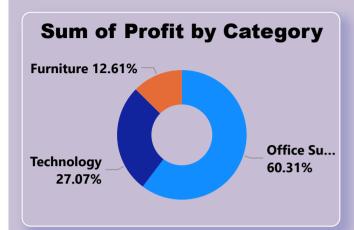
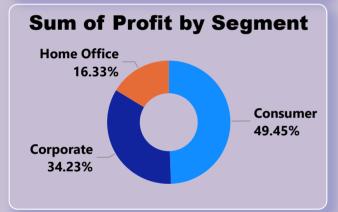
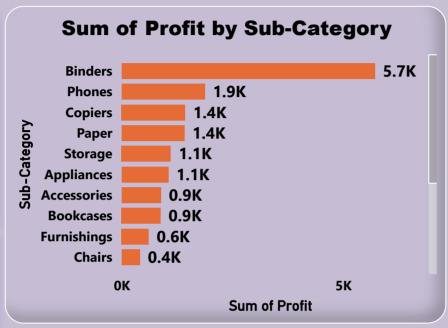
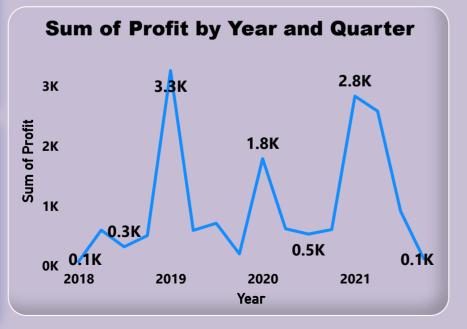
# SAMPLE SUPERSTORE PROFIT ANALSYSIS











16.25K

**Sum of Profit** 

49.10K
Sum of Sales

0.00

**Sum of Discount** 

Sub-Category	South	Total
Accessories	887.85	887.85
Appliances	1,058.58	1,058.58
Art	159.71	159.71
Binders	5,717.31	5,717.31
Bookcases	883.26	883.26
Chairs	414.36	414.36
Copiers	1,439.98	1,439.98
Envelopes	211.06	211.06
Fasteners	0.30	0.30
Furnishings	613.89	613.89
Labels	116.02	116.02
Machines	190.08	190.08
Total	16,250.04	16,250.04

State: V
○ Alabama
○ Arizona
○ Arkansas
○ California
○ Colorado
○ Connecticut
<b>○ Delaware</b>
O District of C
○ Florida
Georgia
○ Idaho
Illinois
○ Indiana
○ Iowa
○ Kansas
○ Kentucky

