# BA Homework4

Prblem 1 create the data frame

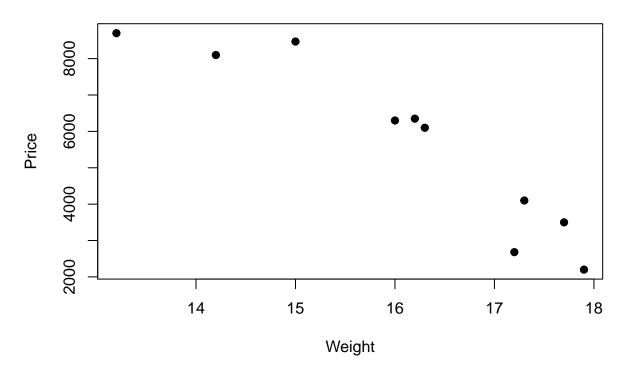
```
df1 <- data.frame("Model" = c('Fieero 7B','HX 5000','Durbin Ultralight','Schmidt','WSilton Advanced','B
df1</pre>
```

```
Model Weight.lb. Price...
## 1
              Fieero 7B
                               17.9
                                        2200
## 2
                HX 5000
                               16.2
                                        6350
## 3 Durbin Ultralight
                               15.0
                                        8470
## 4
                Schmidt
                               16.0
                                        6300
## 5
       WSilton Advanced
                               17.3
                                        4100
## 6
        Bicyclette velo
                                        8700
                               13.2
## 7
           Supremo Team
                               16.3
                                        6100
## 8
              XTC Racer
                               17.2
                                        2680
## 9
           DOnofrio Pro
                               17.7
                                        3500
## 10
           Americana #6
                               14.2
                                        8100
```

a. scatter chart between weights and price

```
plot(df1$Weight.lb., df1$Price..., main="Scatterplot Between Weights and Price",
    xlab="Weight", ylab="Price", pch=19)
```

# **Scatterplot Between Weights and Price**



Scatter plot shows there is a negative linear relationship between weights and price.

b.Estimated regression model

```
lm1 <- lm(df1$Price...~df1$Weight.lb.)
summary(lm1)</pre>
```

```
##
## Call:
## lm(formula = df1$Price... ~ df1$Weight.lb.)
##
## Residuals:
##
       Min
                1Q
                    Median
                                ЗQ
                                       Max
##
   -1387.1
           -715.9
                     164.6
                             679.9
                                    1237.1
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                   28818.0
                               3267.3
                                        8.820 2.15e-05 ***
## (Intercept)
                                202.1 -7.121 9.99e-05 ***
## df1$Weight.lb.
                   -1439.0
                   0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Residual standard error: 942.3 on 8 degrees of freedom
## Multiple R-squared: 0.8637, Adjusted R-squared: 0.8467
## F-statistic: 50.7 on 1 and 8 DF, p-value: 9.994e-05
```

let price be the y, weight be the x y=28818.0-1439.0\*x

c.From the summary table we can see that p-values for beta0 and beta1 is less than 0.05 and we have '\*\*\*' for both parameters which means beta0 and beta1 are significant and not equal to zero at 0.05 level of significance.

d.From the Mutiple R-squared:0.8637, we can say the answer would be 86.37%

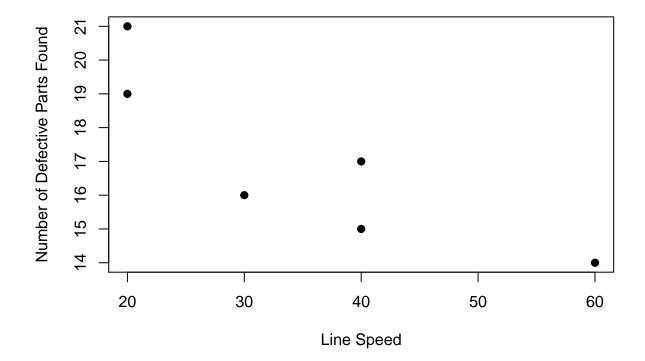
Problem2 create the data frame

```
df2 \leftarrow data.frame("Line Speed(ft/min)" = c(20,20,40,30,60,40), "Number of Defective Parts Found" = c(21 df2)
```

```
##
     Line.Speed.ft.min. Number.of.Defective.Parts.Found
## 1
## 2
                                                          19
                       20
## 3
                       40
                                                          15
## 4
                       30
                                                          16
## 5
                       60
                                                          14
## 6
                       40
                                                          17
```

