

# Logistic Regression

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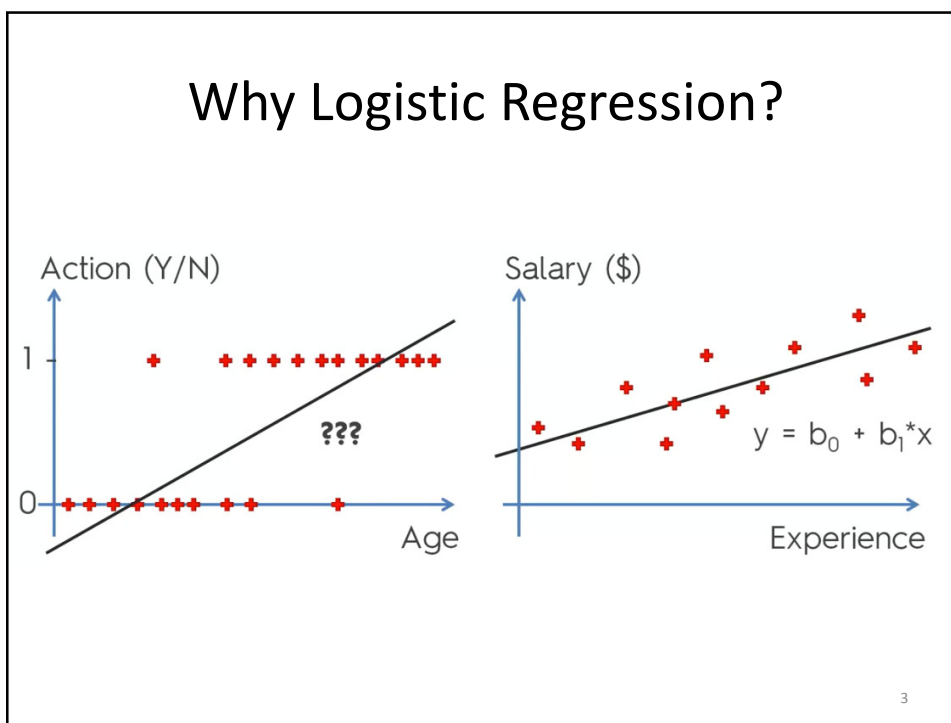
The original slides are from EMC Data Analytics Course and from Udemy course by SuperDataScience Team

## Overview of Logistic Regression

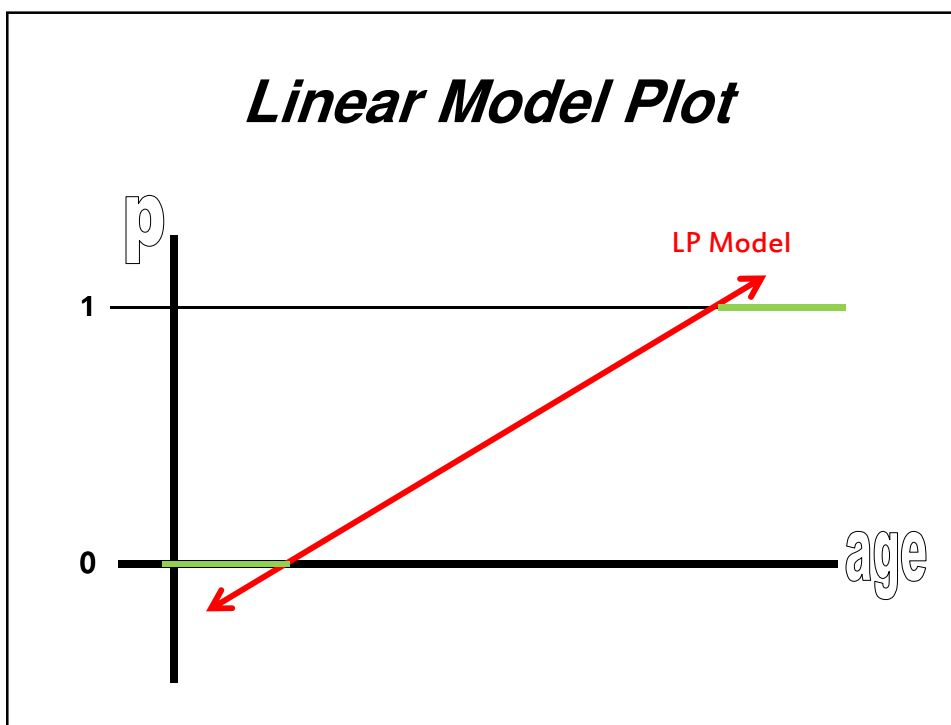
- Why we need logistics regression
- Technical description of a logistics regression model
- Interpretation and scoring with the logistics regression model
- Diagnostics for validating the logistics regression model
- The Reasons to Choose (+) and Cautions (-) of the logistics regression model

