

# Donn Yam

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## Profile

Responsible, innovative, adaptable and forward-looking with both strategic and tactical end-to-end supply chain experience in both private and public sectors. Able to Plan, Source, Make and Deliver excellent results with finite resources. Seeking opportunity to contribute and grow with an “infinite game” organization.

## Experience

Consultant, Supply Chain and Technology, Asia El Futuro Pte Ltd – Aug 2020 - Present  
Advising Mexican/Latin American companies interested in expanding to Asia.

Director, Supply Chain, OMT Holdings Pte Ltd – Sep 2019 - Oct 2020

Responsible for developing Asia supply base as well as setting up logistics network within Asia for OMT businesses. Successfully delivered savings of up to 35% on key materials. Inspected manufacturing sites in Chetumal, Toluca, and Tijuana to improve processes and developed and implemented S&OP system for the organization to streamline planning systems to support contract manufacturers located in Jamaica and Spain.

Manager, Land Transport Authority (LTA) Singapore – Mar 2016 - Aug 2019

Led several successful projects covering technology trials, procurement, asset management (ISO55000 certification) and public engagements. Connected stakeholders and overcame obstacles by simplifying and clarifying communications. Delivered cost and efficiency savings (>10%) through process improvements and elimination of non-value-add activities.

Customer Service Manager, Greene, Tweed & Co Pte Ltd – Sep 2011 - Feb 2016

Responsible for customer service/sales support for Asia (excluding Japan/Taiwan) for Oilfield, Petrochemical and Power, Aerospace and Semicon business groups. Improved efficiency and effectiveness for the team through various projects such as automating the purchase order process with manufacturing in SAP. Also led an ad-hoc project on warehouse and inventory management which resulted in 30% reduction in working capital requirements.

Manager, Supply Management Section, Taiyo Yuden Singapore Pte Ltd – Jul 2007 - Aug 2011

Responsible for customer service (order fulfilment) and distribution control (freight and 3PL management). This included VMI warehouses located in Malaysia, Indonesia, Hong Kong, India and China. 3PL warehouses in Singapore, Thailand and the Philippines. Successfully collaborated with vendors to enable total logistics spend to be <4% of revenue.

Assistant Supply Chain Planning Manager, British American Tobacco – Nov 2000 - Nov 2005

Responsible for demand and supply planning for the manufacturing hub. Previous roles included customer service and delivery; production scheduling and capacity planning, supply chain key performance indicators; Sales and Operations Planning (S&OP) processes, New Product Introduction and End-of-life Management. SAP super user for MM,SD,PP modules.

Experience	<p>Executive, R.E. Rogers Singapore Pte Ltd – Sep 1999 - Nov 2000  Recruited as an individual contributor handling local exhibitions and the Trade Development Board (TDB) account for external trade shows such as CeBIT. Progressed to assist Philippines partner in improving on-site show management.</p> <p>Executive, Translink Exhibition Forwarding Pte Ltd / Translink Express Pte Ltd – Jul 1997 - Aug 1999  Best Trainee in Translink’s management trainee programme. Learnt all about freight forwarding (air, land, sea), project costing and management. Also part of the HACCP and ISO certification team, with local experiences in chilled/frozen warehousing and distribution to F&amp;B outlets.</p>
Education	<p>National University of Singapore - PC: FinTech Senior Developer, 2020  University of Southern Queensland – MPA, 2001  National University of Singapore - BBA, 1997  Hwa Chong Institution - A Levels, 1991  River Valley High School - O Levels, 1989</p>
Skills	<p>Strategic planning and big thinking, S&amp;OP, demand planning, supply planning, negotiating, collaborating, coaching, listening, presenting, cost accounting, troubleshooting, problem-solving, managing risks, managing change, stakeholder management, gender intelligence, Microsoft office suite, SAP, Visio, learning, synthesising and simplifying complexity.</p>
Fintech SG Skills	<p>Programming languages : Python, Javascript, HTML, CSS  Storage and databases : MySQL, MongoDB, Postman  RPA : UIPath, Zapier  Front-end : Node.JS, Express.JS, React.JS, CSS, HTML</p>
Interests	<p>Talent development (self and others), team sports, reading.</p>
References	<p>Available upon request.</p>