**PROFESSIONALSUMMARY**

**SKILLS**

**WORK HISTORY**

**EDUCATION**

Focused Sales Consultant is well known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing
* Customer service Sales reporting
* Trusted key holder
* Strategic sales knowledge

JANUARY 2018-CURRENT

**Sales Consultant**| Verizon Wireless | San Francisco, CA

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

AUGUST 2016-FEBRUARY 2018

**Sales Representative**| Nike Inc | San Francisco, CA

* Identified prospects' needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

**2017**

**Associate of Arts:** Business Management

San Francisco City of College, San Francisco, CA