**Louisiana** 

Maryland

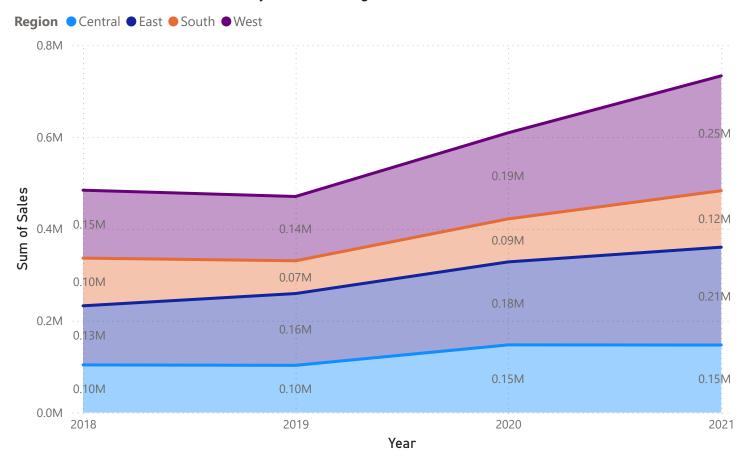
**Michigan** 

Massachusetts

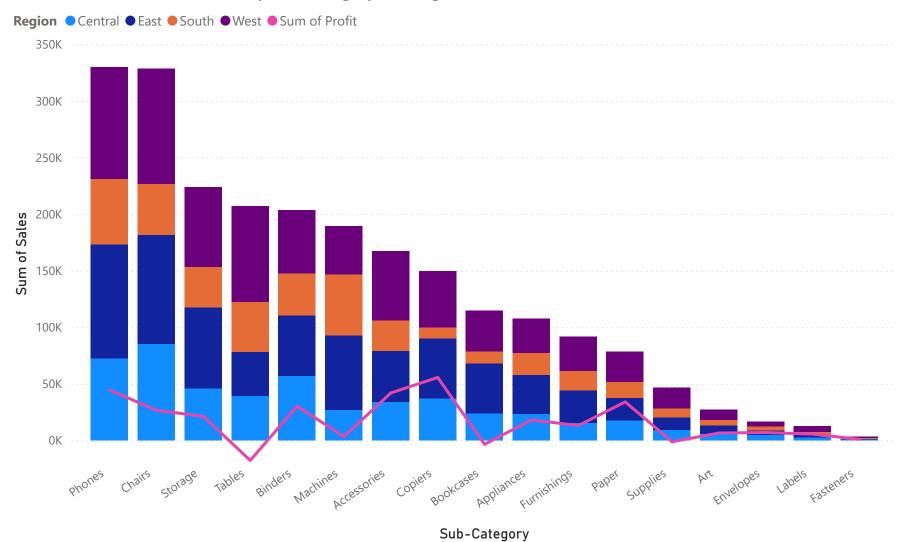
**Maine** 

Category	Central	East	South	West
<b>□ Furniture</b>	1,63,797.16	2,08,291.20	1,17,298.68	2,52,612.74
Bookcases	24,157.18	43,819.33	10,899.36	36,004.12
Chairs	85,230.65	96,260.68	45,176.45	1,01,781.33
Furnishings	15,254.37	29,071.38	17,306.68	30,072.73
Tables	39,154.97	39,139.81	43,916.19	84,754.56
<b>☐ Office Supplies</b>	1,67,026.42	2,05,516.06	1,25,651.31	2,20,853.25
Appliances	23,582.03	34,188.47	19,525.33	30,236.34
Art	5,765.34	7,485.76	4,655.62	9,212.07
Binders	56,923.28	53,498.00	37,030.34	55,961.11
Envelopes	4,636.87	4,375.87	3,345.56	4,118.10
Fasteners	778.03	819.72	503.32	923.22
Labels	2,451.47	2,602.93	2,353.18	5,078.73
Paper	17,491.90	20,172.60	14,150.98	26,663.72
Storage	45,930.11	71,612.58	35,768.06	70,532.85
Supplies	9,467.37	10,760.12	8,318.93	18,127.12
□ Technology	1,70,416.31	2,64,973.98	1,48,771.91	2,51,991.83
Accessories	33,956.08	45,033.37	27,276.75	61,114.12
Copiers	37,259.57	53,219.46	9,299.76	49,749.24
Machines	26,797.38	66,106.17	53,890.96	42,444.12
Total	5,01,239.89	6,78,781.24	3,91,721.91	7,25,457.82