a.scatter chart

## Scatterplot Between Line Speed and Number of Defective Parts Four



Scatter plot shows there is a negative linear relationship between line speed and number of defective parts found.

### b. Estimated regression model

```
lm2 <- lm(df2$Number.of.Defective.Parts.Found~df2$Line.Speed.ft.min.)
summary(lm2)</pre>
```

```
##
## Call:
## lm(formula = df2$Number.of.Defective.Parts.Found ~ df2$Line.Speed.ft.min.)
## Residuals:
                        3
                                        5
##
   1.7826 -0.2174 -1.2609 -1.7391 0.6957 0.7391
##
##
## Coefficients:
                         Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                         22.17391
                                     1.65275 13.416 0.000179 ***
                                     0.04391 -3.367 0.028135 *
## df2$Line.Speed.ft.min. -0.14783
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.489 on 4 degrees of freedom
## Multiple R-squared: 0.7391, Adjusted R-squared: 0.6739
## F-statistic: 11.33 on 1 and 4 DF, p-value: 0.02813
```

let number of defective parts found be y and let line speed be x y=22.17391-0.14783\*x

c.From the summary table we can see that p-value for beta0 is less than 0.01 but p-value for beta1 is larger than 0.01.Thus we can say beta0 is significant and not equal to zero at 0.01 level of significance but beta1 is not significant and equal to zero at 0.01 level of significance.

d.From the Mutiple R-squared:0.7391, we can say the answer would be 73.91%

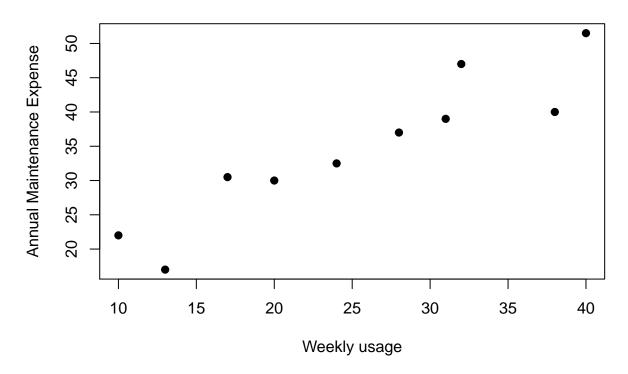
Problem3 create the data frame

```
df3 <- data.frame("Weekly Usage(hours)" = c(13,10,20,28,32,17,24,31,40,38), "Annual Maintenance Expense df3
```

```
##
      Weekly. Usage. hours. Annual. Maintenance. Expense. hundreds. of. dollars.
## 1
                          13
                                                                              17.0
## 2
                          10
                                                                              22.0
## 3
                          20
                                                                              30.0
## 4
                          28
                                                                              37.0
## 5
                          32
                                                                              47.0
## 6
                          17
                                                                              30.5
## 7
                          24
                                                                              32.5
                                                                              39.0
## 8
                          31
## 9
                          40
                                                                              51.5
## 10
                          38
                                                                              40.0
```

a.scatter chart

## Scatterplot Between Weekly Usage and Annual Maintenance Expens



Scatter plot shows there is a positive linear relationship between weekly usage and annual maintenance expense.

