Modeling the Probability of an Insured Person Being Hospitalized >3 Times

Introduction:

The motivation behind this project is to find the model with the best prediction accuracy that correctly classifies Blue Cross Blue Shield of RI insured members as being hospitalized >3 times. This type of modelling is useful because it can be applied on data of new members to classify and rank them as being low, medium, or high risk in order to appropriately establish an individualized pricing scheme that reflects the amount of risk they carry. Even more specifically, their individual probabilities of being hospitalized >3 times can be extracted and a direct ranking can be developed for internal purposes.

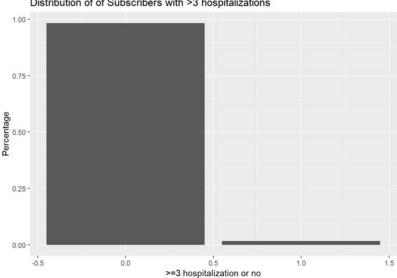
To begin this analysis, the data set "ed 2017.sas7bdat" from Blue Cross Blue Shield RI was used. This data set reflects 2017 data and has 155,769 rows of data and 61 columns. Each row reflects the data of an individual and there are 60 predictand columns and 1 predictor column that designates a "1" if the individual was hospitalized 3 or more times and "0" if otherwise. The table in the appendix includes a description of all the variables for clarity. However, in our analysis, we used a subset of these variables to build the models.

Methods:

The first step of modeling taken was to first establish a high-level understanding of the data. We did this by computing tables of the variables to better understand the distribution of the variables. Included in the appendix are the distributions of all of the variables, but in this section we will highlight the distribution of the predictor because of its significant impact on our procedure for modeling.

Distribution of outcome variable:

The outcome variable is called "OP ER Cnt Target." This variable is "0" if a person is hospitalized less than 3 times and "1" otherwise. The



Distribution of of Subscribers with >3 hospitalizations

This outcome variable is extremely unbalanced. More specifically, the percentage of insured individuals who have been hospitalized 3 or more times is comparatively low. This means typical regression with a training set comprised of 80% of the original data and a testing set comprised of 20% of the original data will yield poor results since there will not be enough people with 3 or more hospitalizations to train the model properly. There are several paths within the realm of non-penalized regression to solve this problem:

- 1. A training set that over samples the minority class
- 2. A training set that under samples the majority class
- 3. A training set that does both
- 4. A training set built with synthetic data based on the present data.

We will build models using each of these training data sets to see which ones give us the best results.

Oversampling Training Data set

For the oversampling method, the training set is built by sampling with replacement of the minority class alone. This means that many rows will be repeated until we have a data set that we feel is large enough to train on. An advantage of this method is that no data is thrown away. All of the rows in the original training set will be there, but some will be repeated. A disadvantage of this method is that it often leads to overfitting since many rows are typically repeated. This means that the predictive power of the model is typically not as high as the same model with a differently designed training set.

Under sampling Training Data set

For the under sampling method, the training set is built by sampling a set number of majority class rows such that the resulting training set is at most twice the size of the minority class. This leads to a loss of information in the model since the number of 1's is the limiting factor in terms of the size of the data set. An advantage of this training set is that it generally leads to better predictions in the model because it does not overfit.

However, a significant amount of data can be lost, which also affects general model performance since there is less information included to inform the model.

Under sampling the Majority Class and Oversampling the Minority Class

This method is in theory the best of both worlds. The majority class is under sampled and the minority class is over sampled. The minority class will be over sampled until the specified size of the desired data set.

Regenerated Training Data

This methods creates synthetic data that is based on the real data. It build artificial examples from the classes based on the smoothed bootstrapping approach.

Determining Tuning Parameters:

To build the aforementioned training data sets, there were 2 tuning parameters that needed to be adjusted. The first tuning parameter is the percentage of the data set that we wanted to be 1's. We could have set this to be 50/50, but we chose to adjust it to whatever gives the best prediction results in the modeling. The second tuning parameter that we adjusted was the boundaries for setting the predicted probability to 0 or 1. If the predicted probability of an individual is 0.45 should they assigned a 0 or 1? This is a tricky question because often the 0.5 cutoff does not actually give the best predictions on test data. Therefore, the predicted probability boundary was also tuned to give the best prediction power to the model.

To do this algorithmically, a function was built that outputs a 3-dimensional matrix. Another function uses this matrix then automatically selects the top 5 highest average accuracy across both classes and then selects the parameters that give the minimum absolute difference in accuracy between each class. This selection of the threshold and the percent of each class in the data set is critical. We assumed here that we would prefer similar accuracies between the classes; however, this is debatable. A further discussion of this will be in the conclusion.

After the parameters were selected, this was run 10 times. We also looked at the best parameters to see if the mode would be a more appropriate choice compared to the mean. In all cases, we identified and used the mode from this output to develop the training sets.

Data Cleaning:

There were 749 NA's in the data set. These entire rows were removed. In addition, there were only 4 entries that had MEMBER_RELATIONSHIP_DESC == "OTHER RELATIONSHIP." These were also removed because it led to errors in the modeling when the testing set by chance had all 4 entries and the training set did not have one since the model cannot be evaluated on new levels in the testing set.

Models:

There are several different models that we used in this analysis:

- 1. Logistic Regression
- 2. Decision Tree
- 3. Random Forest

These are all very different models so the motivation behind each model will be detailed in the following paragraphs.

Logistic Regression:

Considering that our outcome variable is binary, this was a very natural place to start since it is a basic classification regression. All of the covariates in our models are shown below for clarity. This basic formula did not change over different training sets or modeling techniques.

```
OP_ER_Cnt_Target ~ Age + Gender + MEMBER_RELATIONSHIP_DESC + Product + Business_Segment + Hypertension + Hyperlipid + LowBac kPain + Diabetes + IschemicHD + Asthma + COPD + CHF + Cancer + HIV_AIDS + Depression + SubstanceAbuse + Schizophenia + Perso nalityDisorder + Bipolar + Dementia + RUB + IP_Total_Cnt + Total_Allowed + OP_ER_Cnt_previous + ESRD_Flag + Fall_Flag + PCMH Info
```

The following subsections will provide the results for each of the models.

Comparison of the Models with Corrected Training Sets and the Standard 80/20 Train/Test

| | 80/2 | 20 Split I | Model | Во | oth Over Under | | Sy | nthetic | Data | Overs | samplin | g Model | Un | dersam mode | |
|----------------------------------|----------------|----------------|--------|----------------|-------------------|--------|----------------|----------------|--------|----------------|----------------|---------|----------------|----------------|--------|
| Predictors | Odds Ratios | CI | р | Odds Ratios | CI | р | Odds Ratios | CI | p | Odds Ratios | CI | р | Odds Ratios | CI | р |
| Intercept | 0.00 | 0.00 – 0.00 | <0.001 | 0.06 | 0.06 – 0.07 | <0.001 | 0.26 | 0.24 – 0.29 | <0.001 | 0.10 | 0.09 – 0.11 | <0.001 | 0.10 | 0.06 – 0.17 | <0.001 |
| Age | 1.00 | 0.99 – 1.00 | 0.092 | 0.99 | 0.99 – 1.00 | <0.001 | 1.00 | 1.00 – 1.00 | <0.001 | 0.99 | 0.99 – 0.99 | <0.001 | 0.99 | 0.99 – 1.00 | 0.016 |
| Gender: M | 0.83 | 0.75 – 0.91 | <0.001 | 0.84 | 0.82 – 0.87 | <0.001 | 0.83 | 0.81 – 0.86 | <0.001 | 0.85 | 0.83 – 0.87 | <0.001 | 0.86 | 0.75 – 0.99 | 0.040 |
| Member_Relationship: Employee | 0.57 | 0.46 – 0.70 | <0.001 | 0.61 | 0.57 – 0.65 | <0.001 | 0.50 | 0.48 – 0.53 | <0.001 | 0.61 | 0.58 – 0.64 | <0.001 | 0.58 | 0.44 – 0.78 | <0.001 |

