



**5** OCTOBER



**365**  
*Saturday*

FREE TICKETS,  
LIMITED CAPACITY

# DYNAMICS POWER! CALGARY 365

CALGARY'S ANNUAL  
BUSINESS APPLICATIONS  
TECHNICAL CONFERENCE BY  
365 SATURDAY

# Empower! Improving business processes with the Power Platform

Victor Dantas  
Power Platform Consultant  
365 Saturday Ambassador



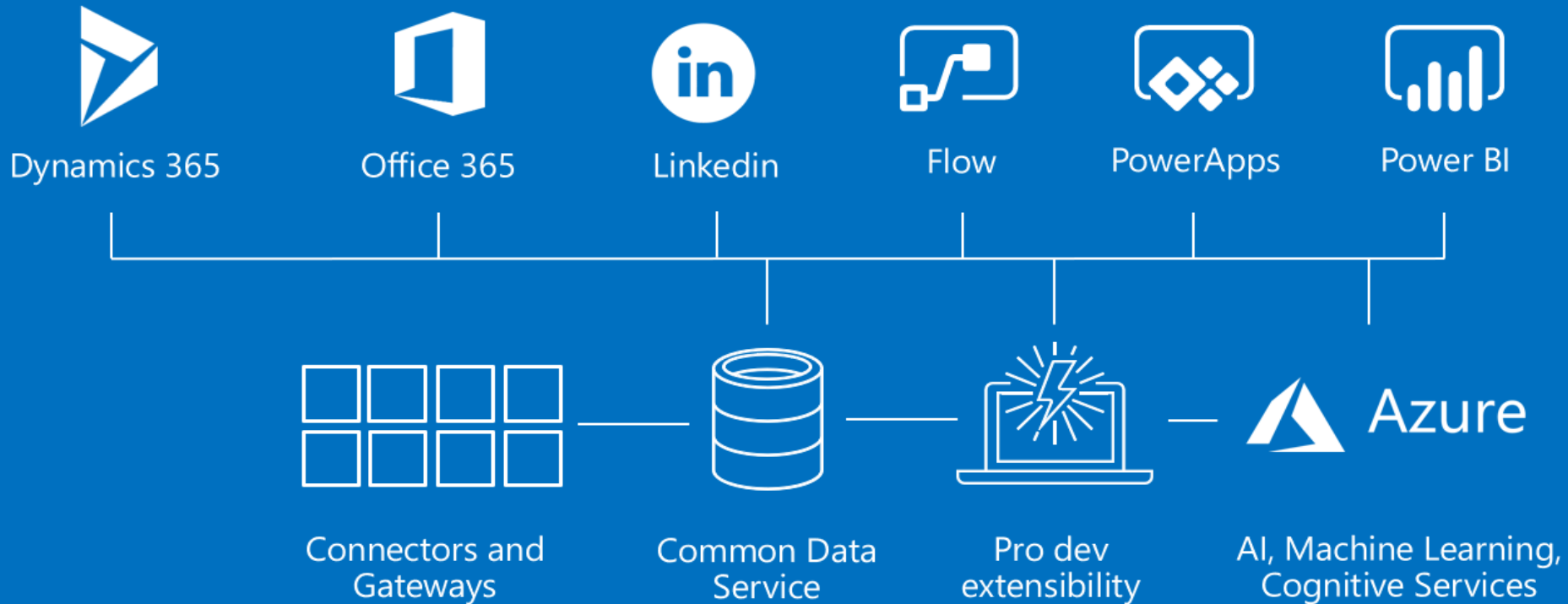
# Session Topics Overview

- Intelligent Business Application Platform?
  - Dynamics 365
  - Power Platform
- Samples
- Learning Path
- Success Stories
- Q&A





# Intelligent Business Applications platform



# Dynamics 365

- Finance & Operations
- Sales
- Customer Service
- Field Service
- Marketing
- Talent
- Commerce
- Project Services Automation
- Guides



