

Notes on Reoptimization and Self-Adjusting Pricing Control for Network Revenue Management.

§ 1. Model.

- Discrete time. T -periods dynamic pricing with m resources and n products.
- Product is defined as a combination of resources.
- $A = [A_{ij}]$. "the bill of material" or "capacity consumption matrix" $A = [A_{ij}]$.
- $C = (C_i)$. Initial capacities of resources.
- $D_t(p_t) = (D_{tj}(p_t))$. demand. at most one customer arrives during each period and that demands across different periods are i.i.d.
- $\lambda(p_t) = \mathbb{E}[D_t(p_t)]$. denote the expected demand rate.
- $r(p_t) = p_t \lambda(p_t) = \sum_j p_{tj} \lambda_j(p_t)$. revenue rate.
- ~~$\sum_j \lambda_j(p_t) p_{tj}$~~ $\sum_j \lambda_j(p_t) \leq 1$

§ 2. Stochastic & Deterministic Formulations.

$$\bar{J}_{opt} = \max_{\pi \in \Pi} \mathbb{E} \left[\sum_{t=1}^T p_t^\pi \cdot D_t^\pi \right].$$

$$\text{subject to. } \sum_{t=1}^T A D_t^\pi \leq C$$

stochastic.

$$\bar{J}_0 = \max_{p \in \Omega^p} \sum_{t=1}^T r(p_t).$$

$$\text{subject to } \sum_{t=1}^T A \lambda(p_t) \leq C$$

$$V(C_t) = \max_{p_t} \mathbb{E} [C_p D_t + V_{t+1}(C_t - A R_t)]$$

Bellman Equation.

$$\Leftrightarrow J_0 = \max_{\lambda \in \Omega^\lambda} \sum_{t=1}^T r(\lambda_t).$$

$$\text{subject to. } \sum_{t=1}^T A \lambda_t \leq C$$

$$\bar{J}_{opt}^0 \leq J_0^0.$$

§ 3. Reoptimized Static Control.

• Static Control has $O(\sqrt{\Theta})$ revenue loss.

• Reoptimized Static Control (RSC).

1. At time 1, $p_1 = p(\lambda^D)$.

2. At time $t \geq 1$, do the following.

a. $\{\lambda_s\}_{s=t}^T = \arg \max_{x \in \mathcal{X}} \left\{ \sum_{s=t}^T r(x_s) \mid \sum_{s=t}^T A x_s \leq C_t \right\}$.

b. Compute $\hat{p}_t = p(\lambda_t)$.

c. If $C_t = 0$, set $\underline{p}_t = \bar{p}$. Otherwise, set $\underline{p}_t = \hat{p}_t$
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 turnoff price.

• Compared to the static control, the reoptimized control accumulates the info of the current capacity.

★ Theorem 1. If $\mu^D > 0$, there exists a positive constant ψ independent of $\Theta \geq 1$.

Such that

$$J_0^\Theta - \mathbb{E}[R_{RSC}^\Theta] \leq \psi \ln(\log \Theta)$$

Proof Sketch: It takes a long journey to get the final result.

Step 1. Construction and Optimality.

$$\hat{\lambda}_t = \lambda^D - [\nabla^2 r(\lambda_t)]^T A' (A [\nabla^2 r(\lambda_{t+1})]^{-1} A')^{-1} \sum_{s=1}^{t-1} \frac{\delta_s}{\Theta - s},$$

$$\hat{\mu}_t = \mu^D - (A [\nabla^2 r(\lambda_t)]^T A')^{-1} \sum_{s=1}^{t-1} \frac{\delta_s}{\Theta - s}$$

$$\hat{C}_t^\Theta = (\Theta - t + 1) \left[C - \sum_{s=1}^{t-1} \frac{\delta_s}{\Theta - s} \right].$$

Aims to show that under some certain condition $\left[\hat{C}_t^\Theta > 0 \wedge \bar{Q} \left| \sum_{s=1}^{t-1} \frac{\Delta_s}{\Theta - s} \right| < \bar{\psi} \right]$.

$\hat{\lambda}_t, \hat{\mu}_t, \hat{C}_t^\Theta$ is the optimality under the reoptimized control.

