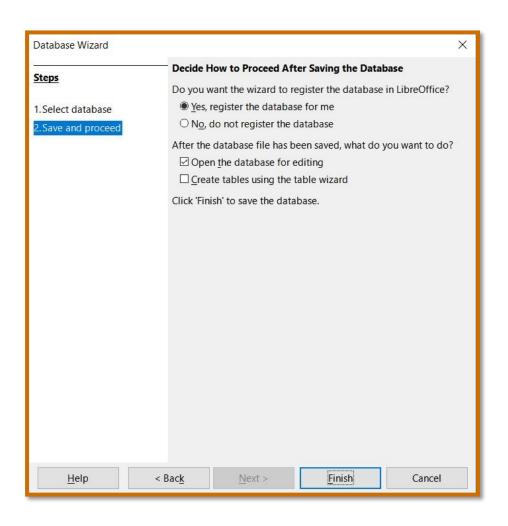
- Successful completion of Practical (Y/N)
 Time taken (hours/ minutes)
 List other Parameters & Outcomes: 1.
- 2.
- **3.**

<u>S.No.</u>	<u>Parameters</u>	Outcomes (Achieved / Not Achieved)
nrks:		

DATABASE SCHEMA OF OUR USER FORM IN LIBRE-OFFICE BASE:

	Field Name	Field Type	
T	ld	Integer [INTEGER]	This is a primary key
	Name	Text [VARCHAR]	
	Phone no.	Integer [INTEGER]	
	School	Text [VARCHAR]	

DATABASE WIZARD IN LIBRE-OFFICE BASE:



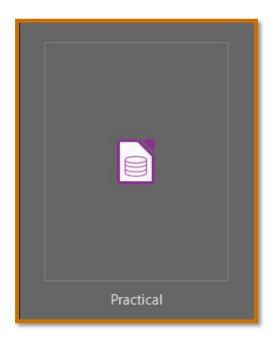
USER INTERFACE OF OUR USER FORM IN LIBRE-OFFICE BASE:

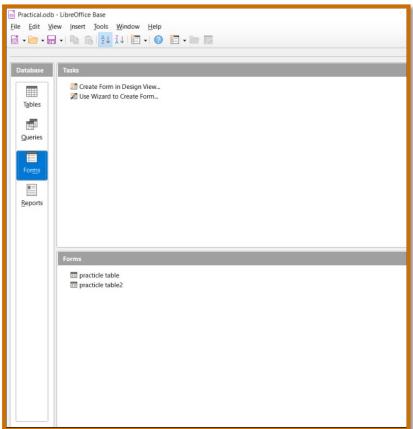
ID	1
Name	Yash
Phone no.	9785452211
School	csit

TABLE CREATED IN OUR DATABASE AFTER USER FILL'S THE FORM:

	ID	Name	Phone no.	School
Þ	1	Yash	9785452211	csit
	2	Suresh	9564785544	bba
	3	Ganesh	9874521144	bfsi
+				

DATABSE UI AS SHOWN IN LIBREOFFICE BASE:





PRACTICAL ACTIVITIY NO: 2

Date: June 10th, 2021

PRACTICAL_ACTIVITY-02

1. TITLE: Data visulification in MS-Excel 2. AIM/OBJECTIVE: The objective of this practical activity is to:

>⊙: Why we Humans need to vikualize data?

1 : What do we mean by Data Meralization?

(2): Usecase of Data Visualization in Excel.

1 : Implementing defferent kinds of charte in Ms-Excel.

3. METHODOLOGY: As use Have, varlong kind of charts which we use for virualizing our Data in MS-Excel

As we thank taken one example related to "Display the Bold" quantities against the sales por year?

→ Step 10: Open MS-Excel software. Create one rest datase workbook. Then impost dataset from enternet. (ofte: https://www.gurugg.com)

Step : Enter trudata from datar source of an our case above

► Step 3: First select the olatatable which we want to represent in graph.