| Member_Relationship: Handicapped Dependent | 1.48 | 0.64 – 3.42 | 0.354 | 1.64 | 1.15 – 2.35 | 0.007 | 1.83 | 1.35 – 2.47 | <0.001 | 1.70 | 1.32 – 2.18 | <0.001 | 4.22 | 0.69 – 25.80 | 0.120 |
|--|------|----------------|--------|------|----------------|--------|------|----------------|--------|------|----------------|--------|------|-----------------|--------|
| Member_Relationship: Life Partner | 0.26 | 0.03 – 2.05 | 0.203 | 0.39 | 0.23 - 0.66 | <0.001 | 0.25 | 0.15 – 0.40 | <0.001 | 0.40 | 0.28 – 0.58 | <0.001 | 0.46 | 0.05 – 4.50 | 0.502 |
| Member_Relationship: Significant Other | 0.78 | 0.24 – 2.55 | 0.680 | 1.14 | 0.77 – 1.67 | 0.523 | 0.94 | 0.66 – 1.33 | 0.723 | 0.95 | 0.70 – 1.27 | 0.720 | 1.75 | 0.30 – 10.23 | 0.535 |
| Member_Relationship: Spouse | 0.54 | 0.42 – 0.68 | <0.001 | 0.62 | 0.58 – 0.67 | <0.001 | 0.50 | 0.48 – 0.53 | <0.001 | 0.61 | 0.58 – 0.64 | <0.001 | 0.63 | 0.45 – 0.86 | 0.004 |
| Product: FEP | 0.82 | 0.60 – 1.14 | 0.247 | 0.77 | 0.72 – 0.82 | <0.001 | 0.73 | 0.67 – 0.79 | <0.001 | 0.76 | 0.70 – 0.81 | <0.001 | 0.80 | 0.52 – 1.24 | 0.321 |
| Product: MedAdvantage | 1.93 | 1.47 – 2.54 | <0.001 | 2.30 | 2.18 – 2.42 | <0.001 | 2.21 | 2.07 – 2.36 | <0.001 | 2.25 | 2.11 – 2.39 | <0.001 | 2.18 | 1.49 – 3.19 | <0.001 |
| Business_Segment: Large Group | 0.99 | 0.75 – 1.29 | 0.920 | | | | 0.97 | 0.91 – 1.04 | 0.459 | 0.96 | 0.91 – 1.02 | 0.181 | 1.01 | 0.70 – 1.44 | 0.971 |
| Business_Segment: Self Insured | 0.98 | 0.76 – 1.27 | 0.886 | | | | 1.00 | 0.94 – 1.07 | 0.888 | 0.98 | 0.92 – 1.03 | 0.372 | 0.91 | 0.65 – 1.28 | 0.596 |
| Business_Segment: Small Group | 1.00 | 0.75 – 1.33 | 0.973 | | | | 0.98 | 0.91 – 1.05 | 0.563 | 0.97 | 0.91 – 1.03 | 0.330 | 0.89 | 0.61 – 1.32 | 0.568 |
| Hypertension | 1.30 | 1.16 – 1.45 | <0.001 | 1.18 | 1.14 – 1.22 | <0.001 | 1.18 | 1.15 – 1.20 | <0.001 | 1.23 | 1.20 – 1.26 | <0.001 | 1.32 | 1.12 – 1.56 | 0.001 |
| Hyperlipid | 0.95 | 0.85 – 1.07 | 0.393 | 0.95 | 0.92 – 0.99 | 0.013 | 1.03 | 1.01 – 1.05 | 0.013 | 1.00 | 0.97 – 1.03 | 0.997 | 0.90 | 0.76 – 1.07 | 0.235 |
| LowBackPain | 1.47 | 1.31 – 1.66 | <0.001 | 1.58 | 1.52 – 1.65 | <0.001 | 1.39 | 1.36 – 1.43 | <0.001 | 1.57 | 1.53 – 1.62 | <0.001 | 1.54 | 1.28 – 1.86 | <0.001 |
| Diabetes | 1.31 | 1.16 – 1.48 | <0.001 | 1.33 | 1.28 – 1.39 | <0.001 | 1.23 | 1.20 – 1.27 | <0.001 | 1.31 | 1.27 – 1.36 | <0.001 | 1.43 | 1.18 – 1.74 | <0.001 |
| IschemicHD | 1.47 | 1.27 – 1.70 | <0.001 | 1.58 | 1.50 – 1.66 | <0.001 | 1.37 | 1.33 – 1.42 | <0.001 | 1.57 | 1.50 – 1.63 | <0.001 | 1.61 | 1.27 – 2.05 | <0.001 |
| Asthma | 1.27 | 1.11 – 1.46 | 0.001 | 1.27 | 1.21 – 1.33 | <0.001 | 1.21 | 1.17 – 1.25 | <0.001 | 1.26 | 1.21 – 1.30 | <0.001 | 1.29 | 1.04 – 1.61 | 0.023 |
| COPD | 1.15 | 0.96 – 1.38 | 0.119 | 1.05 | 0.98 – 1.13 | 0.140 | 1.23 | 1.18 – 1.29 | <0.001 | 1.03 | 0.98 – 1.09 | 0.254 | 0.97 | 0.71 – 1.34 | 0.874 |
| CHF | 1.28 | 1.05 – 1.57 | 0.016 | 1.64 | 1.51 – 1.78 | <0.001 | 1.48 | 1.41 – 1.56 | <0.001 | 1.81 | 1.70 – 1.93 | <0.001 | 2.16 | 1.45 – 3.24 | <0.001 |
| Cancer | 0.80 | 0.68 - 0.93 | 0.005 | 0.82 | 0.78 – 0.86 | <0.001 | 0.94 | 0.91 – 0.98 | 0.001 | 0.76 | 0.73 – 0.79 | <0.001 | 0.81 | 0.64 – 1.03 | 0.090 |
| HIV_AIDS | 2.46 | 1.19 – 5.09 | 0.015 | 1.96 | 1.52 – 2.53 | <0.001 | 1.58 | 1.32 – 1.90 | <0.001 | 1.77 | 1.46 – 2.16 | <0.001 | 1.95 | 0.55 – 6.89 | 0.300 |
| Depression | 1.42 | 1.25 – 1.62 | <0.001 | 1.50 | 1.44 – 1.57 | <0.001 | 1.43 | 1.39 – 1.48 | <0.001 | 1.45 | 1.41 – 1.50 | <0.001 | 1.44 | 1.17 – 1.77 | <0.001 |
| SubstanceAbuse | 1.97 | 1.63 – 2.38 | <0.001 | 2.33 | 2.16 – 2.51 | <0.001 | 1.83 | 1.75 – 1.92 | <0.001 | 2.38 | 2.25 – 2.52 | <0.001 | 2.55 | 1.80 – 3.61 | <0.001 |
| Schizophenia | 2.37 | 1.64 – 3.41 | <0.001 | 2.59 | 2.20 – 3.04 | <0.001 | 1.66 | 1.50 – 1.83 | <0.001 | 2.76 | 2.43 – 3.13 | <0.001 | 2.98 | 1.32 – 6.72 | 0.008 |
| PersonalityDisorder | 1.76 | 1.03 – 3.03 | 0.040 | 1.41 | 1.09 – 1.82 | 0.008 | 1.53 | 1.33 – 1.76 | <0.001 | 1.37 | 1.11 – 1.67 | 0.003 | 0.75 | 0.27 – 2.09 | 0.581 |
| Bipolar | 1.39 | 1.06 – 1.81 | 0.017 | 1.49 | 1.34 – 1.66 | <0.001 | 1.58 | 1.48 – 1.69 | <0.001 | 1.79 | 1.65 – 1.94 | <0.001 | 1.82 | 1.10 – 3.01 | 0.019 |
| Dementia | 1.47 | 1.14 – 1.90 | 0.003 | 2.05 | 1.85 – 2.28 | <0.001 | 1.40 | 1.31 – 1.50 | <0.001 | 1.93 | 1.78 – 2.10 | <0.001 | 2.16 | 1.30 – 3.58 | 0.003 |
| RUB | 1.64 | 1.52 – 1.77 | <0.001 | 1.59 | 1.55 – 1.63 | <0.001 | 1.45 | 1.42 – 1.47 | <0.001 | 1.58 | 1.55 – 1.62 | <0.001 | 1.60 | 1.41 – 1.80 | <0.001 |
| IP_Total_Cnt | 1.08 | 1.02 – 1.14 | 0.008 | 1.06 | 1.03 – 1.09 | <0.001 | 1.08 | 1.07 – 1.10 | <0.001 | 1.05 | 1.03 – 1.07 | <0.001 | 0.94 | 0.84 – 1.06 | 0.323 |

