

**HEALTH POLICY 101** 

# The Regulation of Private Health Insurance

Updated: July 2024

**KFF** 

This is one chapter of KFF's Health Policy 101, a resource for students and educators of health policy. View its other chapters at the links below or at: <a href="https://kmealth-policy-101">kff.org/health-policy-101</a>

Medicare 101

Medicaid 101

The Affordable Care Act 101

Employer-Sponsored Health Insurance 101

The Uninsured Population and Health Coverage

**Health Care Costs and Affordability** 

The Regulation of Private Health Insurance

Health Policy Issues in Women's Health

Race, Inequality, and Health

LGBTQ+ Health Policy

U.S. Public Health 101

**International Comparison of Health Systems** 

The U.S. Government and Global Health

The Role of Public Opinion Polls in Health Policy

Congress, the Executive Branch, and Health Policy

The Politics of Health Care and the 2024 Election

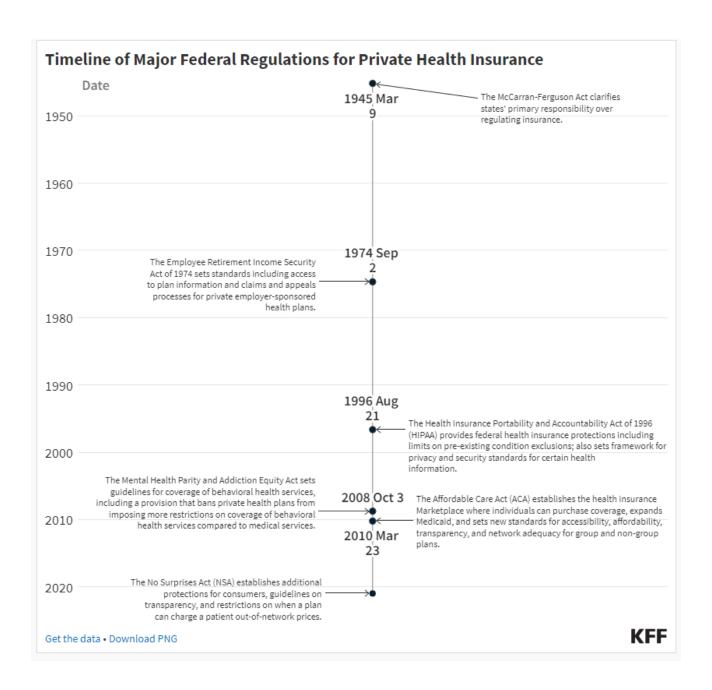
# **Table of Contents**

ntroduction	1
What Is Private Health Insurance?	2
What Are the Different Types of Private Health Plans?	6
How Do Federal and State Regulation of Health Insurance Interact?	9
What Federal Requirements Apply to Health Insurance?	12
Nho Regulates Health Insurance at the Federal Level?	27
How Are Federal Health Insurance Requirements Implemented and Enforced?	29
Who Regulates Private Health Insurance at the State Level, and What Are the Primary Enforcement Tools Us	ed?
	33
What Is the Role of Health Insurance Brokers and Other Assisters?	35
What is the Future Outlook for the Regulation of Health Insurance?	37
Resources	38

### Introduction

Private health coverage is subject to significant requirements at the state and federal levels. While the Affordable Care Act (ACA) of 2010 ushered in many new requirements for the federal regulation of private health coverage, another federal law, the Employer Retirement Income Security Act (ERISA), has for over 50 years regulated the <a href="mailto:most predominant">most predominant</a> form of health coverage for people under age 65, employer-sponsored coverage.

States have traditionally been the primary regulators of health insurance and state health insurance protections continue to play a major role alongside a growing list of federal protections meant to address a variety of consumer concerns, from access to coverage to affordability and adequacy. This chapter describes the landscape of laws and regulations that address health care coverage and the complicated interactions between state and federal requirements that can make these protections challenging to navigate for consumers. In this chapter, it is not possible to cover every single state and federal requirement for private plans, so the focus is on the primary laws and regulations that apply to private insurance coverage.



### **What Is Private Health Insurance?**

Private health coverage is a mechanism for people to finance the health care services and medications they need, protecting them from the potentially extreme financial costs of this care.

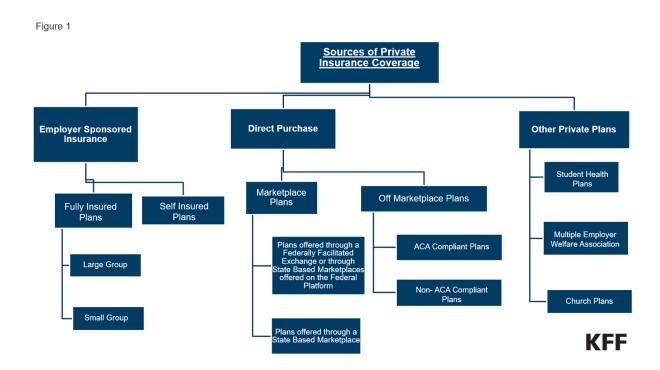
At its core, health coverage is a financial contract between a private organization insuring the risk of loss and a policyholder. Where those insuring the risk or paying health claims are private entities such as insurance companies or private employers, this coverage is considered "private." Coverage available in Health Insurance Marketplaces created by the ACA is considered private coverage, even though the Marketplaces are

administered by state or federal government agencies. Public coverage, by contrast, involves financing arrangements for programs such as Medicare and Medicaid which are paid primarily from public sources. This includes private plans participating in Medicare Advantage and Medicaid managed care arrangements. (See the chapters on Medicare and Medicaid for more information.)

A fundamental concept for the private provision of health coverage is <u>pooling the health care "risk"</u> of a group of people to make the costs of coverage more predictable and manageable. The goal typically is to maintain a risk pool of people whose health, on average, is the same as that of the general population. Private health coverage regulation has historically included steps to prevent insurers and plan sponsors from avoiding people in poor health, while also ensuring that risk pools include people in good health to guard against "adverse selection."

A risk pool with adverse selection that attracts a disproportionate share of people in poor health, who are more likely to seek health coverage than people who are healthy, will result in increased costs to cover those in the pool, leaving those in better health to seek out a pool with lower costs.

Sources of private coverage. An individual with private coverage generally obtains it through one of two sources, either through their employer ("group" coverage) or by directly purchasing it from an insurer ("nongroup" coverage). There are other related sources of coverage that don't exactly fit into one of these two categories, such as coverage provided by professional associations.



<u>1. Employer coverage</u>: In 2023, about 165 million people under age 65 had coverage through an employer. <u>Employer-sponsored coverage</u> is offered to eligible employees and usually also to employees' dependents, such as spouses and children. This coverage is referred to as "group" coverage, which is further broken down into small-group or large-group depending on the number of employees (Figure 1).

Private employers who "sponsor" group health plan coverage could include a range of entities, from a single nationwide retail employer with thousands of employees in many states to a small "mom and pop" operation with a handful of employees in one location. A single union can also be a group health plan sponsor of private coverage as an "employee organization," as well as entities called "multiemployer" plans that are collectively bargained entities run by a joint board of trustees from labor and management that oversee collectively bargained benefits provided to employees of more than one employer, often in the same industry (for example, hotel workers or skilled workers in the building trades).

Public employers—federal, state or local government—also sponsor group health coverage.

Employers, private and public, have at least two approaches to make coverage available to employees:

- Fully-insured. An employer can purchase coverage from an insurer to cover their employees for a set premium. In this "fully-insured" arrangement, the insurer bears the financial risk if that group of employees ends up costing more than expected; these plans are regulated by the state in which they are sold. Each state has a group market for the sale of health insurance that is divided by size of the group for oversight and regulation, large group and small group:
  - Large Group Insurance Market typically involves insurance products sold to employers with 51 or more individuals (employees).
  - Small Group Insurance Market is generally an employer group of 50 or fewer individual employees. Small employers can purchase small group coverage from an insurer or through the state's health insurance exchange or Small Business Health Options Program (SHOP). In a handful of states, the SHOP is the only place where a small employer can purchase stateregulated small group insurance coverage.
- Self-insured. Employers can also use a "self-insured" (also often referred to as "self-funded") arrangement where the employer assumes the financial risk by directly paying all covered claims. The employer typically contracts with a third-party administrator (TPA) to administer the benefits by paying claims, designing the benefits, the provider network, and other aspects of coverage. TPAs are some of the same private organizations that provide health insurance as another line of business, as well as organizations called Pharmacy Benefit Managers (PBMs) that administer prescription drug benefits. As a result, coverage may not appear different to the covered worker than if they had fully-insured coverage. As explained in an upcoming section, unlike fully insured health coverage, self-insured coverage provided by private employers is largely not subject to state law but is governed primarily by

federal law---mainly ERISA. Self-insuring health benefits are more common among larger employers because they can spread risk over a larger number of enrollees.