2

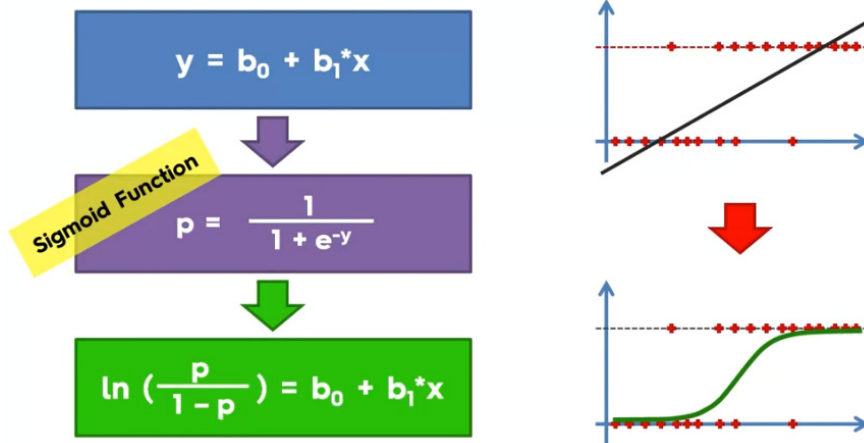
## Why Logistic Regression?



## *Linear Model Plot*

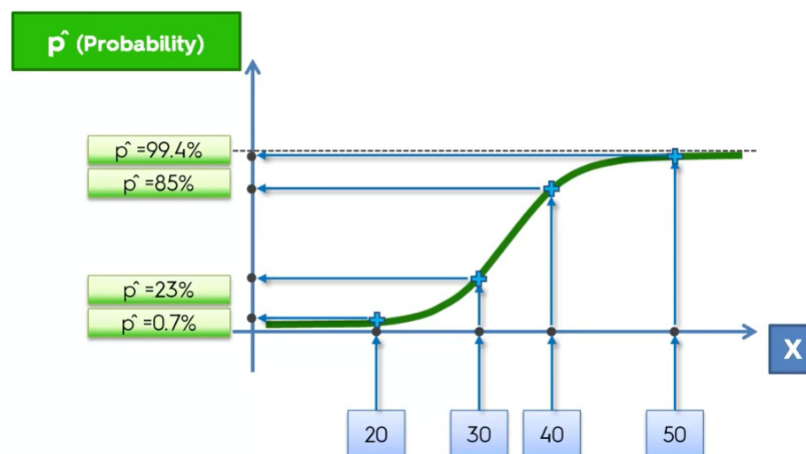


## Logistic Regression

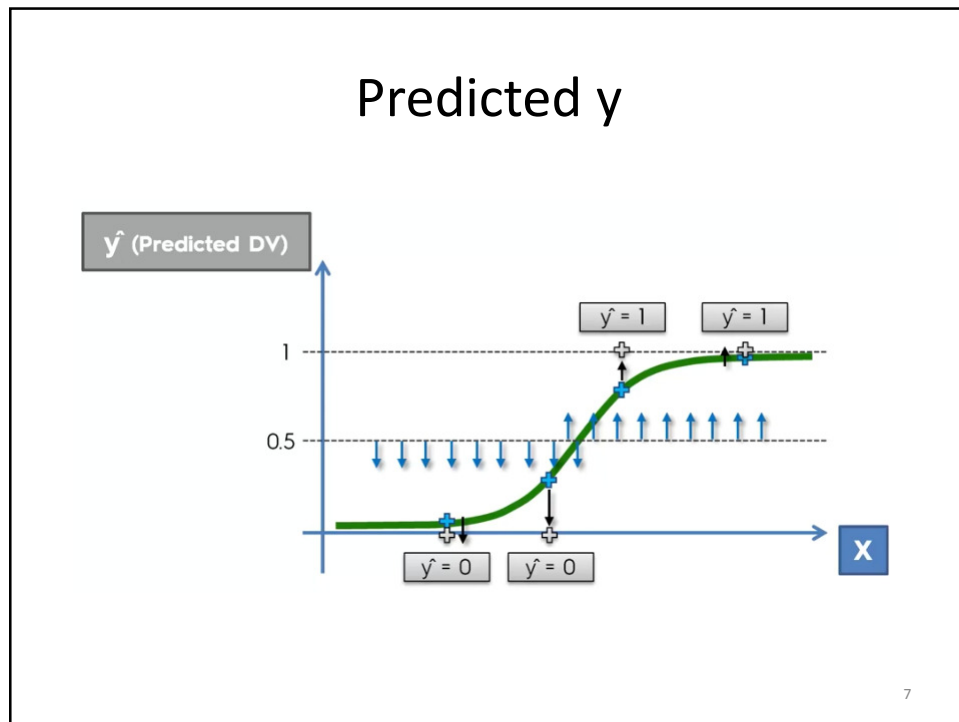


5

## Predicted P



6



## Examples of Binary Outcomes

- Should a bank give a person a loan or not?
- Is an individual transaction fraudulent or not?
- Which people are more likely to vote against a new law?
- Which customers are more likely to buy a new product?

