

**FILTERS**

region	All
customer	All
market	All
division	All
FY	2019

P&L**By Fiscal Years(Financial)**

All values in USD

Note: Do not modify the Pivot table

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.5%	41.4%	41.2%	41.6%	41.4%

region	All
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FY	2020

P&L**By Fiscal Years**

All values in USD

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.5%	37.3%	37.5%	36.9%	37.3%



region All

customer All

market All

division All

FY 2021

P&L
By Fiscal Years
All values in USD

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.5%	36.4%	36.4%	36.4%	36.4%