Liter Click on INSERT tab from the ribbon Box.

Step : Under the Columns click on the column shout decop down button.

>2tep 6: Then select the chart type we want.

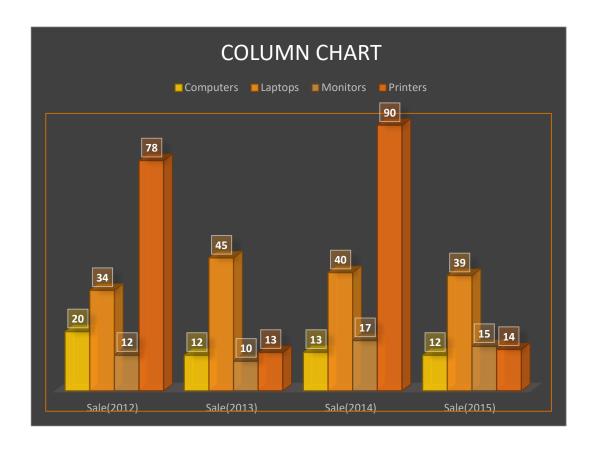
L. There are various charts ____ Rie Chart Box chart Column chart! Line Bubbles chart

4. BRIEF DESCRIPTION & (Humans perceive vision) - we can very easily visualize rather than doing computation like computers. Herice, wer (Humans) are more comfostable with the <u>Visuals</u>. Now Here, visualizing the data -provides a very deep Prinsight about datasetle) These combined sets of data in visuals is who as CHART → A chart is a visual representative of Charles are usually used to analyse the trends & pattorns in data sets. Using charts, the can easily tell which year had the most sales and which year had the reast. → 3mportance of charts: → 4111s easier to analyse trends & patheurs using charts in MS Excel Lost allows us to visualize the charge obta graphically. -> Easy to interpret compared to data in cells. when we want to quantify Herris & show them as (Bey (Kart) when we want to compare values across a few categories. The values run Hostzontally. (column chart) when you want to compare values across a few (Hine chark) rusher we want to visualize trends over a period of time i.e. (Combo chart) when you want to highlight different types of

SELECTING FIELDS OF OUR DATA TABLE:

ltem	Sale(2012)	Sale(2013)	Sale(2014)	Sale(2015)
Computers	20	12	13	12
Laptops	34	45	40	39
Monitors	12	10	17	15
Printers	78	13	90	14

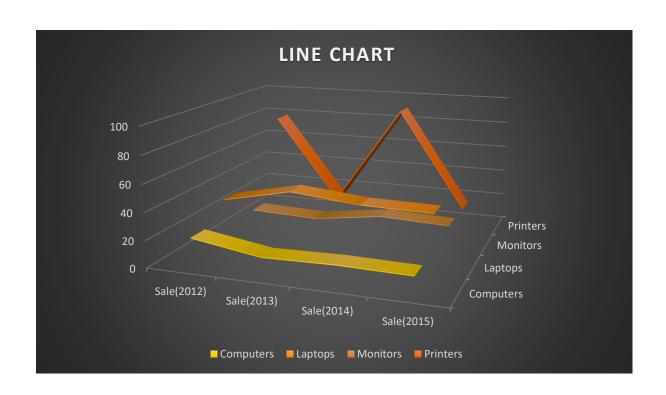
COLUMN CHART:



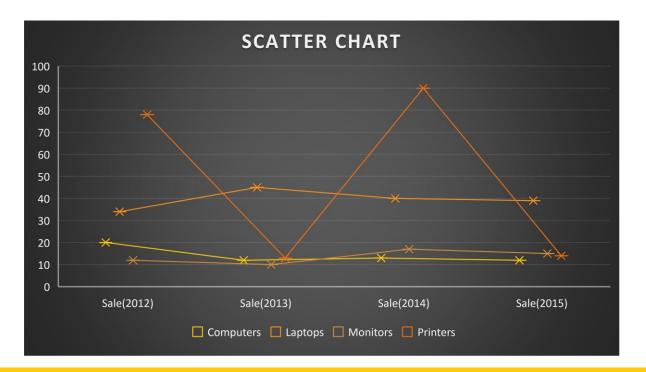
COLUMN CHART:



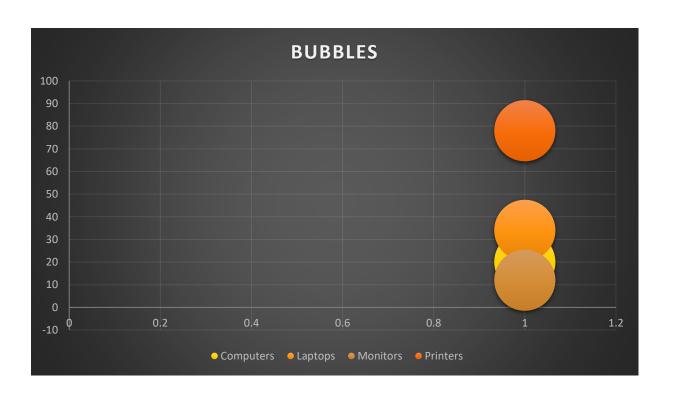
BAR CHART:



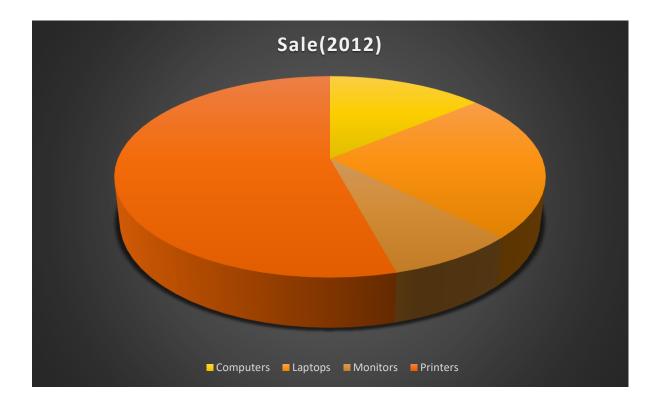
SCATTER CHART:



BUBBLE CHART:



PIE CHART:



Assessment Parameters (To be filled by faculty)

- 1. Successful completion of Practical (Y/N)
- Time taken (hours/ minutes)
 List other Parameters & Outcomes:

S.No.	<u>Parameters</u>	Outcomes (Achieved / Not Achieved)

<u></u>	 (Achieved / Not Achieved)
emarks:	
<u> </u>	

PRACTICAL ACTIVITIY NO: 3

Date: June 12th, 2021

PRACTICAL_NO_03 1. TITLE: Creating Pareto Chart in MS-Excel 2. AIM /OBJECTIVE: The objective of the proctical activity is to -Find out what it Paretochart? Why we need it? where to use it? In which Datouse Paretochart firs? (B) How to simplement/oreate pareto chart in MS-Exect? Overall uscase of pareto chart in Realworld problems? 3. METHODOLOGY: There are many different ways to execute a Parito (A) Constructing a Pareto Chart-using some mather in MS-Excel (step 0: Total the data of each field & then sum these fields to (step @: Revolvy the fields from any particular order i.e. determine the grand total. -step 3: After that determine the cummulative % of the total (step 3: Then draw & label the left vertical axis Atep 3: Down & label the Horizontal ask to divide the onis Ento as many as dévisions as toure are contributors. wep @: Doan & label the regio vertical axis i.e label the Lostep 3: Draw bars to represent the magnitude of each field's expectations effect. Basically, the Height of the war conseiponds to the magnitude of that contribution as measured on left axis. Step8: Then draw a line to represent the magnifications each contributed Breit > Freet L. cum mulative 1. of the total.

