LAFIA ADAM BAGRI

I'm a student in Istanbul, Turkey, pursuing a degree in Management Information Systems. My studies combine business and technology, giving me a strong foundation in information management and problem-solving. Alongside this, I have a strong interest in front-end development with React and Next.js, and I'm skilled in web design using Figma.

Contact

✉ adambagrilafia@gmail.com

🐦 My Instagram

🔗 My linkedin

👾 My Github

Experiences

Account Manager

Lavixo, *istanbul, Turkey - (Dec 2024 - Feb 2025)*

- Client Relationship Management

- Sales and Revenue Growth

- Budget Management

- Contract Negotiation

- Reporting and Forecasting

Conversion Agent

Zeerac*, istanbul, Turkey - (July 2024 - oct 2024)*

- Build Trust and Credibility

- Turn Leads into Customers

- Improve Customer Acquisition Metrics

- Increase Investor Confidence

- Identify High-Quality Leads

Retention Agent

Yakirox*, istanbul, Turkey – (Aug 2023 - Sept 2023)*

- Maintain open and effective communication with customers through various channels such as phone, email, chat, or in-person interactions. Listen to their concerns, questions, and feedback.

- Collect and document feedback from customers regarding their experiences and concerns.

- build rapport and relationships with customers to create a positive and trusting connection.

- Educate customers about the value of our products and provide guidance on how to use them effectively.

- Work collaboratively with colleagues, such as sales and customer support teams, to align efforts and provide a consistent and positive customer experience.

Graphic Designer

Bizim Afrika*, istanbul, Turkey – (Feb 2023 - June 2023)*

- Working closely with other team members, such as copywriters, illustrators, and marketers, to achieve project goals.

- Organizing and archiving design assets and project files for easy retrieval.

- Keeping up with design trends and industry developments.

- Ensuring readability and visual appeal of text elements.

Project Manager

IRGIB-AFRICA, *Cotonou, Benin – (March 2020 - July 2020)*

- Had an open and effective communication with team members, and upper management.

- Create a project schedule and timeline, and track progress to ensure that the project is completed on time.

- Develop a project plan that outlines objectives, scope, timelines, and resources required.

- Provide regular updates and reports on project status and any issues or changes to upper management.

- Ensure that all project deliverables are completed and that the project is formally closed, including conducting a post-project evaluation to identify lessons learned.

Technical Skills

Javascript

My "native" programming language. I've used it in the front-end with React and Next js.

Figma

I've started learning it recently and found it challenging (in a good way!) I'm not proficient yet but I've worked on some features and fixes on my own.

Command Line

Comfortable navigating and executing commands in the command line interface.

Soft Skills

Collaboration

Effective team player with strong communication skills and a collaborative mindset.

Attention to Detail

Keen eye for detail, ensuring high-quality and error-free code.

Adaptability

Quick learner who easily adapts to new technologies and methodologies.

Languages

French 🇫🇷

Native speaker

English 🇺🇸

Native speaker

Bariba 🇧🇯

Native speaker

Dendi 🇧🇯

Native speaker

Personal Projects

▼ <u>Open Ai Summarizer</u>

This is use to summarize articles.

- ▼ <u>To do list App</u>

  Simple to do list App.

- ▼ <u>SanteBenin</u>

  Santé Bénin is a digital platform for health awareness and disease prevention in Benin. .

- ▼ <u>Dojo-Blog</u>

  This is a Blog built with React.js

Certificates

- Figma UI/UX Design Essentials. (UDEMY)

Education

High School Education

2013 - 2019

Nigeria International School Cotonou Benin

Cotonou - Benin

Current

Bachelor Degree Management Information System

Istanbul - Turkey

Contact

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