

CONTACT

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Kumar Laxmikant

Deputy General Manager – Corporate Legal (Head – North)

Excel in providing comprehensive legal support in the Technology, Telecom, Media, Entertainment & Broadcasting industry for over 15 years, with a keen eye for detail and a proven ability to adapt and respond to new challenges.

PROFILE SUMMARY

- Leading the legal department for North India, supervising all legal operations, including litigation, contract management and protection of intellectual property rights.
- Administering 360-degree legal support, including drafting and vetting various legal agreements, providing legal opinions, and managing litigation for the northern region, ensuring seamless legal operations and compliance with regulatory requirements.
- Successfully led a team of qualified lawyers and actively standardizing drafting template agreements for various types of agreements.
- Recognized as Top Gun for the year 2019-2020, part of Top Gun Club (accelerated leadership program).
- Proficient in legal research & analysis, contract negotiation, and litigation management, with a proven track record of providing comprehensive legal support and strategic advice to drive business objectives.
- Spearheaded the establishment of legal setups for the syndication team and Bennett University, contributing to the company's growth and expansion, resulting in a remarkable increase in operational efficiency and legal compliance.

CERTIFICATION

- 2020:** Certificate Course on Data Privacy Laws in India, online certificate course by Asian School of Cyber Laws.

CAREER TIMELINE



CORE COMPETENCIES

- Regulatory Compliance
- Legal Research and Analysis
- Policy Drafting
- Contract Law
- Intellectual Property Management
- Dispute Resolution
- Corporate Governance
- Legal Risk Management
- Contract Standardization
- Legal Documentation
- Legal Advisory

EDUCATION

- 2008** LL.M. (Business Laws)– National Law School of India University, Bengaluru
- 2006** B.S.L. LL.B. (Five Year Integrated Course)– Symbiosis Law School, Pune
- 2004** Diploma in Cyber Laws- Asian School of Cyber Laws, Pune
- 2004** Diploma in Contract Management-National Institute of Labor Education and Management, Chennai
- 2005** Diploma in Corporate Laws-ILS Law College, Pune

WORK EXPERIENCE

Dec'15 – Present: Deputy General Manager – Corporate Legal (Head – North) | Bennett, Coleman and Company Limited, Delhi

Key Result Areas:

- Managing comprehensive legal support, including the ongoing drafting and vetting of various legal agreements and rendering timely legal opinions.
- Actively assisting the investment arm in various transactions, consistently working on agreements such as Share Pledge Agreement, Share Subscription, and Shareholder Agreement.
- Managing litigation for the northern region on an ongoing basis, including the continuous planning of legal actions, drafting legal documents, and responding to legal notices.
- Drafting Government representations on behalf of the company and established legal setups for the syndication team and Bennett University.
- Providing legal support to diverse cross-functional teams, while monitoring regulatory developments and assessing their organizational impact to align with company objectives. Notably, being recognized as a TOP GUN.
- Leading the ongoing standardization of drafting template agreements for various types of agreements, continuously streamlining the legal documentation process and ensuring consistency in contractual terms and conditions.

Highlights:

- Established legal setups for the syndication team and Bennett University, playing a pivotal role in the ongoing growth and expansion of the company.
- Managed the legal budget, achieving reduction in legal expenses without compromising on quality.
- Improved litigation management processes, leading to reduction in pending legal cases & associated timelines.
- Implemented streamlined processes for contract management, resulting in reduction in contract review and approval timelines.
- Provided strategic legal advisory services, contributing to success rate in favorable legal outcomes for the organization.

Apr'12 - Dec'15: Deputy General Manager – Legal | Reliance Jio Infocomm Limited, Mumbai

Key Result Areas:

- Led the core procurement legal team in successfully building India's largest Greenfield 4G/LTE broadband wireless network and VoLTE services.
- Advised the business team on legal, regulatory, and contractual aspects in the development of content and linear television channels acquisition and monetization strategies.
- Standardized drafting template agreements for various types of agreements, providing crucial support to online/mobile payments, cloud, and e-commerce business units.
- Orchestrated the establishment of India's largest Greenfield 4G/LTE broadband wireless network and VoLTE services, contributing to the company's technological advancement.
- Played a key role in standardizing drafting template agreements for various types of agreements, ensuring legal consistency and compliance across business units and transactions.

Highlights:

- Conducted training programs for stakeholders, resulting in an increase in legal awareness and compliance within the organization.
- Managed the legal budget, achieving reduction in legal expenses without compromising on quality.
- Executed proactive risk mitigation strategies, contributing to reduction in legal risks & potential liabilities.

PREVIOUS WORK EXPERIENCE

- **Feb'12 to Apr'12:** Manager – Legal in The Walt Disney (India) Private Limited, Mumbai
- **Mar'10 to Jan'12:** Assistant Manager – Legal in Star India Private Limited, Mumbai
- **Jun'08 to Feb'10:** Manager – Legal in Globosport India Private Limited, Mumbai

PERSONAL DETAILS

Date of Birth : 18th October 1982

Languages Known : English & Hindi