b.Estimated regression model

```
lm3 <- lm(df3$Annual.Maintenance.Expense.hundreds.of.dollars.~df3$Weekly.Usage.hours.)
summary(lm3)</pre>
```

```
##
## Call:
## lm(formula = df3$Annual.Maintenance.Expense.hundreds.of.dollars. ~
       df3$Weekly.Usage.hours.)
##
##
## Residuals:
      Min
                1Q
                   Median
                                3Q
                                       Max
                           2.6102 5.9619
## -6.7587 -1.0411 0.0895
##
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            10.5280
                                        3.7449
                                                 2.811 0.022797 *
  df3$Weekly.Usage.hours.
                             0.9534
                                                 6.901 0.000124 ***
                                        0.1382
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## Residual standard error: 4.25 on 8 degrees of freedom
## Multiple R-squared: 0.8562, Adjusted R-squared: 0.8382
## F-statistic: 47.62 on 1 and 8 DF, p-value: 0.0001244
```

let weekly usage be x and annual maintenance expense be y. y=10.5280+0.9534\*x Problem4 create the data frame

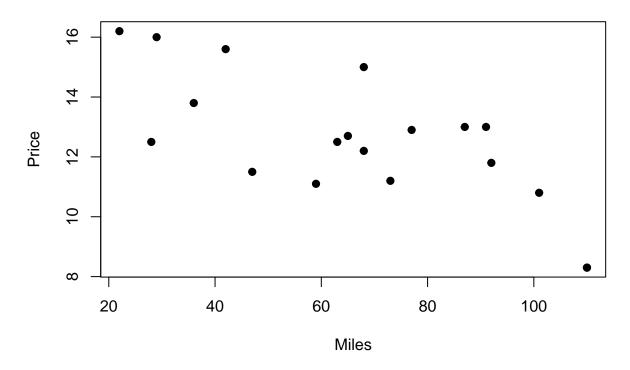
```
 df4 \leftarrow data.frame("Miles(1000s)" = c(22,29,36,47,63,77,73,87,92,101,110,28,59,68,68,91,42,65,110), "Pridf4
```

```
##
      Miles.1000s. Price..1000s.
## 1
                22
                             16.2
## 2
                29
                             16.0
## 3
                36
                             13.8
## 4
                47
                             11.5
## 5
                63
                             12.5
## 6
                77
                             12.9
                73
## 7
                             11.2
## 8
                87
                             13.0
## 9
                92
                             11.8
## 10
               101
                             10.8
## 11
               110
                              8.3
## 12
                28
                             12.5
## 13
                59
                             11.1
## 14
                68
                             15.0
## 15
                             12.2
                68
## 16
                91
                             13.0
## 17
                42
                             15.6
## 18
                65
                             12.7
## 19
               110
                              8.3
```

a.scatter chart

```
plot(df4$Miles.1000s., df4$Price..1000s.,
    main="Scatterplot Between Miles and Price",
    xlab="Miles", ylab="Price", pch=19)
```

# **Scatterplot Between Miles and Price**



Scatter plot shows there is a negative linear relationship between miles and price. b.Estimated regression model

```
lm4 <- lm(df4$Price..1000s.~df4$Miles.1000s.)
summary(lm4)</pre>
```

```
##
## Call:
## lm(formula = df4$Price..1000s. ~ df4$Miles.1000s.)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                            Max
   -2.32408 -1.34194
                      0.05055
                              1.12898
                                        2.52687
##
##
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                    16.46976
                                0.94876
                                        17.359 2.99e-12 ***
## df4$Miles.1000s. -0.05877
                                0.01319
                                        -4.455 0.000348 ***
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## Residual standard error: 1.541 on 17 degrees of freedom
## Multiple R-squared: 0.5387, Adjusted R-squared: 0.5115
## F-statistic: 19.85 on 1 and 17 DF, p-value: 0.0003475
```

let miles be x and price be y. y=16.46976-0.05877\*x

c.From the summary table we can see that p-values for beta0 and beta1 is less than 0.01 and we have '\*\*\*' for both parameters which means beta0 and beta1 are significant and not equal to zero at 0.05 level of significance.

