

Yash Gulati

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CELL:

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Skills and Qualifications

Communication Skills: Verbal communication skills, Listening skills, Public speaking skills, and Presentation skills

Closing Skills: Ability and mental fortitude to constantly focus on the main objectives despite setbacks

Computing Skills: Microsoft word, PowerPoint, Microsoft Teams, and Internet Applications

Results Management Skills: (Planning, Organization & Execution): Operational, project and personal results management, Team-work and coordination for efficient and effective results

Time Management Skills: Prioritize tasks, avoid distractions, and pursue leads

Linguistic Skills: Mature verbal and written proficiency in English, Hindi, Punjabi, and Urdu

Digital Marketing: E-mail marketing, Search Engine Optimization Social Media Marketing, Video and Mobile Marketing

Education

Computer Programming Analysis
(Seneca College)

Graduation Date (Anticipated): June, 2024

Higher Secondary Certificate
(Central Board of Secondary Education, India)

Graduation Date: June, 2021

Honor and Achievements

- Consistently in Top 10 for the Accessories Attach with over 150% in 2021.
- Sold highest number of devices in Punjab.
- Recognized for exceeding the monthly targets consistently.
- Got the most positive reviews by customers for the service and the timely help.
- Recognized as a Best employee of the month consistently at Vodafone Idea (Vi).

Work Experience**Freedom Mobile**

Position :- Sales Expert

- Manage customers
- Achieved individual and store sales targets and worked collaboratively with team members to capitalize on areas of opportunities.

- Closing sales
- Manage store's Inventory and Cash

VODAFONE IDEA (Vi)

Position – Sales Specialist

December 2020 – February 2022

- Achieved individual and store sales targets and worked collaboratively with team members to capitalize on areas of opportunities.
- Responsible for opening and closing the Store per Operating protocol, keeping up keys to the Store, and responsible for guaranteeing the Store and Company resources are appropriately always shielded.
- Demonstrated a commitment to client service and satisfaction by coordinating the sales of products and aiding the customers with their needs.
- Provide information to our customers on warranties, care and maintenance of their devices, activating or troubleshooting their devices, and hardware specifications. Answer customer inquiries and/or assist in the resolution of any escalations.
- Review daily paperwork and reconcile the transactions made by Cash, Debit and Credit to report variance at end of the shift.
- Accurately document sales and/or customer account changes in our Company systems and databases.

SOHAN CONVENIENCE STORE

Position – Store Associate

June 2020 – December 2020

- Responsible for charging customers.
- Counting Inventory and receiving deliveries.
- Accessorizing and segmenting products in innovating ways.
- Ensuring that the customer's problems are not left unsolved.

