Importing the Dependencies

```
In [ ]: !pip install numpy
    !pip install pandas
    !pip install matplotlib
    !pip install seaborn
    !pip install scikit-learn
    !pip install xgboost
```

```
Defaulting to user installation because normal site-packages is not writeable
Requirement already satisfied: numpy in /home/yash/.local/lib/python3.10/site-packages (1.26.3)
Defaulting to user installation because normal site-packages is not writeable
Requirement already satisfied: pandas in /home/yash/.local/lib/python3.10/site-packages (2.2.0)
Requirement already satisfied: pytz>=2020.1 in /usr/lib/python3/dist-packages (from pandas) (2022.1)
Requirement already satisfied: numpy<2,>=1.22.4 in /home/yash/.local/lib/python3.10/site-packages (from pandas) (1.2
6.3)
Requirement already satisfied: tzdata>=2022.7 in /home/yash/.local/lib/python3.10/site-packages (from pandas) (2023.
4)
Requirement already satisfied: python-dateutil>=2.8.2 in /home/yash/.local/lib/python3.10/site-packages (from panda
s) (2.8.2)
Requirement already satisfied: six>=1.5 in /usr/lib/python3/dist-packages (from python-dateutil>=2.8.2->pandas) (1.1
6.0)
Defaulting to user installation because normal site-packages is not writeable
Requirement already satisfied: matplotlib in /home/yash/.local/lib/python3.10/site-packages (3.8.2)
Requirement already satisfied: contourpy>=1.0.1 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib)
(1.2.0)
Requirement already satisfied: python-dateutil>=2.7 in /home/yash/.local/lib/python3.10/site-packages (from matplotl
ib) (2.8.2)
Requirement already satisfied: packaging>=20.0 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib)
(23.2)
Requirement already satisfied: pyparsing>=2.3.1 in /usr/lib/python3/dist-packages (from matplotlib) (2.4.7)
Requirement already satisfied: numpy<2,>=1.21 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib)
(1.26.3)
Requirement already satisfied: fonttools>=4.22.0 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib)
Requirement already satisfied: cycler>=0.10 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib) (0.1
2.1)
Requirement already satisfied: pillow>=8 in /usr/lib/python3/dist-packages (from matplotlib) (9.0.1)
Requirement already satisfied: kiwisolver>=1.3.1 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib)
(1.4.5)
Requirement already satisfied: six>=1.5 in /usr/lib/python3/dist-packages (from python-dateutil>=2.7->matplotlib)
(1.16.0)
Defaulting to user installation because normal site-packages is not writeable
Requirement already satisfied: seaborn in /home/yash/.local/lib/python3.10/site-packages (0.13.2)
Requirement already satisfied: pandas>=1.2 in /home/yash/.local/lib/python3.10/site-packages (from seaborn) (2.2.0)
Requirement already satisfied: numpy!=1.24.0,>=1.20 in /home/yash/.local/lib/python3.10/site-packages (from seaborn)
(1.26.3)
Requirement already satisfied: matplotlib!=3.6.1,>=3.4 in /home/yash/.local/lib/python3.10/site-packages (from seabo
rn) (3.8.2)
Requirement already satisfied: cycler>=0.10 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib!=3.6.
```

```
1,>=3.4->seaborn) (0.12.1)
       Requirement already satisfied: kiwisolver>=1.3.1 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib!
       =3.6.1,>=3.4->seaborn) (1.4.5)
       Requirement already satisfied: pillow>=8 in /usr/lib/python3/dist-packages (from matplotlib!=3.6.1,>=3.4->seaborn)
       (9.0.1)
       Requirement already satisfied: contourpy>=1.0.1 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib!=
       3.6.1, >= 3.4 -> seaborn) (1.2.0)
       Requirement already satisfied: python-dateutil>=2.7 in /home/yash/.local/lib/python3.10/site-packages (from matplotl
       ib!=3.6.1,>=3.4->seaborn) (2.8.2)
       Requirement already satisfied: fonttools>=4.22.0 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib!
       =3.6.1,>=3.4->seaborn) (4.47.2)
       Requirement already satisfied: packaging>=20.0 in /home/yash/.local/lib/python3.10/site-packages (from matplotlib!=
       3.6.1, >= 3.4 -> seaborn) (23.2)
       Requirement already satisfied: pyparsing>=2.3.1 in /usr/lib/python3/dist-packages (from matplotlib!=3.6.1,>=3.4->sea
       born) (2.4.7)
       Requirement already satisfied: pytz>=2020.1 in /usr/lib/python3/dist-packages (from pandas>=1.2->seaborn) (2022.1)
       Requirement already satisfied: tzdata>=2022.7 in /home/yash/.local/lib/python3.10/site-packages (from pandas>=1.2->s
       eaborn) (2023.4)
       Requirement already satisfied: six>=1.5 in /usr/lib/python3/dist-packages (from python-dateutil>=2.7->matplotlib!=3.
       6.1,>=3.4->seaborn) (1.16.0)
       Defaulting to user installation because normal site-packages is not writeable
       Requirement already satisfied: scikit-learn in /home/yash/.local/lib/python3.10/site-packages (1.4.0)
       Requirement already satisfied: joblib>=1.2.0 in /home/yash/.local/lib/python3.10/site-packages (from scikit-learn)
       (1.3.2)
       Requirement already satisfied: threadpoolctl>=2.0.0 in /home/yash/.local/lib/python3.10/site-packages (from scikit-l
       earn) (3.2.0)
       Requirement already satisfied: scipy>=1.6.0 in /home/yash/.local/lib/python3.10/site-packages (from scikit-learn)
       (1.12.0)
       Requirement already satisfied: numpy<2.0,>=1.19.5 in /home/yash/.local/lib/python3.10/site-packages (from scikit-lea
       rn) (1.26.3)
       Defaulting to user installation because normal site-packages is not writeable
       Requirement already satisfied: xgboost in /home/yash/.local/lib/python3.10/site-packages (2.0.3)
       Requirement already satisfied: scipy in /home/yash/.local/lib/python3.10/site-packages (from xgboost) (1.12.0)
