## Catch the Extrovert

Nir Tal, Vitaliy Yashar

### **Materials**

### All the material available on GitHub

- The following presentation
- Jupyter notebooks
- Introvert/Extrovert Dataset
- "Pickled" Model

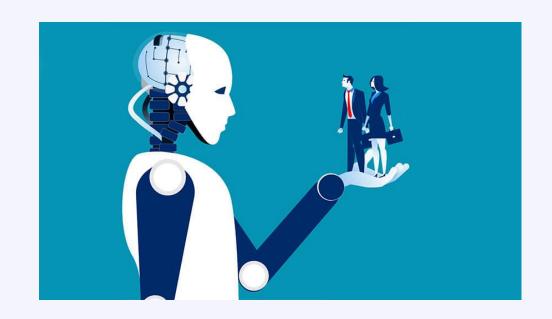


https://github.com/YasharDS

### Introduction

### **Problem description**

- Mindspace HR department is interested to hire Community Relation Manager and needs to point out the extroverts(+) from candidates list
- The firm is making an effort to select and continue the hiring process with extroverts only, as it is a very costly and time consuming hiring process

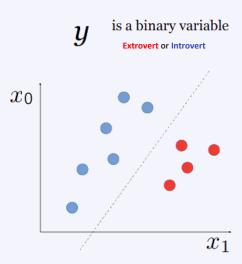


### **Proposed solution**

• Given data set with ranking questionnaire and categories, will be introduced into classification algorithm in order to precisely classify the personality group

## Machine learning tasks

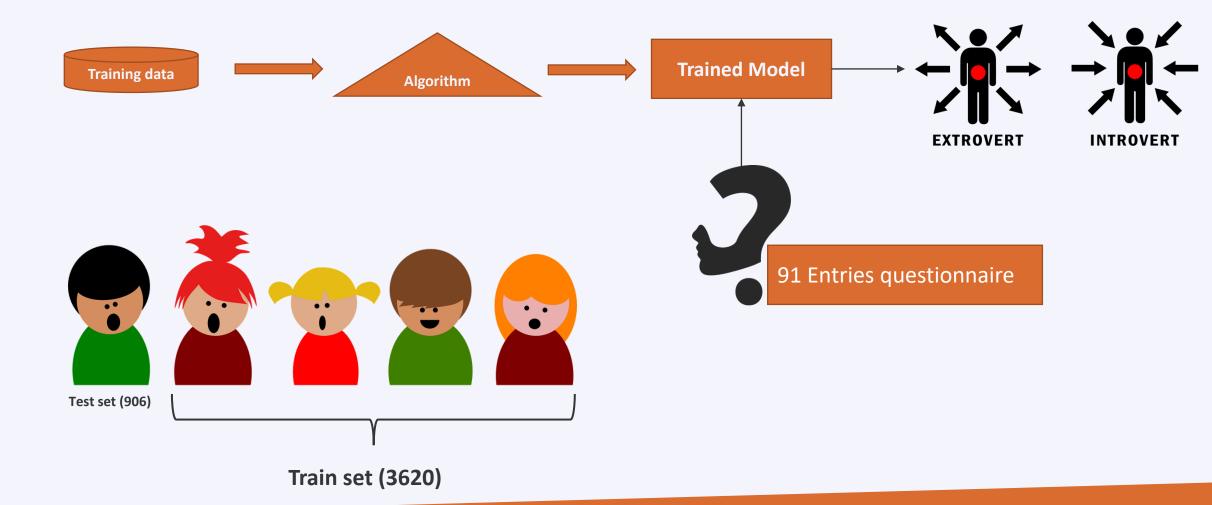
### **Supervised learning**



- Binary Classification: predict categorical 1(+) for Extrovert 0(-) for introvert
- Imbalanced data



### **Road Map**



### Methodology

### Supervised learning Binary Classification problem

#### **Select classification model:**

- Naive Base
- Support Vector Machines
- Random Forest
- Logistic Regression
- XGBoost

#### Train model, i.e., determine parameters

- Data: input + output
  - $\bullet \quad \text{Training data} \to \text{determine model parameters}$
  - Model improvements techniques

#### **Model selection**

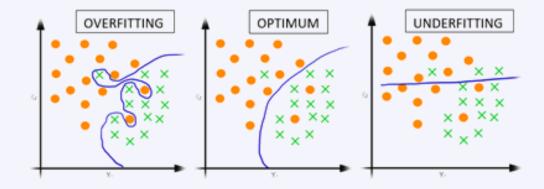
- Select the best model scored the highest AUC
- Fine-tune and Evaluate the best model by Precision and Recall

