

Yegan James



Introduction

After working in an e-commerce company where I reinforced and developed skills in international trade, marketing and IT, I am looking for a job where I could use these competencies as a stepping-stone for more responsibilities.

Professional Experience

Since 2017

Product Manager / Buladeals Cape Town

- Identification of the international product innovations
- Development of pricing strategies for these products
- Product importations
- Accounting (importation taxes, sales, etc.)
- South African market analysis & surveys
- Negotiations with international and national suppliers
- Interaction with costumers
- Development of value chain opportunities

2015 -
2016

Online Casino Agent / Regis Management, Lucky 247 Casino Cape Town

- Dealing with international customer's experiences & enquiries
- Development of strategies regarding these experiences
- Customer data analysis (profile of the customers - nationality, time where they play, etc.)
- Accounting (debits, credits, outstanding payments, etc.)
- Risk management & analysis
- Sales on the casino games

2014 -
2015

Project Manager / Mendomark Cape Town

- Administrative & organisational tasks
- Stock control & monitoring
- Sales management with costumers
- Accounting (credits, debits, outstanding payments, etc.)
- Installation of renewable energy appliances (geysers, solar panels)
- Detailed record keeping
- Service providers relationships management
- Database management

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16 Crown Street
Observatory
7925 Cape Town

Date of Birth 19/09/1993

South African

Driving license

Computer skills

CRM Systems Advanced

MS Office Advanced

Wordpress Advanced

Web development (self taught)

- JavaScript : notions
- CSS : intermediary
- Html : intermediary
- PHP : beginner

Web design

- Photoshop : Notions
- InDesign : Notions

Social media

- Facebook
- Twitter
- Instagram
- Reddit

Skills

Adaptation to various situations

Negotiation skills

Interpersonal sensitivity & social awareness

2012 -
2013

Sales consultant/Photographer / Happy Snappy Photography
Cape Town

Table Mountain office:

- Managing foreign costumers queries & enquiries
- Sales consulting on the photographs
- Taking photographs

Waterfront V&A office:

- Managing foreign costumers queries & enquiries
- Answering requests concerning the Waterfront Wheel
- Taking photographs

December
2012 -
February
2013

River guide / Phoenix Unite Orange River, Namibia

- Guiding & helping customers on the river (kayaking)
- Organisation of daily trips (food & drinks, accommodation)
- Ensuring the safety of the customers on the river and on the campsites

Education

February
2013 -
December
2016

Bachelor in Arts / University of the Western Cape Cape Town

- Qualified for Honours in Sociology
- Majors: Political Science, African History, Sociology
- Minors: Language & Communication Studies, South African Politics & Government, Anthropology

2009 -
2012

National Senior Certificate / Pinelands High School Cape Town

- Mathematics, Accounting, English (Home language), Afrikaans (first additional), Life Orientation, Biology

Interests

Soccer

- Weekly practice for 10 years

Hockey

- Provincial team (under 19 years old)
- Bi-weekly practice for 7 years

Cricket

- Occasional practice

More

- Cuisine
- Cinema
- Music

Languages

English Home language

Afrikaans

Intermediary

IsiXhosa

Good understanding

French

Beginner

Personal qualities

Hard-working

Meticulous

Autonomous

Travel

India

- Holiday, road-trip, 2017

France

- Holiday, 2016

Namibia

- River guide position, 2012

Netherlands

- Hockey tournament, provincial team, 2011

Jamaica

- Holiday, 2002