



Predicting Audience Movie Rating Scores

Metis Data Science Project Luther

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Background Overview

- **Audience rating scores**
 - Audience ratings affect sales
 - Audience ratings serve as important source of information for consumers and movie-goers
 - May be particularly important given the massive amount of movies released today



Overall Project Goal

- **Predict audience's movie rating scores**
 - What variables are associated with audience's movie rating scores?
- Results may prove useful across different industries, including film (directors, writers, producers, investors), advertising, and marketing



Method

- Sources:
 - IMDB
 - Rotten Tomatoes
 - Box Office Mojo
- Web-scraping with **BeautifulSoup** in Python
- $n = 7,117$



Full Model (Initial Model)

- **Predictors/Features:**

- Movie length time
 - Movie release year
 - Budget (in USD)
 - Gross revenue (in USD)
 - IMDB User Ratings
 - Rotten Tomatoes Critics rating scores
 - Genres (Animation, Action, Comedy, Drama, Crime, Fantasy, Horror, Musical, Biography, Western, Family)
 - Average genre per movie: 3
- All non-normally distributed variables were transformed (log, square root) to account for skewness

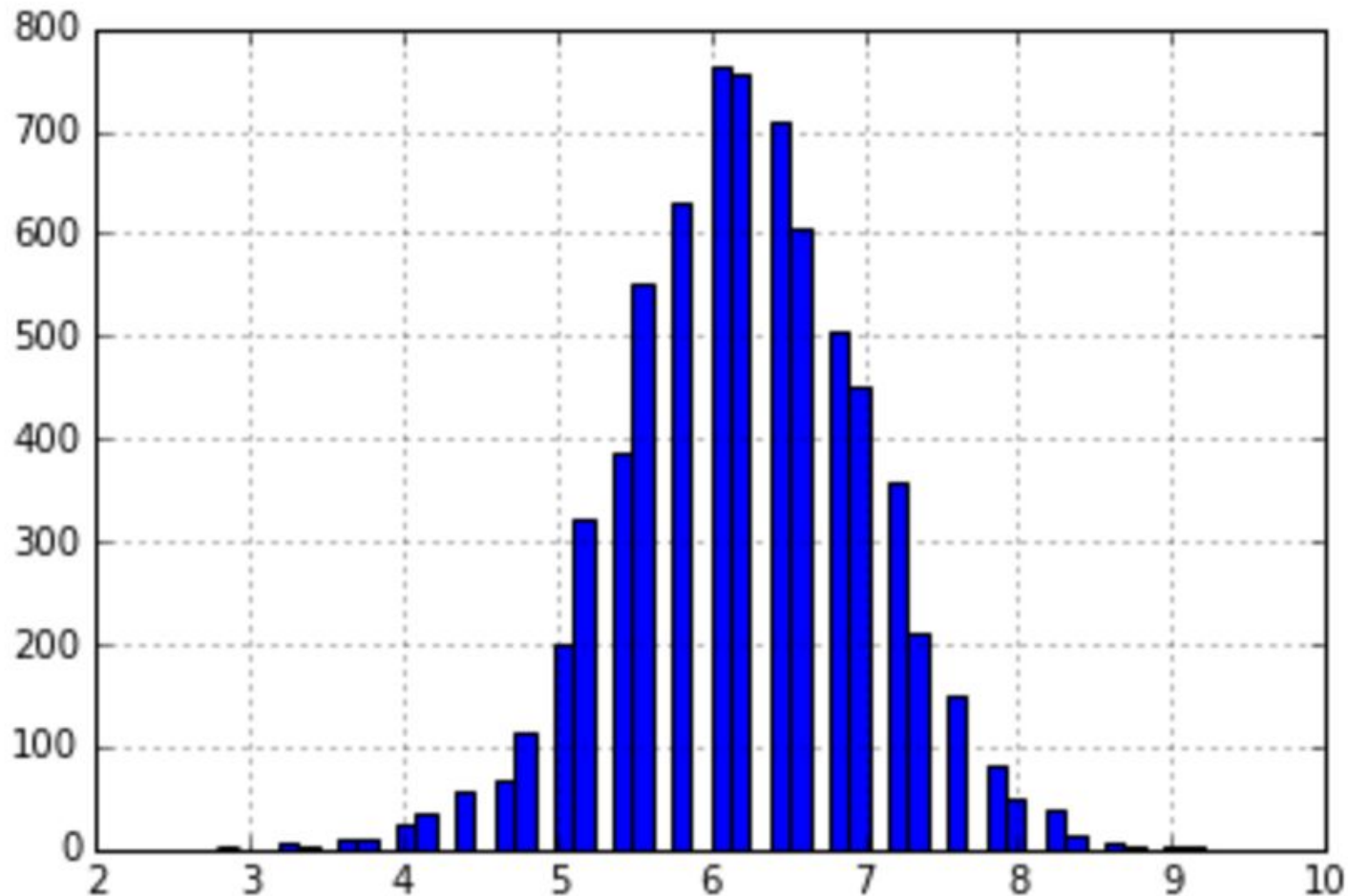
Target/Dependent Outcome: Audience Rating Scores