# Sum of Sales and Sum of Profit by Year and Region

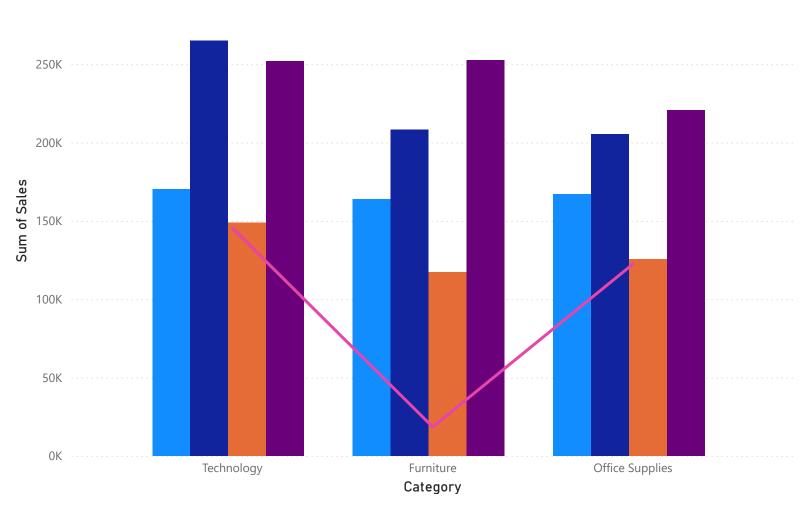


## Sum of Sales and Sum of Profit by Sub-Category and Region

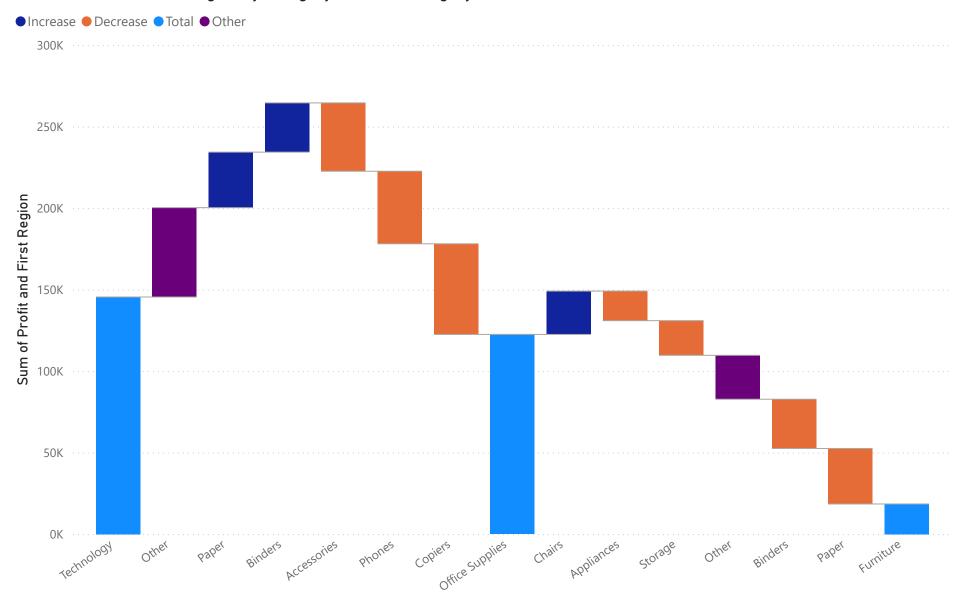


## Sum of Sales and Sum of Profit by Category and Region

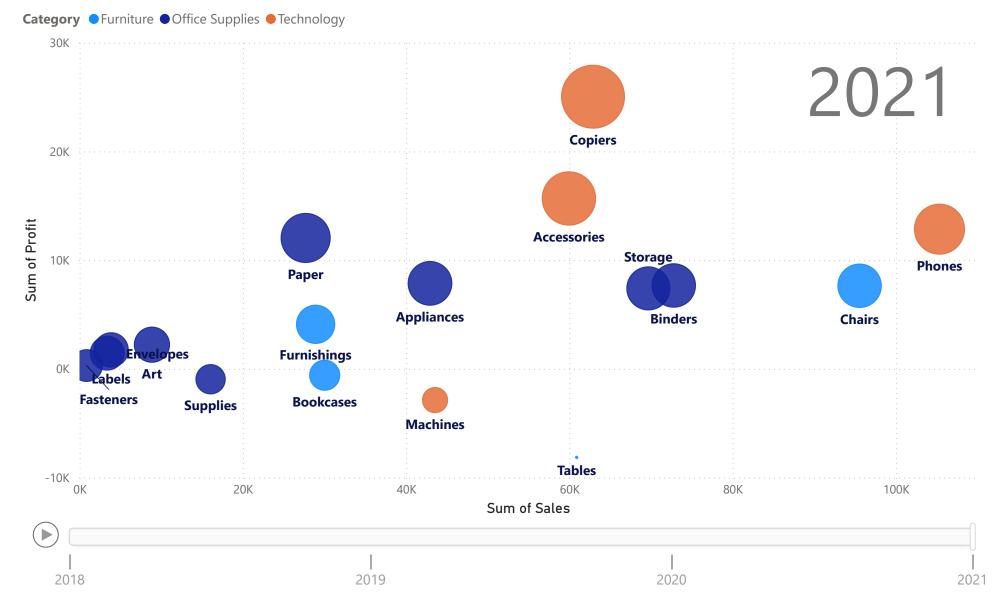




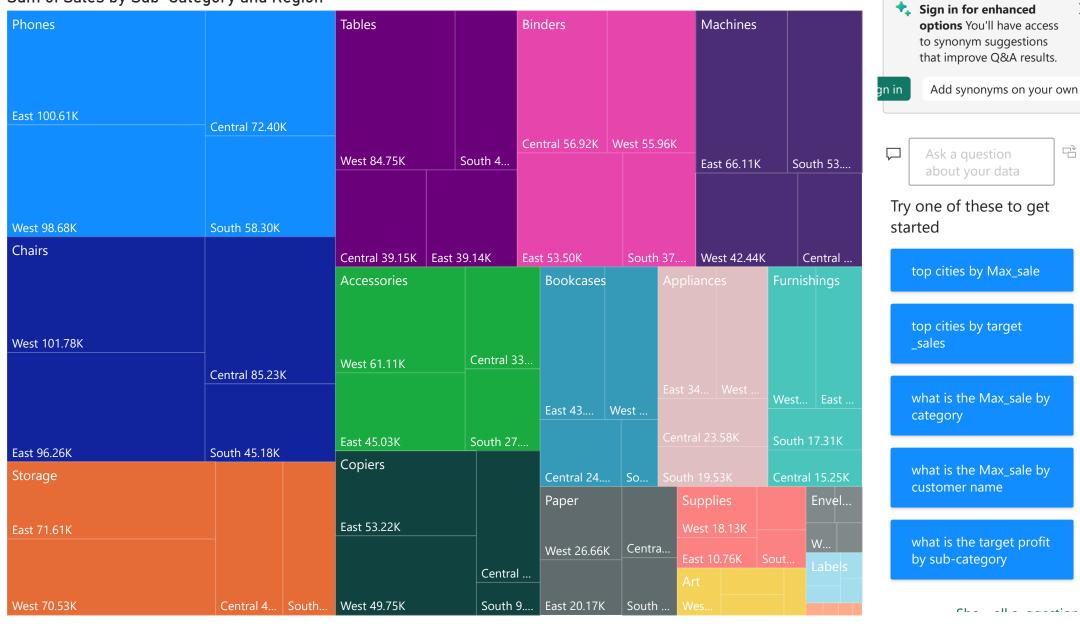
## Sum of Profit and First Region by Category and Sub-Category



