

Laura Dunsworth - Resume

Laura Dunsworth

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Amazon

Highly motivated and results-driven professional with extensive experience in sales strategy, product development, and compliance management at Amazon. Proven track record of increasing revenue by 25%, improving customer engagement by 15%, and reducing expenses by 20%. Skilled in cross-functional collaboration, data analysis, and process optimization, with a strong commitment to delivering exceptional results and driving business growth.

WORK EXPERIENCE

Amazon (08/2021 - Present) - Sapphire Logistics

- Spearheaded the implementation of an AI-driven predictive maintenance system, reducing equipment downtime by 35% and saving \$4.2M annually across 12 fulfillment centers.
- Led a cross-functional team of 50+ to develop and launch Amazon's first fully automated micro-fulfillment center, increasing order processing speed by 200% and reducing operating costs by 28%.
- Pioneered the integration of quantum computing algorithms for route optimization, improving last-mile delivery efficiency by 22% and reducing carbon emissions by 15,000 tons per year.

Vendor Compliance Manager (05/2019 - 07/2021) - ComplyCorp

- Orchestrated the rollout of a blockchain-based supply chain tracking system across 200+ suppliers, enhancing inventory accuracy by 99.8% and reducing stockouts by 45%.
- Designed and implemented an AR-powered picking system, increasing warehouse productivity by 40% and reducing error rates to a record low of 0.01%.
- Managed a \$50M budget to upgrade robotics infrastructure, resulting in a 60% increase in warehouse throughput and a 25% reduction in operating expenses.

Product Research and Development Specialist (09/2016 - 04/2019) - NexaTech

- Developed a machine learning algorithm to optimize product placement in fulfillment centers,

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reducing pick time by 18% and improving space utilization by 25%.

- Led a Six Sigma project to streamline the returns process, cutting processing time by 50% and increasing customer satisfaction scores by 15 points.
- Implemented an IoT-based inventory tracking system for high-value items, reducing shrinkage by 80% and saving \$2.5M in the first year of operation.

SKILLS & COMPETENCIES

- E-commerce strategy development, Sales and revenue growth, Cross-functional collaboration
- Data analysis and interpretation, Customer satisfaction improvement
- Vendor and seller relationship management, Compliance and regulatory knowledge
- Cost-saving initiatives, Market research and product development
- Process improvement and optimization, Presentation and communication skills
- Team leadership and management

COURSES / CERTIFICATIONS

- AWS Certified Solutions Architect - Associate (06/2023) - Amazon Web Services (AWS)
- AWS Certified Developer - Associate (06/2022) - Amazon Web Services (AWS)
- AWS Certified SysOps Administrator - Associate (06/2021) - Amazon Web Services (AWS)

EDUCATION

Bachelor of Science in Supply Chain Management (2016 - 2020)

Michigan State University, East Lansing, MI

Major: Supply Chain Management | Operations Management