- Score values, not %
- May be more reliable than IMDB
- Rotten Tomatoes users may be more relevant and ideal for industries and companies targeting today's audience

⌞ **Trust the Wang :)**

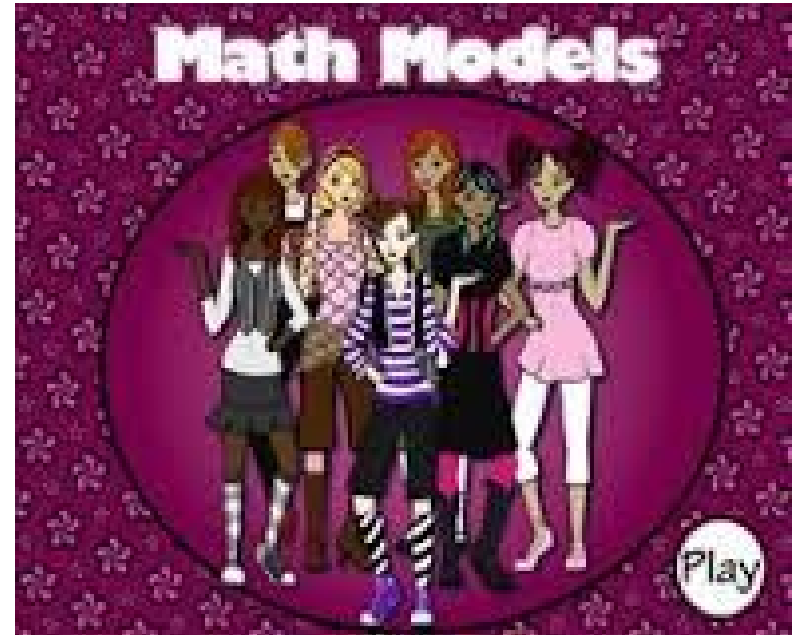


Distribution of RT Audience Rating Scores



Models

- Linear Regression
- Ridge
- ElasticNet
- Lasso
- RandomForest



- **Feature engineering:**
 - Retained variables with significant coefficients
 - Large sample size (minimized overfitting)