2. Individually-purchased insurance coverage: An individual can purchase private health coverage for themselves and their family without the involvement of their employer, referred to as "nongroup" coverage. Every state has an "individual insurance market" that consists of the following:

- Marketplace. The ACA required the creation of Health Insurance Marketplaces in each state where
  individuals can purchase ACA-compliant insurance, with federal financial assistance for premiums and
  cost sharing if eligible. The coverage purchased from a Marketplace must meet certain minimum
  standards, including coverage of essential health benefits, no preexisting condition exclusions, and
  limits on varying premiums based on health status. (See the ACA chapter for more information.)
- Off Marketplace. People can also purchase individual insurance outside the Marketplace where federal
  financial assistance is unavailable. This could include ACA-compliant plans similar to those offered on
  the Health Insurance Marketplaces, and other types of coverage or financial products with lower
  premiums, but less comprehensive coverage than ACA-compliant plans, such as <u>short-term limited</u>
  duration coverage, fixed and hospital indemnity arrangements, health care sharing ministries, and
  others.

3. <u>Other Sources of Private Health Coverage</u>. Other sources of health coverage subject to unique regulatory standards include health coverage provided through entities called "multiple employer welfare arrangements" (MEWAs), "church plans," and coverage provided by colleges and universities for their students.

A MEWA is generally any arrangement that provides benefits – in this case, health benefits – to
employees of more than one unrelated employer. Historically, MEWAs have been vehicles for
organizations to market less expensive health benefits to groups of employers, especially small
employers. To address a history of MEWA insolvencies attributed to a lack of proper government
oversight, changes to ERISA in 1983 created a complicated regulatory regime just for MEWAs, subjecting
them to a mix of federal and state laws.

One type of MEWA, also governed by ERISA, allows groups of more than one employer to sponsor health coverage for their employees, known as an "Association Health Plan." Traditionally, these types of plans have been available to groups of small employers in a similar industry, such as those who sell real estate or work in another similar profession. In recent years, federal efforts to <u>expand the criteria</u> for what types of employers may form an AHP have been the subject of <u>litigation</u> and new <u>regulations</u>.

• Church plans are offered to employees by a church or association of churches, including entities controlled by or associated with a religion, such as religiously-affiliated hospitals and schools. Unlike

other employer-sponsored plans, church plans are exempt from most ERISA requirements and some of the ACA's health reforms. These regulatory gaps in church plans, including coverage of <u>contraception</u>, have been the subject of numerous <u>legal proceedings</u>.

• A student health plan is any health coverage sponsored by a college or university for students. While it is not group coverage, it can be sponsored by a university in the same way employers sponsor health coverage. The ACA has special rules for this coverage. While an insured arrangement is considered individual market coverage, exceptions allow it to be provided without the insurer having to meet certain ACA market rules. A university can also sponsor a self-insured health plan for students. These arrangements do not have to meet the ACA's market rules, although states may regulate them.

### What Are the Different Types of Private Health Plans?

Most private plans utilize a "network" of health care providers and hospitals, with some plans requiring a referral from a primary care provider (PCP) for enrollees to see a specialist. These types of arrangements, referred to as "managed care plans," attempt to control costs and utilization through financial incentives, development of treatment protocols, prior authorization rules, and dissemination of information on the quality of provider practices. Most private health coverage, whether employer-sponsored or individually purchased, falls into one of the following types:

ese traditional fee-for-service plans do not use provider forks and usually have the same cost-sharing structure rolless of the physician or health care facility used. See plans types are less common today, and generally most expensive types of insurance plans.  PPO plans, enrollees can utilize "in-network" preferred ors and hospitals at a negotiated, discounted rate. Illees face higher cost sharing if they obtain covered from an "out-of-network" provider.  O enrollees are not typically required to select a pary care provider and might not need a referral to se specialists in the network.  POS plan combines features of a PPO and HMO by iding care at lower cost sharing if the service is ined in network, but requires selection of a PCP whose roll is peeded to get specialists are
vorks and usually have the same cost-sharing structure rolless of the physician or health care facility used. See plans types are less common today, and generally most expensive types of insurance plans.  PPO plans, enrollees can utilize "in-network" preferredors and hospitals at a negotiated, discounted rate. Illees face higher cost sharing if they obtain covered from an "out-of-network" provider.  O enrollees are not typically required to select a sary care provider and might not need a referral to ss specialists in the network.  POS plan combines features of a PPO and HMO by iding care at lower cost sharing if the service is ined in network, but requires selection of a PCP whose
ors and hospitals at a negotiated, discounted rate. Illees face higher cost sharing if they obtain covered from an "out-of-network" provider. O enrollees are not typically required to select a lary care provider and might not need a referral to ss specialists in the network. POS plan combines features of a PPO and HMO by iding care at lower cost sharing if the service is ined in network, but requires selection of a PCP whose
iding care at lower cost sharing if the service is ined in network, but requires selection of a PCP whos
ral is needed to get specialist care.
MOs consist of a network of providers that contract usively with the HMO to provide care. With certain ptions, such as emergency medical care, most HMOs 't cover care provided outside of the network.
rollees usually have to choose a PCP and must obtain ral from their PCP to see a specialist.
nile referenced here as a distinct plan type, these plan d be a PPO, HMO or POS, but have a higher deductible typically lower premiums.
me HDHPs that meet certain criteria, including a ific minimum deductible can be paired with a Health ngs Account (HSA), a tax-advantaged savings account enrollees can use to pay for cost-sharing and certain of-pocket medical expenses.
or-pocket illedical expenses.

All of these plan types are available in the individual market, both on and off the Marketplace. Most employers that offer health benefits offer just one type of health plan, though larger firms may offer more. PPOs are the most common type of health plan offered by employers.

Other employer-sponsored health coverage arrangements: Employers also often offer a Health Reimbursement Arrangement (HRA), which is an employer-funded group health plan, sometimes paired with an HDHP, that reimburses an employee up to a certain amount for qualified medical expenses and, in some instances, health insurance premiums. Reimbursements are tax-free to the employee and amounts in the account can carry over to the following year, but employees lose any amounts when they leave the employer. Other variations of HRAs include an Individual Coverage HRA (ICHRA) where an employee can use funds in the HRA to purchase individual insurance either on or off the Marketplace. Qualified Small Employer Health Reimbursement Arrangements (QSHRAs) are HRAs that certain small employers can make available for tax-free reimbursement of certain expenses.

Some private health plans utilize "value-based" coverage and <u>alternative payment models</u>. <u>These designs</u>, primarily used in federal Medicare and Medicaid demonstration projects, aim to make providers more accountable for patient outcomes through various financial and other incentives. The objective of value-based care design is to shift the fee-for-service reimbursement model of paying for care based on "volume" to a system that pays based on the "value" of a service. Demonstration results to date have not shown major savings, but these designs are still discussed as a potential cost-containment tool for private health coverage. Payers and providers have also looked to value-based payment models to <u>improve</u> health disparities and to provide more patient-centered care.

# How Do Federal and State Regulation of Health Insurance Interact?

The regulatory framework for private health coverage has evolved into a complicated system of overlapping state and federal standards. This federalism framework creates a sometimes precarious "<u>marriage</u>" between state and federal authority in order to implement health policy goals.

1. <u>States lead on insurance regulation</u>, but with a federal fallback for most protections.

The regulation of insurance has traditionally been a state responsibility. States license entities that offer private health insurance and have a range of insurance standards, including financial requirements unique to state law. However, the federal government has played an increasingly significant regulatory role over the past 50 years.

The federal pension law, ERISA, passed in 1974, applies to insured and self-insured private employer-sponsored health coverage with <u>similar</u> legal and enforcement mechanisms to protect individuals covered by private group health plans as those created for pension plans.

Separately, the federal Health Insurance Portability and Accountability Act of 1996 (HIPAA) created new federal requirements and the basic framework for how state and federal law now interact. Under this

At a high level, key aspects of the regulatory framework include the following five features:

- States lead on insurance regulation, but with a federal fallback for most protections.
- ERISA limits the application of state law for those with private employer-sponsored coverage.
- Federal regulation of private health coverage can differ based on market/source of coverage.
- Special exceptions in regulations allow certain types of private coverage to avoid having to meet many insurance protections.
- 5) Tax regulation matters for cost and access to health care and private insurance coverage.

"federal fallback" structure, states may require that insurers in the group and individual market (as well as state and local government self-insured plans) implement federal requirements on health coverage. If a state fails to "substantially enforce" the federal requirements, the federal government will enforce those protections. The federal fallback framework was intended to allow states to continue to regulate private coverage while ensuring that all consumers nationwide have a floor of federal protections when a state fails to implement them.

