Value	ADAPT				
Assessed:	Adapt to the changing customer				
	2. Think for today and tomorrow				
	3. Accept change positively				
	4. Keep it simple to stay agile				
	5. Try new things				
=	Q. Please share an example wherein you went out of your way to understand what the customer				
wanted and then you and your team delivered the right product or service to the customer that					
delighted the customer.					
Detailed Response by the candidate:					
Evaluation:					
\square Strongly Meets Expectations \square Meets Expectations \square Partially Meets					
Expectations Does Not Meet Expectations					
Answer Assessment:					
Q. Please share an example wherein you set up a long-term vision / plan for your area of work					
and then worked	I yourself/ with your team to achieve the vision / plan.				
Evaluation:					
~ -	s Expectations \square Meets Expectations \square Partially Meets				
Expectations Does Not Meet Expectations					
Answer Assessn	nent:				
Q. Please share an example wherein you followed a structured approach to analyze the current					
costs, set a bold / difficult target and then focused on achieving the goal.					
Detailed Response by the candidate:					
Evaluation:					
☐ Strongly MeetExpectations	s Expectations				
Answer Assessn	nent:				
Q. Please share an example wherein there was a significant change that was imposed on you.					
How did you react to the change.					

Detailed Response by the candidate:				
Evaluation:				
 □ Strongly Meets Expectations □ Partially Meets Expectations □ Partially Meets 				
Answer Assessment:				
Q. Please share an example wherein you had to lead a big change across your team and the team was not happy about the change. How did you manage the change?				
Detailed Response by the candidate:				
Evaluation:				
\Box Strongly Meets Expectations \Box Meets Expectations \Box Partially Meets Expectations \Box Does Not Meet Expectations				
Answer Assessment:				
Q. Please share an example wherein you solved a complex problem with a simple solution				
Detailed Response by the candidate:				
Evaluation:				
□ Strongly Meets Expectations □ Meets Expectations □ Partially Meets Expectations □ Does Not Meet Expectations				
Answer Assessment:				
Q. Please share an example of an innovation / new process / new approach that you				
implemented which made a significant improvement.				
Detailed Response by the candidate:				
Evaluation:				
□ Strongly Meets Expectations □ Meets Expectations □ Partially Meets Expectations □ Does Not Meet Expectations				

Answer Assessment:				
Q. Please share an example wherein you set a process/approach which ensured that your team is continuously changing and improving their ways of working?				
Detailed Response by the candidate	e:			
Evaluation:				
☐ Strongly Meets Expectations Expectations ☐ Does Not Meet Expectations	☐ Meets Expectations	☐ Partially Meets		
Answer Assessment:				