d.From the Mutiple R-squared:0.5387, we can say the answer would be 53.87%

e.

```
pred4<-predict(lm4)
residual4<-residuals(lm4)
df4_e<-data.frame("Observation" = 1:19, "Price Prediction" = pred4 , 'Residuals' = residual4, stringsAs
df4_e</pre>
```

```
##
      Observation Price.Prediction
                                      Residuals
## 1
                1
                           15.17673 1.02327147
## 2
                2
                           14.76531
                                    1.23468899
## 3
                3
                           14.35389 -0.55389349
## 4
                4
                           13.70738 -2.20738023
## 5
                5
                           12.76700 -0.26699732
                6
## 6
                           11.94416 0.95583772
## 7
                7
                           12.17926 -0.97925801
## 8
                8
                           11.35642 1.64357704
## 9
                9
                           11.06255 0.73744670
## 10
               10
                           10.53359 0.26641209
## 11
                           10.00462 -1.70462253
               11
## 12
               12
                           14.82408 -2.32408494
## 13
               13
                           13.00209 -1.90209305
                           12.47313 2.52687234
## 14
               14
## 15
               15
                           12.47313 -0.27312766
## 16
               16
                           11.12133 1.87867277
## 17
               17
                           14.00125 1.59875011
## 18
               18
                           12.64945 0.05055054
## 19
               19
                           10.00462 -1.70462253
```

```
#find the two smallest residuals in the Observations
sort(df4_e$Residuals)[1]
```

```
## [1] -2.324085
```

```
sort(df4_e$Residuals)[2]
```

```
## [1] -2.20738
```

The biggest bargains means they have highest negative residuals. Observation 4 which has -2.207 is the second bargain and Observation 12 which has -2.324 is the first bargain.

```
f.
```

```
x=60
y=16.46976-0.05877*x
y
```

#### ## [1] 12.94356

Based on the estimated regression model, given 60000 miles, the predicted price will be \$12943.56 We still need to combine other real factors to give a better final price but this price is good enough to offer if we only consider the miles.

Problem5 read and check data

```
url<-'https://raw.githubusercontent.com/jcbonilla/BusinessAnalytics/master/BAData/dodgers.csv'
df5<-read.csv(url,header=TRUE,stringsAsFactors = TRUE)
head(df5)</pre>
```

```
##
    month day attend day_of_week opponent temp skies day_night cap shirt
## 1
      APR
           10 56000
                         Tuesday Pirates
                                            67 Clear
                                                            Day NO
## 2
      APR
           11 29729
                       Wednesday Pirates
                                            58 Cloudy
                                                          Night NO
                                                                       NO
## 3
      APR
           12 28328
                        Thursday Pirates
                                            57 Cloudy
                                                          Night NO
                                                                       NO
                                                                       NO
## 4
      APR
          13 31601
                          Friday
                                   Padres
                                            54 Cloudy
                                                          Night NO
## 5
      APR
           14 46549
                        Saturday
                                   Padres
                                            57 Cloudy
                                                          Night NO
                                                                       NO
          15 38359
                          Sunday
                                            65 Clear
                                                            Day NO
                                                                       NO
## 6
      APR
                                   Padres
##
    fireworks bobblehead
## 1
           NO
                      NO
## 2
           NO
                      NO
                      NO
## 3
           NO
## 4
          YES
                      NO
## 5
           NO
                      NO
## 6
           NO
                      NO
```

```
dim(df5)
```

```
## [1] 81 12
```

### names(df5)

```
## [1] "month" "day" "attend" "day_of_week" "opponent"
## [6] "temp" "skies" "day_night" "cap" "shirt"
## [11] "fireworks" "bobblehead"
```

- 1. Complete an exploratory data analysis and answer the following:
- a. How many times did promotions take place during the year (cap vs shirts vs bobblehead vs fireworks)?

