

**FILTERS**

region All  
sub\_zone All  
FY 2021

**P & L  
for Markets**

Markets	Net Sales	COGS	Gross Margin	GM%
Australia	\$20.99M	\$14.08M	\$6.91M	32.9%
Austria	\$2.84M	\$1.98M	\$0.86M	30.1%
Bangladesh	\$6.95M	\$4.55M	\$2.40M	34.5%
Canada	\$35.06M	\$21.66M	\$13.39M	38.2%
China	\$22.89M	\$13.49M	\$9.40M	41.1%
France	\$25.94M	\$14.73M	\$11.22M	43.2%
Germany	\$12.01M	\$8.86M	\$3.14M	26.2%
India	\$161.26M	\$109.65M	\$51.61M	32.0%
Indonesia	\$18.41M	\$11.34M	\$7.07M	38.4%
Italy	\$11.72M	\$8.19M	\$3.53M	30.1%
Japan	\$7.92M	\$4.24M	\$3.69M	46.5%
Netherlands	\$7.98M	\$4.63M	\$3.36M	42.0%
Newzealand	\$11.40M	\$5.90M	\$5.50M	48.2%
Norway	\$13.68M	\$9.65M	\$4.03M	29.5%
Pakistan	\$5.66M	\$3.61M	\$2.05M	36.2%
Philippines	\$31.86M	\$19.40M	\$12.45M	39.1%
Poland	\$5.19M	\$2.98M	\$2.21M	42.6%
Portugal	\$11.83M	\$6.85M	\$4.98M	42.1%
South Korea	\$48.97M	\$31.38M	\$17.59M	35.9%
Spain	\$12.62M	\$8.44M	\$4.18M	33.1%
Sweden	\$1.77M	\$1.06M	\$0.71M	40.2%
United Kingdom	\$34.15M	\$18.74M	\$15.41M	45.1%
USA	\$87.78M	\$55.31M	\$32.47M	37.0%