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Step 2 Bound construction &

- As the optimality in step 1 requires the condition $\{\hat{C}_t^0 > 0 \& \vec{Q} \left| \sum_{s=1}^{t-1} \frac{\Delta_s}{\theta-s} \right| < \bar{\Psi}\}$, comparing J_b^0 and $\mathbb{E}[R_{RSC}^0]$ needs to discuss by cases..
- τ^0 is a random variable - where if $t \leq \tau^0$, the condition definitely holds.
- By the Good property of a Martingale $\{S_t = \frac{\Delta_{t-1}}{\theta-t+1} + \frac{\Delta_{t-2}}{\theta-t+2} + \dots + \frac{\Delta_1}{\theta-1}\}_{t \leq \tau^0}$,
and $\sum_{k=1}^{\infty} \frac{1}{k} \sim (\log k)$.

It can be shown that $\mathbb{E}(\theta - \tau^0) \leq 1 + M \log \theta$..

Step 3 divide the case and prove.

Some key points which are vital to the proof, however, ~~which~~ are not ~~listed~~ ^{included in the original}, ~~proof~~, are well noted in the following pages.

$$C_t^0 = \hat{C}_t^0 = \theta c. \quad (\text{Induction about } \hat{C}_t^0)$$

suppose it is true for some $S=t-1$, then.

$$\begin{aligned} C_{t-1}^0 - A D_{t-1} &= \hat{C}_{t-1}^0 - A D_{t-1} \\ &= (\theta - t + 2) \left[c - \sum_{s=1}^{t-2} \frac{\delta_s}{\theta - s} \right] - A D_{t-1} \\ &= (\theta - t + 2) c - (\theta - t + 2) \left[\frac{\delta_1}{\theta - 1} + \frac{\delta_2}{\theta - 2} + \dots + \frac{\delta_{t-3}}{\theta - t + 3} + \delta_{t-2} \right] - \underline{A D_{t-1}} \end{aligned}$$

D_{t-1} ,

$$S_{t-1} = D_{t-1} - E[D_t(p_t)] = \underline{D_{t-1} - \lambda_{t-1}}. \quad \Rightarrow D_{t-1} = S_{t-1} + \lambda_{t-1} = S_{t-1} + \hat{\lambda}_{t-1} = S_{t-1} + \lambda^D - [\nabla^2 r(\beta_{t-1})]^{-1} A' (A [\nabla^2 r(\beta_{t-1})]^{-1} A')^{-1}$$

$$\hat{\lambda}_{t-1} = \lambda^D - \frac{[\nabla^2 r(\beta_{t-1})]^{-1} A' (A [\nabla^2 r(\beta_{t-1})]^{-1} A')^{-1} \sum_{s=1}^{t-2} \frac{\delta_s}{\theta - s}}{1}$$

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$$A \hat{\lambda}_{t-1} = A \lambda^D - \sum_{s=1}^{t-2} \frac{\delta_s}{\theta - s}$$

$$\text{Hence } C_{t-1}^0 - A D_{t-1} = (\theta - t + 2) c - \left[\delta_{t-2} + \frac{\theta - t + 2}{\theta - t + 3} \delta_{t-3} + \dots + \frac{\theta - t + 2}{\theta - 1} \delta_1 \right] - \left[A \lambda^D - \sum_{s=1}^{t-2} \frac{\delta_s}{\theta - s} + S_{t-1} \right].$$

$$A\lambda^D = c.$$

$$\begin{aligned} C_{t-1}^\theta - A p_{t-1} &= (\theta - t + 1)c - \left[\delta_{t-2} + \frac{\theta - t + 2}{\theta - t + 3} \delta_{t-3} + \dots + \frac{\theta - t + 2}{\theta - 1} \delta_1 - \frac{\delta_1}{\theta - 1} - \frac{\delta_2}{\theta - 2} - \dots - \frac{\delta_{t-2}}{\theta - t + 2} + \delta_{t-1} \right] \\ &= (\theta - t + 1)c - \left[\delta_{t-1} + \frac{\theta - t + 1}{\theta - t + 2} \delta_{t-2} + \frac{\theta - t + 1}{\theta - t + 3} \delta_{t-3} + \dots + \frac{\theta - t + 1}{\theta - 1} \delta_1 \right] \end{aligned}$$

$$= C_t^\theta$$

(Induction about $\hat{\lambda}_t^\theta$ and $\hat{\mu}_t$).

the Lagrangian KKT condition verification.

