Ygor Simoes

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Education

Pathway Connect - BYU Idaho	Aug 2021
Student Skills and Softs Skills improvement	Rexburg, ID
Completed course after high school	_

Skills

Advanced:	Competent:
 Portuguese Language 	 Customers Services
Microsoft Office	

Work Experience

Baruck Imports	May 2022 - Aug 2022
Sales Representative	Campinas, SP - Brazil

- Analysis of production systems and creation of projects that best meet leads needs
- Negotiating with leads, overcoming objections, and landing deals that would be beneficial to the company while also providing customers with optimal value.
- Submitting and processing orders to ensure customers receive the products or services they request on time.
- Participation in goal systems and teamwork to achieve weekly and monthly goals, aligning our demands according to our goals.

The Church of Jesus Christ of Later Day Saints	May 2019 - May 2020
IT Administrative Assistant	Praia, Cape Verde

- Taught an average of 16 individuals and groups each week on how to enrich their lives through personal application and study.
- Trained and counseled new missionaries in teaching and adjusting to the rigorous schedule.
- Lived in Cape Verde for a year and expanded my knowledge of their culture.
- I spoke Portuguese for most of the time that I was on my mission.