(B) Constructing a Pareto chart using MS Exal options: * stop @ Select the range of detachect from 131B13

Step & On the snewt tab. In the charts group, click the this gram symbol.

Signo : Thenellex on "Pareto". NOTE: a Pareto chart combines a column Chart and a line graph.

Step : Enter a chard lith. Wick on the 14" button on the gright alde of the chart & click the check box Next to the pata Labels.

4. BRIEF DESCRIPTION:

- -> A Pareto Chart Ps a combination of a Bar Graph & a the Graph. Each box usually represents a type of defect os problem. The height of the base represents any important unit of measure - often the frequency of occurrence or cost.
- -> The base are presented in descending order (from tallest to shortest). Therefore, we can see which defects are more frequent Ot a glance. Here, the line represents the cummulative %

A pareto chart is a quality tool; it helps analyze 8 prioritize Perul sorolution. The Pareto Principle can analyze Pareto chaste, also known as 80/20 rule.

Later of the want to assess the quality of manufacturing Applications of Pareto Philosple (chart): In any production unit, there we can apply Pareto craves directly.

Assessment Parameters (To be filled by faculty)

- 1. Successful completion of Practical (Y/N)
- Time taken (hours/ minutes)
 List other Parameters & Outcomes:

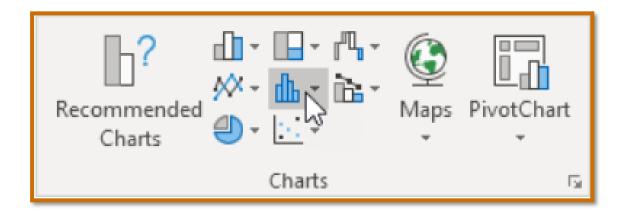
S.No.	<u>Parameters</u>	Outcomes (Achieved / Not Achieved)

<u></u>	 (Achieved / Not Achieved)
emarks:	
<u> </u>	

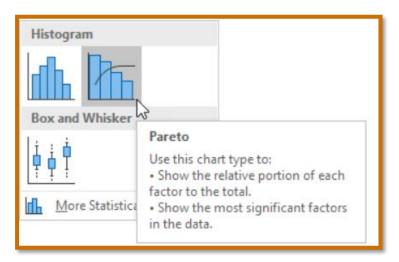
SELECTING FIELDS IN OUR DATA TABLE:

4	А	В	С
1	Restaurant Complaints		
2			
3	Complaint Type	Count	
4	Too noisy	27	
5	Overpriced	789	
6	Food is tasteless	65	
7	Food not fresh	9	
8	Food is too salty	15	
9	Not clean	30	
10	Unfriendly staff	12	
11	Wait time	109	
12	No atmosphere	45	
13	Small portions	621	
14			

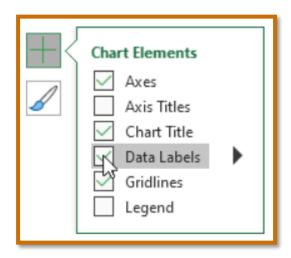
SELECTING HISTOGRAM SYMBOL UNDER INSERT TAB:



SELECTING PARETO CHART TYPE:



SELECTING DATA LABELS TO SHOWN IN PARETO CHART:



OUR PARTEO CHART:



PRACTICAL ACTIVITIY NO: 4

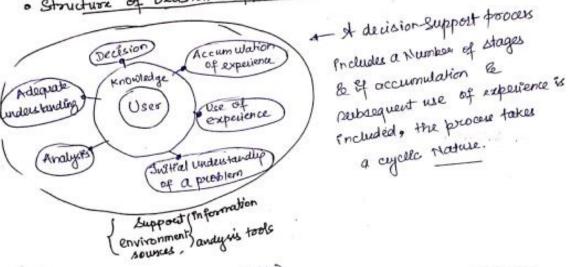
Date: June 16th, 2021

PRACTICAL_ ACTIVITY_04 1. FITLE: Role of Bussiness Analytics in MIS 2. AIM 10BJECTIVE: The objective of this procted activity is to: . Find out now the industry a shifting from traditional information systems to Business Intelligence () find out simpact of Data Driven Decisions via trelp of BI on MIS. () How OI is Integrated with large scale MISystems AYES the to define relations between simple and complex informing intended to satisfy different sets of needs & provided by different sets of preupport took. The Find out what that common goal where MIS and BI Intersects & support the same sense-making. 3. METHODOLOGY: The methodology we used is to find out how both (MIS and BI) are correlated with each other. First-wee will see MIS (its needs, its execution cycle) then so same with BI & then we will derive our Conclusion, that how Role of BI is highly linkable to with MIS. Despite the advances in IT, information systems intended for 4. BRIEF DESCRIPTION management informing didn't uniformly farfill the Encoreased expectation of users (meetly about complex In both the technologies ire. MIS and BI they thave been largely implemented by BI technologies because both of them Bolo of are supported by Respective Information techniques. MIS & The development of systems for managerial information Needs. has been Soused on a heterogeneous set of Needs. Some of these needs stay stable (developing, implementing & adjusting Strategy) .

The Information Envisorment (supposed infrastructure) is driven by the nature of business activities which are mostly by Recurrent in Nature & cyclical, intelligent supported mostly by function of Mis.

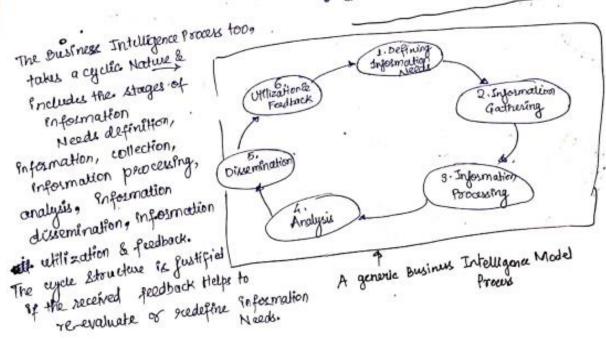
On the other Hand (i.e. BI) , this nature Ps turbulent, us unpredictable requiring intelligent & insightful support. It is the function of BI system & related applications.

· Structure of Decision Suppost Process



Decreson Euppoint Process (MIS)

Structure of Business Intelligence



of Business Intelligence & Emist Desiston Euppost Cycles Relation (Linking) petining Information Gethering in fermation Needs Offication & Feedback Information Processing Execulvation Analysis Problem Detection 0.5 use Problem Analysis Experience Model Development Experience Accumulation 金 As the cycle. I and 2 unfold, the focus moves acound different types Implementation the steps of injormation gathering & processing can be of information Needs. attributed to the common & simple part of enjournation Needs. The analysis step uses processed information & preoduces Cycles results that presduce additional insegnts Se move from simple to more complex Needs. e of a problem attraction of secondaria, special needs aise, & cycle 2 gets ACTIVATED. Link For a problem analysis, depending upon the severily of problem the spectal needs can consuk of both SIMPLE Cycle 2 & complex Nature. A preothern -specific model PL developed for better understanding of the problem

& evaluating the alternatives. Deussen emplementation brings in valuable empersence that is saved for later news & together with other expanience,
bathfus common information needs important both for · Conclusion Future Businers Intelligence & Mis.

