

**To:**  
**Mr.Hidayat**

No : BMKN/QC/19/05/020  
Date : Bekasi,10,Mei,2019  
Page : 1  
REV :

**PT. Johnson Home Hygiene Products**

Jl.RawaSumur No. 12  
Jakarta - 13930  
Phone - 021-4603772

**Subject:** Qoutation for ; Product Line Tank 116 to B265

Dear Sir,  
Thank you for your enquiry. We are pleased to quote our best as follows:

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**TOTAL PRICE.....= Rp 77,019,167**

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**Note : Semua pompa menggunakan Pompa Existing (tidak ada penambahan Pompa)**

**Terms & Conditions:**

- |                    |  |
|--------------------|--|
| 1.VAT              | : Tidak termasuk dalam harga                   |
| 2.Price            | : Franco Jakarta                               |
| 3.Delivery         | : 2 Weeks                                      |
| 4.Validity         | : 2 weeks After Date of this quote             |
| 5.Terms of Payment | : 30% DP,40% After Delivery,30% After Finising |

If you have further question please do not hesitate to contact at

- 1.Syamsuri  
Phone No: 081319286316 email: [syamsuri@bintangmas-engineering.com](mailto:syamsuri@bintangmas-engineering.com)
- 2.Yaya kurniadi  
Phone No: 0821 1161 1367 email:

Regards,

Yaya Kurniadi

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**PT . BINTANG MAS KARYA NUSANTARA**  
**Ruko Grand Galaxy City Bekasi, Blok RSN 3 No. 50 Jakasetia,**  
**Bekasi Selatan, Kota Bekasi, Jawa Barat, Indonesia 17147**  
**Phone/Fax : 021-8273142, [www.bintangmas-engineering.com](http://www.bintangmas-engineering.com)**

| No.      | Description  |             | Manufacture | Qty (pcs) | Unit   | Total Price       |
|----------|--|-------------|-------------|-----------|--------|-------------------|
| <b>A</b> | <b>Connect Product Line + Insulaton From P 116 to 26B5</b> | <b>SIZE</b> |             |           |        |                   |
| 1        | Pipa Sanitary SUS 316L                                     | Ø51         |             | 5         | Batang | 9,256,500         |
| 2        | Elbow 90 Sanitary SUS 316L                                 | Ø51         |             | 12        | Pcs    | 3,688,960         |
| 3        | Tee Sanitary SUS 316L                                      | Ø51         |             | 2         | Pcs    | 666,667           |
| 4        | SMS Union Sanitary SUS 3316L                               | Ø51         |             | 6         | Pcs    | 1,740,640         |
| 5        | Clamp Pipa Holder SUS 304                                  | Ø51         |             | 20        | Pcs    | 1,466,667         |
| 6        | Auto Butterfly V. PE Vertical SUS 316L                     | Ø51         |             | 1         | Pcs    | 4,060,000         |
| 7        | Auto Butterfly V. PE Vertical SUS 316L                     | Ø63         |             | 1         | Pcs    | 5,429,200         |
| 8        | C. Reducer Sanitary SUS 316L                               | Ø63-Ø51     |             | 1         | Pcs    | 240,533           |
| 9        | <b>INSULATION ROCKWOOL</b>                                 |             |             |           |        |                   |
| 10       | Pipa DN 51 x 25 mm   |             |             | 30        | Meter  | 7,000,000         |
| 11       | Elbow DN 51 x 25 mm  |             |             | 12        | Pcs    | 2,640,000         |
|          |  |             |             |           |        |                   |
|          |  |             | Total       |           |        | <b>36,189,167</b> |

| No. | Description                          | Manufacture | Qty | Unit | Unit Price   | Total Price       |
|-----|--------------------------------------|-------------|-----|------|--------------|-------------------|
| 1   | Simatic S7-300 DO 16 pt              | Siemens     | 1   | pcs  | 5,875,000    | 5,875,000         |
| 2   | Solenoid Block Valve 3/2, 8 Valve    | Burkert     | 2   | pcs  | 1,500,000    | 3,000,000         |
| 3   | Tubing PU 6mm                        | Sang-a      | 1   | roll | 1,500,000    | 1,500,000         |
| 4   | Cables, Ducts, Glands, etc for Panel | BMKN        | 1   | lot  | 875,000      | 875,000           |
| 5   | Installation Materials               | BMKN        | 1   | lot  | 1,250,000    | 1,250,000         |
|     |                                      |             |     |      | <b>TOTAL</b> | <b>12,500,000</b> |

| No. | Job Description         | Qty (lot)    | Total Price (IDR) |
|-----|-------------------------|--------------|-------------------|
| 1   | PLC Programming         | 1            | 4,440,000         |
| 2   | HMI Programming         | 1            | 2,960,000         |
| 3   | Drafter + Documentation | 1            | 1,850,000         |
| 4   | Commissioning           | 1            | 4,440,000         |
| 5   | Accommodation+Transport | 1            |                   |
|     |                         | <b>TOTAL</b> | <b>13,690,000</b> |

| No. | Job Description         | Qty (lot)    | Total Price (IDR) |
|-----|-------------------------|--------------|-------------------|
| 1   | Piping Work             | 1            | 4,160,000         |
| 2   | Electrical Work         | 1            | 2,640,000         |
| 3   | Panel Assembly          | 1            | 1,760,000         |
| 4   | Commissioning support   | 1            | 2,080,000         |
| 5   | Accommodation+Transport | 1            |                   |
|     |                         | <b>TOTAL</b> | <b>10,640,000</b> |

| No. | Job Description                                   | Qty (lot)    | Total Price (IDR) |
|-----|---|--------------|-------------------|
| 1   | Piping Material                                   | 1            | 36,189,167        |
| 2   | Automation and Electrical Material                | 1            | 12,500,000        |
| 3   | Manhour Engineering, Automation and Commissioning | 1            | 13,690,000        |
| 4   | Manhour Installation (Piping and Electrical)      | 1            | 10,640,000        |
| 5   | Accommodation+Transport                           | 1            | 4,000,000         |
|     |   | <b>TOTAL</b> | <b>77,019,167</b> |

**Note ;** Semua pompa menggunakan Pompa Existing (tidak ada penambahan Pompa)

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