| Total_Allowed | 1.00 | 1.00 – 1.00 | 0.001 | 1.00 | 1.00 – 1.00 | <0.001 |
|-----------------------|-------|----------------|--------|-------|----------------|--------|-------|----------------|--------|-------|----------------|--------|-------|----------------|--------|
| OP_ER_Cnt_previous | 1.62 | 1.57 – 1.67 | <0.001 | 2.13 | 2.10 – 2.17 | <0.001 | 1.22 | 1.21 – 1.22 | <0.001 | 2.19 | 2.16 – 2.22 | <0.001 | 2.22 | 2.04 – 2.41 | <0.001 |
| ESRD_Flag: Y | 1.19 | 0.64 – 2.21 | 0.587 | 1.17 | 0.87 – 1.58 | 0.309 | 1.33 | 1.02 – 1.74 | 0.033 | 0.94 | 0.75 – 1.18 | 0.613 | | | |
| Fall_Flag: Y | 1.65 | 1.40 – 1.94 | <0.001 | 1.92 | 1.80 – 2.05 | <0.001 | 2.47 | 2.32 – 2.62 | <0.001 | 1.98 | 1.88 – 2.08 | <0.001 | | | |
| PCMH_Info: No PCP | 1.16 | 1.00 – 1.34 | 0.054 | 1.16 | 1.10 – 1.21 | <0.001 | 1.14 | 1.10 – 1.19 | <0.001 | 1.17 | 1.13 – 1.21 | <0.001 | | | |
| PCMH_Info: Has PCP | 0.87 | 0.79 – 0.97 | 0.009 | 0.83 | 0.81 – 0.86 | <0.001 | 0.85 | 0.83 – 0.87 | <0.001 | 0.86 | 0.84 – 0.88 | <0.001 | | | |
| Observations | 1240 | 16 | | 1240 | 16 | | 1240 | 16 | | 2031 | 77 | | 5244 | | |
| Tjur's R ² | 0.082 | ! | | 0.305 | ; | | 0.218 | | | 0.313 | | | 0.308 | 3 | |

Above in bold we can see all of the exponentiated coefficients and the exponentiated confidence intervals with the significant ones highlighted in bold. We can see for example in the oversampling method that those who abuse substances have 2.38 times the odds of being hospitalized 3 or more times compared to someone who does not abuse substances.

At first glance, the results from the logistic regression applied to different training sets seem very similar because the bulk of the statistically significant coefficients are the same across models. However, these models differ in their R^2 values. We can see that the under sampling training set and the oversampling training set captures much more of the variance compared to the original training 80/20 training set.

Picking out some of the more interesting coefficients, we can see ESRD (End Stage Renal Disease) and COPD are not significant across the model for all training sets except for with the oversampling training set. It is logical that most of these people would not spend 3 or more days in a hospital because of the advances in modern medicine that have significantly improved the prognosis. If we were instead doing this research in the 1980's, these covariates would likely be very significant in determining the length of stay.

Another interesting covariate would be gender. Being male actually decreases the odds of staying in a hospital 3 or more days. This was true across all training sets and the coefficients were all less than 1 within a 95% confidence interval.

Lastly, we can see from the table above that the coefficients for age were all essentially 1, and they were significant across all training sets except for the 80/20 training set. This implies that age does *not* have an impact on the odds of staying 3 or more days in a hospital. This find was quite surprising because we expected older people to have longer stays than younger people.

Model Performance and Goodness of Fit Comparison:

| | 80/20 | Both Over and Under | Synthetic Data | Oversampling Model | Undersampling model |
|--------------------------|-------------------|---------------------|----------------|-----------------------|------------------------|
| McFadden Value: | 0.1630199 | 0.250521 | 0.1723772 | 0.2526101 | 0.2485301 |
| Hosmer-Lemeshow p-value: | 6.070699510^{-13} | 0 | 0 | 0 | 8.059934910^{-10} |

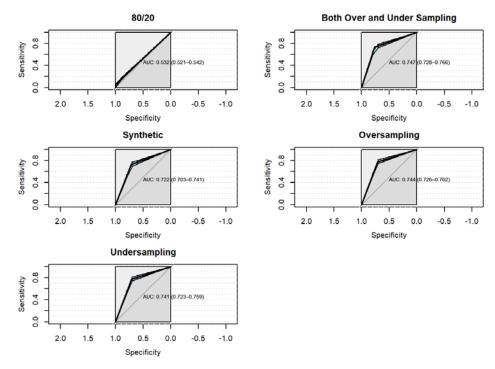
Looking at the model performance we can see that we have a poor fit across all training sets according to both the McFadden pseudo R^2 and the hoslem test. This suggests that our model does not accurately characterize the data and could be improved. However, we would like to note that the R^2 does improve using our constructed training sets compared to just the 80/20 training set.