The federal fallback framework does not apply to self-insured employer-sponsored coverage. The U.S. Department of Labor (DOL) almost exclusively regulates private self-insured employer-sponsored plans. The Center for Medicare and Medicaid Services (CMS) directly enforces federal protections against state and local government self-insured employer plans (although states can do so too).

#### 2. ERISA limits the application of state law for those with private employer-sponsored coverage.

ERISA specifically "preempts" or prevents state law from applying to most self-insured group health plans, limiting the scope and application of state protections for many Americans covered by employer-sponsored plans.

Aspects of this preemption have been the topic of almost 50 years of litigation, resulting in three overall conclusions:

- Most state insurance laws, including state benefit mandates, don't apply to self-insured ERISA plans,
   resulting in fewer regulatory requirements on these plans than on fully-insured plans.
- State insurance laws generally do apply to fully-insured ERISA plans.
- ERISA provides exclusive, yet limited, civil remedies for enrollees in ERISA plans who are harmed due to a violation of the law.

Today, <u>some argue</u> that ERISA preemption sustains the employer-based health coverage system because meeting an ever-growing list of state laws would be costly for employers, particularly those with employees in multiple states. Having national uniform standards, they argue, provides employers with an incentive to offer coverage. Others argue that preemption <u>handcuffs states</u>' ability to protect consumers and control health care costs and is <u>no longer needed</u> given the ACA's employer coverage mandate for larger employers and the increased regulation that applies a variety of rules to both fully-insured and self-insured plans. Prospects for change are limited, but some have explored the possibility of alternative approaches.

#### 3. Federal regulation of private health coverage can differ based on the market/source of coverage.

Private health insurance regulations vary based on the insurance market and the source of coverage. This is in part due to ERISA preemption and the ACA, which applies many reforms only to the individual and small-group markets.

Further complicating this are plans that existed before the ACA was passed, called "grandfathered" plans, that do not have to meet many of the ACA standards so long as no significant changes in cost sharing and benefits are made to the plan.

The ACA did, however, alter federal law to create a large number of consumer protections that apply many of the same regulatory requirements across almost all sources of private health coverage.

Finally, some federal standards only apply to employer-sponsored plans (insured and self-insured) that are governed by ERISA, such as the requirement on employers with 20 or more employees to provide temporary continuation of coverage in certain situations, known as <u>COBRA</u>, which also applies to certain <u>state and local</u> government employers. There are also obligations on plan "<u>fiduciaries</u>" that are unique to ERISA plans.

This all means consumers can have different legal protections with their private coverage based on their coverage type and the state where they live.

4. <u>Special exceptions in regulations allow certain types of private coverage to avoid having to meet many</u> insurance protections.

Some private plans are specifically exempt from most federal private health coverage protections, including the ACA. These forms of coverage are often called "non-ACA compliant" coverage. While "non-ACA compliant" does not automatically mean it is illegal or inappropriate, some forms of this coverage have come under increasing scrutiny by federal and state authorities due to their gaps in consumer protections.

These types of coverage fall into these general categories:

- Coverage that is an "excepted benefit" is specifically carved out of most of the ACA and other federal
  requirements. Some are considered health coverage, such as certain dental and vision benefits, and
  other forms of coverage are not, such as fixed and hospital indemnity, cancer-only coverage, accidental
  death and dismemberment, and long-term care coverage. (This <u>Health Affairs</u> article provides a more
  detailed description of excepted benefits.)
- Short-term limited-duration coverage and other forms of coverage are not regulated as health insurance under federal rules (as mentioned in the previous section).
- Employer-sponsored plans with less than two participants who are current employees. This exception
  was included in the 1996 HIPAA law and has <u>been interpreted</u> as excluding employer-sponsored plans
  that cover only retirees from many federal insurance requirements.

Some of these forms of coverage are the focus of business promoters looking to market cheaper, largely unregulated forms of coverage. In some instances, this coverage might be promoted by unscrupulous actors who falsely market the coverage as meeting ACA requirements or as providing comprehensive coverage. In other cases, coverage is sold as supplemental "health" coverage along with ACA-compliant health insurance sometimes with very high deductibles. These exceptions to the ACA's broad coverage requirements can operate as loopholes in the implementation of consumer health coverage protections and may create ambiguities for consumers as well as employers.

#### 5. Tax regulation matters for cost and access to health care and coverage

Central to evaluating how private coverage works are the tax subsidies that reduce the cost of coverage and benefits, which can incentivize employers to sponsor and individuals to purchase private health coverage. Tax regulations also define what is a health expense that gets a tax preference.

The largest health care tax subsidy is applied to employer-sponsored coverage. Tax-exempt employer contributions for medical insurance premiums and medical care resulted in more than \$224 billion in lost revenue for the federal government in 2022. Employer-sponsored health coverage is excluded from federal income tax, as well as federal employment taxes (and equivalent state taxes). The exclusion also applies to amounts reimbursed to employees by an employer under arrangements called "health flexible spending arrangements" (health FSAs), where an employee elects to have amounts withheld from their wages to pay for medical expenses. The exclusion provides considerable tax savings for employers and employees making contributions toward health coverage. The value of this exclusion increases as income increases, making income tax savings greater for higher-income individuals than for lower-income individuals. For various policy reasons, including to rein in health care costs, there have been efforts to change or cap this exclusion over the years, but to date, none have been successful. The most recent, the "Cadillac tax" provision of the ACA, was removed from the law before it was implemented (see employer chapter).

Additionally, the ACA created refundable tax credits based on household income to help individuals purchase coverage on a health insurance Marketplace (see ACA chapter). In contrast to the employer exclusion, tax subsidies for Marketplace participants are higher for those with lower incomes. Temporary increases in these credit amounts, passed as part of the <u>American Rescue Plan</u> and the <u>Inflation Reduction Act</u>, have led to record Marketplace enrollment. The temporary increases expire at the end of 2025 and will end unless extended. Unlike employer-sponsored insurance, Marketplace enrollees who pay a premium for their coverage do so with after-tax dollars.

# What Federal Requirements Apply to Health Insurance?

The scope and extent of federal regulation that affects private health coverage has vastly increased, especially with the passage of the Affordable Care Act (<u>ACA</u>) in 2010. As stated earlier, the ACA largely retained the framework for the regulation of private coverage, adding a long list of new provisions to different regulated pieces of our fragmented health care system. This means specific and overlapping requirements on insurers, employer-sponsored plans, and, more recently, in the No Surprises Act, also on providers.

The ACA also unleashed a firestorm of activity resulting from longstanding political and philosophical differences on the role of federal government regulation of health care. Efforts to <u>repeal and replace</u> the ACA, several U.S. Supreme Court <u>cases challenging ACA provisions</u>, and hundreds of other cases in the lower courts on the ACA and other federal requirements mean the law in this area has and will continue to be in flux.

Regulatory priorities can and have shifted depending on what party controls the White House and Congress, resulting in ever-changing federal standards. This section reviews the current landscape of federal requirements. A discussion of every single relevant federal regulation is beyond the scope of this chapter, but the major requirements have been divided into six categories:

- Access to health coverage
- Affordability of health coverage
- Benefit design and adequacy
- Reporting and disclosure of information concerning coverage
- Review and appeal of health claims
- Other federal standards

#### 1. Access to coverage

Federal health care reform has prioritized expanding health coverage to those without it for quite some time, especially for those not eligible for a public program such as Medicaid or Medicare, or who do not have coverage through their current employer. Prior to the passage of the Affordable Care Act\_in 2010, state laws and regulations were designed to address the potential for adverse selection in health insurance by allowing insurers to engage in certain practices such as "underwriting," which allowed insurers in the individual and group markets to decline to cover or renew coverage due to a person's health status or a group's claims history, and helped plans maintain predictable and stable risk pools. Further, an insurer could cover the applicant, but charge a higher premium based on age, health status, gender, occupation, or geographic location. In addition, insurers could exclude benefits for certain health conditions if the person was diagnosed or treated for that condition prior to becoming insured (a "preexisting condition exclusion").

States made some reforms, particularly in the small group market, to address these barriers to coverage. Some of these changes became part of the federal Health Insurance Portability and Accountability Act (HIPAA) of 1996. However, it was not until the <u>ACA</u> that the regulation of private insurance, at least the individual and small group markets, was fundamentally changed.