$$\begin{aligned} \nabla r(\hat{\lambda}_t) &= \nabla r(\lambda^D) + \nabla^2 r(\xi_t) (\hat{\lambda}_t - \lambda^D) \\ &= A' \mu^D - \nabla^2 r(\xi_t) \cdot [\nabla^2 r(\xi_t)]^{-1} A' (A [\nabla^2 r(\xi_t)]^{-1} A')^{-1} \sum_{s=1}^{t-1} \frac{\delta_s}{\theta - s} \\ &= A' \mu^D - A' (A [\nabla^2 r(\xi_t)]^{-1} A')^{-1} \sum_{s=1}^{t-1} \frac{\delta_s}{\theta - s} \\ &= A' \hat{\mu}_t \end{aligned}$$

$$\begin{aligned} (\theta - t + 1) A \hat{\lambda}_t &= (\theta - t + 1) (A \lambda^D - A [\nabla^2 r(\xi_t)]^{-1} A' (A [\nabla^2 r(\xi_t)]^{-1} A')^{-1} \sum_{s=1}^{t-1} \frac{\delta_s}{\theta - s}) \\ &= (\theta - t + 1) \left(c - \sum_{s=1}^{t-1} \frac{\delta_s}{\theta - s} \right) \end{aligned}$$

$$= \cancel{(\theta - t + 1)} \cdot C_t^\theta$$

$$\sum_{t=2}^{\theta-1} E[S_{t,i}^2] = \sum_{t=2}^{\theta-1} \left[\frac{E[\Delta_{t-1,i}^2]}{(\theta-t+1)^2} + \frac{E[\Delta_{t-2,i}^2]}{(\theta-t+2)^2} + \dots + \frac{E[\Delta_{1,i}^2]}{\theta^2} \right] = O(\log \theta)$$

Proof:

First let's simplify the inside:

$$\frac{E[\Delta_{t-1,i}^2]}{(\theta-t+1)^2} \leq \frac{E[\Delta_{t-1,i}^2]}{\theta-t} - \frac{E[\Delta_{t-1,i}^2]}{\theta-t+1}$$

and let $k = \max_{t=1, \dots, \theta} E[\Delta_{t,i}^2]$. then:

$$\sum_{t=2}^{\theta-1} E[S_{t,i}^2] \leq k \cdot \sum_{t=2}^{\theta-1} \left[\frac{1}{\theta-t} - \frac{1}{\theta-t+1} \right] + \left(\frac{1}{\theta-t+1} - \frac{1}{\theta-t+2} \right) + \dots + \left(\frac{1}{\theta-1} - \frac{1}{\theta} \right)$$

$$= k \cdot \sum_{t=2}^{\theta-1} \left[\frac{1}{\theta-t} - \frac{1}{\theta} \right]$$

$$= k \cdot \sum_{t=2}^{\theta-1} \frac{1}{\theta-t} - k \cdot \frac{(\theta-2)}{\theta}$$

$$= k \cdot \sum_{t=2}^{\theta-1} \frac{1}{\theta-t} + k \frac{2}{\theta} - k$$

$$= k \cdot \left[\frac{1}{\theta-2} + \frac{1}{\theta-3} + \dots + 1 \right] + k \cdot \frac{2}{\theta} - k$$

$$\leq k \left[\frac{1}{\theta} + \frac{1}{\theta-1} + \dots + 1 \right] - k$$

$$\leq k \left[\frac{1}{\theta} + \frac{1}{\theta-1} + \dots + 1 \right] = O(\log \theta)$$

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KKT condition of deterministic control. [Explicit Version].

$$J_D = \max_{\lambda \in \mathbb{R}^T} \sum_{t=1}^T r(\lambda_t).$$

$$\text{Subject to: } \sum_{t=1}^T A \lambda_t \leq C$$

Let $\mu^D = [\mu_i^D]_{m \times 1}$ denote the Lagrangian multiplier.

The Lagrangian function can be denoted by:

$$L(\lambda_t, \mu^D) = \sum_{t=1}^T r(\lambda_t) - \mu^{D'} \left(\sum_{t=1}^T A \lambda_t - C \right).$$

where $\mu^{D'}$ denote the transpose of μ^D .

A key info we might use is that, in deterministic control, the demand realization is deterministic and the $\lambda_t^D = \lambda^D$. the optimal demand rate is identical for any period. we can further simplify the Lagrangian function as follows.

$$L(\lambda^D, \mu^D) = \sum_{t=1}^T r(\lambda^D) - \mu^{D'} \left(\sum_{t=1}^T A \lambda^D - C \right) = T r(\lambda^D) - \mu^{D'} (T A \lambda^D - C)$$

KKT condition.

$$\frac{\partial L(\lambda^D, \mu^D)}{\partial \lambda^D}$$

Stationarity:

$$\nabla r(\lambda^D) - A' \mu^D = 0$$

Primal Feasibility:

$$(T A \lambda^D - C) \leq 0.$$

Dual feasibility:

$$\mu^D \geq 0$$

Complementary ~~Completeness~~ slackness:

$$\mu^{D'} (T A \lambda^D - C) = 0.$$