Prediction Power:

| | Average Accuracy | Accuracy for Class | Misclassification for Class 1 | Accuracy for Class 0 | Misclassification for Class 0 |
|------------------------|---------------------|--------------------|-------------------------------|----------------------|-------------------------------|
| 80/20 | 98.3002193 | 6.4150943 | 93.5849057 | 99.8982739 | 0.1017261 |
| Both Over and Under | 76.3030577 | 73.0188679 | 26.9811321 | 76.3601759 | 23.6398241 |
| Synthetic Data | 71.8068636 | 72.6415094 | 27.3584906 | 71.7923476 | 28.2076524 |
| Oversampling Model | 71.3230551 | 77.5471698 | 22.4528302 | 71.2148061 | 28.7851939 |
| Undersampling Model | 71.2037156 | 77.1698113 | 22.8301887 | 71.0999541 | 28.9000459 |

Most importantly, we were interested in the prediction power of the model. We have excellent accuracy for Target = 0, but very poor accuracy for Target = 1 for the original 80/20 training set. This was as expected because we have a very unbalanced data set, which is why we developed special training sets. For the other training sets we get between 71-78% accuracy across all models and between classes. This is a dramatic improvement from the original model since the misclassification rate of class "1" was 94% in it.

We can also see in the ROC curves for the corresponding training sets a dramatic improvement from the 80/20 original training set. The area under the curve (AUC) for the 80/20 training set was 0.532, which implies the model is as good as a coin flip. The AUC increased dramatically for the others to reach 0.747 for the hybrid over/under sampling training sets, 0.744 for the oversampling training set, 0.741 for the undersampling training set, and 0.722 for the synthetic data.

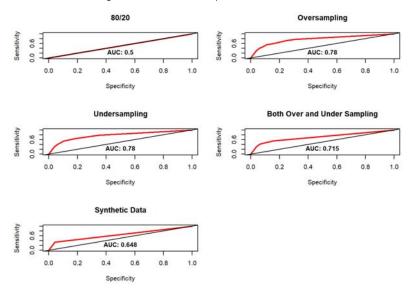


In summary, We have decent accuracy with this model, but there is still room for improvement since we misclassify about 25% for each class. The best training set to use with this model is the oversampling training set which correctly classifies class 1 78% of the time and class 0 71% of the time. It has the highest McFadden value and Tjur's R^2 , and it also has an AUC of 0.744, which is quite high comparatively although very close to the AUC of the hybrid training set. It was surprising for the oversampling method to outperform the undersampling method with respect to the misclassification rate because we expected it to overfit initially. Even more surprising is that the AUC of undersampling and oversampling are very similar, which means their predictive abilities should be similar, which they are.

We continued to try other modeling techniques in the hopes that one of them will have much higher performance.

Decision Tree

We followed the same pattern as with logistic regression and built a decision tree for all of the corresponding training sets. The first table shown below highlights the error rates on the training set for the models, and the plot below shows all of the ROC curves for the different training sets.



Looking at the ROC curves, it can be seen that the decision tree performs much better for oversampling and undersampling training sets, but it performs worse on the others. The greatest AUC is 0.78, which is a noticeable improvement from the logistic regression.

The minimum of the error across all splits for each model:

| | CP | nsplit | rel error | xerror | xstd | Cross Validated Error Rate |
|---------------------|------|--------|-----------|-----------|-----------|----------------------------|
| 80/20 | 0 | 0 | 1 | 0 | 0 | 0 |
| Both Over and Under | 0.01 | 3 | 0.7232413 | 0.7243928 | 0.0038945 | 0.2181251 |

| | CP | nsplit | rel error | xerror | xstd | Cross Validated Error Rate |
|---------------------|------|--------|-----------|-----------|-----------|----------------------------|
| Synthetic Data | 0.01 | 7 | 0.1856847 | 0.1864771 | 0.0016539 | 0.0929799 |
| Oversampling Model | 0.01 | 7 | 0.6083692 | 0.6085662 | 0.0023806 | 0.2433642 |
| Undersampling Model | 0.01 | 6 | 0.6092612 | 0.6095047 | 0.0030614 | 0.2422026 |

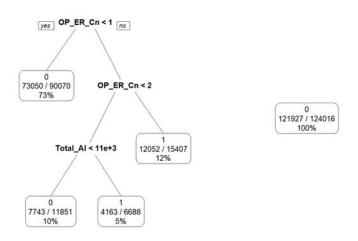
In the table shown above, we notice that the synthetic data has the lowest cross-validated error rate. This was surprising because in logistic regression and in the decision tree it under performed compared to the other training sets. We hypothesize that the decision tree for synthetic data has the potential to overfit and therefore gives good results on the training data but then gives poor prediction results. This will be investigated further in the table below with a pruned tree.

| | 80/20 | | Oversampling | | Undersampling | | Во | oth | Synthetic | | |
|----------|--------|--------|--------------|--------|---------------|--------|--------|--------|-----------|--------|--|
| | Pred 0 | Pred 1 | Pred 0 | Pred 1 | Pred 0 | Pred 1 | Pred 0 | Pred 1 | Pred 0 | Pred 1 | |
| Actual 0 | 30474 | NA | 22903 | 7571 | 19767 | 10707 | 25737 | 4737 | 29199 | 1275 | |
| Actual 1 | 530 | NA | 147 | 383 | 115 | 415 | 238 | 292 | 351 | 179 | |

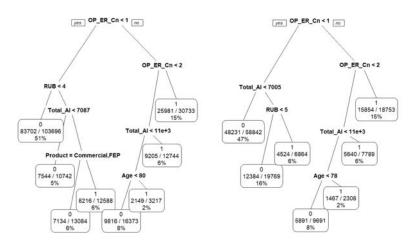
From this table that we obtain after pruning the tree, we first notice that our hypothesis for the synthetic training data set was correct since it does very poorly for the minority class.

In addition, it is important to be able to visualize the tree. We have a graph of the trees printed below.

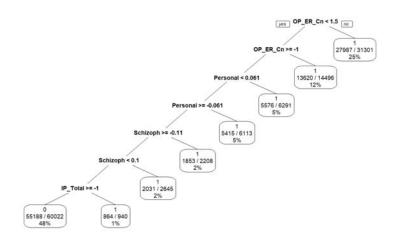
Correct Classification: Hybrid Correct Classification: 80/20



Correct Classification: Oversampling Correct Classification: Undersampling



Correct Classification: Synthetic Data



From these trees a few themes are salient. The first is that the variable for outpatient ER visits (OP_ER_Cn) and total allowed (Total_Al) are very important in all training sets. The variables RUB and age also play an important role, but they are comparatively smaller.

This model, overall, is not a significant improvement to the logistic regression. The confusion matrix shows that performance for the best decision tree is on par with the logistic regression models. The best model among the decision trees is with the oversampling training set again. The next step of our analysis was to make a more robust version of the decision tree by performing random forest. Since we saw some slight improvement between logistic regression and decision tree models, we were hoping to capitalize on this and enhance the performance utilizing random forest.