#### Test model

- Data: input + output
  - $\bullet \quad \text{Testing data} \to \text{final scoring of the model} \\$

#### **Production**

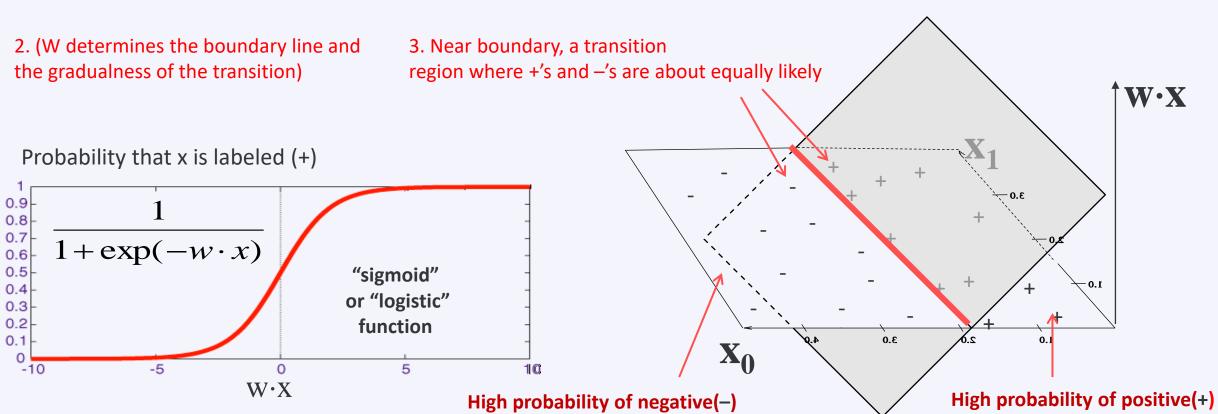
• Data: input → predict output



### **Classical Logistic Regression problem**

<u>Logistic regression is derived from the following assumption:</u>

1. Suppose a <u>true</u> linear boundary exists, but is not a separator. It caused the + and – labels to be assigned probabilistically



### **Performance Metrics**

#### Accuracy will not be enough to assess performance

$$accuracy = \frac{TP + TN}{P + N}$$

Percentage of correctly classified instances.

$$recall = \frac{TP}{TP + FN}$$

Ability of a model to find all the (+)positive cases within a dataset

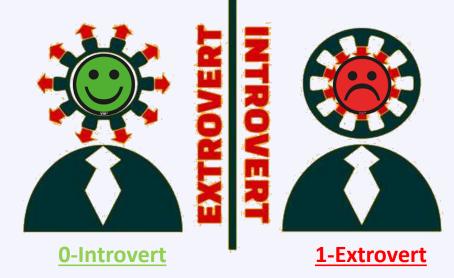
$$precision = \frac{TP}{TP + FP}$$

Fraction of relevant (+) instances among the selected ones

**F** 0.5 = 
$$(1 + \beta^2) \frac{2*presicion*recall}{(\beta^2*precision)+recall}$$

Example of the Fbeta-measure with a beta value of 0.5 It has the effect of raising the importance of precision and lowering the importance of recall

# False Predictions Prioritization



**Loose potential candidate** 

Continue with wrong candidate

Spending funds on hiring process

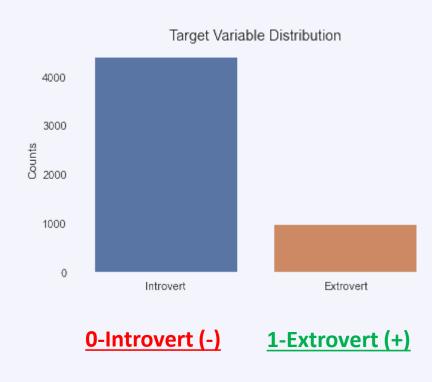
Loosing relevant potential candidates

Going back to additional hiring process

		Predicted Class	
		"negative" C=0	"positive" C=1
Actual	Y=0	TN	FP 👢
	Y=1	FN ★	TP

**Increase the Importance of Precision** 

### **Data Cleaning and Preparation**



#### **Dataset for Training and Testing**

- Each person has number of answers and additional info regarding the exam
- The responses for each question ranked between 1-5 (Disagree-Agree)
- Each person identifies himself as either introvert or extrovert
- 4526 entries after processing [3713(-), 813(+)]

#### Several Data cleaning steps implemented:

- All of the variables were cleaned, except of the 91 questions
- This step reduced the features from 282 to 91 + Target Var.

