Tung-Ying, Yang donny5588@gmail.com

Los Angeles, CA (602) 563-5586 https://www.linkedin.com/in/donny-yang Portfolio: https://yangdonny.github.io/portfolio/

**EDUCATION** 

W. P. Carey School of Business at Arizona State University (GPA: 4.0)

AUG 2023 - DEC 2024

Master of Science in Business Analytics

Tempe, AZ

Award: Beta Gamma Sigma Certificate

National Taiwan University of Science and Technology

SEPT 2015 - JUNE 2019

Bachelor of Science in Materials Science and Engineering

Taipei, Taiwan

Minor in Business Administration

PROFESSIONAL EXPERIENCE

### **Commercial Computer Product Manager**

JULY 2020 - MAY 2023

ASUS

Taipei, Taiwan

Sales and Market Analysis:

- Drove the V241E to become the top-selling model, capturing 30% of ASUS's internal market share.
- Achieved a 70% year-over-year sales increase in the China market in 2022 through strategic implementation.
- Simulated the selling and revenue of each model, analyzed costs, and improved gross margin by 10%.

Strategic Product Development:

- Spearheaded the development of 10+ models, including the market-leading V241E and innovative CX34 Chromebook.
- Defined product roadmaps and technical specifications in collaboration with cross-functional teams.
- Conducted market analysis and evaluated financial and production forecasts, optimizing inventory by 30%.

Technology Innovation:

- Analyzed technology, supply, and price trend of panel and GPU, resulting in a 30% reduction in component costs.
- Led the integration of advanced features like AI Camera solutions, enhancing user experience and product competitiveness.
- Managed the AiO product line's marketing strategies and technological advancements.

Leadership:

Mentored two new employees and assisted them in managing five models.

#### **Chief Information Officer**

SEPT 2019 - MAY 2020

Tai School (Online Finance Courses Website)

Taipei, Taiwan

*Product Design and Execution:* 

- Played a pivotal role in UI/UX design, product strategy, and development timeline management.
- Attained a 20% reduction in website load time by coordinating with designer, engineer, and courses department.
- Enhanced course engagement and conversion rates by 40% through targeted customer and web data analysis.

#### PROJECT EXPERIENCE

# AI Research Assistant, Arizona State University: Deep Learning for Stock

JUN 2024 - Present

- Developed Python system scraping news & integrating macro data (GDP, M2) for market analysis.
- Used NLP for sentiment analysis; built CNN/RNN models achieving 70% 1-day stock prediction accuracy.

#### **Personal Industry Analysis Website** (https://www.industryba.com/en)

JAN 2019 - Present

- Developed a comprehensive industry analysis platform.
- Attracting over 210,000 visitors and 4,000 monthly active users.
- Analyzed the FPC, edge computing, and datacenter industry, evaluating key technology, supply chains, and trends.
- The website's in-depth analysis of industries is recognized as a training resource by industry leaders.

### **Capstone Project: Medaire Deferred Revenue Prediction**

AUG 2024 - DEC 2024

- Developed a Python script to automatically predict revenue for Medaire, reducing working time by over 90%.
- Created a Power BI dashboard to enable easy monitoring of sales performance and future revenue projections.

# **SKILLS**

- Technical Skills: Python, SQL, Machine Learning, Tableau, Power BI, Oracle Demantra, Salesforce, Microsoft Office
- Professional Skills: CFA Level 1, Product Management, Project Management, Data Analysis, Financial Modeling
- Languages: English (Fluent), Chinese (Native)