





# Interim Business Performance For FY24 2Q



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# **Business Performance**

(Unit: Bil KRW)

Category		Current Term	YoY	Change in YoY (%)	
		(FY24 2Q)	(FY23 2Q)		
Color	Current	604.7	545.8	10.8%	
Sales	Cumulative	1,368.2	1,092.6	25.2%	
Operating Income	Current	49.1	40.2	22.2%	
	Cumulative	116.1	108.4	7.1%	
Net income from continuing operation before income tax	Current	44.3	39.6	12.1%	
	Cumulative	113.7	115.9	-1.9%	
Net income	Current	45.7	31.6	44.5%	
	Cumulative	106.2	91.3	16.3%	
Net income attributable to shareholders of parent company	Current	45.7	31.6	44.5%	
	Cumulative	106.2	91.3	16.3%	

#### Sales (Estimates)

(Unit: Bil KRW)

Category	FY24 2Q		FY24 2Q Cumulative		FY23 2Q		FY23 2Q Cumulative	
	Sales	Ratio	Sales	Ratio	Sales	Ratio	Sales	Ratio
Domestic	522.7	86.4%	960.3	70.2%	459.5	84.2%	899.6	82.3%
Oversea	82.0	13.6%	407.9	29.8%	86.3	15.8%	192.9	17.7%
Total	604	4.7	1,36	68.2	54	5.8	1,09	92.6

- Estimated sales for 2<sup>nd</sup> Quarter of FY24 is KRW 604.7 bil. The figure shows increased by KRW 58.9 bil (▲10.8%) from previous year's period.
- Overseas sales has decreased by 2.2%p YoY.
  - The base effect of Indonesian TRS(Tactical Radio System) programs from FY23 2Q.

#### Sales(E) by SPG

(Unit: Bil KRW)

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Catagon	Current Term (FY24 2Q)	YoY Term (FY23 2Q)	YoY	
Category	Sales (Ratio)	Sales (Ratio)	difference in ratio	
PGM (Precision Guided Munitions)	261.1 (43.2%)	267.6 (49.0%)	-2.5%	
C4I (Command, Control, Communication, Computer, Intelligence)	125.2 (20.7%)	123.0 (22.5%)	1.8%	
ISR (Intelligence, Surveillance, Reconnaissance)	118.5 (19.6%)	91.1 (16.7%)	30.1%	
AEW (Avionics, Electronic Warfare)	83.2 (13.8%)	51.9 (9.5%)	60.3%	
Others 16.7 (2.8%)		12.2 (2.2%)	37.7%	
Total	604.7	545.8	10.8%	

- PGM Sector: YoY decrease by KRW 6.6 bil.
- Due to completion of Autonomous sea-mine mass production program.
- C4I Sector: YoY increase by KRW 2.2 bil.
  - Contribution from mass production of TMMR system and components for K2 battle tank.
- ISR Sector: YoY increase by KRW 27.4 bil.
- Contribution from mass production of Air-surveillance radar,
   Sonar systems, etc.
- AEW Sector: YoY increase by KRW 31.3 bil.
- Contribution from Airborne intelligence/ surveillance program and naval EW systems production.

#### Operating Income. Net income

(Unit: Bil KRW)

Category	FY24 2Q	FY24 Cumulative	FY23 21Q	FY23 2Q Cumulative
Operating Income	49.1	116.1	40.2	186.4
Operating Income Rate	8.1%	8.5%	7.4%	17.1%
Net Income	45.7	106.2	31.6	175.0

- Operating Income for 2Q was estimated to be KRW 49.1 bil which is increase by KRW 8.9 bil YoY.
- Operating Income Rate for 2Q was estimated to be 8.1% which is increase by 0.7%p YoY.
  - Main reasons
    - 1) Relatively favorable cost structure for R&D programs that were recognized during FY24 2Q.
    - 2 Base effect from last year's non-recurring event(provisions etc.)
- Net Income for 2Q was estimated to be KRW 45.7 bil which is increase by KRW 14.1 bil YoY.
  - Main reasons: Reimbursement of corporate tax.

# Interim(Estimated) Business Performance – Order Backlog

### Order Backlog

(Unit: Bil KRW)

Category	FY24 2Q	FY24 1Q	QoQ
Order Backlog	19,005.3	19,287.6	-282.3

- Estimated order backlog at the end of FY24 2Q was KRW 19 tril.
- New Order secured during 2Q was estimated to be KRW 362.5 bil.