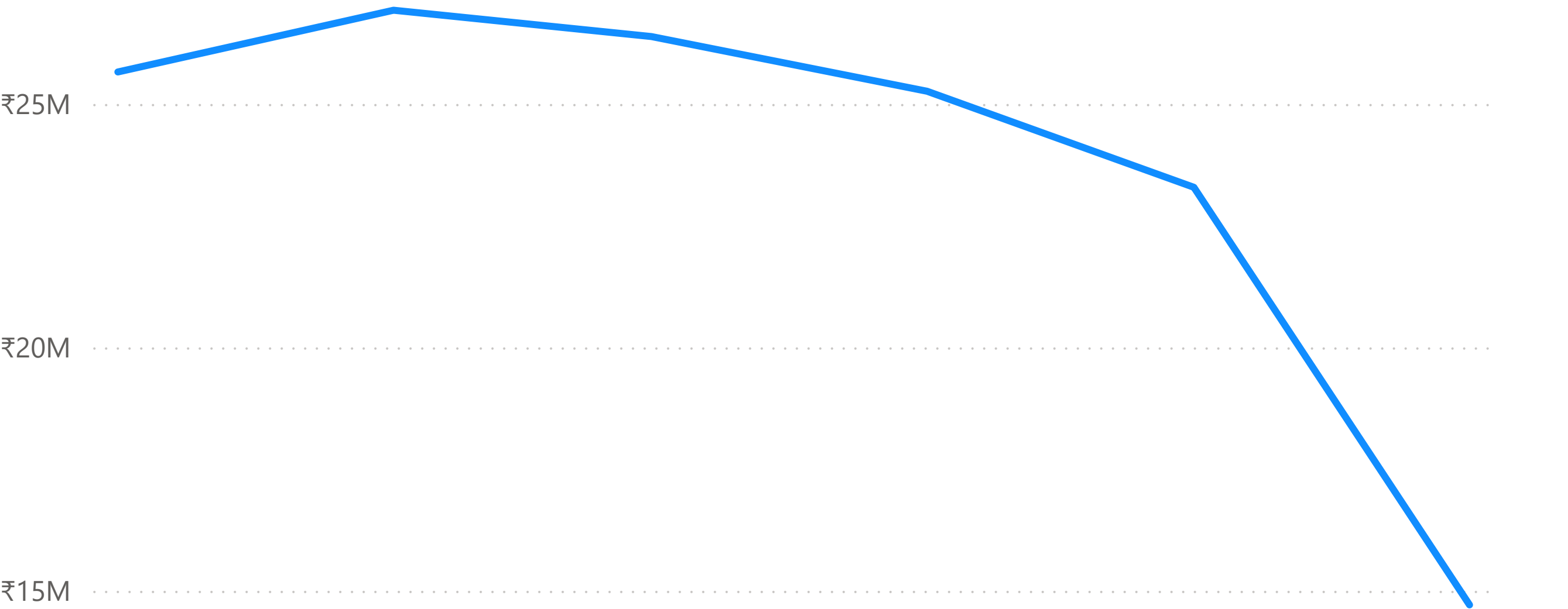
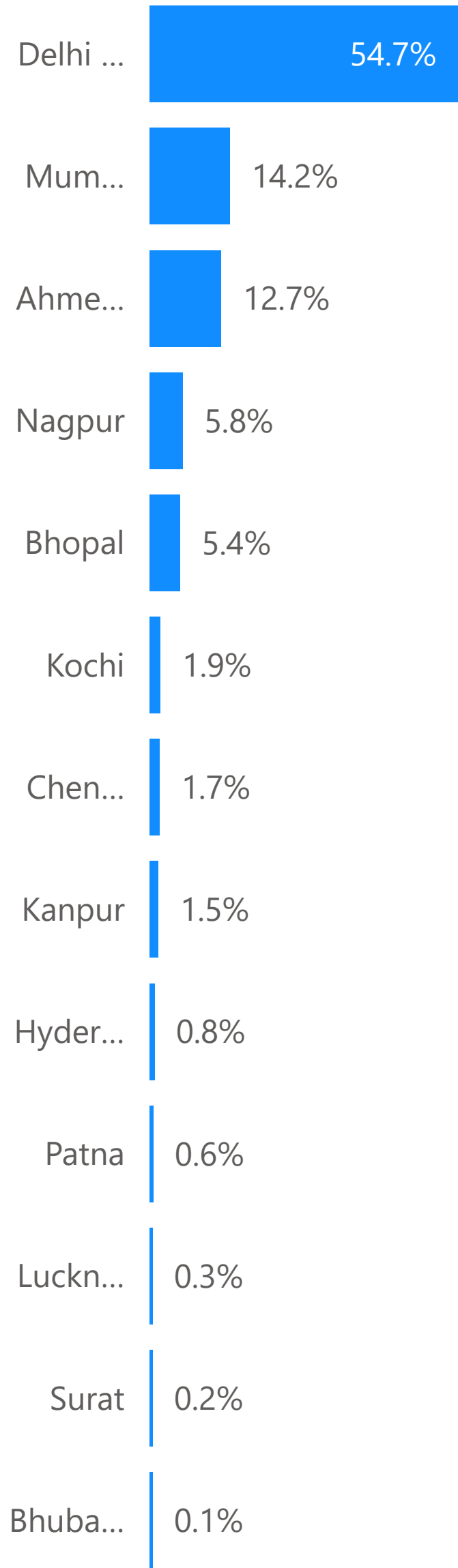