**Core Private Insurance Coverage Protections**. The ACA established core market rules designed to expand coverage to most people in the U.S. New ACA legal requirements include:

Guaranteed issue	<ul> <li>Plans are required to accept any individual for health coverage if the enrollee agrees to the terms and conditions of the health plan.</li> </ul>
	<ul> <li>Plans are required to renew coverage for enrollees.</li> </ul>
Guaranteed Renewability	<ul> <li>Plans are only permitted to discontinue coverage in certain circumstances such as fraud, non- payment of premiums, violation of participation of contribution rates, and moving outside of the plan's service area.</li> </ul>
Ban on using health status to determine eligibility and premiums for an individual (Individual and small group plans only)	<ul> <li>Plans are prohibited from denying coverage due to an individual's health status or genetic information.</li> </ul>
	<ul> <li>Plans must use a single risk pool to determine premium rates.</li> </ul>
	<ul> <li>Plans are prohibited from denying coverage due to an individual's health status or genetic information.</li> </ul>
Prohibition on discriminatory premium rates (Individual and small group plans only)	<ul> <li>Plans cannot vary premiums based on factors such as health status, medical history, gender, and employment industry.</li> </ul>
	<ul> <li>Premiums can only vary by enrollment type (individual or group coverage), geographic rating area, tobacco use, and age.</li> </ul>
Prohibition on pre-existing health condition exclusions	<ul> <li>Plans cannot impose restrictions on coverage or benefits based on an individual having health conditions that were present before the time of enrollment.</li> </ul>
Prohibition on rescissions	<ul> <li>Plans may not 'rescind' or retroactively terminate coverage unless the enrollee has engaged in fraud or intentionally misrepresented material fact in order to obtain coverage.</li> </ul>

Requirements for premium stabilization & other efforts to protect the risk pool. The ACA's private insurance market regulations also ushered in concerns that its protections, including guaranteed issue and the elimination of health underwriting for some coverage, would result in adverse selection (discussed in the first section).

Regulatory efforts to prevent adverse selection have also focused on certain plans and products that do not have to meet most of the ACA rules, such as short-term limited-duration plans. Non-ACA-compliant coverage may be attractive to consumers looking for lower monthly costs, but these plans can leave consumers underinsured and may compromise the risk pool by drawing out healthier individuals.

Federal guidance and regulation aimed at protecting the risk pool as part of the ACA include:

Individual Mandate	With some exceptions, U.S. citizens and legal residents are required to have "minimum creditable coverage" (MEC), but the tax penalty for noncompliance was effectively eliminated in 2018.
	Some states have their own individual mandates and enforce them through state tax penalties.
	Whether an individual has MEC still determines eligibility for a special enrollment period to enroll in coverage outside of annual open enrollment.
Premium Stabilization	To reduce the uncertainty associated with the ACA's changes to the individual and small group insurance markets, three programs were implemented:
	<ul><li>Reinsurance (temporary)</li><li>Risk corridors (temporary)</li><li>Risk adjustment (permanent)</li></ul>
Employer Mandate	The ACA employer shared responsibility rule (employer mandate) requires that large employers either offer health coverage that meets a certain affordability and minimum value threshold or pay a fine if a full-time employee receives Marketplace premium tax credits.
Get the data • Download PNG	KF

**Standards to prevent coverage gaps**. Access to coverage is also enhanced by federal requirements to provide for the continuity of coverage or care to prevent gaps for those who do or could lose coverage, including:

Young Adult Dependent Coverage	<ul> <li>All private health plans that offer dependent child coverage must cover dependents until their 26th birthday, even if the dependent is married.</li> <li>Plans are also required to continue coverage for a student who takes a medically necessary leave of absence from a postsecondary school.</li> </ul>
COBRA Continuation Coverage	<ul> <li>Employers with 20 or more employees, including state and local governments, are required to continue to offer temporary coverage in certain circumstances where it would otherwise be terminated, such as job termination, reduction hours, or divorce.</li> </ul>
Special Enrollment Periods (SEPs)	<ul> <li>Individuals may be able to sign up/change         Marketplace coverage outside of Open Enrollment in         they experience certain qualifying events such as         loss of employer coverage or Medicaid, gaining a         dependent, or becoming newly eligible for         Marketplace subsidies.</li> <li>Separate federal rules trigger a SEP for employer-         sponsored coverage with qualifying events similar         to those with Marketplace coverage.</li> </ul>
Continuity of Care	<ul> <li>The No Surprises Act requires all private plans to notify patients if their health care provider is no longer in-network and in some cases, offer them the option to temporarily continue care with their provider.</li> </ul>

#### 2. Financial Protection and Affordability

High costs, in the form of both premiums and cost sharing, have been a defining feature of <a href="employer-sponsored">employer-sponsored</a> and <a href="employer-sponsored">individually-purchased</a> (for unsubsidized enrollees) health coverage. Federal reforms have sought to address the stability and affordability of health insurance. Key provisions include:

#### Federal Insurance Financial and Affordability Protections

#### PREMIUMS COST SHARING

#### Medical Loss Ratio (MLR)

Individual and small group health insurers are required to spend at least 80% of premiums on health care claims and quality improvement efforts while large group insurers must spend at least 85%. Insurers who fail to meet these thresholds must pay back excess profits in the form of rebates to enrollees and/or plan sponsors.

#### **Surprise Billing Protections**

Federal protections require all private plans and certain providers to protect consumers from the cost of certain unanticipated out-of-network medical bills. The three main components are:

- Plans cannot charge the consumer more than in-network cost sharing for certain out-of-network providers.
- Out-of-network providers cannot bill a patient more than this in-network amount (no balanced billing).
- An independent dispute resolution process addresses disputes between providers and plans about how much the plan will pay the provider for claims covered by the law.

#### Rate Disclosure & Review

CMS is required to review significant premium rate increases in individual and small group insurance plans in states that do not have a review process CMS deems effective.

#### **Premium Tax Credits (PTC)**

Financial assistance in the form of a premium tax credit can reduce monthly premiums for Marketplace enrollees and is available on a sliding scale based on household income.

#### Cost Sharing Limits/Maximum Out of Pocket

All non-grandfathered private plans are required to have a maximum out-of-pocket (MOOP) limit for EHB services provided in-network. In 2024, the MOOP is \$9,100 for self-only coverage and \$18,200 for other than self-only coverage.

#### **Cost Sharing Reductions**

Marketplace enrollees with incomes between 100 and 250% of the federal poverty level with silver plan coverage can access financial assistance that reduces their cost sharing.

Get the data • Download PNG

KFF

#### 3. Benefit Design and Adequacy

Federal requirements also include a growing list of minimum standards for how a plan is designed or operated in an effort to ensure that enrollees have coverage that is comprehensive enough to cover medically necessary care, with processes that do not unnecessarily limit access to covered benefits. Such requirements include laws that prohibit plans from imposing annual dollar limits on coverage, requiring waiting periods longer than 90 days before employer-sponsored coverage kicks in. States may have additional benefit mandates for state-regulated plans, such as comprehensive coverage requirements for mental health or substance use disorders or fertility services.

#### Required coverage.

The ACA requires all private, non-grandfathered health plans to cover preventive services with no cost sharing for enrollees. These requirements change over time as preventive service recommendations are updated and new services are added. In general, these include:

Table 6

#### **Preventive Services Requirements for Private Health Plans**

- Healthcare services that have been recommended by the United States
   Preventive Services Task Force (USPSTF) with a rating of A or B.
- Immunizations for children, adolescents, and adults that are recommended by the Advisory Committee on Immunization practices of the CDC

Preventive services tend to fall into these four categories:

- Preventive care of children and adolescents that is supported by the Health Resources and Services
   Administration
- Women's preventive care and screening services, including contraception, determined by the Women's Preventive Services Initiative

**KFF** 

The preventive care coverage requirement has been the subject of extensive litigation since the ACA was passed. A <u>KFF brief</u> provides more detail on this litigation. The contraceptive coverage requirement has been the topic of <u>two U.S. Supreme Court cases</u> and several regulations, now allowing employers to not cover contraception if they have a religious objection.