### Sum of Sales, Sum of Profit and Sum of Profit by Sub-Category, Category and Year

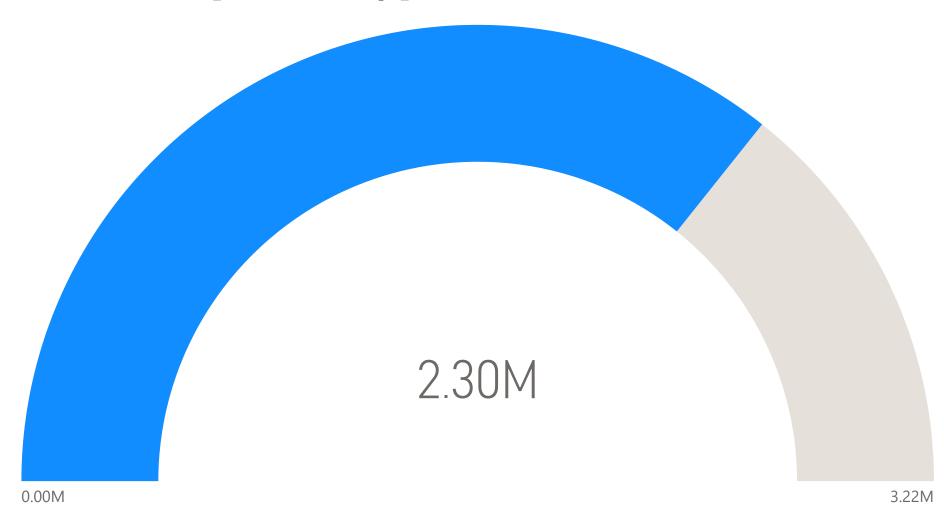


#### Sum of Sales by Sub-Category and Region

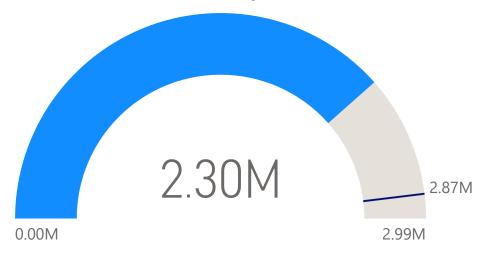


X

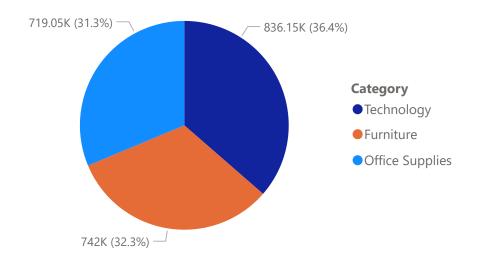
Sum of Sales, Sum of Max\_sales and Sum of Target\_sales



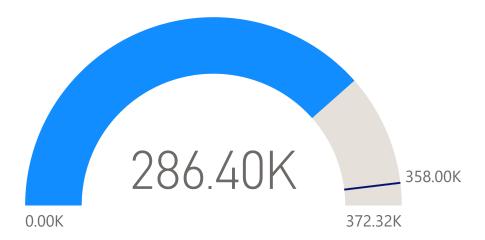
#### Sum of Sales, Max\_sale and Target \_sales