Revenue Trend

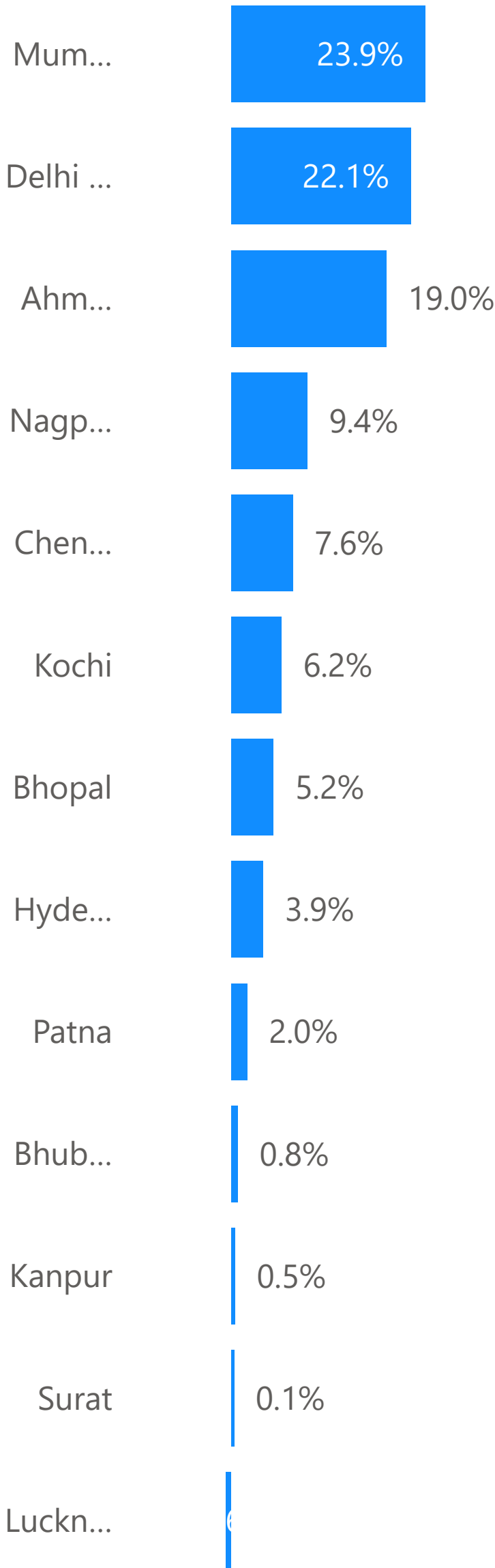


	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020
custmer_name	Revenue	Revenue Contribution %		Profit Margin Contribution %	Profit Margin	
Electricalsara Stores	₹65,641,977.0	46.2%		11.9%	0.0%	
Excel Stores	₹7,928,385.0	5.6%		12.5%	3.0%	
Premium Stores	₹5,899,748.0	4.1%		1.4%	0.0%	
Electricalslytical	₹5,537,904.0	3.9%		1.3%	0.0%	
Info Stores	₹5,064,374.0	3.6%		7.8%	3.0%	
Control	₹4,182,662.0	2.9%		2.5%	1.0%	
Surge Stores	₹3,953,600.0	2.8%		11.9%	6.0%	
Logic Stores	₹3,319,243.0	2.3%		0.6%	0.0%	
Acclaimed Stores	₹3,116,384.0	2.2%		6.1%	4.0%	
Nixon	₹3,028,345.0	2.1%		4.7%	3.0%	
Epic Stores	₹3,002,834.0	2.1%		-6.8%	-4.0%	
Forward Stores	₹2,560,961.0	1.8%		5.4%	4.0%	
Electricalsocity	₹2,520,938.0	1.8%		3.3%	2.0%	
Modular	₹2,453,519.0	1.7%		5.0%	4.0%	
Surface Stores	₹2,420,004.0	1.7%		3.2%	2.0%	
Atlas Stores	₹2,189,613.0	1.5%		2.1%	2.0%	
Nomad Stores	₹1,978,550.0	1.4%		4.0%	4.0%	
Integration Stores	₹1,909,611.0	1.3%		-0.2%	-0.0%	
Total	₹142,224,545.0	100.0%		100.0%	1.0%	