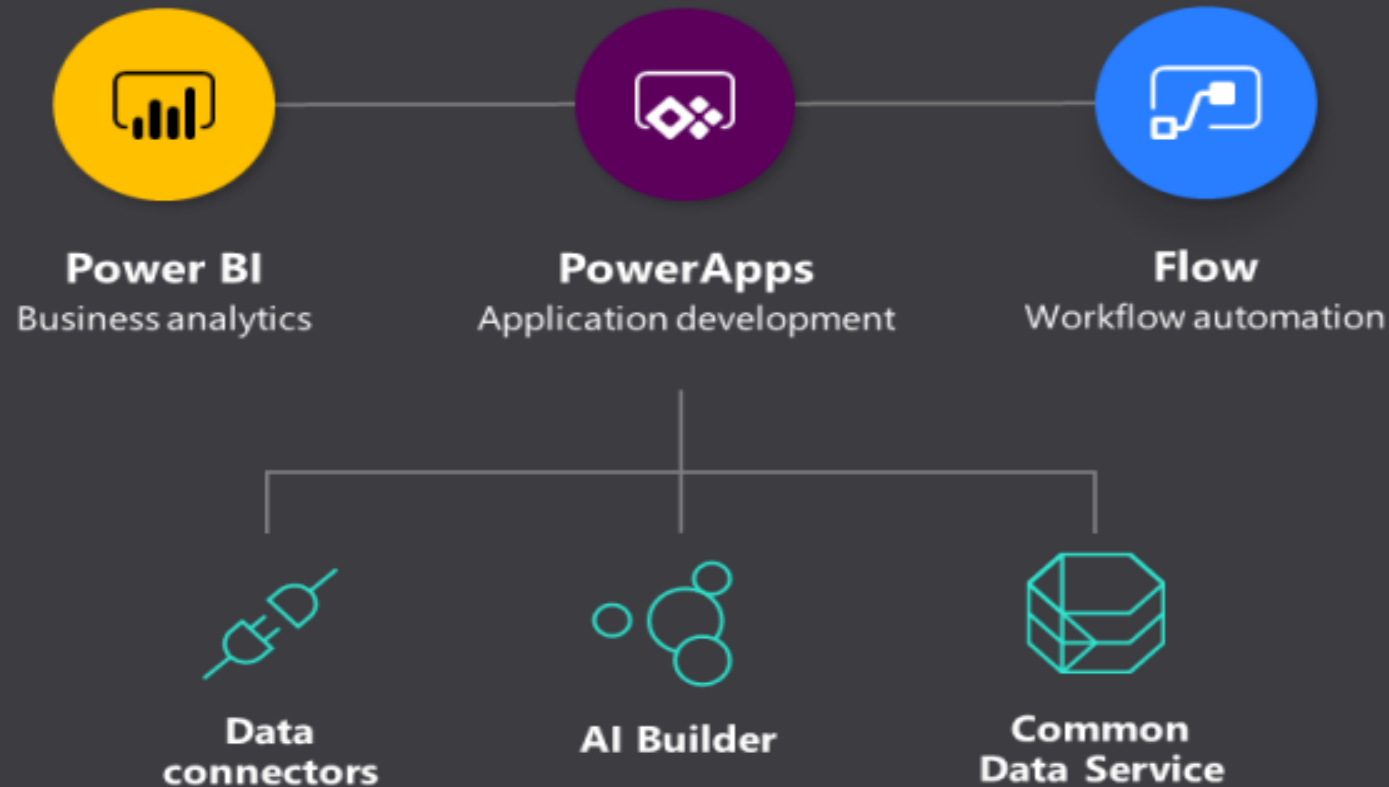




# Microsoft Power Platform

One low-code platform that spans Office 365, Dynamics 365, and standalone applications

**Analyze. Act. Automate.**



**Power BI** | My Workspace > Demo | Pro trial: 99 days left

+ Add tile   Usage metrics   View related   Set as featured   Favorite   Subscribe   Share   Web view ▾ ...