### Sum of Sales by Category



#### Sum of Profit, Profit\_max and Target\_profit



Total	22.97.200.86
Home Office	4,29,653.15
Corporate	7,06,146.37
Consumer	11,61,401.35
Segment	Sum of Sales

**SALES** 

2.30M

Sum of Sales

38K

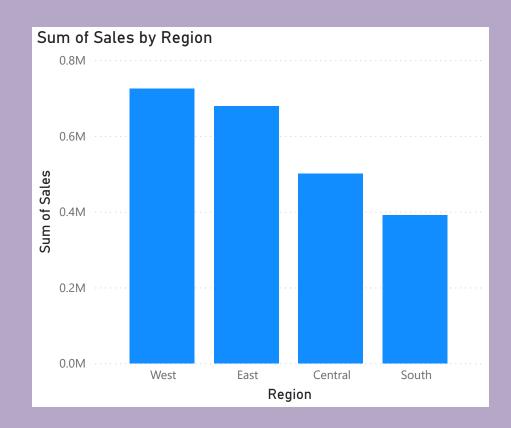
Sum of Quantity

286.40K

Sum of Profit

Machines

Top Selling



22,97,200.86

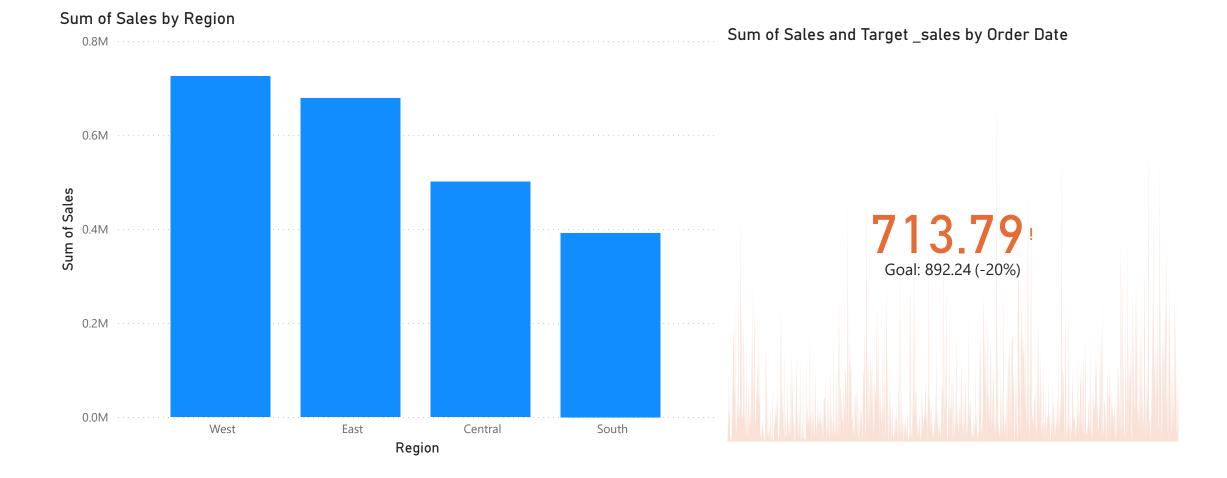
**Sum of Sales** 

2,86,397.02

**Sum of Profit** 

37873

**Sum of Quantity** 



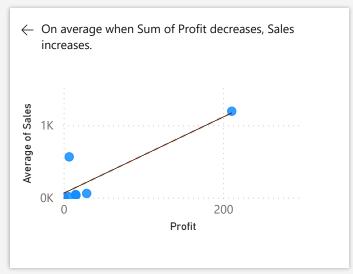
# **Sub-Category Sum of Sales Sum of Profit Sum of Quantity**

Total	1,915.08	283.62	27
Storage	10.56	0.00	2
Phones	43.18	15.11	3
Paper	45.36	21.77	7
Envelopes	57.90	28.95	5
Chairs	563.92	7.05	5
Bookcases	1,194.17	210.74	5

#### Key influencers Top segments

What influences Sales to Increase  $\vee$  ?





### State, City

- ✓ □ Alabama
- ✓ ☐ Arizona
- ✓ ☐ Arkansas

50

- Anaheim
- Antioch
- Apple Valley
- Bakersfield
- ☐ Brentwood