Random Forest

The favorite models by far were the random forest generated models because of the ability to tune different parameters. All of these models had misclassification on the order of 1-30% for **both** classes in the training set as shown in the first table below.

| | Synthetic | | (| Oversampling | | | Undersampling | | | Both | | | 80/20 | | | |
|---|-----------|--------|-----------|--------------|--------|-----------|---------------|--------|-----------|--------|--------|-----------|--------|--------|--------|--|
| | Pred:0 | Pred:1 | Error | Pred:0 | Pred:1 | Error | Pred:0 | Pred:1 | Error | Pred:0 | Pred:1 | Error | Pred:0 | Pred:1 | E | |
| 0 | 56459 | 5377 | 0.0869558 | 87290 | 34637 | 0.2840798 | 2237 | 918 | 0.2909667 | 63452 | 23221 | 0.2679150 | 102662 | 19265 | 0.1580 | |
| 1 | 777 | 61403 | 0.0124960 | 4867 | 76383 | 0.0599015 | 420 | 1669 | 0.2010531 | 4053 | 33290 | 0.1085344 | 695 | 1394 | 0.332€ | |

This second table shows the error rates on the test data. It can be seen that the hybrid model has the best prediction accuracy on average between both classes. This model unfortunately was not better than the decision tree or the logistic regression. All of the models are on par with about 75% accuracy in each class with a maximum of 80% depending on the run.

| | Average Accuracy | Accuracy for Class | Misclassification for Class 1 | Accuracy for Class 0 | Misclassification for Class 0 |
|------------------------|---------------------|--------------------|-------------------------------|----------------------|-------------------------------|
| 80/20 | 84.2794478 | 66.7924528 | 33.2075472 | 84.5835794 | 15.4164206 |
| Both Over and Under | 73.1550768 | 78.1132075 | 21.8867925 | 73.0688456 | 26.9311544 |
| Synthetic Data | 97.0068378 | 24.9056604 | 75.0943396 | 98.2608125 | 1.7391875 |
| Oversampling Model | 71.9971617 | 78.3018868 | 21.6981132 | 71.8875107 | 28.1124893 |
| Undersampling Model | 70.8069926 | 79.245283 | 20.754717 | 70.660235 | 29.339765 |

The last thing that is of interest in the random forest model is the ranking of importances. The table below shows the importance of the variables in all models.

| Synthetic | | Oversampling | | Undersampling | | | |
|--------------------------|------------|--------------------------|-------------|--------------------------|-------------|---|--|
| Covariate | Gini | Covariate | Gini | Covariate | Gini | 1 | |
| Age | 13.7516601 | Age | 183.3173103 | Age | 189.4522420 | , | |
| Gender | 2.1536056 | Gender | 28.0684713 | Gender | 28.0962088 | (| |
| MEMBER_RELATIONSHIP_DESC | 4.1753593 | MEMBER_RELATIONSHIP_DESC | 31.3517415 | MEMBER_RELATIONSHIP_DESC | 32.0038817 | ı | |
| Product | 5.7006191 | Product | 27.9555933 | Product | 25.5472081 | 1 | |

| Synthetic | | Oversampl | ling | Undersamp | ling | |
|---------------------|-------------|---------------------------|-------------|---------------------|-------------|----|
| Covariate | Gini | Covariate | Gini | Covariate | Gini | 1 |
| Business_Segment | 12.8348238 | Business_Segment | 67.3853027 | Business_Segment | 66.9202506 | ı |
| Hypertension | 14.4378717 | Hypertension | 26.4497233 | Hypertension | 26.6467692 | 1 |
| Hyperlipid | 13.3788985 | Hyperlipid | 22.3104807 | Hyperlipid | 22.3965808 | ı |
| LowBackPain | 16.2977985 | LowBackPain | 23.0119341 | LowBackPain | 22.8937248 | ı |
| Diabetes | 14.6937169 | Diabetes | 20.3687909 | Diabetes | 20.6956653 | ı |
| IschemicHD | 28.1342096 | IschemicHD | 16.3804825 | IschemicHD | 16.9690086 | 1 |
| Asthma | 15.4760728 | 728 Asthma 18.8574808 Ast | | Asthma | 19.9609812 | , |
| COPD | 36.5191597 | COPD | 8.8866928 | COPD | 8.6949683 | ١, |
| CHF | 96.0371867 | CHF | 8.3712655 | CHF | 8.7319459 | , |
| Cancer | 13.0843258 | Cancer | 15.3753154 | Cancer | 15.0650594 | , |
| HIV_AIDS | 23.9749968 | HIV_AIDS | 0.7651241 | HIV_AIDS | 0.7788557 | ı |
| Depression | 20.9246890 | Depression | 21.6697713 | Depression | 22.0320635 | ı |
| SubstanceAbuse | 55.8261811 | SubstanceAbuse | 14.6783925 | SubstanceAbuse | 14.4449160 | : |
| Schizophenia | 142.0167399 | Schizophenia | 4.1184549 | Schizophenia | 3.5905531 | : |
| PersonalityDisorder | 208.6903256 | PersonalityDisorder | 0.8614848 | PersonalityDisorder | 1.3956695 | ı |
| Bipolar | 51.2056752 | Bipolar | 7.5992819 | Bipolar | 7.2217886 | ı |
| Dementia | 85.8839318 | Dementia | 5.0759772 | Dementia | 5.8434903 | ı |
| RUB | 55.9610754 | RUB | 83.8483182 | RUB | 82.1338680 | ı |
| IP_Total_Cnt | 180.7627503 | IP_Total_Cnt | 37.6774061 | IP_Total_Cnt | 37.5682901 | ı |
| Total_Allowed | 67.0889692 | Total_Allowed | 259.7307407 | Total_Allowed | 257.6998490 | j. |
| OP_ER_Cnt_previous | 314.6972792 | OP_ER_Cnt_previous | 166.6348410 | OP_ER_Cnt_previous | 172.2841522 | ļ, |
| ESRD_Flag | 0.2174942 | ESRD_Flag | 0.8738168 | ESRD_Flag | 1.4328685 | ı |
| Fall_Flag | 1.9041913 | Fall_Flag | 15.2392014 | Fall_Flag | 16.6792679 | 1 |
| PCMH_Info | 4.1703931 | PCMH_Info | 44.0535104 | PCMH_Info | 45.4981636 | į, |

| Both Over and Under Sampling | | |
|------------------------------|-------------|--|
| Covariate | Gini | |
| Age | 200.4086490 | |
| Gender | 26.5353051 | |
| Hypertension | 25.2410349 | |
| Hyperlipid | 23.6832778 | |
| LowBackPain | 22.6741266 | |
| Diabetes | 20.3288803 | |
| IschemicHD | 17.4607880 | |
| Asthma | 17.9308939 | |
| COPD | 9.4756936 | |
| CHF | 9.1112083 | |
| Cancer | 16.3873906 | |
| HIV_AIDS | 0.9503957 | |

| Both Over and Under Sampling | | |
|------------------------------|-------------|--|
| Covariate | Gini | |
| Depression | 21.1654835 | |
| SubstanceAbuse | 14.4260046 | |
| Schizophenia | 4.9557934 | |
| PersonalityDisorder | 0.9549838 | |
| Bipolar | 7.2768328 | |
| Dementia | 6.3607557 | |
| RUB | 85.8865503 | |
| IP_Total_Cnt | 39.4093713 | |
| Total_Allowed | 270.5773585 | |
| OP_ER_Cnt_previous | 178.6709766 | |
| ESRD_Flag | 0.8485776 | |
| Fall_Flag | 18.2090400 | |
| PCMH_Info | 44.0299438 | |

It can be seen that the importances of covariates in the constructed training sets are all similar except for the synthetic data set. This wayward data set placed importance on schizophrenia and personality disorders, but none of the other models with the other training sets did. This explains the poor performance of under this model since we only achieved 25% accuracy for class 1 with the synthetic data set. By contrast, the other models placed importance on age, previous hospitalization counts and the total allowed.