Ask a question about your data

YTD Sales

\$136.96M

Total Sales  
BY CATEGORY, SEGMENT

Category	All Season	Convenience	Extreme
Mix	94.36%	-	-
Rural	-	78.95%	-
Urban	39.66%	-	40.97%
Youth	100.00%	-	-

Total Sales  
BY MANUFACTURER

Manufacturer	Sales (\$bn)
VanArsdel	\$2.28bn
Natura	\$0.90bn
Aliqui	\$0.60bn
Pirum	\$0.40bn
Currus	\$0.41bn
A...	\$0...
Quibus	-

Sales Var  
BY YEAR

Year	Variance (\$M)
2000	\$258.2M
2001	\$52.3M
2002	\$36.6M
2003	\$29.4M
2004	\$24.3M
2005	\$29.5M
2006	\$26.9M
2007	(\$18.0M)
2008	(\$33.0M)
2009	(\$137.9M)
2010	(\$31.1M)
2011	\$13.6M
2012	\$9.6M
2013	\$137.0M
2014	(\$135.7M)
2015	-\$137.0M
Total	-\$137.0M

Total Sales, Total Units  
BY PRODUCT

Product	Sales (\$M)	Units (K)
Maximus UM-43	~\$1.2	~5.2
Maximus UM-11	~\$1.1	~5.0
Maximus UM-92	~\$1.0	~4.5
Maximus UM-96	~\$0.9	~4.2
Maximus UM-12	~\$0.8	~3.8
Maximus UC-21	~\$0.7	~3.5
Maximus UM-62	~\$0.6	~3.2
Natura UM-10	~\$0.5	~3.0

Total Sales  
BY COUNTRY

Total Sales, Total Units, Total VanArsdel Sales  
BY SEGMENT

Segment	Total Sales (\$M)	Total Units (K)	Total VanArsdel Sales (\$M)
All Season	~\$1.2	~5.2	~\$0.5
Convenience	~\$1.1	~5.0	~\$0.4
Extreme	~\$1.0	~4.5	~\$0.3
Moderation	~\$0.9	~4.2	~\$0.2
Productivity	~\$0.8	~3.8	~\$0.1