       Requirement already satisfied: numpy in /home/yash/.local/lib/python3.10/site-packages (from xgboost) (1.26.3)
In [ ]: import numpy as np
        import pandas as pd
        import matplotlib.pyplot as plt
        import seaborn as sns
        from sklearn.preprocessing import LabelEncoder
        from sklearn.model selection import train test split
```

```
from xqboost import XGBRegressor
        from sklearn import metrics
        Data Collection and Processing
In [ ]: # loading the data from csv file to Pandas DataFrame
        big mart data = pd.read csv('./Train.csv')
In [ ]: # first 5 rows of the dataframe
        big mart data.head()
Out[]:
            Item_Identifier Item_Weight Item_Fat_Content Item_Visibility Item_Type Item_MRP Outlet_Identifier Outlet_Establishment_Year
                   FDA15
                                  9.30
                                                             0.016047
                                                                                  249.8092
                                                                                                    OUT049
         0
                                                Low Fat
                                                                           Dairy
                                                                                                                               1999
                                  5.92
                                                Regular
                                                             0.019278 Soft Drinks
         1
                   DRC01
                                                                                   48.2692
                                                                                                    OUT018
                                                                                                                               2009
         2
                                                                                                                               1999
                   FDN15
                                 17.50
                                                Low Fat
                                                             0.016760
                                                                           Meat
                                                                                  141.6180
                                                                                                    OUT049
                                                                       Fruits and
         3
                   FDX07
                                                             0.000000
                                                                                  182.0950
                                                                                                    OUT010
                                                                                                                               1998
                                 19.20
                                                Regular
                                                                      Vegetables
                   NCD19
                                  8.93
                                                             0.000000 Household
                                                                                   53.8614
                                                                                                    OUT013
         4
                                                Low Fat
                                                                                                                               1987
In [ ]: # number of data points & number of features
        big mart data.shape
Out[]: (8523, 12)
In [ ]: # getting some information about thye dataset
        big mart data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 8523 entries, 0 to 8522
Data columns (total 12 columns):
                                Non-Null Count Dtype
    Column
    Item Identifier
                                8523 non-null
                                                object
    Item Weight
                                7060 non-null
                                                float64
    Item Fat Content
                                                object
                                8523 non-null
 3
    Item Visibility
                                8523 non-null
                                                float64
 4
    Item Type
                                                object
                                8523 non-null
    Item MRP
                                                float64
                                8523 non-null
    Outlet Identifier
                                                object
                                8523 non-null
    Outlet Establishment Year 8523 non-null
                                                int64
 8
    Outlet Size
                                                object
                                6113 non-null
 9
    Outlet Location Type
                                8523 non-null
                                                object
    Outlet Type
                                8523 non-null
                                                object
11 Item Outlet Sales
                                                float64
                                8523 non-null
dtypes: float64(4), int64(1), object(7)
memory usage: 799.2+ KB
```

