

Yehya Altamimi

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EDUCATION

University of Michigan

BS in Computer Science (GPA: 3.43)

- Awards: Dean's Honors List

Ann Arbor/Dearborn, MI

Graduation Date: 2024

TECHNICAL SKILLS

Programming Languages: Python | C/C++

Frameworks and Databases: React | MySQL | NodeJS

Tools: Git/GitHub | Scrum Agile Methodologies

WORK EXPERIENCE

American Income Life

Troy, MI

Sales Associate

August 2020 – June 2021

- Presented recommendations for strategies on conveying insurance packages to customers to senior management, streamlining the presentation process which helped fellow agents accumulate \$2,000 in sales daily
- Reviewed P&L with supervising agent and general manager to identify highest & lowest retention rates on all products, analyzing which product the customer found more beneficial and adjusted our strategy which increased retention by 12% for the quarter.
- Maintained and built relationships with over 50 customers daily, providing exceptional customer service which in turn helped me land more clients through referrals, leading to increased sales and retention increase by 45%.

SIDE PROJECTS

Philosopher's Bot

2022

Individual Project

- Programmed and deployed a twitter bot that tweets out randomized quotes and high-quality images pertaining to a variety of different genres such as knowledge, life, love, and humor.
- This bot was programmed in python using the Tweepy library provided by twitter and runs 24/7 on a Heroku server.

Travel Agent Admin System

2022

Individual Project

- Researched and developed a managing system for travel agents in C++ which saves customers customer information and creates a travel package consisting of preferred hotels and cab service.
- The customer is presented the package they chose with the associated costs.

Twitter Emotional Account Analysis

2022

Individual Project

- Programmed a data mining project using the Twitter API to scan through a user's account and using natural language processing, text analysis, and biometrics.
- Provided the user with a cloud visualization of most used words based off the last 100 tweets and a sentiment analysis letting the user know the percentage of positive and negative tweets posted.
- Programmed in Python using the Tweepy library and twitter API.

LEADERSHIP EXPERIENCE

Yemeni Student Association

Dearborn, MI

Treasurer

April 2020 – December 2021

- Increased YSA membership by 50% after introducing a new strategy to the board members which involved planning out sports competitions which we held for charity.
- Prepared the associations budget of over \$3,000 and implemented strategies on how the budget could be allocated in order to plan out more events which could lead to more donations through UNICEF for Yemen's humanitarian crisis.

Event Coordinator

Dearborn, MI

Volunteer Lead

April 2020-December 2021

- Coordinated 6 events with board members regarding Humanitarian Crisis Organizations such as UNICEF at local businesses, generating over \$800 to be donated to combat Yemen's famine.