Conclusion and Limitations:

The key to the approach for this type of modeling was to notice and address the unbalanced predictand. We can see in the logistic model for the 80/20 split that we would have continued to have very poor performance using the standard methods to achieve classification. Using 4 other different training set (over, under, both, synthetic) we developed a logistic regression, a decision tree, and a random forest.

The logistic regression, the decision tree, and the random forest were all similar in terms of performance. They both had a misclassification rate of about 25%. Random forest while quite similar, distinguishes itself in the ability for it to improve upon the enlargement of the forest size.

The practical implications of our model are that using our classifier, we would be able to predict correctly 75% of the time if a prospective member would be likely to be hospitalized 3 or more times in a year. With this information, the company can then decide the premium and deductible associated with the person's level of risk.

It was mentioned previously that the choice of tuning parameters was very subjective. We chose tuning parameters such that the difference in misclassification errors between classes would be as small as possible, while also choosing the highest general accuracy. We chose this because we wanted to avoid a model that correctly classifies the major class and incorrectly classifies the minor class all the time. We wanted to achieve balance because to achieve a 98% classification rate is not difficult when 98% of the data belongs to the major class. The logistic regression with the 80/20 split achieves this by having a very high accuracy for the major class and a very low accuracy for the minor class.

However, it deserves to be mentioned that there were many good choices for the tuning parameters and we could have chosen one that would favor specificity over sensitivity or vice versa. What we would choose would depend on the focus of the organization. In plainer terms, does the organization prefer to misclassify someone as high risk when they are not? Or do they prefer to misclassify someone as low risk when they are high risk? We suspect that with respect to the bottom line, the company would prefer to have a higher sensitivity than specificity.

With respect to the limitations of the study, we could have increased the tree size in the random forest model. We stopped at 100 because the difference between models was very clear and we did not expect to get a drastic improvement. In addition, the possible range of tuning parameters was very narrow and the number of loops was relatively small (10). We could have created a larger interval with smaller increments and looped over a larger amount of times to get a better estimate for the best choice of parameters.

A further limitation is that there are other types of models that could have been useful here that were not build. We did not build an SVM classifier. In addition, it could be of interest the raw counts of hospitalizations and a multinomial regression or Poisson regression could be useful to those ends.

Lastly, we did not do variable selection. We were interested to see how all of these variables affected the prediction power of the model and therefore did not exclude any to make a more parsimonious model, even upon discovery of statistical insignificance. Had we done this, we could have made marginal improvements to all of our models.

Appendix:

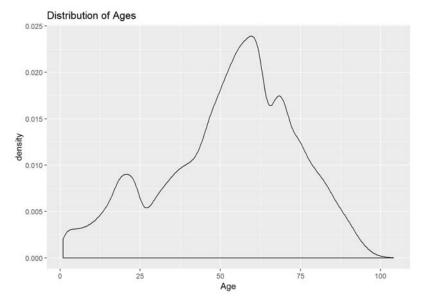
Variable Descriptions:

| Data Type | | |
|-----------|-------------|--------|
| in R | Description | Levels |

| | Data Type in R | Description | Levels |
|--------------------------|-------------------|---|---|
| CCMS_ID | numeric | Unique Identification Number | |
| Age | numeric | Age in 2017 | |
| AgeCat | factor | Age category | 00 - 17, 18 - 39, 40 - 64, 65 and over |
| Gender | factor | Gender | F, M |
| MEMBER_RELATIONSHIP_DESC | factor | Relationship to Member | child, employee, handicapped dependent, life partner, other relationship, significant other, spouse |
| Product | factor | Type of insurance Product | commercial, FEP, Med Advantage |
| Business_Segment | factor | Method of purchase of product | Direct Pay, FEP, Large Group, Med Advantage, Self Insured, Small Group |
| Hypertension | numeric | Diagnosis of Hypertension | 0 = No, 1 = Yes |
| Hyperlipid | numeric | Diagnosis of Hyperlipid | 0 = No, 1 = Yes |
| LowBackPain | numeric | Diagnosis of lower back pain | 0 = No, 1 = Yes |
| Diabetes | numeric | Diagnosis of diabetes | 0 = No, 1 = Yes |
| IschemicHD | numeric | Diagnosis of Ischemic Heart Disease | 0 = No, 1 = Yes |
| Asthma | numeric | Diagnosis of Asthma | 0 = No, 1 = Yes |
| COPD | numeric | Diagnosis of Chronic Obstructive Pulmonary Disease | 0 = No, 1 = Yes |
| CHF | numeric | Diagnosis of Congestive Heart Failure | 0 = No, 1 = Yes |
| Cancer | numeric | Diagnosis of Cancer | 0 = No, 1 = Yes |
| HIV_AIDS | numeric | Diagnosis of HIV/AIDS | 0 = No, 1 = Yes |
| Depression | numeric | Diagnosis of Depression | 0 = No, 1 = Yes |
| SubstanceAbuse | numeric | Diagnosis of Substance Abuse Disorder | 0 = No, 1 = Yes |
| Schizophenia | numeric | Diagnosis of Schizophrenia | 0 = No, 1 = Yes |
| PersonalityDisorder | numeric | Diagnosis of Personality Disorder | 0 = No, 1 = Yes |
| Bipolar | numeric | Diagnosis of Bipolar Disorder | 0 = No, 1 = Yes |
| Dementia | numeric | Diagnosis of Dementia | 0 = No, 1 = Yes |
| RUB | numeric | Resource Utilization Band | 3 = Moderate Morbidity, 4 = High Morbidity, 5 = Very High Morbidity |
| ACG_Code | numeric | Adjusted Clinical Group Code: Assignation of ICD codes to 32 diagnosis clusters | |
| PCMH_Program | factor | Patient Center Medical Home: Is the patient in a special coordinated care program? | BCBSRI, CSI, N |
| Rx_allowed | numeric | Negotiated rate for prescriptions paid out by BCBS | |
| IP_allowed | numeric | Negotiated rate for inpatient visits | |
| OP_allowed | numeric | Negotiated rate for outpatient visits | |
| Prof_allowed | numeric | Negotiated rate for professional visits | |
| Anc_allowed | numeric | Negotiated rate for ancillary visits (vision, dental) | |
| IP_Medical_Cnt | numeric | # of medical inpatient visits | |
| IP_Surgical_Cnt | numeric | # of surgical inpatient visits | |