Assessment Parameters (To be filled by faculty)

- 1. Successful completion of Practical (Y/N)
- Time taken (hours/ minutes)
 List other Parameters & Outcomes:

S.No.	<u>Parameters</u>	Outcomes (Achieved / Not Achieved)

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	l	
marks:		
1101		

PRACTICAL ACTIVITIY NO: 5

Date: June 17th, 2021

PRACTICAL_ACTIVITY-05

- 1. TITLE: Case study on <u>Dell Computer Cosposation</u>
- 2 AIM/OBJECTIVE: The objective of this paractical activity is to:-
 - - * Find what's the purpose of an case study;

 How a case study helps in describing an individual situation. (eg a person, business) in detall, (Dow organisation, or

future

- I near where we should focus on there in our case
- (a) How to analyze the case using retevant theositical 8+ 85 Dell Computer Cosposation) · concepts which we learned during over classes?
- (a) Find out all the Tip to Top about the Dell Computer Cosperation
- 3. METHODOLOGY: We will start from
- step : Find out own problem statement sugarding
 - Step @: Understand problem statement application on it.
 - · Step 3: Dell's Vision & hission & fortement
- step . Performing SWOT stratysis on D.C.C & Step 6: Finally, providing our conducting over D.C.C

a. Problem Statement: The preoblem statement refer to the concise 4. BRIEF DESCRIPTION: description of the excuse that needs to be addressed-The stating the Dell's Inc prooplem statement is Not just writing the fact, the more about the

factore frail are effecting or may of feet the organization In long term, therefore while developing the solution Be the purphern statement the forture such as Human Resource Skells innovation, technology, change Resistance are countdessed.

1 Understand More abt

Dell computer cooperation: . In 1983, 18-year old Michael Dell left his college work full time from the company the founded as a fraction, providing trans-drive upgrades to corposate automers.

·Dell grow twough the 1980s & 1990s to become at one stage the largest sellers in PC= & SERVER. Dell venture Had

. In 1985, dell changed the strategy to begin offering built-to-order computers. Via which company generated \$70 million Procales.

Mission Statement: 9 The company's vision statement is all about the way they do bustness & the way they enteract with @ Dell Vision & the community, should be the best customer experience in the markets we serve. In Doing 20, Dell will meet out customer expectations of Highest Quality.9

1. Delivering the best customer experience: To satisfy this component of its mission statement. Dell presentizes on providing by customers with broaducts whose quality that been tested and algorical proven. At Dell , every design goes through a proces to ascertain that it meets the minimum expected standards. The meticulous culture Has distinguished dell possiblets such as Inspiron 15 Gaming a many others because of the work & precision that goes Ento ensuring the customers get Maximum experience

2. Exceeding expectations Dell desent settle for anything less than the Highest quality as expressed in this mission statement. The company commits all the resource to becodure psecodures that agree with the changing needs in the consumer Market.

6 SWOT Analysis of bell Inc

The SWOT stands for strength, weakness, Threats & oppositurities of it is a useful tool that is usidely used for strategic planning & management in many organizations. It is effectively used in building management in many organization to maintain the competitiveness in the strategies for the organization to maintain the competitiveness in the strategies for the organization to maintain the competitiveness in the strategies for the organization to maintain the competitiveness in the strategies for the organization to maintain the competitiveness in the

Shreshal Dimension
Dimension
Lift foctors foctors foctors that is the opposituation which he opposituated threats.

The strength & the weakness

the The state of the

STREN GTH

NO MORE MIDDLEMAN

- Dell es the biggest PC makes in the world. They deal directly with the customer with No use of MIDDLE man a mail-order.

 Dell started out as a direct soller of the Internet to develop an system better taking advantage of the Internet went system sales platform. Well before the use of internet went online sales platform. Well before the use of internet want online sales platform. Well before the use of internet want integrating online order status mainstream. Dell Had begun integrating online order facing updates & technical support into their cus tomen facing
- · Also an important lide-benefit of the Internet Based company.

