In []:

In [112]:

```
# IMPORT LIBRARIES
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

In [113]:

```
a=pd.read_csv(r"C:\Users\user\Downloads\Salesworkload1.csv")
a
```

Out[113]:

| | MonthYear | Time index | Country | StoreID | City | Dept_ID | Dept. Name | HoursOwn | Hours |
|------|-----------|------------|-------------------|---------|------------|---------|------------------------|----------|-------|
| 0 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 1.0 | Dry | 3184.764 | |
| 1 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 2.0 | Frozen | 1582.941 | |
| 2 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 3.0 | other | 47.205 | |
| 3 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 4.0 | Fish | 1623.852 | |
| 4 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 5.0 | Fruits & Vegetables | 1759.173 | |
| | | | | | | | | | |
| 7653 | 06.2017 | 9.0 | Sweden | 29650.0 | Gothenburg | 12.0 | Checkout | 6322.323 | |
| 7654 | 06.2017 | 9.0 | Sweden | 29650.0 | Gothenburg | 16.0 | Customer Services | 4270.479 | |
| 7655 | 06.2017 | 9.0 | Sweden | 29650.0 | Gothenburg | 11.0 | Delivery | 0 | |
| 7656 | 06.2017 | 9.0 | Sweden | 29650.0 | Gothenburg | 17.0 | others | 2224.929 | |
| 7657 | 06.2017 | 9.0 | Sweden | 29650.0 | Gothenburg | 18.0 | all | 39652.2 | |

7658 rows × 14 columns

4

In [114]:

a=a.head(10)

Out[114]:

| | MonthYear | Time index | Country | StoreID | City | Dept_ID | Dept. Name | HoursOwn | HoursLease |
|-----|-----------|---------------|-------------------|---------|---------------|---------|------------------------|-----------|------------|
| 0 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 1.0 | Dry | 3184.764 | 0.0 |
| 1 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 2.0 | Frozen | 1582.941 | 0.0 |
| 2 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 3.0 | other | 47.205 | 0.0 |
| 3 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 4.0 | Fish | 1623.852 | 0.0 |
| 4 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 5.0 | Fruits & Vegetables | 1759.173 | 0.0 |
| 5 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 6.0 | Meat | 8270.316 | 0.0 |
| 6 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 13.0 | Food | 16468.251 | 0.0 |
| 7 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 7.0 | Clothing | 4698.471 | 0.0 |
| 8 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 8.0 | Household | 1183.272 | 0.0 |
| 9 | 10.2016 | 1.0 | United Kingdom | 88253.0 | London (I) | 9.0 | Hardware | 2029.815 | 0.0 |
| 4 (| | | | | | | | | • |

In [115]:

```
# to find
a.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10 entries, 0 to 9
Data columns (total 14 columns):
    # Column Non-Null Count Data
```

| # | Column | Non-Null Count | Dtype |
|----|---------------|----------------|---------|
| | | | |
| 0 | MonthYear | 10 non-null | object |
| 1 | Time index | 10 non-null | float64 |
| 2 | Country | 10 non-null | object |
| 3 | StoreID | 10 non-null | float64 |
| 4 | City | 10 non-null | object |
| 5 | Dept_ID | 10 non-null | float64 |
| 6 | Dept. Name | 10 non-null | object |
| 7 | HoursOwn | 10 non-null | object |
| 8 | HoursLease | 10 non-null | float64 |
| 9 | Sales units | 10 non-null | float64 |
| 10 | Turnover | 10 non-null | float64 |
| 11 | Customer | 0 non-null | float64 |
| 12 | Area (m2) | 10 non-null | object |
| 13 | Opening hours | 10 non-null | object |
| | | | - |

dtypes: float64(7), object(7)

memory usage: 1.2+ KB

In [116]:

```
# to display summary of statastic
a.describe()
```

Out[116]:

| | Time index | StoreID | Dept_ID | HoursLease | Sales units | Turnover | Customer |
|-------|------------|---------|-----------|------------|--------------|--------------|----------|
| count | 10.0 | 10.0 | 10.000000 | 10.0 | 1.000000e+01 | 1.000000e+01 | 0.0 |
| mean | 1.0 | 88253.0 | 5.800000 | 0.0 | 6.543725e+05 | 1.978511e+06 | NaN |
| std | 0.0 | 0.0 | 3.614784 | 0.0 | 9.914003e+05 | 2.861420e+06 | NaN |
| min | 1.0 | 88253.0 | 1.000000 | 0.0 | 5.491500e+04 | 2.904000e+05 | NaN |
| 25% | 1.0 | 88253.0 | 3.250000 | 0.0 | 1.034225e+05 | 4.033612e+05 | NaN |
| 50% | 1.0 | 88253.0 | 5.500000 | 0.0 | 2.615525e+05 | 5.770455e+05 | NaN |
| 75% | 1.0 | 88253.0 | 7.750000 | 0.0 | 4.284400e+05 | 1.518067e+06 | NaN |
| max | 1.0 | 88253.0 | 13.000000 | 0.0 | 3.107935e+06 | 8.714679e+06 | NaN |

In [117]:

```
# to display colum heading
a.columns
```

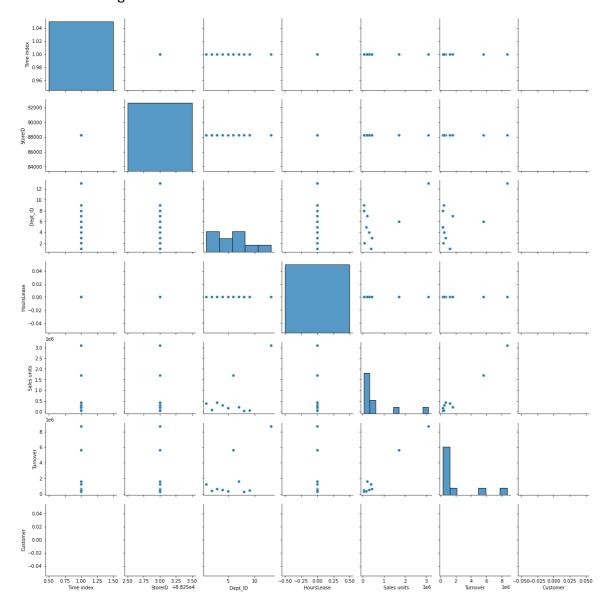
Out[117]:

In [118]:

sns.pairplot(a)

Out[118]:

<seaborn.axisgrid.PairGrid at 0x20b06f67c10>

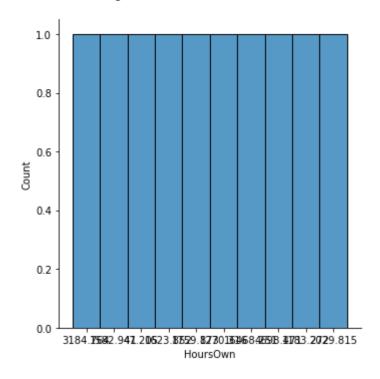


In [119]:

```
sns.displot(a["HoursOwn"])
```

Out[119]:

<seaborn.axisgrid.FacetGrid at 0x20b0ad88610>



In [120]:

Out[120]:

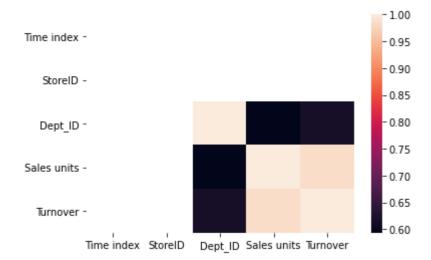
| | MonthYear | Time index | StoreID | Dept_ID | Sales units | Turnover |
|---|-----------|------------|---------|---------|-------------|-----------|
| 0 | 10.2016 | 1.0 | 88253.0 | 1.0 | 398560.0 | 1226244.0 |
| 1 | 10.2016 | 1.0 | 88253.0 | 2.0 | 82725.0 | 387810.0 |
| 2 | 10.2016 | 1.0 | 88253.0 | 3.0 | 438400.0 | 654657.0 |
| 3 | 10.2016 | 1.0 | 88253.0 | 4.0 | 309425.0 | 499434.0 |
| 4 | 10.2016 | 1.0 | 88253.0 | 5.0 | 165515.0 | 329397.0 |
| 5 | 10.2016 | 1.0 | 88253.0 | 6.0 | 1713310.0 | 5617137.0 |
| 6 | 10.2016 | 1.0 | 88253.0 | 13.0 | 3107935.0 | 8714679.0 |
| 7 | 10.2016 | 1.0 | 88253.0 | 7.0 | 213680.0 | 1615341.0 |
| 8 | 10.2016 | 1.0 | 88253.0 | 8.0 | 54915.0 | 290400.0 |
| 9 | 10.2016 | 1.0 | 88253.0 | 9.0 | 59260.0 | 450015.0 |

In [121]:

```
sns.heatmap(b.corr())
```

Out[121]:

<AxesSubplot:>



In [123]:

In [124]:

```
from sklearn.model_selection import train_test_split
x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.3)
```

In [125]:

```
from sklearn.linear_model import LinearRegression
lr=LinearRegression()
lr.fit(x_train,y_train)
```

Out[125]:

LinearRegression()

In [126]:

```
lr.intercept_
```

Out[126]:

-615.501770111332

In [127]:

```
coeff=pd.DataFrame(lr.coef_,x.columns,columns=['Co-efficient'])
coeff
```

Out[127]:

Co-efficient

MonthYear 0.000000e+00

Time index -1.141877e-08

StoreID -7.954593e-10

Dept_ID 2.824382e+02

Sales units 7.103682e-04

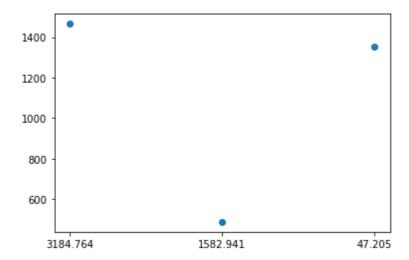
Turnover 1.236540e-03

In [128]:

```
prediction = lr.predict(x_test)
plt.scatter(y_test,prediction)
```

Out[128]:

<matplotlib.collections.PathCollection at 0x20b0c513af0>



In [129]:

```
lr.score(x_test,y_test)
```

Out[129]:

-0.1897424986365066

In [130]:

```
lr.score(x_train,y_train)
```

Out[130]:

0.9797989937763778

```
In [131]:
from sklearn.linear_model import Ridge,Lasso
In [132]:
rr=Ridge(alpha=10)
rr.fit(x_test,y_test)
Out[132]:
Ridge(alpha=10)
In [133]:
rr.score(x_test,y_test)
Out[133]:
1.0
In [134]:
la=Lasso(alpha=10)
la.fit(x_test,y_test)
Out[134]:
Lasso(alpha=10)
In [135]:
la.score(x_test,y_test)
Out[135]:
0.999999966322987
In [ ]:
```