

Eugene Nesterenko

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EDUCATION

- 2022 - 2024** **London Business School, London, UK**
Reading for Master's in Business Administration, GMAT 760
- 2014 - 2016** **Higher School of Economics, Moscow, Russia**
MA Applied Economics, GPA 9.5/10, Distinguished Graduate Award
- 2010 - 2014** **Simon Kuznets Kharkiv National University of Economics, Kharkiv, Ukraine**
BA International Economics, GPA 92.3/100, Distinguished Graduate Award
Awards: Scholarship of Ukrainian Parliament, 2012; Scholarship of the President of Ukraine, 2010

BUSINESS EXPERIENCE

- 2018 - 2022** **BCS Financial Group, Moscow, Russia**
Brokerage & Advisory, a major brokerage company in the Russian market
Product Owner / Head of Division
- Managed software product team of 9 employees and £610k annual budget to develop CRM, portfolio analytics and trading systems for financial advisors in stock/bond market
 - Improved investment process in coordination with sales team by observing uniform trading patterns and designing an algorithm to combine orders for multiple clients, saving £400k annually
 - Proposed a new P&L analysis method through aggregation of multiple databases and asset classes to increase the precision of real-time calculations from 60% to 95% for 500k users
 - Orchestrated a discussion with 16 stakeholders from 3 divisions to create a roadmap for integrating chat platform into client mobile application, achieving 30% share of communications via chat
 - Initiated an information exchange with a KPI tracking system, interviewed financial advisors to detect patterns and devise automatic alerts, lowering client attrition by 17% due to pre-emptive reaction
- Business Analyst**
- Upgraded investment process by automating routine operations ("what-if" analysis, pre-trade control, generating trading orders and legal documents, performance review), saving £1.1m annually
 - Launched a new wealth management product that brought £30m in assets by analysing best practices and using a Monte-Carlo simulation to estimate probability of achieving financial goals
 - Created a portfolio risk methodology, freeing £36m of assets by aligning industry standards with advisory business specifics and clarifying an efficient calculation algorithm with software engineers
- 2015 - 2018** **Sberbank, Moscow, Russia**
Commercial & Investment Banking, the largest bank in Russia
Chief Specialist
- Prepared risk analytics reports for bank management and the Board of Directors by coordinating with multiple divisions, bi-weekly presented to the Market Risk Committee (SVP level)
 - Detected unusual systemic risk accumulation for major counterparties, accounting for 11% of equity, conducted ad-hoc credit portfolio analysis for the CEO under a tough deadline
 - Supervised launch of 15 new products from a credit risk perspective, conferring with sales & trading and risk divisions along with specifying methodology and software requirements
- Specialist / Senior Specialist / Lead Specialist**
- Facilitated portfolio risk revaluation, freeing up to 40% of risk limits (~£920m) by testing a module for derivative contracts in an accounting system, received a commendation from the CRO
 - Devised and approved risk models, assisted in calculating risk metrics in 30 structured derivative deals for the sales & trading department that earned £12m in net income
 - Controlled credit risk measures for CIB clients, analysed and reported revealed risk limit breaches, cooperating with cross-cultural teams in subsidiary offices (UK, Switzerland, CEE Region)

ADDITIONAL INFORMATION

- Leadership: elected corporate team captain for 2 years in BCS Financial Group, general knowledge challenge, achieving a top 3 position out of 20+ teams
- Activities: Member of London Business School Consulting Club, Tech & Media Club
- Professional certifications: Chartered Financial Analyst (CFA), Financial Risk Manager (FRM)
- IT skills: Microsoft Office, SQL, Python, R, Jira, Confluence
- Languages: Russian (Native), Ukrainian (Native), English (Fluent)
- Interests: football, playing guitar and keyboard, hiking