## Data for Example: Customers' Subscription

- We have data on 1,000 random customers from a given city. We want to know what determines their decision to subscribe to a magazine.
- Subscribe: indicates if a customer has subscribed to the magazine.
- Ages: we will start by examining how age influences the likelihood of subscription.
- Gender: May also influence likelihood of subscription.

9

## A linear model

$$\text{Subscribe} = b_0 + b_1 \text{age} + \varepsilon$$

	Coefficient
Const	-1.70073
age	0.0645

- $P(\text{subscribe}=1) = p = -1.700 + 0.064 \text{ age}$
- Every additional year of age increase the probability of subscription by 6.4%

10

## Problems with the Linear Approach

- Probabilities should be bounded  $0 \leq p \leq 1$
- The range of age is the data  $20 \leq \text{age} \leq 55$
- $P(\text{Subscribe} = 1 \mid \text{age} = 25) = -1.7 + 0.064 \times 25$   
 $= -0.09$  ( $<0$ )
- $P(\text{Subscribe} = 1 \mid \text{age} = 45) = -1.7 + 0.064 \times 45$   
 $= 1.2$  ( $>1$ )

11

## Fixing the Linear Model

- $p = f(\text{age})$
- What  $f$  to use
  - $f(\cdot)$  must be  $\geq 0$
  - $f(\cdot)$  must be  $\leq 1$
- (to be  $\geq 0$ )
  - $p = \exp(b_0 + b_1 \text{age}) = e^{(b_0 + b_1 \text{age})}$
- (To be  $\leq 1$ )
  - $p = \exp(b_0 + b_1 \text{age}) / (\exp(b_0 + b_1 \text{age}) + 1)$

12

## Logistics Regression

$$p = \exp(b_0 + b_1 \text{ age}) / (\exp(b_0 + b_1 \text{ age}) + 1)$$

Can be rewritten as

$$\ln(p/(1-p)) = b_0 + b_1 \text{ age}$$

The  $\ln$  term is called the **logit**

And the ratio  $(p/(1-p))$  is called **the odd ratio**

13

## A Logistics model

$$\ln(p/(1-p)) = b_0 + b_1 \text{ age}$$

	Coefficient
Const	-26.524
age	0.78105

$$\ln(p/(1-p)) = b_0 + b_1 \text{ age} = -26.524 + 0.78 \text{ age}$$

Or

$$p = \exp(b_0 + b_1 \text{ age}) / (\exp(b_0 + b_1 \text{ age}) + 1)$$

14

## A Logistics model

$$\ln(p/(1-p)) = b_0 + b_1 \text{ age}$$

	Coefficient
Const	-26.524
age	0.78105

$$\ln[p/(1-p)] = b_0 + b_1 \text{ age} = -26.524 + 0.78 \text{ age}$$

So

For every unit increase in age,  $\ln[p/(1-p)]$  increases by 0.78 units.

$$\text{For age}=35; y^* = \ln[p/(1-p)] = 0.813$$

$$p = \exp(y^*) / [\exp(y^*) + 1] = P(\text{subscribe}=1 \mid \text{age}=35) = 0.693$$