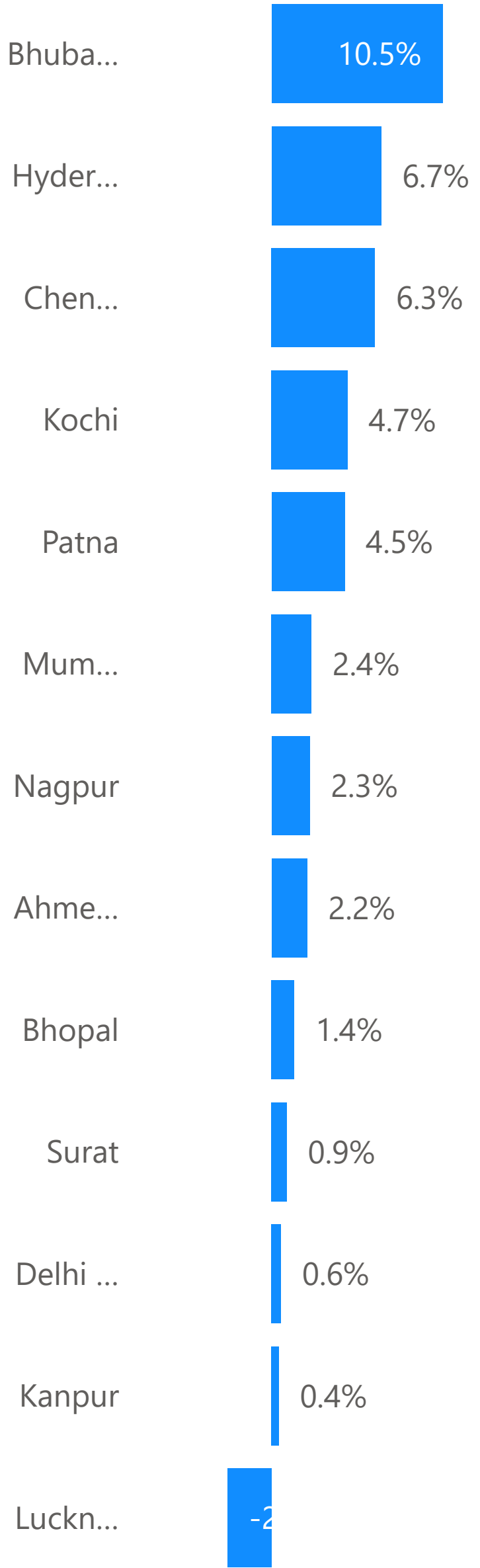
Revenue Contribution % by Market



Profit Contribution % by Market



Profit Margin % by Market



₹142M

Revenue

350K

Sales Qty

₹2.1M

Total Profit Margin

Profit Target

4.0%

2017

2018

2019

2020

January, 2020

February, 2020

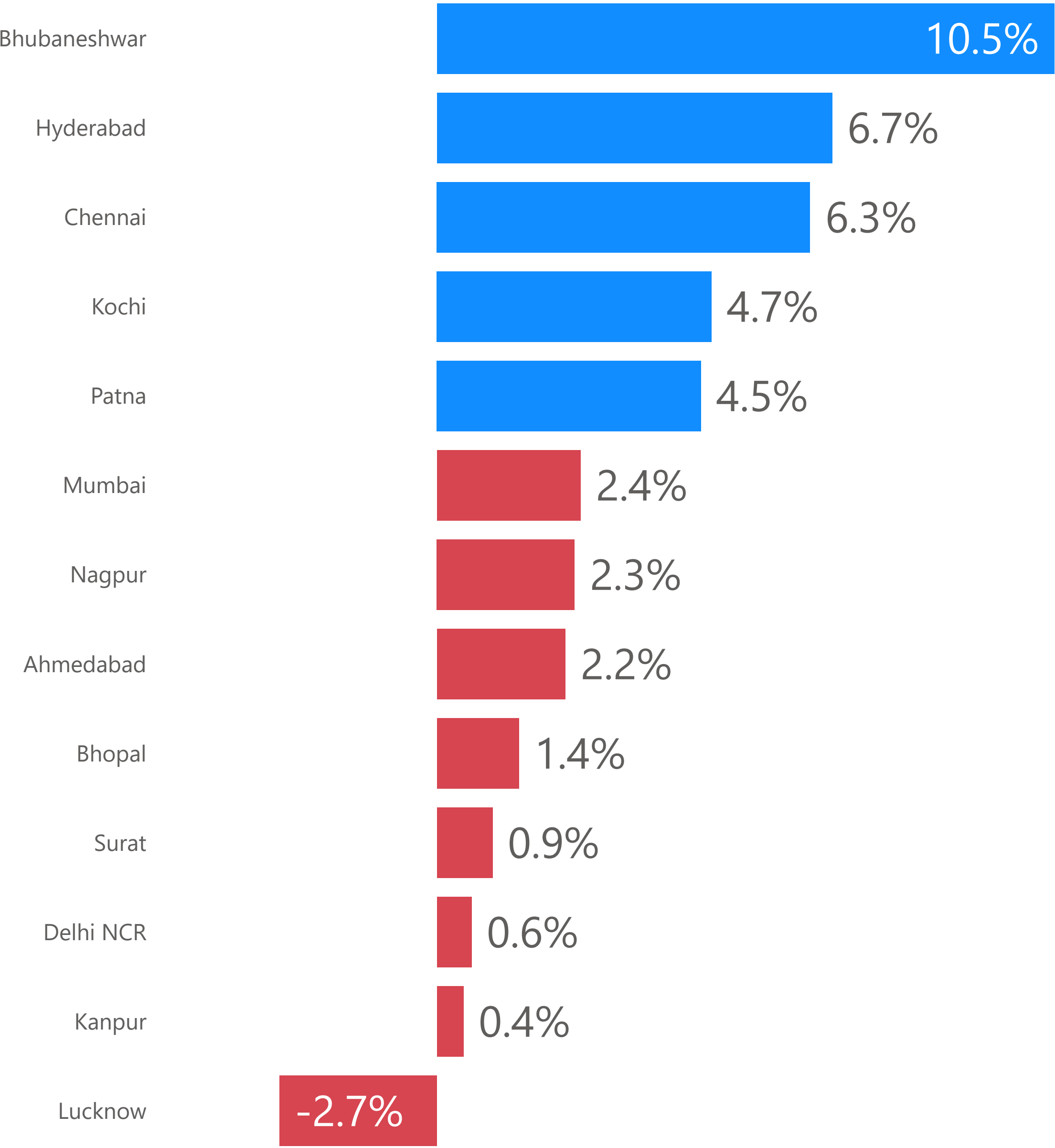
March, 2020

April, 2020

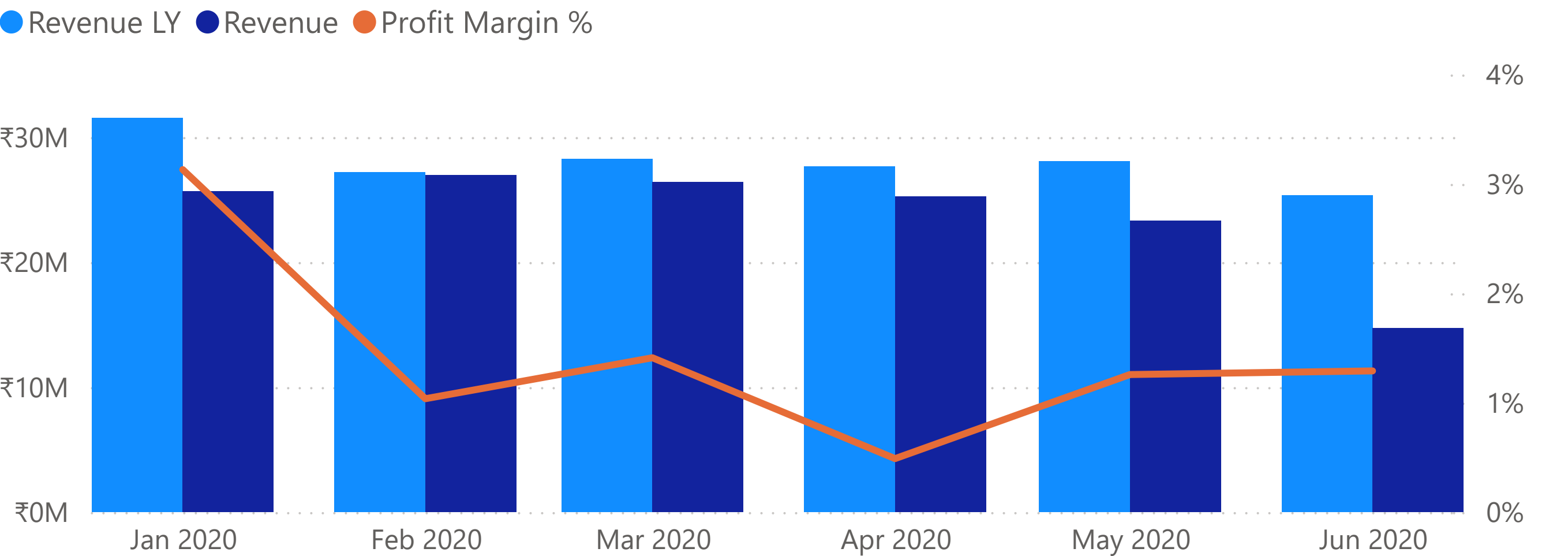
May, 2020

June, 2020

