

Value Assessed:	DELIVER <ol style="list-style-type: none"> 1. Make the customer love Landmark 2. Keep your promise 3. Go the extra mile 4. Work with passion 5. Celebrate success
Q. Please share an example wherein you went out of your way to understand what the customer wanted and then you and your team delivered the right product or service to the customer that delighted the customer.	
Detailed Response by the candidate:	
Evaluation: <input type="checkbox"/> Strongly Meets Expectations <input type="checkbox"/> Meets Expectations <input type="checkbox"/> Partially Meets Expectations <input type="checkbox"/> Does Not Meet Expectations	
Answer Assessment:	
Q. Please share an example wherein to ensure that the targeted timelines and quality of work, you/ your team had to put in significant amount of hard work and had to stretch yourselves to meet the targets.	
Detailed Response by the candidate:	
Evaluation: <input type="checkbox"/> Strongly Meets Expectations <input type="checkbox"/> Meets Expectations <input type="checkbox"/> Partially Meets Expectations <input type="checkbox"/> Does Not Meet Expectations	
Answer Assessment:	
Q. Please share an example wherein you were faced with a difficult problem, and you had to get into a lot of detail to understand the problem and come up with a solution. How did you progress in this case?	
Evaluation: <input type="checkbox"/> Strongly Meets Expectations <input type="checkbox"/> Meets Expectations <input type="checkbox"/> Partially Meets Expectations <input type="checkbox"/> Does Not Meet Expectations	
Answer Assessment:	
Q. Please share an example when you did not understand an area of work, and then how did you go about understanding the same and then making a significant improvement?	
Detailed Response by the candidate:	

Evaluation:

☐ Strongly Meets Expectations ☐ Meets Expectations ☐ Partially Meets Expectations ☐ Does Not Meet Expectations

Answer Assessment:

Q. Please share an example wherein you were given a target that you thought was not possible to achieve. How did you continue to work at the target with passion and try to achieve the same?

Detailed Response by the candidate:

Evaluation:

☐ Strongly Meets Expectations ☐ Meets Expectations ☐ Partially Meets Expectations ☐ Does Not Meet Expectations

Answer Assessment:

Q. Please share an example wherein you over delivered on a goal/ critical project. What did you do to achieve the same?

Detailed Response by the candidate:

Evaluation:

☐ Strongly Meets Expectations ☐ Meets Expectations ☐ Partially Meets Expectations ☐ Does Not Meet Expectations

Answer Assessment:

Q. Please share an example wherein you reduced costs significantly.

Detailed Response by the candidate:

Evaluation:

☐ Strongly Meets Expectations ☐ Meets Expectations ☐ Partially Meets Expectations ☐ Does Not Meet Expectations

Answer Assessment:**Technical Assessment Summary & Evaluation :****Answer Assessment:**