Get Data



# PowerApps



PowerApps

Overview

Pricing

Partners

Learn

Community

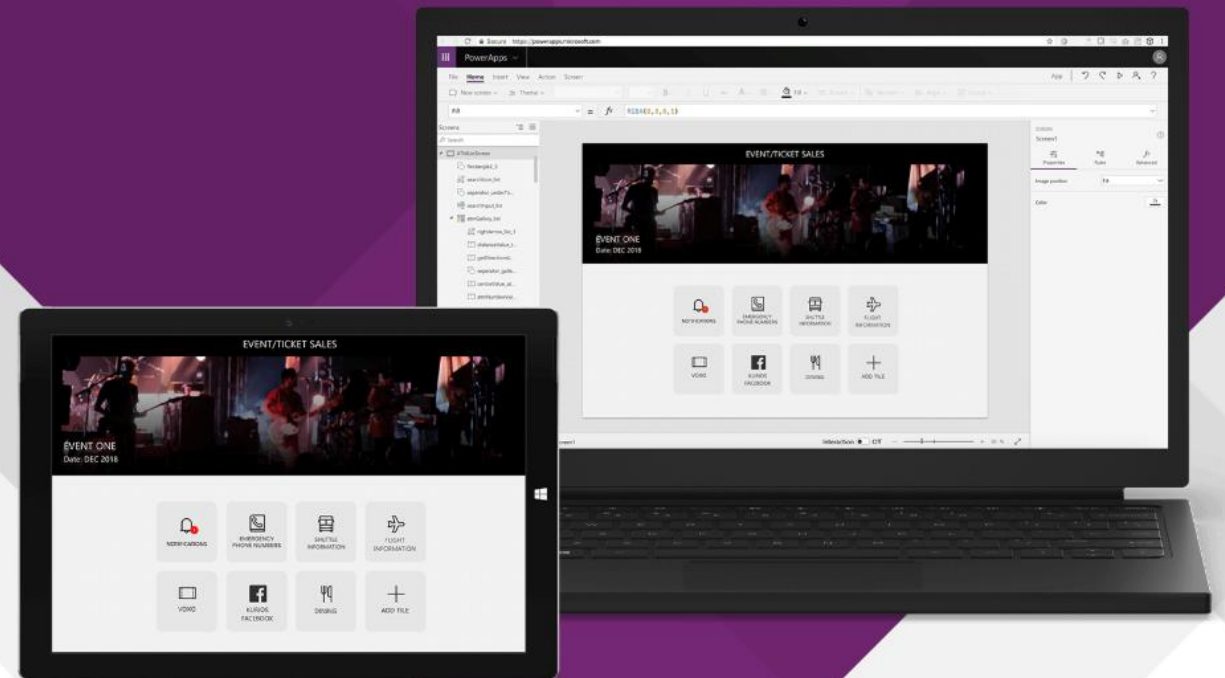
Sign in

Sign up free

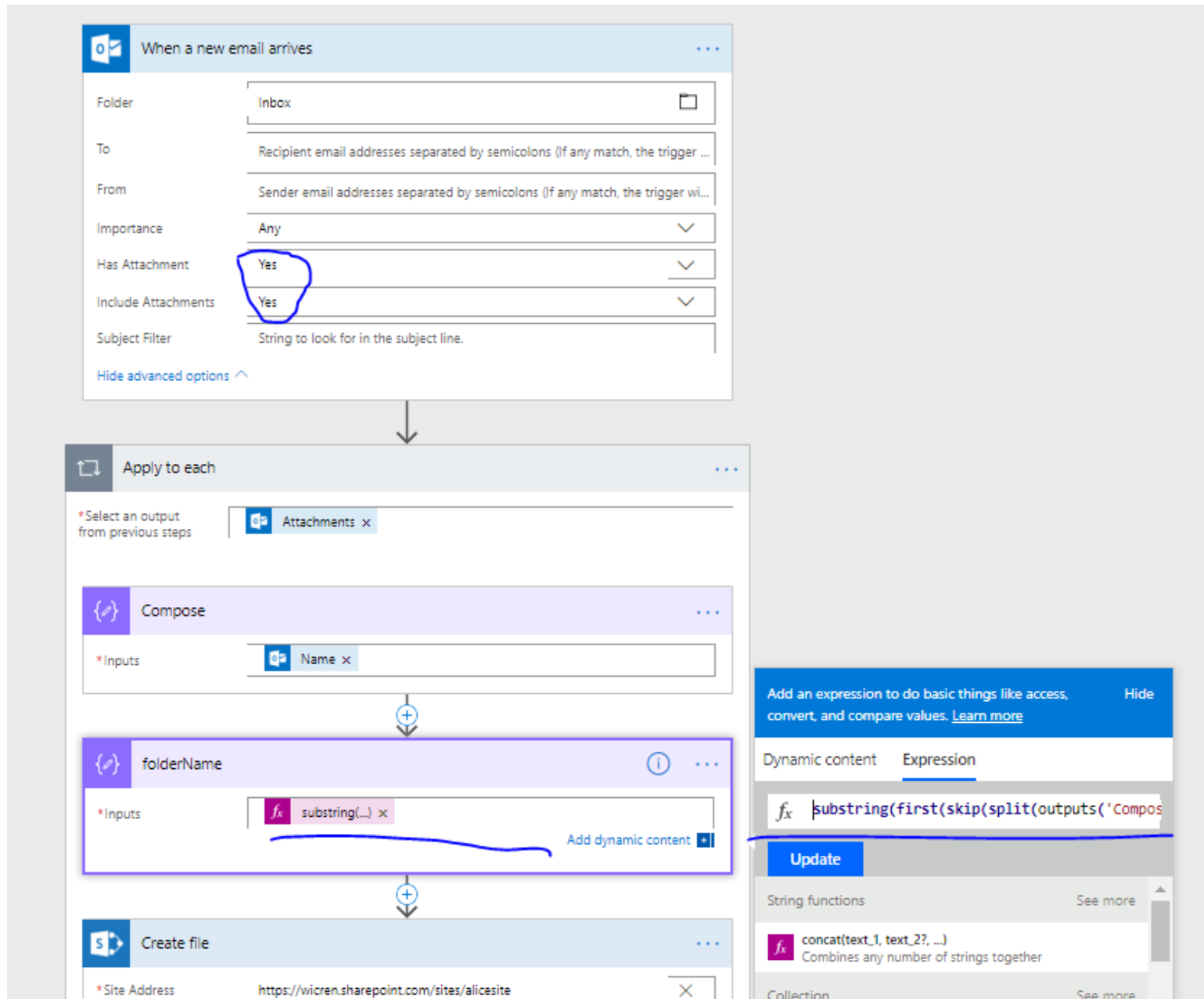
## Apps that mean business

Easily build the business apps you need and extend or customize the apps you already use.

GET STARTED FREE >



# Microsoft Flow





# Sample


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Power Platform Consultant  
365 Saturday Ambassador



# Get started with Power Platform

## Learn Power Platform

Increase your proficiency with Power Platform and learn more about the apps that interest you.




LEARNING PATH

**Dynamics 365 and Power Platform Fundamentals**

5 hr 36 min

Beginner Business User




LEARNING PATH

**Consume data with Power BI**

2 hr 9 min

Beginner Business User Power BI




LEARNING PATH

**Use basic formulas to make better PowerApps canvas apps**

2 hr 16 min

Intermediate Business User




LEARNING PATH

**Master advanced techniques for PowerApps canvas apps**

2 hr 30 min

Advanced Functional Consultant


[Browse all Business Application learning paths >](#)



**Manage apps in PowerApps**

Module • 6 Units


Beginner Business User Power Platform



**Get started building with Power BI**

Module • 6 Units

Beginner Business User Power Platform



**Use and understand Controls in a canvas app in PowerApps**

Module • 7 Units