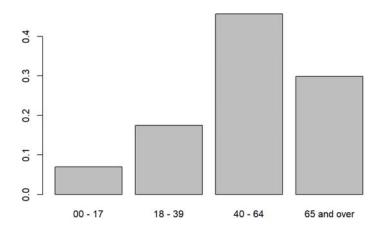
| | Data Type in R | Description | Levels |
|---------------------|-------------------|--|--|
| IP_BH_Cnt | numeric | # of inpatient behavioral health visits | |
| IP_SNF_Cnt | numeric | # of inpatient skilled nursing facility visits | |
| IP_Rehab_Cnt | numeric | # of inpatient rehab visits | |
| IP_Maternity_Cnt | numeric | # of inpatient maternity care visits | |
| IP_Total_Cnt | numeric | Total # of inpatient visits | |
| IP_Readmit_Cnt | numeric | # of inpatient re-admissions | |
| Anc_Rad_Cnt | numeric | # of Ancillary radiation visits | |
| Anc_Lab_Cnt | numeric | # of ancillary lab visits | |
| OP_ER_Cnt | numeric | # of outpatient ER visits | |
| OP_Surg_Cnt | numeric | # of outpatient surgical visits | |
| Prof_UrgCare_Cnt | numeric | # of urgent care center professional visits | |
| Prof_PCP_Cnt | numeric | # of PCP visits | |
| Prof_Specialist_Cnt | numeric | # of specialist visits | |
| Rx_3Mo_Cnt | numeric | # of 3 month prescriptions | |
| Rx_Specialty_Cnt | numeric | # of specialty prescriptions | |
| Rx_TotScripts_Cnt | numeric | Total # of prescriptions | |
| ESRD_Flag | factor | Diagnosis of end stage renal disease | Y, N |
| Fall_Flag | factor | Significant Risk of Falling | Y, N |
| Total_Allowed | numeric | Total Amount paid by insurance company under negotiated rate | |
| Med_Allowed | numeric | Total medical expenses paid by insurance company under negotiated rate | |
| ihm_npi | factor | Unique provider identifier | |
| High_Risk_Ind_Std | factor | Risk of Individual | Red, Orange, Other |
| MRD2 | factor | Relationship to policyholder | Dependent, employee |
| PCMH_Info | factor | Does the patient have a PCP? | Non-PCMH (Has PCP), Non-PCMH (No PCP), PCMH |
| bccms_id | numeric | Identification # | |
| OP_ER_Cnt_previous | numeric | Last Years Count of outpatient ER visits | |
| OP_ER_Cnt_predict | numeric | Predicted count of outpatient ER visits next year | |
| OP_ER_Cnt_Target | numeric | Was the patient hospitalized >3 times this year | 0 = Less than 3 outpatient hospitalizations, 1 = Three or greater outpatient visits. |

Distributions of Variables:



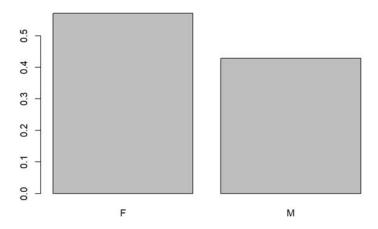
Comments: This has a slight left tail, but it is not too extreme.

Distribution of Age Category



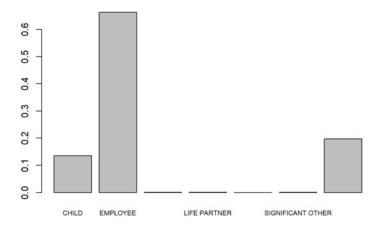
 $\textbf{Comments:} \ \ \textbf{This reflects the same as above.} \ \ \textbf{People under 40 compose only \sim25\% of the data}.$

Distribution of Gender

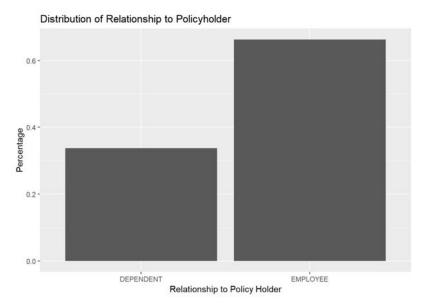


Comments: The gender data is close to being balanced with women composing 57% of the data and men 43%.

Percentage of each Category of Subscriber's relationship to Policyholde

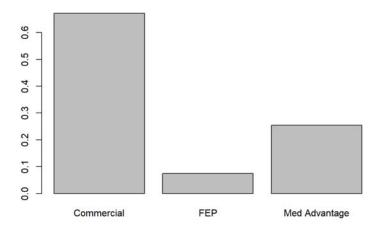


Comments: Originally there were only 4 members in the "Other Relationship" category. There were removed because they could not be placed in any other categories and they were too rare to be guaranteed to be in both training and testing sets.



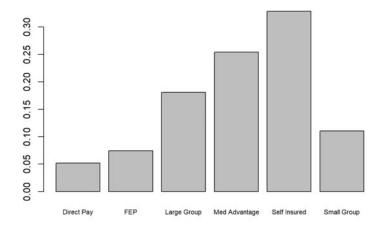
Comments: Most people in the data set are the policy holder. About 1/3 are dependents of the policyholder.

Distribution of Each Type of Product

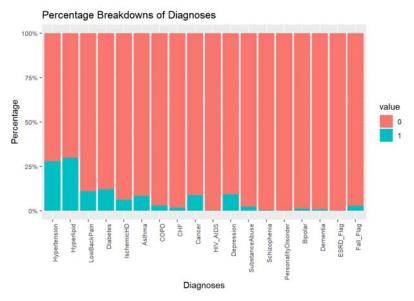


Comments: Most members have insurance purchased commercially and not through their government job or through Medicare.

Distribution of Business Segment

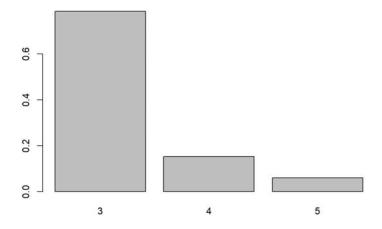


Comments: The majority of people in the data set have medicare or receive insurance through their place of employment. Very few buy their own plans (Direct Pay) or have insurance through their government jobs. (FEP)

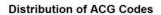


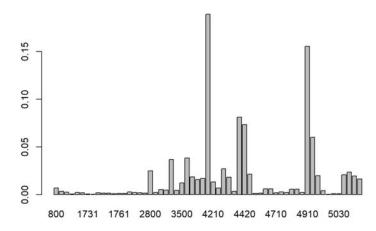
Comments: The most common diagnoses are hypertension and hyper-lipids with about 25% of the population in the data set having those diagnosis.

Distribution of Resource Utilization Levels



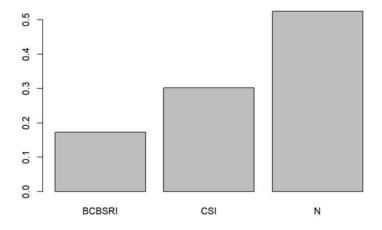
Comments: Most members are categorized as having a moderate morbidity. Relatively very few other members are categorized at being higher risk.





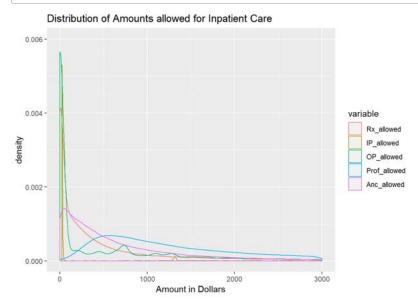
Comments: The most frequent ACG codes are 4100, 4910, 4410. These codes all correspond to people who have no major illnesses, which aligns well the rest of the data available.

Distribution of the type of Participation in Coordinated Care Program



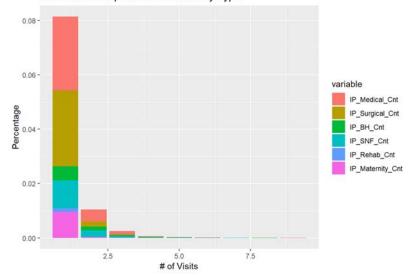
Comments: Most people do not see PCP's (or it is not known if they see PCP's) who are a part of a special coordinated care program.