Categorical Features:

- Item Identifier
- Item_Fat_Content
- Item_Type
- Outlet_Identifier
- Outlet_Size
- Outlet_Location_Type
- Outlet_Type

```
In [ ]: # checking for missing values
big_mart_data.isnull().sum()
```

```
Out[]: Item Identifier
        Item Weight
                                      1463
        Item Fat Content
        Item Visibility
        Item Type
        Item MRP
        Outlet Identifier
        Outlet Establishment Year
        Outlet Size
                                      2410
        Outlet Location Type
                                         0
        Outlet Type
        Item Outlet Sales
        dtype: int64
        Handling Missing Values
In [ ]: # mean value of "Item Weight" column
        big mart data['Item Weight'].mean()
Out[]: 12.857645184135976
In [ ]: # filling the missing values in "Item weight column" with "Mean" value
        big mart data['Item Weight'].fillna(big mart data['Item Weight'].mean(), inplace=True)
       /tmp/ipykernel 13701/2509980927.py:2: FutureWarning: A value is trying to be set on a copy of a DataFrame or Series
       through chained assignment using an inplace method.
       The behavior will change in pandas 3.0. This inplace method will never work because the intermediate object on which
       we are setting values always behaves as a copy.
       For example, when doing 'df[col].method(value, inplace=True)', try using 'df.method({col: value}, inplace=True)' or
       df[col] = df[col].method(value) instead, to perform the operation inplace on the original object.
         big mart data['Item Weight'].fillna(big mart data['Item Weight'].mean(), inplace=True)
In [ ]: # mode of "Outlet Size" column
        big mart data['Outlet Size'].mode()
Out[]: 0
             Medium
        Name: Outlet Size, dtype: object
```

```
In [ ]: # filling the missing values in "Outlet Size" column with Mode
        mode of Outlet size = big mart data.pivot table(values='Outlet Size', columns='Outlet Type', aggfunc=(lambda x: x.m
In [ ]: print(mode of Outlet size)
       Outlet Type Grocery Store Supermarket Type1 Supermarket Type2 \
       Outlet Size
                           Small
                                              Small
                                                               Medium
       Outlet Type Supermarket Type3
       Outlet Size
                              Medium
In [ ]: miss values = big mart data['Outlet Size'].isnull()
In [ ]: print(miss values)
               False
               False
               False
                True
               False
               . . .
       8518
               False
       8519
                True
               False
       8520
       8521
               False
       8522
               False
       Name: Outlet Size, Length: 8523, dtype: bool
In []: big mart data.loc[miss values, 'Outlet Size'] = big mart data.loc[miss values, 'Outlet Type'].apply(lambda x: mode o
In [ ]: # checking for missing values
        big_mart_data.isnull().sum()
```

```
Out[]: Item_Identifier
    Item_Weight
    Item_Fat_Content
    Item_Visibility
    Item_Type
    Item_MRP
    Outlet_Identifier
    Outlet_Establishment_Year
    Outlet_Size
    Outlet_Location_Type
    Outlet_Type
    Item_Outlet_Sales
    dtype: int64
```

Data Analysis

In []: big mart data.describe()