Revenue Contribution % by Market



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	₹3,116,384.0	2.2%	6.1%	4.0%
All-Out	₹713,953.0	0.5%	1.6%	4.5%
Atlas Stores	₹2,189,613.0	1.5%	2.1%	2.0%
Control	₹4,182,662.0	2.9%	2.5%	1.2%
Electricalsara Stores	₹65,641,977.0	46.2%	11.9%	0.4%
Electricalsbea Stores	₹50,940.0	0.0%	0.4%	15.6%
Electricalslance Stores	₹142,742.0	0.1%	0.2%	3.5%
Electricalslytical	₹5,537,904.0	3.9%	1.3%	0.5%
Electricalsocity	₹2,520,938.0	1.8%	3.3%	2.7%
Electricalsopedia Stores	₹995,764.0	0.7%	2.9%	5.9%
Electricalsquipo Stores	₹86,908.0	0.1%	-0.5%	-11.5%
Elite	₹1,247,785.0	0.9%	3.2%	5.3%
Epic Stores	₹3,002,834.0	2.1%	-6.8%	-4.7%
Excel Stores	₹7,928,385.0	5.6%	12.5%	3.3%
Expression	₹82,845.0	0.1%	-0.2%	-4.2%
Flawless Stores	₹1,126,976.0	0.8%	1.8%	3.3%
Forward Stores	₹2,560,961.0	1.8%	5.4%	4.3%
Total	₹142,224,545.0	100.0%	100.0%	1.4%