#### Other required design standards across most health plans.

Large group, small group, individual, and self-insured health plans are required to abide by other benefit design standards that aim to contain out-of-pocket costs and improve access to quality care. These design standards include:

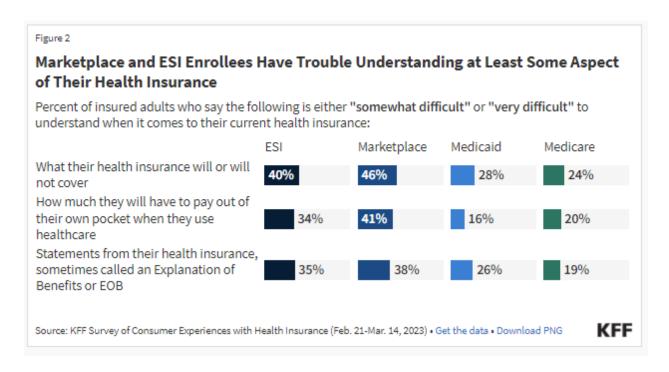
No Lifetime or Annual Limits	Private plans are banned from imposing lifetime and annual dollar limits on in-network and out-of-network services that are EHBs.
Hospital Services for Childbirth	Plans that cover hospital services for childbirth cannot restrict benefits for the hospital length of stay to less than 48 hours for a normal vaginal birth, or 96 hours for cesarean section, or require a specific authorization for any length of stay.
Waiting Periods	Private group health plans cannot impose a waiting period that exceeds 90 days before coverage is available to an enrollee.
Choice of Provider	Non-grandfathered plans that require designation of a primary care provider (PCP) must allow enrollees to designate any innetwork primary care provider that is accepting patients, and allow a pediatrician to be designated as the PCP for a child. Access to an obstetrics/gynecology provider must be provided without a PCP referral or plan authorization.
Mental Health Parity	Private health plans that offer mental health and substance use disorder coverage must ensure that cost-sharing requirements and treatment limits are no more restrictive than those for medical and surgical benefits.
Provider Non-Discrmination	Non-grandfathered private health plans cannot discriminate against any health care provider who is acting within the scope of that provider's license or certification under applicable State law concerning network participation.
Emergency Care	Non-grandfathered plans that cover emergency care must have the same cost sharing in and out of network and no prior authorization requirement.

**Design standards limited to individual and small group plans**. Federal requirements on health plan design standards for certain segments of the individual and small-group markets have evolved since the ACA was passed. Plans must meet these rules as part of annual certification requirements for qualified health plans. Examples of these standards include:

	<ul> <li>Plans must ensure that at least 90% of enrollees live within a specific maximum time/distance of at least one provider of each type of specialty.</li> </ul>
Network Adequacy Standards for Qualified Health Plans Sold on the Marketplace	• Federal Marketplace plans within a plan's network must meet certain appointment wait-time standards.
	<ul> <li>Plans must make the provider directory readily available to enrollees and the website must be up-to-date, accurate, and complete. It must include whether providers are accepting new patients, location, contact information, specialty, medical group, and any other institutional affiliations.</li> </ul>
Standardized Plan Designs for Plans Sold on Healthcare.gov	<ul> <li>Individual market plans must offer a standardized plan option a every product network type and metal level throughout each service area where they offer non-standardized plan options.</li> </ul>
Essential Health Benefits (EHBs)	<ul> <li>Non-grandfathered individual and small group insurance plans are required to cover 10 general categories of "essential health benefits" (EHBs). Instead of defining a federal minimum set of EHBs in more detail, HHS allows states to set EHB parameters by having them choose a set of benefits from a provided list of sample plans.</li> </ul>
	<ul> <li>While large group and self-insured plans are not required to cover EHBs, these plans must still pick a state "benchmark plan" in order to comply with the ACA's prohibition on annual dollar limits for EHBs and required cost-sharing limit on EHBs.</li> </ul>

#### 4. Disclosure, Reporting and Transparency

In the <u>2023 KFF Consumer Survey</u> of insured adults, most Marketplace and employer-sponsored insurance (ESI) enrollees reported difficulty understanding some aspect of their health insurance compared to consumers enrolled in Medicaid and Medicare:



Lack of information or understanding about key features of an individual's health coverage can put patients at financial risk and result in negative health outcomes. Employers and other health purchasers have also struggled to get the information they need to make prudent decisions about cost-effective coverage options and hold their service providers accountable for their plan designs, contracting, and administration activities. Regulations have increased over time to make more information available to enrollees or prospective enrollees, as well as to federal agencies to conduct their oversight responsibilities. What to disclose and how much information is useful is a continuing policy challenge.

Most federal disclosure, reporting, and transparency requirements fall into two categories: Disclosure of information to enrollees and/or the public (Table 9) and reporting to the federal government (Table 10). Note that the requirements provided in these tables are not exhaustive, but include examples of some of the main reporting, disclosure, and transparency requirements that plans, providers, and facilities are subject to.

	•All private health plans must provide a Summar of Benefits and Coverage (SBC) in a standard template with information on key coverage items and exclusions, cost-sharing, and rules for accessing care.
	•ERISA plans are also required to provide a Summary Plan Description (SPD), which is a summary of the longer "plan document."
General Plan Information Plans Are Required to Disclose Include:	•Enrollee health plan identification cards must include the plan's deductible and maximum out-of-pocket limits.
	•Individual tax forms must include the total cost of employer coverage from the previous year.
	<ul> <li>Upon request, plans must provide to enrollees and relevant federal agencies "Comparative Analyses" to compare treatment limits on behavioral health benefits to limits applied to medical benefits.</li> </ul>
Provider Directory Requirements	<ul> <li>Plans must meet protocols to improve the accuracy of directories (e.grequiring verification of provider contract status at least once every 90 days); Plans must impose in-network cost sharing when a consumer receives services from an out- of-network provider due to a provider directory error.</li> </ul>
	<ul> <li>Providers and facilities must refund consumers any amounts the provider improperly bills due to a provider directory error.</li> </ul>

I /
<ul> <li>All non-grandfathered private health plans must post machine-readable files with certain pricing information on a publicly available website.</li> </ul>
<ul> <li>These plans must also provide a self-service tool that allows enrollees to obtain out-of-pocket cost estimates for items and services covered by the plan to compare cost sharing for services across providers.</li> </ul>
<ul> <li>Most hospitals must post similar price information for hospital items and services on their website.</li> </ul>
<ul> <li>Providers and facilities must give to a health plan (and directly to uninsured and self-pay patients) a "good faith estimate" of expected charges for each patient-scheduled service within a certain number of days after the service is scheduled.</li> </ul>
<ul> <li>Plans must provide an Advanced Explanation of Benefits (AEOB), which is triggered when a provider sends a plan a good faith estimate of expected charges for a scheduled service.</li> </ul>
<ul> <li>The explanation of benefits must include disclosure regarding patient protections against balance billing.</li> </ul>

#### Information in Non-English Languages

- •When a certain share of enrollees are literate only in the same non-English language, the health plan's Summary Plan Description must contain a notice to enrollees in that non-English language that assistance understanding their rights and obligations under the plan is available (ERISA plans only).
- •Upon request, health plans must provide oral and written interpretive services for information about claims and appeals processes in certain non-English languages.

Get the data • Download PNG

**KFF** 

Ongoing reporting by private plans to federal agencies is a tool for agency oversight to assess compliance with regulations and evaluate trends. In some instances, agencies are required to use this information to report aggregate information to the public and Congress.

Table 10

Requirements for Reporting to the Federal Government

	<ul> <li>Certain ERISA plans must report information about assets and liabilities, contributions, and number of plans and participants to the DOL.</li> </ul>
Employer Plan Form 5500	• The DOL uses this reporting to compile statistics on group health plans which it releases to the public.
	<ul> <li>MEWAs are required to register with the DOL and provide annual reporting.</li> </ul>
	All private health plans must report specific information including:
Prescription Drugs	<ul> <li>Spending on prescription drugs and health care services</li> <li>Prescription drugs that account for the most spending</li> <li>The most frequently prescribed drugs</li> <li>Prescription drug rebates from drug manufacturers</li> <li>Enrollee premiums and cost-sharing</li> </ul>
	Non-grandfathered health plans must report to agencies and enrollees:
Quality of Care	<ul> <li>Whether the plan's benefits and provider reimbursement structures satisfy the roles to be issued by the agencies on improving health outcomes, preventing hospital readmissions, improving patient safety and reducing medical errors, and implementing wellness and health promotion activities.</li> </ul>
	All private plans must submit certain information and data to enrollees and certain agencies:
Transparency in Coverage (Plan Practices and Statistics)	<ul> <li>Claims payment policies and practices</li> <li>Periodic financial disclosures</li> <li>Enrollment and disenrollment</li> <li>Claims denials</li> <li>Rating practices</li> <li>Cost-sharing and payment for out-of-network coverage</li> <li>Enrollee and participant rights under Title 1 of the ACA</li> </ul>

Get the data • Download PNG

### <u>5. Claims and Appeals Processes</u>

Access to a fair system of review for consumer grievances about plan actions and claims denials has been a key element of federal consumer protection.

A 1997 Clinton Administration initiative, the <u>Patient Bill of Rights</u>, resulted in several federal agencies taking regulatory actions to enhance consumer protections for patients and workers. As part of this initiative, the <u>DOL</u> updated claims and appeals rules that applied to private-sector employer plans regulated by ERISA to make the claims review process:

- Faster (shortened timeframe for plans to make a decision on claims and appeals)
- Fairer (ensure plan decision makers were free of conflicts of interest)
- Fuller (more transparent through the disclosure of more information to consumers –including language access standards--about the reason for a claim denial).