Out[]:		Item_Weight	Item_Visibility	Item_MRP	Outlet_Establishment_Year	Item_Outlet_Sales
•	count	8523.000000	8523.000000	8523.000000	8523.000000	8523.000000
1	mean	12.857645	0.066132	140.992782	1997.831867	2181.288914
	std	4.226124	0.051598	62.275067	8.371760	1706.499616
	min	4.555000	0.000000	31.290000	1985.000000	33.290000
	25%	9.310000	0.026989	93.826500	1987.000000	834.247400
	50%	12.857645	0.053931	143.012800	1999.000000	1794.331000
	75%	16.000000	0.094585	185.643700	2004.000000	3101.296400
	max	21.350000	0.328391	266.888400	2009.000000	13086.964800

Numerical Features

```
In [ ]: sns.set()
In [ ]: # Item_Weight distribution
```

```
plt.figure(figsize=(6,6))
sns.distplot(big_mart_data['Item_Weight'])
plt.show()

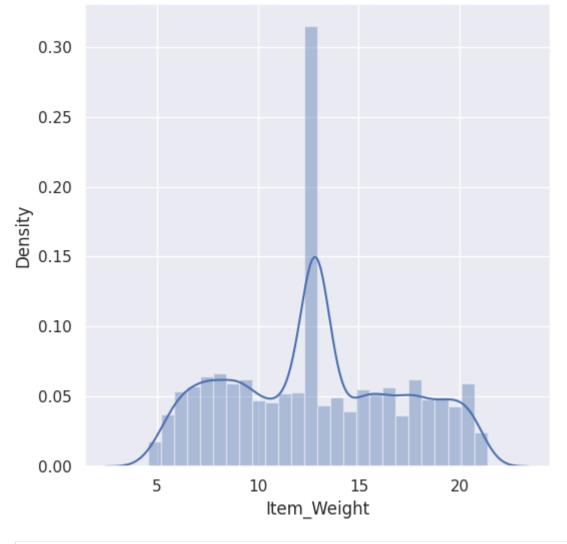
/tmp/ipykernel_13701/1330319193.py:3: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

sns.distplot(big_mart_data['Item_Weight'])
```



```
In []: # Item Visibility distribution
    plt.figure(figsize=(6,6))
    sns.distplot(big_mart_data['Item_Visibility'])
    plt.show()
```

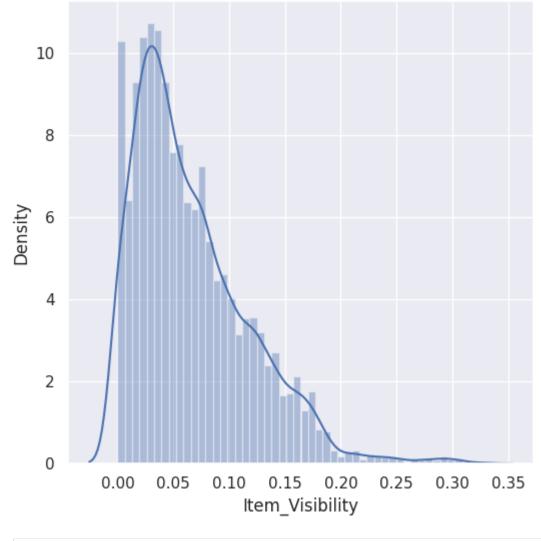
/tmp/ipykernel_13701/193435663.py:3: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

sns.distplot(big_mart_data['Item_Visibility'])



```
In []: # Item MRP distribution
    plt.figure(figsize=(6,6))
    sns.distplot(big_mart_data['Item_MRP'])
    plt.show()
```

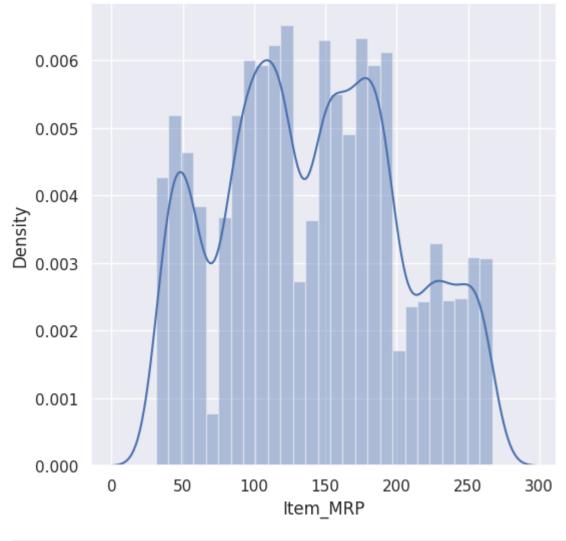
/tmp/ipykernel_13701/1610987680.py:3: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

