

Donn Yam

Resilient leader with experience in strategic planning, international trade, and relationship building in both private and public sectors. Skilled in driving complex change initiatives and strategic partnerships to foster business growth and operational efficiency. Demonstrated expertise in supply chain optimization and stakeholder management across diverse markets

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PROFESSIONAL EXPERIENCE (RELEVANT)

Tai Thong Food Manufacturing Pte Ltd — *Partnerships Lead*

January 2024- Present

- Developed strategic partnerships resulting in significant visibility and revenue growth, aligning with corporate strategic goals.
- Negotiated and established high-value collaborations, enhancing brand reputation and market position.

KBC Global Partners — *AI Advocate*

September 2022- December 2023

- Spearheaded initiatives to extract tangible business value from investments in AI, Big Data, and Cloud technologies by guiding businesses to pose strategic questions, assess responses, and monitor benefits.
- Designed and facilitated seminars and workshops across the Americas, Europe, and Asia focusing on emerging technologies, new data-driven business models, and strategic technology planning.
- Collaborated with senior management and key stakeholders to influence strategic planning and resource allocation, comparable to supporting Asahi's commitment to sustainability and operational excellence. This involved change management strategies to accelerate adoption of new processes and tools for improving business outcomes.
- Specialized in Actionable Intelligence (AI): Delivering the right information to the right person at the right time to enhance decision-making and outcomes—the essence of practical AI application.

OMT Holdings — *APAC Supply Chain Director*

September 2019 - October 2020

- Led the establishment and optimization of the APAC supply chain network for a Mexico-based corporation, ensuring alignment with global expansion strategies.
- Enhanced supply chain resilience through strategic supplier relationships, akin to procurement excellence practices.
- Managed and mitigated risks associated with regional logistics, applying

HARD SKILLS

Complex Problem Solving

Data Analysis & Forecasting

Project Management

Financial Planning

Risk Management

Technology Use, Monitoring & Control

Logistics & Supply Chain Management

SOFT SKILLS

Strategic Thinking

Succinct Communication.

Leadership & Influencing

Resilience, Stress Tolerance & Adaptability

LANGUAGES

English | Mandarin | Malay

proactive risk management.

Land Transport Authority, Singapore — *Manager*

March 2016 - August 2019

- Oversaw asset management and operational improvements for Singapore's public bus fleet, demonstrating project and change management proficiency. Led several projects for assessment of new technologies as well as safety features that have been incorporated into the public bus fleet.
- Optimized procurement processes for acquisition of public buses resulting in >30% savings. Applied change management skills to influence stakeholders (internal & external) and used data to support the decision-making.
- Advocated for sustainable public transportation policies and practices, fostering international partnerships and aligning with corporate social responsibility values.

OTHER EXPERIENCE (SUMMARIZED)

Sehat | Asia El Futuro | Greene, Tweed | Taiyo Yuden | British American Tobacco

- >7 years experience in Supply Chain Planning, S&OP, Manufacturing, Stakeholder Management.
- > 4 years experience in change management including IT systems implementations (e.g. SAP)
- > 5 years experience in technology development and usage adoption, identifying appropriate KPI's to measure success or failure.
- >10 years multicultural experience working with and adapting to various working styles/cultures.

EDUCATION

University of Southern Queensland, Australia — *Masters of Professional Accountancy*

National University of Singapore, Singapore — *Bachelor of Business Administration*

Majors in Human Resources, Operations & Logistics