

# YASH PATEL

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## SUMMARY

Versatile professional: from web developer and project manager in Dubai to a Business Development Executive in Toronto. Computer programming graduate skilled in software and web development, responsive design, and proficient in project management methodologies.

## EDUCATION

### Seneca Polytechnic Toronto

Advanced Diploma Computer programming and analysis

Dec 2023

- 3.2 GPA

## WORK EXPERIENCE

### Maoq Global Dubai

Jr Software Developer Feb 21 – Dec 21

- Engineered responsive web applications using HTML, CSS, and JavaScript, resulting in a 70% boost in user engagement.
- Implemented back-end development with Node.js, ensuring seamless integration with front-end technologies and enhancing application performance.
- Managed version control with Git, fostering efficient collaboration within the development team and maintaining a streamlined codebase.
- Resolved critical issues in web applications through effective debugging, leading to a 15% reduction in reported bugs and improved user experience.

### Company Dubai

Jr Project Manager Jan 22 – Aug 22

- Directed collaborative efforts across teams, ensuring projects were delivered punctually and clients remained content.
- Cultivated robust client relationships through effective communication, addressing inquiries promptly.
- Assisted in project planning and documentation, playing a pivotal role in achieving successful project outcomes.
- Contributed to business development initiatives, supporting the expansion of client base and fostering sustained market growth.

## LEADERSHIP EXPERIENCE

### Maoq global Toronto

Business Development Executive Jan 2023 - Current

- Spearheaded successful business development initiatives, consistently surpassing sales targets by 46%.
- Cultivated and maintained strong client relationships, resulting in a 22% increase in customer retention.
- Executed strategic market analysis, identifying and capitalizing on emerging trends, driving company growth.
- Led comprehensive market analysis in the immigration domain, identifying and capitalizing on emerging trends, propelling organizational growth.

## Technical Skills

- Programming Languages: C, C++, JavaScript, Java, python, swift, Objective-C
- Web Technologies: HTML5, CSS3, ES6, jQuery, JSON, Ajax, REST
- Database Systems: SQL (Oracle), MySQL, MongoDB
- Frameworks: Node.js, Express.js, React.js, Passport.js, Next.js
- Software Development: SDLC, Agile, Scrum, Waterfall, UML
- Project Management Tools: Git, GitHub, Azure DevOps, JIRA, Slack, MS Teams, MS Office,
- Software Packages/Tools: VS Code, Visual Studio, Eclipse, XCode

## Academic Projects

[Web Scraper](#), [Authentication](#), [Smart Park](#)