sns.distplot(big mart data['Item MRP'])



```
In [ ]: # Item_Outlet_Sales distribution
    plt.figure(figsize=(6,6))
    sns.distplot(big_mart_data['Item_Outlet_Sales'])
    plt.show()
```

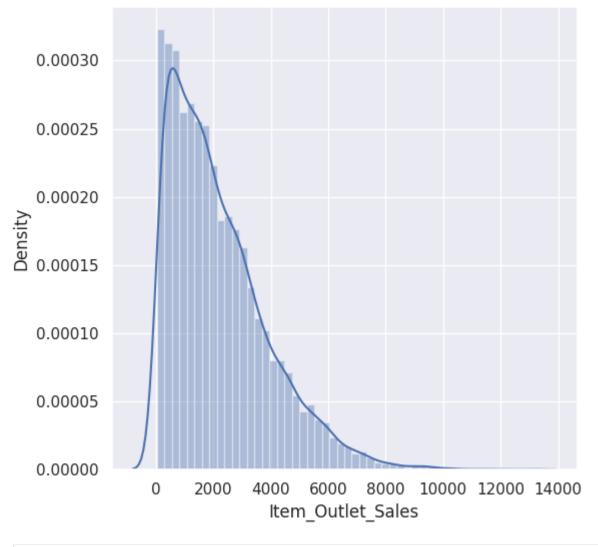
```
/tmp/ipykernel_13701/1323853436.py:3: UserWarning:
```

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

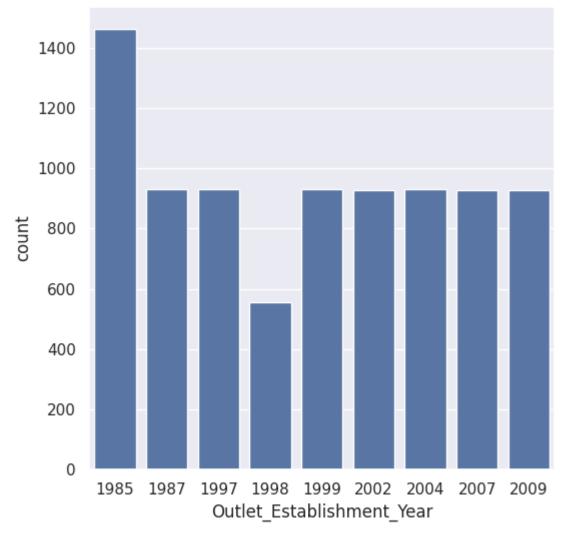
Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

sns.distplot(big_mart_data['Item_Outlet_Sales'])

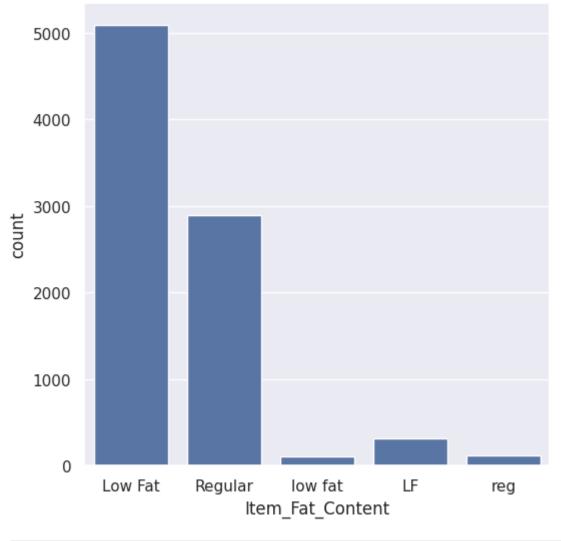


```
In []: # Outlet_Establishment_Year column
plt.figure(figsize=(6,6))
sns.countplot(x='Outlet_Establishment_Year', data=big_mart_data)
plt.show()
```