The DOL issued regulations in 2000 governing the "internal" claims review process, conducted internally by a plan or plan-sponsor employer. For the first time, these updated rules accounted for managed care features such as prior authorization, whereby health plans determine medical necessity before the plan covers an item or service, requiring, for example, shorter time frames for claim decisions and appeals for these "pre-service" claims.

Table 11

Timelines for Private Health Plans' Internal Appeal Decisions

	Urgent	Pre-Service	Post-Service
Time to File an Appeal	180 days	180 days	180 days
Initial Review Determination	72 hours	<ul><li>30 days (1 appeal)</li><li>15 days (2 appeals)</li></ul>	<ul><li>60 days (1 appeal)</li><li>30 days (2 appeals)</li></ul>

Note: State laws can shorten these timeframes.

**KFF** 

These rules were the basis for reforms applied across all private health coverage in the ACA. These reforms provided a federal floor of protections for the internal claims and appeal process and added an option for consumers to appeal a denied claim and an appeal process for review by an entity independent of the plan in a process called "external review." Only certain types of claims, such as those that involve clinical judgment, are eligible for external review.

Policymakers have <u>renewed scrutiny</u> of the prior authorization process as well as claims review and appeals generally. Claims and appeals standards that apply to Medicare Advantage plans, Medicaid, and some Marketplace plans have recently been <u>updated</u> to reduce delays in decision making and to provide more transparency about the outcomes of claims and appeals decisions.

#### 6. Other Federal Standards

Several other federal laws and regulations provide consumer protections in private health insurance, often indirectly, that sometimes have stronger enforcement mechanisms and penalties than federal insurance laws. These include:

Civil Rights Law. The Civil Rights Act of 1964 (and later amendments to it, including the Pregnancy Nondiscrimination Act) and the Americans With Disabilities Act of 1990 created protections against discrimination based on race, color, national origin, sex, age, and disability. At a minimum, these standards apply to employers with 15 or more employees, and, in effect, regulate those employers' group health plan coverage.

<u>Section 1557</u> of the ACA included a nondiscrimination provision that potentially applies many existing civil rights laws directly to health care entities, including insurers that receive federal funds. The extent of its reach has been the subject of several sets of regulations, with the latest <u>iteration</u> under the Biden Administration finalized in 2024. The rule addresses Section 1557's ban on sex discrimination and reinstates protections against discrimination for LGBTQ+ people seeking health care and coverage, including for gender-affirming care.

Antitrust Laws. Antitrust laws in health care prohibit anticompetitive practices and mergers by health care providers, hospitals, and insurers, which can reduce competition and increase prices. As provider consolidation increases, federal agencies such as the DOJ and the Federal Trade Commission (FTC) have ramped up enforcement initiatives in recent years, as outlined in a KFF brief. Health insurers have also faced antitrust scrutiny as the market shares of the largest health insurers continue to dominate in most locations. Oversight of pharmacy benefit managers, now mostly owned or affiliated with the leading health insurers, is one area of focus.

*Privacy Laws*. As digital technology has advanced, so have policy concerns about protecting consumer health information, as the fast development of new technology (e.g. <a href="health-related apps">health-related apps</a>) has made it difficult for regulation to keep up. The leading federal privacy requirements for health plans' use of certain patient information, set out in <a href="https://example.com/HIPAA regulations">HIPAA regulations</a>, are now almost 25 years old. Efforts to <a href="https://example.com/update">update</a> this regulation are underway, including specific standards for <a href="https://example.com/information regarding abortion">information regarding abortion</a> after the <a href="https://example.com/information-regarding-abortion">Supreme Court invalided</a> the constitutional right to abortion in 2022. In addition, the Federal Trade Commission has sought to regulate areas not covered directly by HIPAA, such as software applications increasingly marketed as part of health coverage.

Special privacy protections for <u>substance use disorder information</u> are regulated under a law known as "<u>Part 2.</u>" This law aims to protect the confidentiality of this information while still allowing providers to share patients' mental health and substance use disorder information with plans and others to coordinate care and administer benefits.

Gag Clauses. Plans and issuers are prohibited from entering into an agreement with a provider, third-party administrator, or other service provider (including pharmacy benefit managers) that restricts the plan and issuer from accessing claim, cost, or quality information on providers, enrollees, plan sponsors, and other entities, known as a "gag clause." Plans and issuers must annually submit an attestation of compliance with these requirements to the federal government.

# Who Regulates Health Insurance at the Federal Level?

Three federal agencies have overlapping jurisdiction for most federal regulation of private health plans: the U.S. Department of Health and Human Services (HHS), the U.S. Department of Labor (DOL), and the U.S. Treasury Department. Through a structure created by HIPAA in 1996, these three agencies jointly issue regulations and other guidance on laws passed by Congress that place the same or similar standards across all private plans.

The same or similar federal requirements for private health plans are typically contained in three separate statutes that each agency oversees:

As an example, if Congress passes a federal law that requires all insurers of individual and group coverage and all employer-sponsored plans to meet a certain standard, any regulations issued to implement that standard are usually issued jointly by HHS, DOL, and Treasury with separate but identical language added to the Public Health Service Act (PHSA), ERISA, and the Internal Revenue Code (IRC). However, each agency has its own requirements for how these laws are enforced. In addition to these overlapping authorities, each of these three agencies has exclusive federal authority over certain aspects of private health insurance regulation (though the federal authority might be shared with states in some instances):

Federal Agencies	Statutes that an Agency is Responsible for Enforcing	Agency Oversight
Health and Human Services (HHS)	The Center for Medicare and Medicaid Services (CMS) administers the Public Health Service Act (PHSA) through the CMS Center for Consumer Information and Insurance Oversight (CCIIO).	CCIIO enforces against:  Insurers as a federal fallback (when states do not substantially enforce these standards directly)  Self-insured, non-federal governmental plans (state and local government employers)  Establishes Marketplace standards
Department of Labor (DOL)	The Employee Benefits Security Administration (EBSA) administers the Employee Retirement Income Security Act (ERISA) for private insured and self-insured employer sponsored plans.	EBSA enforces ERISA requirements such as certain reporting and disclosure rules, COBRA rules, fiduciary standards and all ACA consume protections.
Treasury Department	The Internal Revenue Services (IRS) administers the Internal Revenue Code (IRC).	IRS enforces Marketplace premium tax credits, the employer mandate, ACA charity care rules, health savings accounts, COBRA standards, and civil penalties for all ACA consumer protections.

Other agencies with important oversight roles of private health coverage include:

- HHS's Office of Civil Rights: Implements HIPAA's administrative simplification standards; ACA section
   1557 nondiscrimination rules
- HHS's Office of the National Coordinator: Coordinates efforts to implement and use health information technology and health information exchange
- HHS's Food and Drug Administration: Regulates clinical investigations and supervises the safety of pharmaceutical drugs, biological products, and medical devices

- Department of Justice: Antitrust Enforcement
- Federal Trade Commission: Antitrust Enforcement
- Equal Employment Opportunity Commission (EEOC): Nondiscrimination in health coverage and wellness program standards

# How Are Federal Health Insurance Requirements Implemented and Enforced?

As the executive branch of the U.S. government, the federal government has the authority to execute laws passed by Congress and signed by the President, including by issuing <u>regulations</u> to operationalize and implement a statute. In addition, specific agencies have authority to investigate violations of the law and enforce the law through policy form review, market conduct exams, and by the assessment of penalties and/or bringing a court action to stop an insurer from violating the law (injunction).

#### Regulations and Other Guidance

Process: The federal regulatory process is governed primarily by the Administrative Procedure Act (APA). This law, along with specific executive orders, governs the process known as "notice and comment rulemaking," where regulations are proposed (through a notice of proposed rulemaking or "NPRM") and are subject to public comment for a certain period of time and then finalized. The process is administered by the Office of Management and Budget (OMB), an agency within the Executive Office of the President. The OMB's Office of Information and Regulatory Affairs (OIRA) coordinates the review and release of regulations from the agencies. Regulations are published in the Federal Register, a daily publication of regulations and notices. Information about regulations under OIRA review are available by agency at Reginfo.gov, and the public can view all regulations and comment letters at Regulations.gov. Twice a year, OMB issues a regulatory agenda of regulations agencies expect to publish in the coming months.

Authority: Once a regulation has gone through the notice and comment process and a final rule issued, it is generally considered to have the force of law, meaning private actors must comply with it, and individuals can rely on having the protections set out in the law and the regulation. However, regulations are subject to legal challenge under the APA if they are inconsistent with the statute.