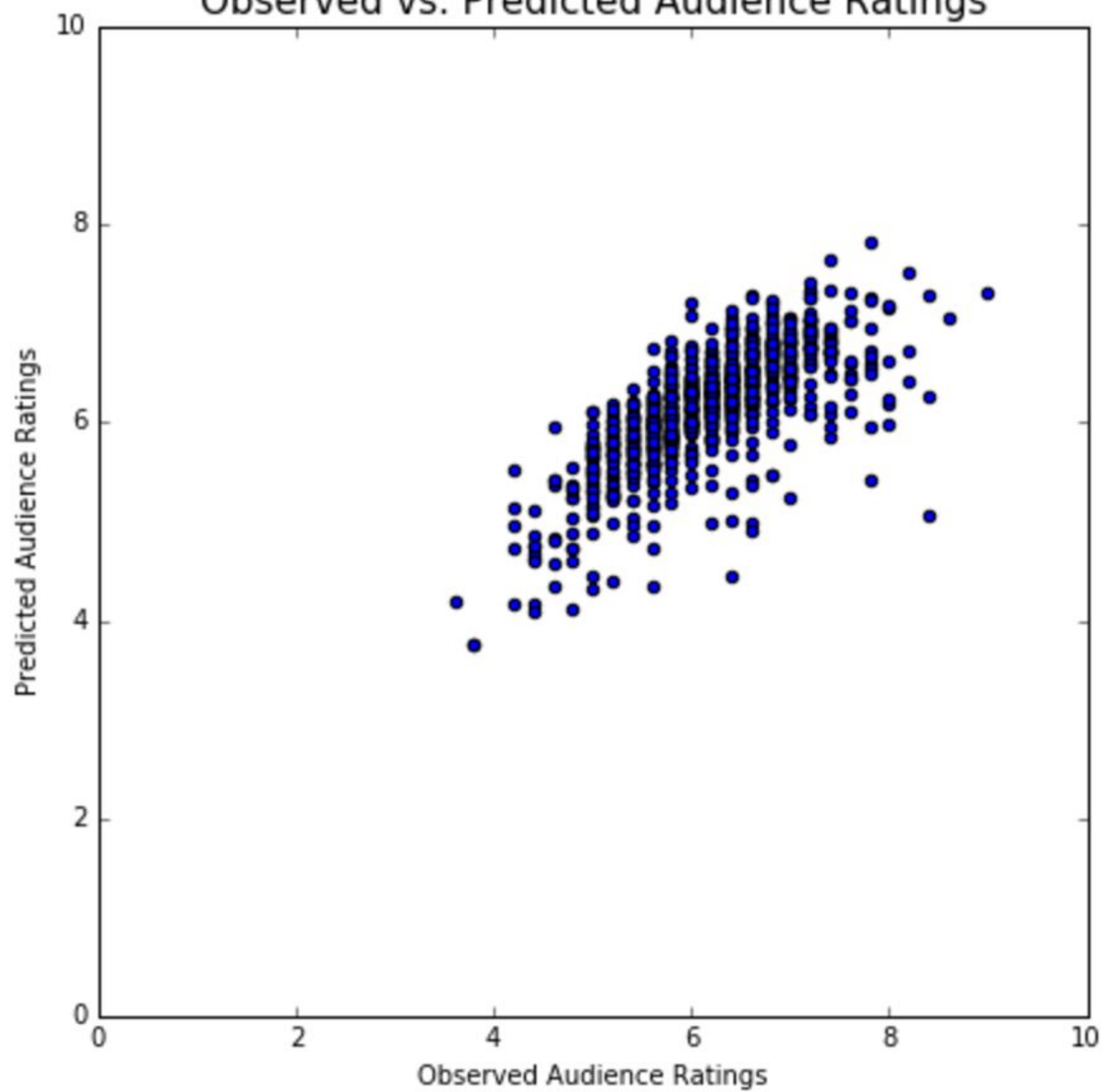


Results

- **Linear Regression** as the best-fitting model ($R^2 = .59$)
- Predictors/features in final model (all $p < .05$)

+ <u>Associated with Audience Ratings</u>	- <u>Associated with Audience Ratings</u>
IMDB audience ratings	Critics rating scores
Gross revenue	Budget
Year of release	
Length of movie	
Animation, Drama, Musical	Action, Comedy, Crime, Fantasy, Horror

Observed vs. Predicted Audience Ratings



NOT cheating! :)

- Great differences between **IMDB users** vs. **RT users**
- **Model without IMDB audience ratings:**
 - $R^2 = .39$
 - Coefficients remained significant ($p < .05$)





Implications

- Examine characteristics and behaviors of IMDB users
- Longer movies may be better rated
- Highlight certain genres (Animation, Drama, Musical) and downplay others (Action, Comedy, Crime, Fantasy, **Horror**)
- Understand discrepancy between critics and audience
- Budget might not be everything!

I'm Just Saying...

Future Directions

- Directors
- Actors/actresses
- Production companies/studios
- Awards (e.g., Oscar's)
- Individual characteristics of audience reviewers
- Texts/keywords in reviews! (e.g., sentiment analysis)
- Looking at interacting and moderating variables



“AMAZING!” “DAZZLING!”
“MAJESTIC!” “BRILLIANT!”
“STUNNING!” “CHILLING!”
“AWESOME” “SHOCKING!”
“THRILLING” “STRIKING!”
“BREATH TAKING!” “HOT!”
“WONDERFUL!” “TORRID!”

Thank you! :)

Email me with any questions:
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