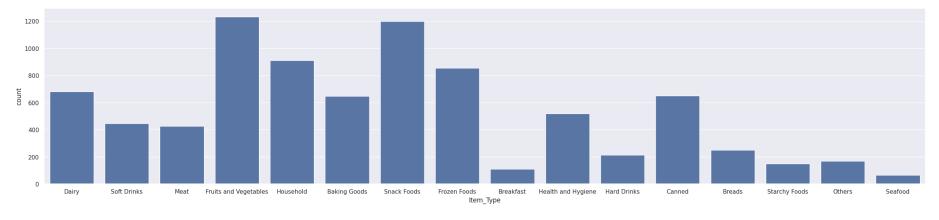
Categorical Features

```
In [ ]: # Item_Fat_Content column
    plt.figure(figsize=(6,6))
    sns.countplot(x='Item_Fat_Content', data=big_mart_data)
    plt.show()
```

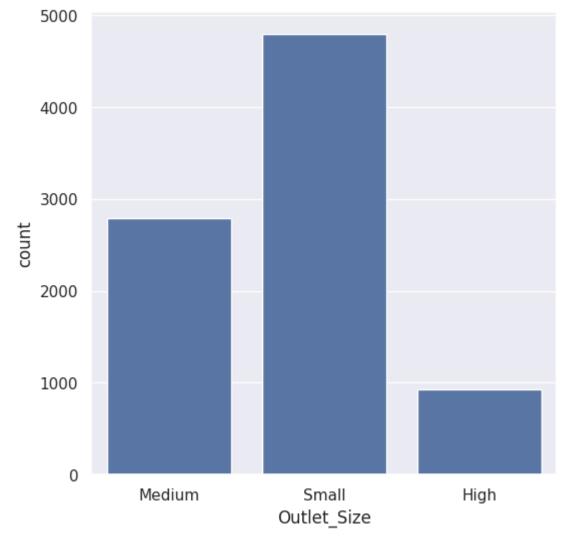


```
In [ ]: # Item_Type column
plt.figure(figsize=(30,6))
sns.countplot(x='Item_Type', data=big_mart_data)
plt.show()
```

Project1_Sales_Prediction



```
In [ ]: # Outlet_Size column
    plt.figure(figsize=(6,6))
    sns.countplot(x='Outlet_Size', data=big_mart_data)
    plt.show()
```



Data Pre-Processing

In []: big_mart_data.head()