Review of regulations by courts: Traditionally, if a regulation interprets a part of the statute that was not clear as drafted by Congress, when a federal court reviews a challenge to the regulation, the court will uphold the interpretation in a regulation unless it is unreasonable or arbitrary. Essentially, courts have deferred to the expertise of government regulators and the regulatory review process to uphold a regulatory requirement if they deem the interpretation reasonable. This is called "Chevron deference," named after a Supreme Court case from

1984, Chevron v. Natural Resources Defense Council, that set out the framework for court review of ambiguous language in a statute. This standard of review can result in agencies having discretion to implement policy changes through interpretation in regulation. That discretion has been challenged in recent years as too broad, giving regulators too much authority, and in June 2024, the U.S. Supreme Court overruled its previous decision, meaning federal courts will no longer be required to defer to regulations of administrative agencies in circumstances where they traditionally would have. Eliminating Chevron deference could weaken the impact of regulation on public policy and shift more policy decisions to courts.

Sub-regulatory guidance: Other types of information and guidance commonly issued by a federal agency that do not go through the formal regulatory notice and comment process are referred to as "sub-regulatory." Information and interpretation in sub-regulatory guidance usually do not have the force of law as regulations do, and typically do not create <u>legally binding</u> obligations on private parties. They are, however, useful in quickly communicating information to regulated entities and the public to signal how and when the agency plans to implement a new law, and the timing of that implementation. However, reliance on these types of guidance by consumers has its limits since regulated entities might still assert that this type of guidance is not binding on them. Examples of sub-regulatory guidance include:

- Frequently asked questions, manuals, memos, and letters used by CMS, DOL, and the IRS:
   Certain provisions of the ACA have been the subject of numerous sub-regulatory guidance,
   including over 60 pieces of guidance in the form of <u>frequently asked questions</u> issued jointly by
   CMS, DOL, and the IRS. Sub-regulatory guidance also includes implementation manuals,
   advisory opinions, policy letters, and enforcement memos.
- Advisory Opinion or Information letters: The DOL and IRS have used advisory or information letters and chief counsel notices to address fact-specific questions at the request of regulated entities. DOL and IRS responses to these inquiries only apply to the specific parties and scenarios addressed, so they can't be relied on by the public and can create ambiguities about what the law requires, which can remain unresolved for years until formal regulations are finalized. Note that the IRS also has several other different types of guidance with varying levels of authority.

#### **Enforcement**

Given the federal fallback framework described in previous sections, the enforcement mechanism for most federal requirements on private coverage depends on the type of health plan and the federal agency enforcing the requirement, as summarized in Table 13 below.

*Government enforcement*. Under the existing federal fallback framework, CMS has developed a <u>process</u> for making a <u>determination</u> about whether a state is substantially enforcing each specific federal insurance

protection. This means that whether a state or CMS is responsible for enforcement can differ for each health coverage standard, resulting in a patchwork of federal and state enforcement responsibilities.

*Private Right of Action and Remedies*. Some laws also allow individual consumers or their representatives to bring a lawsuit independent of the government to address a violation. These laws may detail what types of "remedies" are available if the challenge is successful---for example, an injunction to stop a violation, a civil penalty, compensatory or punitive damages. Without this "private right of action," aggrieved consumers must rely solely on the government to act to address a problem.

Plan Type	Enforcement Agency	Enforcement Tools
Private Employer-Sponsored Group (self-insured)	DOL/Treasury	<ul> <li>DOL can investigate/sue to enforce protections, refer cases to Treasury for excise tax penalty.</li> </ul>
		• Treasury can assess excise tax of \$100 per day per individual affected.
		<ul> <li>DOL has enforcement tools to address violations involving an ERISA fiduciary or failure to disclose required information.</li> </ul>
		<ul> <li>Individuals have a private right of action to sue to recover benefits but other remedies are limited.</li> </ul>
Non-Federal Government Employer-Sponsored Group (state and local government)	CMS	<ul> <li>CMS can investigate and assess a penalty up to \$100 per day per affecte individual.</li> </ul>
		• Individuals have no federal private right of action. State laws vary.
Individual (on or off exchange)	State insurance agency/CMS as federal fallback	<ul> <li>States conduct market conduct exams and issue penalties and other remedies that differ by state.</li> </ul>
		<ul> <li>CMS can come in where a state fails to "substantially enforce" and assess civil monetary penalty up to \$100 a da per affected individual.</li> </ul>
		<ul> <li>Individuals have no federal private right of action. State laws vary.</li> </ul>
Large and small group (on or off exchange)	State insurance agency/CMS as federal fallback DOL/IRS	<ul> <li>State enforcement tools include market conduct exams, penalties, and other remedies; will differ from state t state.</li> </ul>
		<ul> <li>CMS can come in where a state fails to "substantially enforce" and assess civil monetary penalty up to \$100 a da per affected individual.</li> </ul>
		DOL/IRS overlapping enforcement authority for these types of plans.

The federal fallback framework also applies to most of the requirements on health care providers and facilities that are now part of federal law. In 2020, Congress passed the Consolidated Appropriations Act (CAA) which includes new protections on balanced billing (the No Surprises Act) and various provider rules regarding disclosure and transparency. States are expected to enforce these standards against providers, with CMS as the federal fallback. State health departments or state agencies that oversee provider and facility licensing and practice standards oversee these rules. CMS has surveyed states and entered into collaborative enforcement agreements with each state, including which CAA rules the state is prepared to enforce and which ones CMS will need to implement. CMS can assess a penalty of up to \$10,000 per violation against a provider or facility for noncompliance.

Enforcement of other standards. Outside of the above federal fallback framework, each agency has its own separate enforcement mechanisms for the laws they implement alone. For instance, HHS has authority to assess fines under HIPAA privacy rules for violations, but individuals harmed by a HIPAA violation do not have a private right of action under that law. Enforcement processes and remedies available under federal nondiscrimination requirements under the <u>Civil Rights Act</u>or the <u>Americans with Disabilities Act</u> vary, but some include monetary damages in the form of compensatory damages.

# Who Regulates Private Health Insurance at the State Level, and What Are the Primary Enforcement Tools Used?

The McCarran-Ferguson Act, enacted in 1945, clarified federal intent that states have the primary role in regulating the business of insurance. Although changes have since been made to that law, states have several mechanisms in place to regulate insurance. States license entities that offer private health coverage in a process that reviews the insurer's finances, management, and business practices to ensure it can provide the coverage promised to enrollees. States also license the insurance agents and brokers in the state (more details in a later section).

State insurance laws and regulations vary by state though commonly include:

Table 14

#### State Responsibilities for Regulating Private Health Insurance

Financial Standards	Requirements for minimum capital, investment practices, and the establishment of claims and other reserves
	<ul> <li>States have authority to conduct periodic on-site financial examinations.</li> </ul>
Market Conduct	<ul> <li>Requirements related to claims and underwriting practices, marketing and advertising, coverage rescissions, and timely payment of claims</li> </ul>
	• States have authority to address unfair trade and claims practices and perform periodic market conduct examinations.
Policy Forms (contracts between the	<ul> <li>States set standards for required and prohibited contract provisions, standard definitions, terminology, and how contracts are issued to policyholders.</li> </ul>
health insurer and the policyholder)	<ul> <li>States may review or approve policy forms, which is more common for individual and small group plans than large group plans.</li> </ul>
Access to Coverage and Required Benefits	States have leeway to determine coverage for specific essential health benefits and mandated benefits such as for fertility services and substance misuse treatments in statelicensed health plans, with substantial variation by state.
Premiums	<ul> <li>Nearly all U.S. states and D.C. conduct annual reviews of proposed premium increases above certain thresholds for state-regulated insurers in the individual and small group markets.</li> </ul>
	States may require smaller premium variation ratios in the state-regulated individual and small group markets than required by federal law's community rating requirements.
	• States receive consumer complaints, and in some cases act as intermediaries to resolve specific conflicts between consumers and health coverage providers.
Complaints, Remedies, and Appeals	<ul> <li>State attorney generals can enforce many consumer protections/provisions.</li> </ul>
	<ul> <li>States have standards that provide for an independent, external party to review certain benefit decisions made by state-licensed insurers.</li> </ul>

Get the data • Download PNG

Most states require health plans to provide specific data that is included in the state's all-payer claims <u>databases</u> (APCDs), which are state databases that include medical, pharmacy, and often dental claims, and eligibility and

provider files collected from and aggregated across all private and public payers in a state. <u>APCDs</u> can provide states with a perspective on cost, service utilization, and quality of health care services across the full spectrum of payers in a state, which can be a tool in state efforts to control health care costs and promote value-based care.