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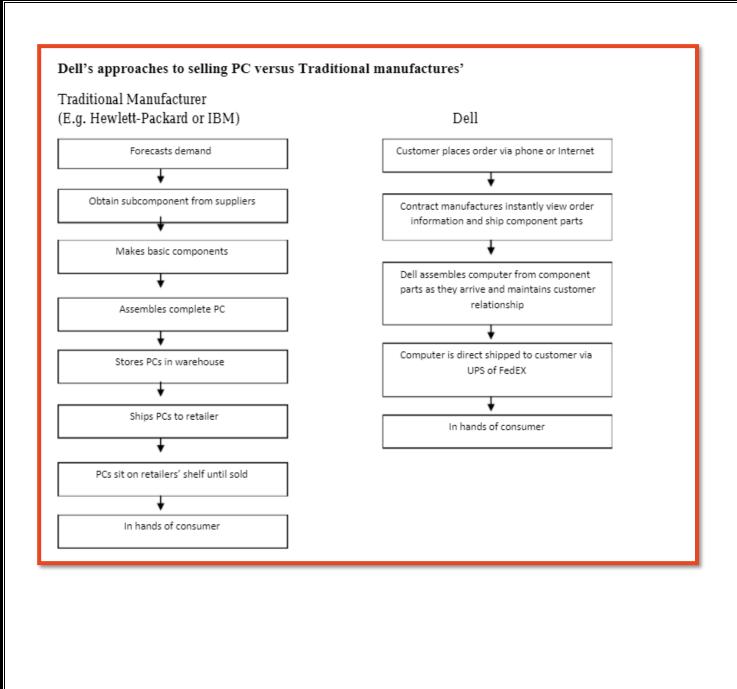
 Also an important lide benefit of the Internet Based company.

 Also an important lide benef

VIRTUAL INTEGRATION on the manufacturing side, the company burstled an aggressive strategy of revisibil integration? Dell sequired a highly reliable strategy of top quality pe components but management didn't want supply of top quality pe components but management didn't want to become its own park manufacture.

The strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness allowed Dell to the strategic closeness with supplies pautness and the strategic closeness with supplies and the strategic closeness with supplies and the strategic closeness and the strategic closeness and the strategic closeness are strategic closeness and the strategic closeness and the strategic closeness and the strategic closeness are strategic closeness.

ASSEMBLY FLOOR IN 1997, Dell recognized its assembly processes. Rather than having sing assembly line with each ASSEMBLY FLOOR There repeatedly temporming a single Task, tell instituted manufacturing collection These "celle" grouped worker logither around a westeration where they exampled entire pec according to customen executivations. Cell manufacturing doubted the company's manufactusing preductivity per equare foot of bell combined operational & procus innovation with a revolutionary assembly space. 8 reduced occumbly time by 75% distribution model to generate tramerdous contrainings & comprecendented customer value in the FC market. . s. Dis-intermediation { cutting out the middleman} . 2. Enhancing customer value 3. Process and operations Prinovation WEAKNESS + Dealing with 1959s amount of supplied from many different -> Dell build computers , Not develop trum. -> . Their supply sides are so large that they become tensted to dealing with a small few stepphies that can ->. They wave weak business relationships with many ->. Thuy do not have unique technologies to offer the Market (Luch as Apple, Has developed two in-House OPPORTUNITIES - D. Continuing to PC/Faptop Market on the Internet to gain larger Market bases. Be cause Internet - provides Data - which helps in taking decisions regarding -> Consertly? dell How i'v many 4 Edial sociation strategic Of Brazil, China, Ireland, India, Poland, S. But after COVID-15 Pandume, they Hove to Broadthing their super Motion



-> Ext Collab orate more on the ground-level with : ... A. Big education -tech stortupe le government. Provide sponsibliship to the students who thelp bell in their research & correspondingly Dell sellinge the PC4/taptops to those students.

->. Branding their lower cost, lower proced computers that are cold an onymously.

THREATS: - Deep potential Rieks assoclated with Dell's global supply chain management strategy.