Intermediate Functional Consultant Power Platform

[Browse all Business Application modules >](#)

Learning Path : <https://docs.microsoft.com/en-us/learn/powerplatform/>



# PowerApps Champions



**SAMIT SAINI**

Security Guard – London Heathrow Airport



**NICK GILL**

Volunteer at Red Cross

**Victor Dantas**

Power Platform Consultant

365 Saturday Ambassador



# The Power of Community

*“As iron sharpens iron, so a friend sharpens another”*



# Q&A

Victor Dantas  
Power Platform Consultant  
365 Saturday Ambassador



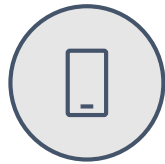
# Thanks!

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# Agenda

Time	Room 1	Room 2
09:00 – 10:00	Keynote – Matthew Mead	
10:10 – 11:10	Empower! Improving business processes with the Power Platform – Victor Dantas	Getting started with PowerApps Component Framework (PCF) – Alex Shlega
11:15 – 12:15	Enterprise CRM Implementation – An Analyst’s perspective – Lyndsay Kowalick	Get started with Dynamics 365 Virtual Agent for Customer Service – Dhina Gajavarathan
12:15 – 1:00	Lunch Break	
1:00 – 2:00	Setting up Continuous Integration (CI) and Continuous Delivery (CD) for PowerApps/D365 CE – Alex Shlega	Dynamics 365 Data Migration Demystified – Kunal Tripathy
2:10 – 3:10	PowerApps Lab – 365 Saturday Team	Getting the Most Out of the Field Service Mobile App – Andrew Gingerich
3:15 – 4:00	Close & Swag	