Some states are also developing <u>additional</u> <u>state-level regulations</u> related to health plan <u>network</u> adequacy, health plan price transparency, public option plans, <u>reinsurance programs</u>, and more. These state-level regulations and protections do not apply to enrollees in self-insured plans (see earlier section for more information) offered by private employers. However, these enrollees may have some of these protections through similar federal laws and regulations.

State legislatures enact state insurance laws and typically grant regulatory authority to the state's insurance regulator/commissioner. State enforcement mechanisms vary widely by state, regulation, state resources, and staffing capacity; shifting political priorities at the state level can also influence enforcement priorities and actions. For example, state insurance agencies may ensure compliance with certain benefit mandates by primarily relying on complaints from consumers, consumer advocates, or health care providers to trigger a compliance review of the plan in question, while other state insurance agencies conduct periodic systematic reviews of all plans subject to the law or regulation.

# What Is the Role of Health Insurance Brokers and Other Assisters?

Navigating an increasingly complicated health coverage landscape has increased the focus on the availability and expertise of entities that assist purchasers of health coverage (consumers and employers). Assisters can include agents and brokers who are paid commissions from insurers, as well as consumer assistance entities, often publicly funded and nonprofit, who may provide similar assistance as agents and brokers, but also specialize in individuals transitioning in and out of public programs such as Medicaid or assisting those without insurance to find coverage.

Agents and brokers have long played an important role in connecting people and employers to private health coverage by helping them understand health insurance options and costs. An "agent" typically represents a single insurer and provides information about that insurer's coverage options. A "broker" is not aligned with any one insurer but could, in theory, place coverage from any insurer selling products in a state.

Agents and brokers assist individuals in choosing a qualified health plan on a health insurance Marketplace. In the 2020 plan year, almost half (48%) of ACA coverage was sold through health insurance agents or brokers, up from 40% in plan year 2017. Web brokers, those who facilitate plan selection online through Marketplace capabilities, have also played a large role in Marketplace enrollment.

Even prior to the creation of the Marketplaces, agents and brokers have played a large role in selling coverage in the individual and group insurance market, especially to small employers needing expertise in finding health insurance for their employees. Large employers also use agents and brokers, who often work for employee benefit consultants or brokerage firms and receive commissions for finding vendors to support their self-insured group health plan or placing other forms of insurance that they provide or make available to employees as "voluntary" benefits.

Broker Compensation Reporting. Employer plans governed by ERISA must meet ERISA fiduciary standards. These standards prohibit plans from contracting with a "party-in-interest," essentially an entity that may have a conflict of interest because they are receiving compensation from a third party for activity they are doing for the employer plan. For instance, a benefits consultant may be helping an employer find a third-party administrator (TPA) for its group health plan. Consider a situation in which the consultant is paid by the employer for their work, but the consultant also gets a commission from the TPA if the employer decides to use them. Employers are prohibited from entering into this type of transaction with the consultant unless they can show it was done in a reasonable manner.

Under <u>rules</u> added to ERISA by the Consolidated Appropriations Act (CAA), one way an employer plan can show their contract with a broker/consultant is reasonable is to show that they received information from the broker/consultant about the compensation the broker/consultant received from the TPA. Under these <u>rules</u>, an employer plan fiduciary violates ERISA if it does not receive from a broker or consultant information about the direct and indirect compensation the broker receives. Insurers offering individual insurance (on and off Marketplace), as well as those offering short-term limited duration coverage must <u>disclose</u> to enrollees and report to CMS any direct or indirect compensation they pay to agents and brokers for enrolling individuals in this coverage.

Other Types of Assisters. Other types of assisters for private health coverage were created by the ACA requirements for Marketplaces to establish Navigator programs to raise public awareness and to assist individuals to enroll in qualified health plans. Related assisters include "certified application counselors." Most of these entities rely on federal or state funding to operate. The ACA also created separate Consumer Assistance Programs (CAP), which offered federal funding for states to create programs to assist consumers with insurance problems and identify their best options for health coverage. Unlike the Navigator program that was specifically created to assist Marketplace, Medicaid, and CHIP consumers, the CAP program was also created for those states that chose to apply to assist consumers with employer coverage as well as those with other types of coverage. Federal grant funding in 2010 allowed 35 states and Washington, D.C. to create CAPs. No grant funding has been made since then, eliminating the only federally funded program that could assist those with employer coverage. Many states have continued their CAP programs through their own funding but others have discontinued their operations.

# What is the Future Outlook for the Regulation of Health Insurance?

The ACA and related reforms have significantly reduced the number of people in the U.S. without any health coverage, but the growing cost of care and the resulting increase in out-of-pocket consumer costs for those with coverage—a problem that existed before the ACA—will continue. Amidst increasing patient and consumer protections at the federal level, states still play a significant role in regulating private health insurance, creating a complex relationship between federal and state regulations that can result in a patchwork of different standards by market segment and state. The future regulatory outlook for health coverage hinges on key areas:

The limits of regulation. Challenges to federal agency power, and other long-standing approaches to how courts review agency regulation, have added legal hurdles to the implementation of existing law through regulation. The U.S. Supreme Court issued <u>major decisions</u> in 2024 to further limit agency discretion, handing more power to federal courts in the policymaking process. The implications of these decisions are far-reaching and will have profound effects on health policy for years to come.

State regulation of insurance. States will continue to play a significant role in shaping coverage and consumer protections in private insurance. Some recent examples of state activity include requiring state-regulated plans to cover certain reproductive health services such as coverage of <u>fertility</u> benefits and <u>abortion services</u>, and regulations related to <u>prior authorization</u>, <u>transparency</u>, and <u>prescription drug</u> coverage and costs that go beyond what federal law requires. The scope of some of these efforts will be limited due to ERISA preemption for most self-funded employer plans.

A focus on oversight. As public insurance programs have increased the coverage provided through private health plans (Medicare Advantage and Medicaid managed care plans), new inquiries from the federal government and state governments on their managed care practices, such as <u>prior authorization</u> and <u>provider network design</u>, have resulted in renewed focus on how these practices have been working in private health insurance as well. Expect more questions about how internal insurance processes such as claims review are <u>working</u> and <u>enforced</u>, and whether the tradeoffs between cost and coverage inherent in these processes are leaving patients without coverage for medically necessary care.

Getting ahead of technology changes. Expect wide ranging recommendations from major stakeholders on what aspects of AI and telehealth should be nurtured, and which ones should be regulated. Since the regulatory process is slow, much of the future outlook will ride on the voluntary actions of industry and how transparent those activities are. Updates to longstanding privacy rules will also try to catch up to improved technology capabilities. Additionally, new, expensive gene therapies and blockbuster medications will also challenge policy makers to rethink existing structures of reimbursement and government intervention in pricing.

Assessing whether consumers are getting what they pay for with their health coverage. In the coming years, there will be a better ability to assess whether regulatory initiatives that focus on transparency made any difference for the patient in their day-to-day decision making and access to information about their coverage. Medical debt and ways to prevent it are also growing concerns, especially for those with health coverage and chronic illnesses. Additionally, data that measure consumer outcomes in understanding and usability of coverage, and health equity in coverage and care will be important going forward.

#### Resources

- KFF Survey of Consumer Experiences with Health Insurance
- Explaining Health Care Reform: Risk Adjustment, Reinsurance, and Risk Corridors
- Employer Responsibility Under the Affordable Care Act
- What resources are available for privately insured patients who get surprise balance bills?
- No Surprises Act Implementation: What to Expect in 2022
- Examining Prior Authorization in Health Insurance
- Mental Health Parity at a Crossroads
- Consumer Appeal Rights in Private Health Coverage
- Price Transparency and Price Variation in U.S. Health Services
- Network Adequacy Standards and Enforcement
- Pre-existing Conditions: What Are They and How Many People Have Them?
- Proposals for Insurance Options That Don't Comply with ACA Rules: Trade-offs In Cost and Regulation
- Supreme Court Decision Limiting the Authority of Federal Agencies Could Have Far-Reaching Impacts for Health Policy
- 2022 Survey of ACA Marketplace Assister Programs and Brokers
- Rise in Use of Mental Health Apps Raises New Policy Issues

This chapter was prepared by Kaye Pestaina, Rayna Wallace, and Michelle Long and draws on existing KFF products.

#### **Citation:**

Pestaina, K., Wallace, R., & Long, M., The Regulation of Private Health Insurance. In Altman, Drew (Editor), Health Policy 101, (KFF, July 2024) https://www.kff.org/health-policy-101-the-regulation-of-private-health-insurance/ (date accessed).



The independent source for health policy research, polling, and news.

#### Headquarters

185 Berry Street, Suite 2000 San Francisco, CA 94107 650.854.9400

Washington Office & Barbara Jordan Conference Center 1330 G Street NW Washington, DC 20005 202.347.5270