III manufactureu exposes Dell to a Number of RISKI, Cauch as @ sudden issue those associated with

the supply chain. { covid-19 }

Highly dependency on JIT manufacturers procedure which involve a major overtrail of business systems. - Hence, much expensive & difficult to maintain whole process in a

~ Cybou - Attacks on JII manufactures, which leaks dell company

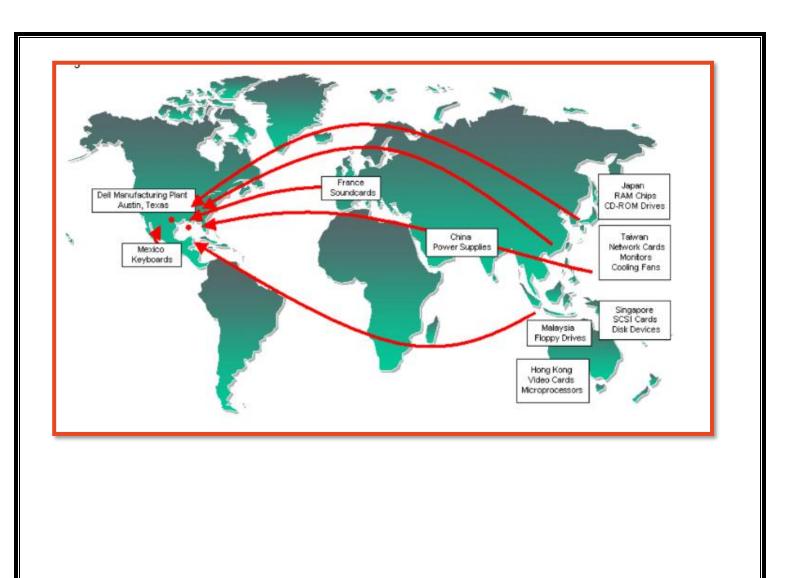
design of the 410 & software paradigm. Tartes -Trade barrier affecting their positions in multiple

CONCLUSION & RECOMMENDATION: A sumple formula "eliminate the intermedia ries & sell for leg" made Dell as reputed fastest grounds company. In a short span of time

How much reputation company that gained 1/2 the feet haut I found in this case study. How much reproduced in 1984 with a small concept as sell other broader but in the wavent Dell was founded customers toyalty. As discussed in the case & the archites Dell is more concerned with delivering good computers to the customers at the

In comparison to its mission statement to convent condition that found that Delline. an comparison to its management focused on rapid change, globalization, technology & Inniversity & e-business. The unique part & that its website which they launched for dellicom to their cosposate & public sector customes.

My views in temperat of market penetration & market segmentation is the best part thus of Dell's marketing strategy. Dell Has done a good jub in identifying room adopted those aspects of markets leaving adopted those aspects of markets leaving adopted these economy & Hence penetrating those e-business which they have selling their economy & Hence for ambiguity. The e-business cost efficient method of selling their is a very cost efficient method of selling their



- . I recommend dell that what they are doing keep continuing but customers derives so needs are dynamic. Use to take customers feedback to do improvement.
- In the current global competitive market the main challenge for Dell'ic competition. Top competition for the Dell'Inc are Hewlet Pockard, known Apple, Galrowy, IBM. They are also many facturing the same kind of predict so following the same kind of marketing strategies. If Dell desen't keep attention about these competitions a should bean large losses to the future sale so profit. So what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what they have been won is so what I recommend to Dell se that what what they have been won is so what I recommend to Dell se that what they have been won the factor of the water than they have been won it is not the customer's Changing profiter perception so about product; that the provide better quality so services with low over than they to provide better quality so services with low over than competitions.

Assessment Parameters (To be filled by faculty)

- 1. Successful completion of Practical (Y/N)
- Time taken (hours/ minutes)
 List other Parameters & Outcomes:

S.No.	<u>Parameters</u>	Outcomes (Achieved / Not Achieved)

<u>2.110.</u>	<u>Parameters</u>	(Achieved / Not Achieved)
<u>:ks:</u>		
113.		