Warning: Removed 87747 rows containing non-finite values (stat_density).



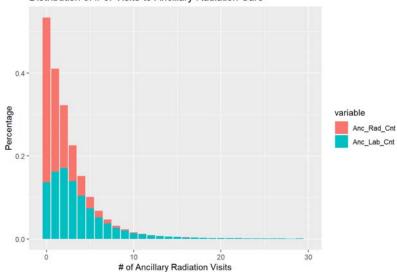
Comments: All of these distribution are extremely skewed with a heavy right tail. The distributions plotted here include only the data for for dollar amounts less than \$3000 since the tails extended well past \$1,000,000. The warning listed above is because only amounts less than \$3000 were considered for graphical purposes and the rest was thrown away. ~10% of the data was ignored.

Distribution of Inpatient Admissions by Type



Comments: There is still a heavy right tail in this distribution. The bulk of inpatient admissions are for surgical or medical reasons.

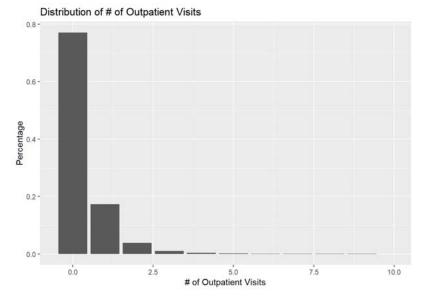
Distribution of # of Visits to Ancillary Radiation Care



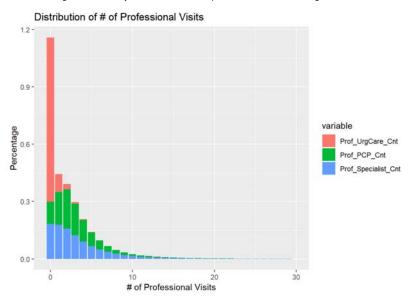
Comments: Right tailed. Heavily skewed. The majority of Ancillary visits are for labs.

Warning: Removed 98 rows containing non-finite values (stat_count).

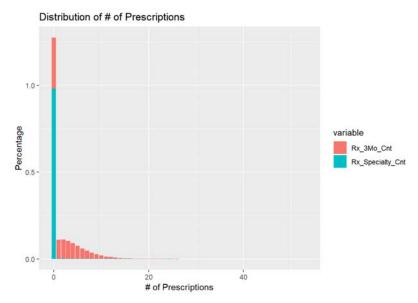
Warning: Removed 1 rows containing missing values (geom_bar).



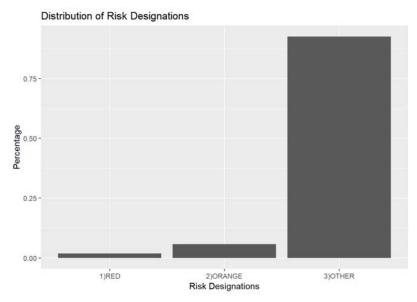
Comments: Right tailed. Heavily skewed. It's a 50/50 split between the ER and surgical visits.



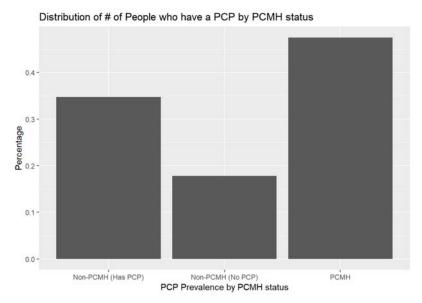
Comments: More right skewed than some of the other plots. Most professional visits are either to a PCP or a specialist. Urgent care is quite rare.



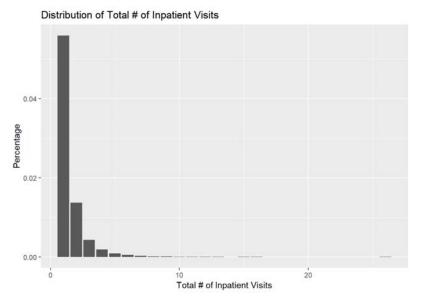
Comments: Right skewed and most are regular 3 month prescriptions.



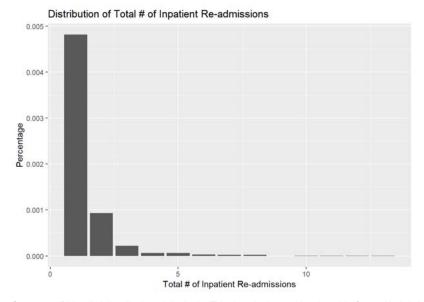
Comments: I have no idea what the "Other" category means.



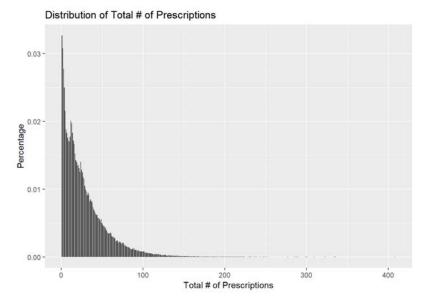
Comments: About 75% have a PCP regardless of PCMH status. Everyone in a PCMH program has a PCP. About 2/3 have a PCP for those *not* in a PCMH program.



Comments: Right tailed. Heavily skewed distribution. This plot only shows >0 inpatient visits for graphical clarity, which is why it does not sum to 1. The distribution is even more right tailed when looking at *all* the possible counts.



Comments: Right tailed. Heavily skewed distribution. This plot only shows >0 inpatient visits for graphical clarity. The distribution is even more right tailed when looking at *all* the possible counts.



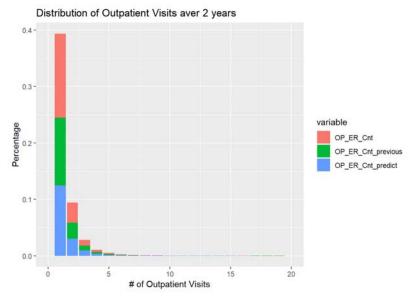
Comments: Heavy right tail. This graph only shows values greater than 0. Therefore, the full distribution is even more right tailed.

Warning: Removed 35869 rows containing non-finite values (stat_density).

Distribution of Total Amounts Allowed 2e-04 2e-04 1e-04 Oe+00 Amount in Dollars

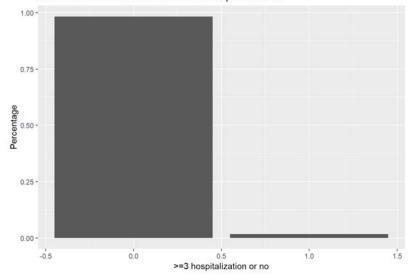
Comments: Heavy right tail as expected.

```
## Warning: Removed 36 rows containing non-finite values (stat_count).
## Warning: Removed 2 rows containing missing values (geom_bar).
```



Comments: This distribution is also right skewed. We can see that amount of outpatient visits is the same between years, and it is also consistent with the predicted amount.

Distribution of of Subscribers with >3 hospitalizations



Comments: This is a very unbalanced data set. The majority of people do *not* have 3 or more hospitalizations.