Out[]:	Item_Id	entifier	Item_Weight	Item_Fat_Content	Item_Visibility	Item_Type	Item_MRP	Outlet_Identifier	Outlet_Establishment_Year
	0	FDA15	9.30	Low Fat	0.016047	Dairy	249.8092	OUT049	1999
	1	DRC01	5.92	Regular	0.019278	Soft Drinks	48.2692	OUT018	2009
	2	FDN15	17.50	Low Fat	0.016760	Meat	141.6180	OUT049	1999
	3	FDX07	19.20	Regular	0.000000	Fruits and Vegetables	182.0950	OUT010	1998
	4	NCD19	8.93	Low Fat	0.000000	Household	53.8614	OUT013	1987
In []:	<pre>In []: big_mart_data['Item_Fat_Content'].value_counts()</pre>								
Out[]:	Item_Fat_ Low Fat Regular LF reg low fat Name: cou	5089 2889 316 117 112							
In []:	In []: big_mart_data.replace({'Item_Fat_Content': {'low fat':'Low Fat','LF':'Low Fat', 'reg':'Regular'}}, inplace=True)								
In []:	<pre>In []: big_mart_data['Item_Fat_Content'].value_counts()</pre>								
Out[]:	Label Enco	5517 3006 unt, dty	ype: int64						
In []:	encoder =	LabelE	Encoder()						

```
In [ ]: big mart data['Item Identifier'] = encoder.fit transform(big mart data['Item Identifier'])
        big mart data['Item Fat Content'] = encoder.fit transform(big mart data['Item Fat Content'])
        big mart data['Item Type'] = encoder.fit transform(big mart data['Item Type'])
        big mart data['Outlet Identifier'] = encoder.fit transform(big mart data['Outlet Identifier'])
        big mart data['Outlet Size'] = encoder.fit transform(big mart data['Outlet Size'])
        big mart data['Outlet Location Type'] = encoder.fit transform(big mart data['Outlet Location Type'])
        big mart data['Outlet Type'] = encoder.fit transform(big mart data['Outlet Type'])
        big mart data.head()
In [ ]:
           Item_Identifier Item_Weight Item_Fat_Content Item_Visibility Item_Type Item_MRP Outlet_Identifier Outlet_Establishment_Year
Out[ ]:
        0
                     156
                                 9.30
                                                    0
                                                                                249.8092
                                                                                                      9
                                                           0.016047
                                                                                                                            1999
         1
                       8
                                 5.92
                                                           0.019278
                                                                                 48.2692
                                                                                                                            2009
                                                                           14
                     662
         2
                                17.50
                                                    0
                                                           0.016760
                                                                           10
                                                                                141.6180
                                                                                                                            1999
        3
                    1121
                                19.20
                                                    1
                                                           0.000000
                                                                                182.0950
                                                                                                      0
                                                                                                                            1998
                    1297
                                 8.93
         4
                                                    0
                                                           0.000000
                                                                            9
                                                                                 53.8614
                                                                                                                            1987
        Splitting features and Target
In [ ]: | X = big mart data.drop(columns='Item Outlet Sales', axis=1)
        Y = big mart data['Item Outlet Sales']
In [ ]: |print(X)
```

22 of 25 28/01/24, 20:31

0 1 2 3 4	Item_Identifie 15 66 112 129	9.300 8 5.920 2 17.500 1 19.200	Item_Fat_	Content I 0 1 0 1 0	tem_Visibility 0.016047 0.019278 0.016760 0.000000 0.000000	\
8518 8519 8520 8521 8522	 37 89 135 68 5	6.865 7 8.380 7 10.600 1 7.210		0 1 0 1 0	0.056783 0.046982 0.035186 0.145221 0.044878	
0 1 2 3 4 8518 8519 8520 8521 8522	4 249 14 48 10 141 6 182 9 53 13 214 0 108 8 85 13 103	m_MRP Outlet_I .8092 .2692 .6180 .0950 .86145218 .1570 .1224 .1332	dentifier 9 3 9 0 1 1 7 6 3	Outlet_Es	tablishment_Year 1999 2009 1999 1998 1987 1987 2002 2004 2009 1997	\
0 1 2 3 4 8518 8519 8520 8521 8522	Outlet_Size	utlet_Location_	Type Outl 0 2 0 2 2 2 1 1 2 0	et_Type		

[8523 rows x 11 columns]

```
In [ ]: print(Y)
                3735.1380
                 443.4228
       2
                2097.2700
       3
                 732.3800
                 994.7052
                2778.3834
       8518
       8519
                 549.2850
       8520
                1193.1136
       8521
                1845.5976
       8522
                 765.6700
       Name: Item Outlet Sales, Length: 8523, dtype: float64
        Splitting the data into Training data & Testing Data
In [ ]: X train, X test, Y train, Y test = train test split(X, Y, test size=0.2, random state=2)
In [ ]: print(X.shape, X train.shape, X test.shape)
       (8523, 11) (6818, 11) (1705, 11)
        Machine Learning Model Training
        XGBoost Regressor
In [ ]: regressor = XGBRegressor()
In [ ]: regressor.fit(X train, Y train)
```

Evaluation

```
In []: # prediction on training data
    training_data_prediction = regressor.predict(X_train)

In []: # R squared Value
    r2_train = metrics.r2_score(Y_train, training_data_prediction)

In []: print('R Squared value = ', r2_train)
    R Squared value = 0.8762174618111388

In []: # prediction on test data
    test_data_prediction = regressor.predict(X_test)

In []: # R squared Value
    r2_test = metrics.r2_score(Y_test, test_data_prediction)

In []: print('R Squared value = ', r2_test)
    R Squared value = 0.5017253991620692
```