YARDLEY FRANCOIS

FULL STACK DEVELOPER

CONTACT

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SKILLS

Basic Front-End Development

Foundational Back-End Knowledge

Database Fundamentals

Version Control Basics

Basic API Interaction

EDUCATION

Bachelor of Science in Information Technology

New Jersey Institution of Technology

2019-2024

Network Security, Database Management, Software Development, Web Technologies, Systems Analysis, and IT Project Management.

Associate Degree in Computer Science

Union County College

2009-2015

Programming, Data Structures, Algorithms, Computer Architecture, and Operating Systems.

LANGUAGES

- Python
  - Java
    - JavaScript
      - Ruby
        - SQL

My name is Yardley Francois, a recent graduate and an entry-level Full Stack Developer with a strong web and application development background. I have extensive experience in front-end and back-end technologies, excelling in creating dynamic, user-friendly web applications. I am proficient in HTML, CSS, JavaScript, React, Node.js, and SQL, with expertise in API development, database management, and version control with Git. I'm known for problem-solving skills, attention to detail, and a collaborative approach, committed to delivering high-quality software solutions that meet client needs and industry standards.

WORK EXPERIENCE

Dispatch/sales supervisor

1800 Heaters   2014-2024

- **Customer Relationship Management**: Developed and maintained strong relationships with clients, addressing their needs and concerns promptly, leading to increased customer satisfaction and retention.
- **Sales Strategy Implementation:** Implemented effective sales strategies and techniques to drive revenue growth, resulting in a significant increase in sales performance.
- **Reporting and Documentation:** Prepared and presented regular reports on sales performance, dispatch efficiency, and team achievements to upper management.
- **Process Improvement:** Identified areas for process improvement within sales and dispatch operations, implementing changes that led to increased productivity and cost savings.
- **Compliance and Safety:** Ensured all dispatch and sales operations adhered to company policies, industry regulations, and safety standards.
- **Logistics Coordination**: Coordinated and optimized dispatch schedules, ensuring timely and accurate delivery of products and services to customers

Film Crew

American Multi-Cinema, Inc.   2013-2013

- **Customer Service**: Provided exceptional customer service by greeting guests, answering questions, and addressing concerns to ensure a positive movie-going experience.
- **Ticket Sales and Processing:** Managed ticket sales at the box office, processed online and in-person transactions, and assisted with seating arrangements.
- **Concession Stand Operations**: Operated concession stands, prepared and served food and beverages, handled cash and credit transactions, and maintained cleanliness and inventory levels.
- **Theater Maintenance**: Ensured theaters were clean and well-maintained by conducting regular checks, cleaning auditoriums, restrooms, and common areas, and restocking supplies as needed.
- **Promotions and Marketing**: Supported promotional activities and special events, including setting up displays, distributing promotional materials, and engaging with guests to enhance their experience.
- **Team Collaboration**: Worked collaboratively with fellow crew members and management to ensure smooth theater operations and provide a seamless experience for guests.

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TO WHOM IT MAY CONCERN,

I am writing to express my interest in the Full Stack Developer position with your Company. With a Bachelor of Science in Information Technology from the New Jersey Institute of Technology and hands-on experience in both front-end and back-end development, I am confident in my ability to contribute effectively to your team.

During my studies, I have developed a solid foundation in front-end technologies such as HTML, CSS, and JavaScript. My experience with frameworks and libraries like React has enabled me to create dynamic and responsive web applications. On the back end, I have worked with server-side languages such as Node.js and Python, and I have experience with databases like MySQL and MongoDB. My projects have involved creating and integrating RESTful APIs, which has enhanced my understanding of full-stack development.

Throughout my academic career, I have focused on key fundamentals that are critical for success in full-stack development, including network security, database management, software development, and systems analysis. I have also developed strong analytical and problem-solving skills, which are essential for tackling complex development challenges.

My previous role as a Sales/Dispatcher Supervisor has honed my leadership and team collaboration skills. I successfully managed a team, optimized schedules, and resolved conflicts, all of which are transferable to a technical environment. My ability to communicate effectively and work collaboratively with cross-functional teams will be an asset in ensuring project success.

I am eager to bring my skills and passion for technology to your Company. I am confident that my background and dedication to continuous learning will enable me to contribute effectively to your team. I would welcome the opportunity to discuss how my skills and experiences align with your company's needs.

Thank you for considering my application. I look forward to the opportunity to further discuss my qualifications with you.

SINCERELY,

YARDLEY FRANCOIS