#### By the end of the process, it's clear that we stand in front of imbalanced data

• Introverts(-) class is 4.6 time more frequent than the Extrovert(+)

### **Data Wrangling**

#### Data ingestion

CSV Data set (7188 entries and 282 features)

Male/Female is not relevant as seen from the distribution

Same as "Is English your mother tongue"

We assume that the age would not provide us additional insight

If the personality group is not introvert or extrovert → remove

1. After this step: 4404 entries(Introvert), 990 entries(Extrovert)

#### Data cleaning

#### *Outliers/invalid values?* $\rightarrow$ *filter*

- 1. The tests that took more than **900sec** to fill up  $\rightarrow$  removed
- 2. The last page time>**50** sec $\rightarrow$  removed
- 3. The Extrovert will indicate positive "1" in this project

#### Missing values? → impute or remove

1. No missing Values observed

#### Data transformation

Scaling/normalization  $\rightarrow$  Not necessary. Data structured well

```
/ [15] df.gender.value_counts()

2     3102
1     2078
Name: gender, dtype: int64

/ [16] # Target variable mean for Males
     df[df.gender==1].ie.mean()

0.1693936477382098

/ [17] # Target variable mean for Females
     df[df.gender==2].ie.mean()

0.19310122501611862
```

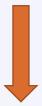
#### Male/Female Distribution

English mother tongue Distribution

### **Features Relevancy**

At the first place we tried to identify (Select\_Kbest & mutual\_info\_classif)

the most relevant question, by choosing only 9-12 questions which scored the highest scores



Q 983a 0.1947 991a 0.1857 982a 0.1729 990a 0.1717 980a 0.1349 989a 0.1281 913a 0.1008

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After training the models and evaluating them with ROC\_AUC, we retrained them on the full data set (91 questions)

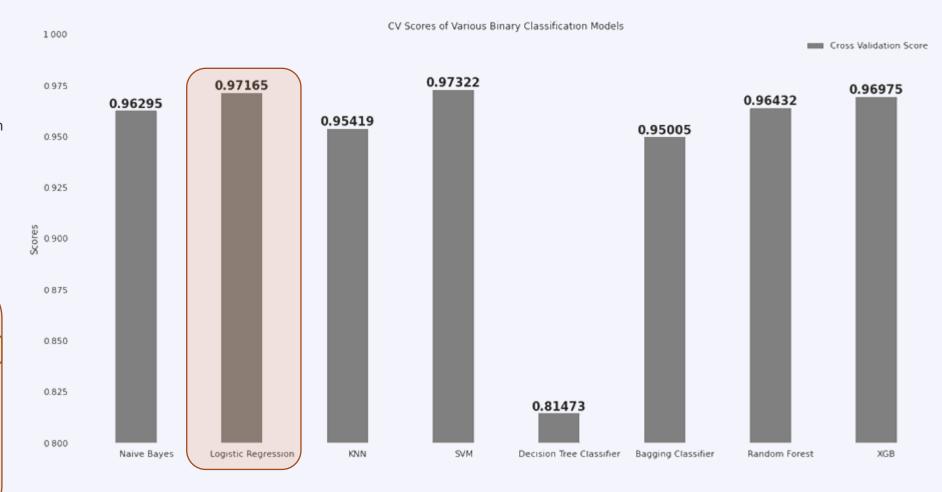
The models scored better:

**ROC\_AUC** of LogisticRegression increased from 0.964 to 0.973

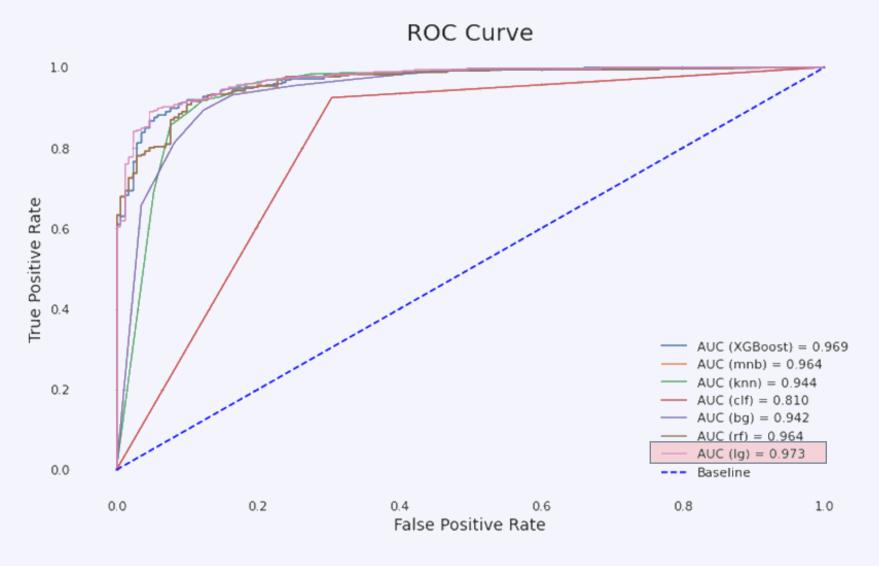
### Cross Validated Models Evaluation by ROC\_AUC

- From initial evaluation, we conclude that LR model scored highest and was valid
- Cross validating was capable of improving the SVM score
- There is a room for improvement of decision tree, but we would not further research it, in terms of this problem
- The logistic regression scored pretty the same as SVM, but we decided to continue with Logistic Regression as it classic for binary classification and it will be easily introduced to the higher management

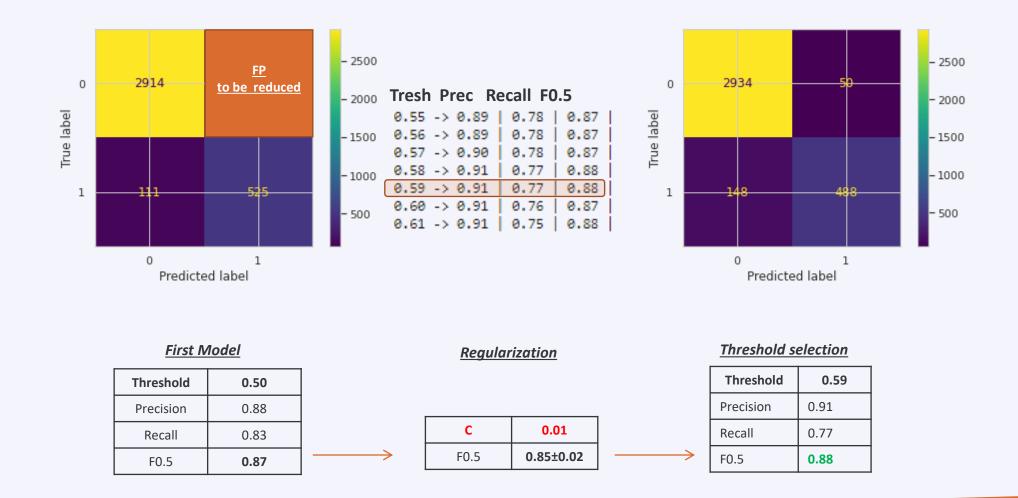
Model Name	Cv_scores_auc	\
 SVM	0.973225	
Logistic Regression	0.971649	
XGB	0.969748	
Random Forest	0.964318	
Naive Bayes	0.962950	
KNN	0.954194	
Bagging Classifier	0.950050	
Decision Tree Classifier	0.814735	



### **Cross Validated Models Evaluation ROC Curves**



### **Confusion Matrix and Logistic Regression Improvement**



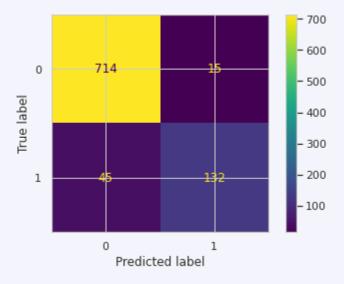
### **Summary and Model Test**

<u>Model Selection</u>: LogisticRegression

(C=0.01, Threshold=0.59)

Metrics	<u>Yields</u>
Precision	0.90 (-0.01)
Recall	0.75 (-0.02)
F0.5	0.86 (-0.02)

- Fine-tuning the model yielded a **LOWER FP rate**, which was the main goal
- Threshold optimization is one of the main actions to perform on imbalanced data
- In conclusion, the LR model scores the best when dealing with Binary Classification problems, when the features are from the same scaling system



<u>Test data Model Performance</u>

LogisticRegression: LG.pkl

## Thanks for listening!

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