15

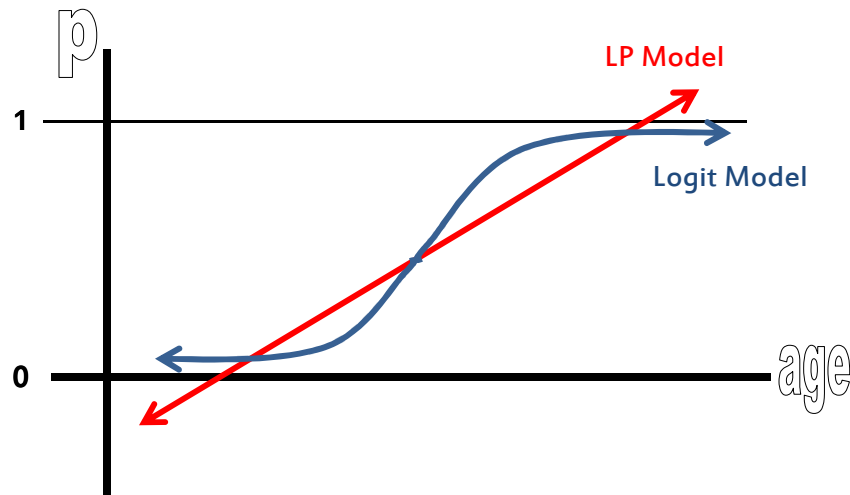
## A logistics model results

- Change in p from age = 35 to 36 is 0.138
- Change in p from age= 25 to 26 is 0.001
- Change in p from age 45 to 46 is 0.0001

16



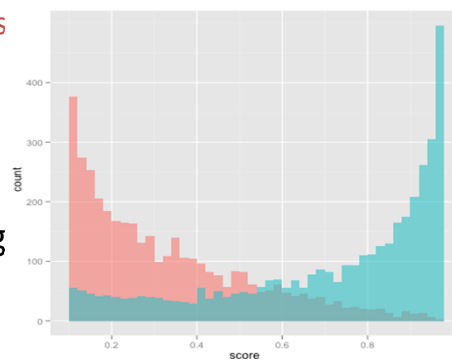
## Comparing Linear and Logit Models



## An Interesting Fact About Logistic Regression

"The probability mass equals the counts"

If 13% of our loan risk training set defaults then  
The sum of all the training set scores will be 13% of the number of training examples



Logistic regression returns a score that estimates the probability that a borrower will default.

Blue = defaulters  
Red = non defaulters

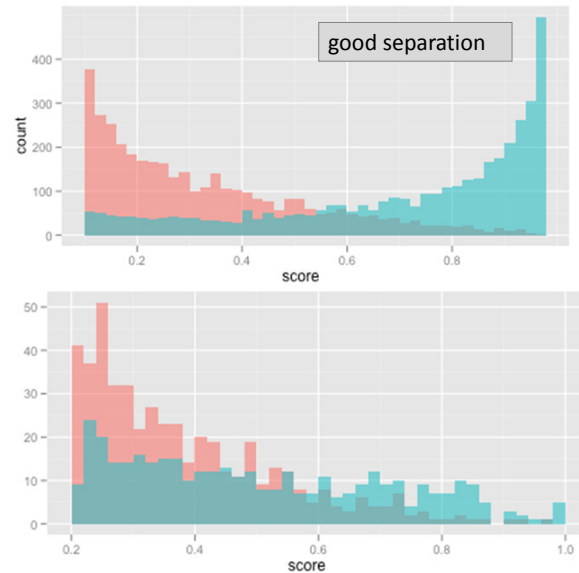
## Diagnostics

- Hold-out data:
  - Does the model predict well on data it hasn't seen?
- N-fold cross-validation: Formal estimate of generalization error
- "Pseudo- $R^2$ " :  $1 - (\text{deviance}/\text{null deviance})$ 
  - Deviance, null deviance both reported by most standard packages
  - The fraction of "variance" that is explained by the model
  - Used the way  $R^2$  is used

## Diagnostics (Cont.)

- Sanity check the coefficients
  - Do the signs make sense? Are the coefficients excessively large?
    - Wrong sign is an indication of correlated inputs, but doesn't necessarily affect predictive power.
    - Excessively large coefficient magnitudes may indicate strongly correlated inputs; you may want to consider eliminating some variables, **or using regularized regression techniques.**
      - Unfortunately, regularized logistic regression is not standard.
    - Infinite magnitude coefficients could indicate a variable that strongly predicts a subset of the output (and doesn't predict well on the rest).
      - Try a Decision Tree on that variable, to see if you should segment the data before regressing.

## Diagnostics: Plot the Histograms of Scores



## Logistic Regression - Reasons to Choose (+) and Cautions (-)

Reasons to Choose (+)	Cautions (-)
Explanatory value: Relative impact of each variable on the outcome in a more complicated way than linear regression	Does not handle missing values well
Robust with redundant variables, correlated variables Lose some explanatory value	Assumes that each variable affects the log-odds of the outcome linearly and additively Variable transformations and modeling variable interactions can alleviate this A good idea to take the log of monetary amounts or any variable with a wide dynamic range
Concise representation with the coefficients	Cannot handle variables that affect the outcome in a discontinuous way. Step functions
Easy to score data	Doesn't work well with discrete drivers that have a lot of distinct values For example, ZIP code
Returns good probability estimates of an event	
Preserves the summary statistics of the training data "The probabilities equal the counts"	