# **YOGESH LODHA**

S/O SHRI JUSTICE S. H. LODHA +91 9630099100

yogesh.lodha1@gmail.com

#### PROFILESUMMARY

Dynamic legal expert with a proven track record in regulatory, corporate affairs, and legal management, aspiring to excel as Circle Head-Legal, Regulatory & Corporate Affairs. Reporting to the Circle CEO and GC, I bring a wealth of experience in delivering high-quality legal solutions to drive organizational growth. A strategic thinker with a focus on compliance, risk mitigation, and process optimization, I am poised to lead and contribute significantly to the success of the organization through effective leadership and collaboration. Previously, I had the privilege of working alongside Shri Justice S. H. Lodha, adding a prestigious dimension to my professional journey.

#### OBJECTIVE

Results-driven legal professional with expertise in legal, regulatory, and corporate affairs, aspiring to serve as legal e Headl, Regulatory & Corporate Affairs. I aim to leverage my skills to provide high-quality legal solutions, ensuring compliance and fostering organizational growth. My goal is to optimize legal processes, mitigate risks, and enhance overall business performance through effective leadership and policy advocay.

#### SKILLS

- Legal Strategy Development
- Regulatory Compliance
- Corporate Affairs Management
- Contract Negotiation
- Subject Matter Expertise
  - Government Relations

- Leadership and Team Management
- Legal Research and Analysis
- Stakeholder Collaboration
- Policy Formulation
- Stakeholder Engagement
- Law Enforcement Collaboration
- Conflict Resolution
- Due Diligence
- · Contract Review and Drafting
- Risk Mitigation
- Administrative Coordination
- Strong Values and Integrity

### WORKEXPERIENCE

Circle head-Legal, Regulatory & corporate Affairs-MPCG circle (level-DGM) Indus Towers Limited

June 2014 -Present

## Litigation Management:

- Led a dynamic team of 5, including two Assistant Manager (Legal), and coordinated and directed a statewide team of 60 advocates, effectively managing diverse litigations and pre-litigation matters.
- Successfully handled a broad spectrum of corporate and local litigations, including regulatory, state electricity board, land acquisition, criminal, civil, property-related, and labor law cases.
- Established regular communication channels with senior advocates and law firms, providing critical insights and updates on legal matters.
- Drafted and vetted intricate legal documents such as plaints, written statements, legal replies, and notices, ensuring legal compliance.

## Contract Management:

- Proficiently drafted and vetted all types of standard and non-standard business agreements, lease agreements, and registration of required agreements, ensuring meticulous interpretation of Master Service Agreements (MSA).
- Skillfully drafted Power of Attorney (POA), Statements of Work (SOWs), collaboration agreements, MOUs, security agreements, conveyance deeds, and maintenance agreements.
- Liaised with local administration, police officials, and municipal authorities, ensuring smooth mobile network operations and regulatory compliance.

#### Conducting DDRs for Land Acquisition:

- Conducted thorough legal due diligence for lands/buildings, providing comprehensive Due Diligence Reports (DDRs) and ensuring compliance with Registration Act and Stamp Act.
- Facilitated the execution and registration of lease deeds and contracts for acquired properties, minimizing legal risks.
- Provided proactive legal and administrative opinions to top management, enabling swift resolution of local issues and avoiding financial and operational losses.

### Monitoring Statutory/Legal Compliances:

- Ensured municipal compliance and NoCs, guiding cross-functional teams on recent updates.
- Oversaw environmental compliances under various laws, including The Air (Prevention and Control of Pollution)
   Act 1981 and The Environment (Protection) Act 1986.
- Ensured electricity law compliances, obtaining DG safety permissions and managing duty/tax/cess for DG sets across MP and CG.
- Maintained day-to-day relations with higher administrative and police officials, fostering effective collaboration.

#### Circle legal head for MP Telecom circle

June 2005- June 2014

#### Tata Teleservices Ltd

• Led legal strategy and regulatory compliance efforts as Circle Legal Head for Tata Teleservices Ltd in the MP Telecom circle from June 2005 to June 2014, ensuring seamless operations and resolving disputes while actively negotiating and managing contracts.

Private Advocate 1999-2005

#### District & High Court M.P

- Successfully represented clients in diverse mortgage, lease, foreclosure, redemption, actionable claim, and gift cases under the **Transfer of Property Act and Specific Relief Act**, securing favorable outcomes and protecting clients' interests
- Demonstrated expertise in handling temporary injunction matters, execution petitions, and a wide array of civil suits
  pertaining to movable and immovable property under the Civil Procedure Code and Tort, ensuring efficient
  resolution and legal compliance.
- Excelled in managing Diversion and Mutation cases under the Madhya Pradesh Land Revenue Code, showcasing a nuanced understanding of land-related legal intricacies.
- Accomplished favorable resolutions in various cases governed by the Contract Act, Registration Act, Stamp Act, and Consumer Protection Act, highlighting a comprehensive grasp of contractual, registration, and consumer protection laws.
- Proactively handled cases under the **Negotiable Instrument Act**, specializing in Section 138 cases, successfully navigating and resolving cheque bounce cases for clients.
- Expertly managed electricity-related cases, including overload and electricity theft cases under the **Electricity Act**, showcasing proficiency in utility and regulatory frameworks.
- Conducted comprehensive legal proceedings for criminal cases under the Indian Penal Code and various other criminal and local acts, ensuring the effective representation of clients and upholding justice.
- Established a reputation for delivering high-quality legal services, building and maintaining strong client relationships through effective communication and strategic counsel.

#### EDUCATION/CERTIFICATION

Master of Laws (LLM), I Division Bhopal University (M.P)	1998
Bachelor of Laws (LLB), I Division Bhopal University (M.P)	1998
Bachelor of Laws (LL.B), I Division	1998

Bhopal University (M.P)

#### EXTRACURRICULAR

On a Regular basis conducting Mediation classes.

PG in yogic science Teaching Meditation on weekend