### table(df5\$cap)

```
## ## NO YES ## 79 2
```

2 times for cap

## table(df5\$shirt)

3 times for shirt

## table(df5\$fireworks)

14 times for fireworks

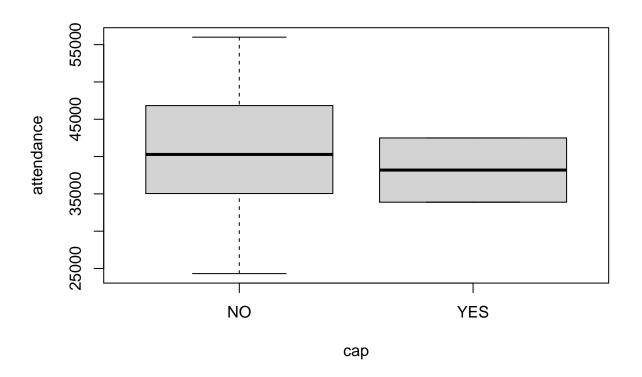
## table(df5\$bobblehead)

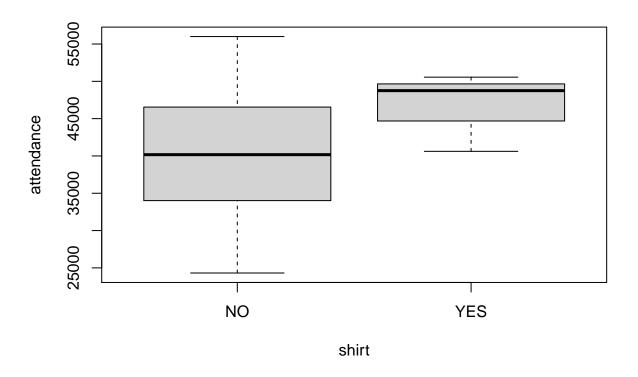
```
## ## NO YES ## 70 11
```

11 times for bobblehead

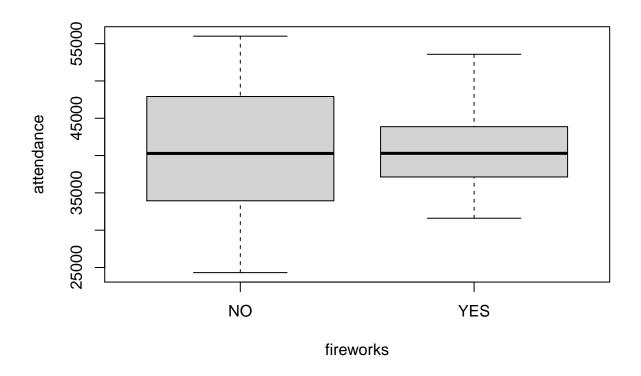
b. How does attendance vary with and without promotions

```
plot(df5$cap,df5$attend,xlab='cap',ylab='attendance')
```

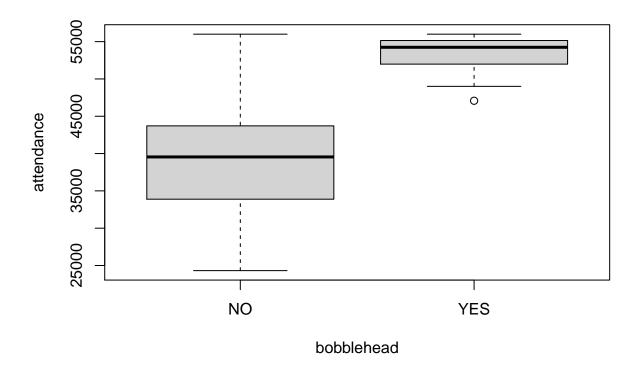




plot(df5\$fireworks,df5\$attend,xlab='fireworks',ylab='attendance')



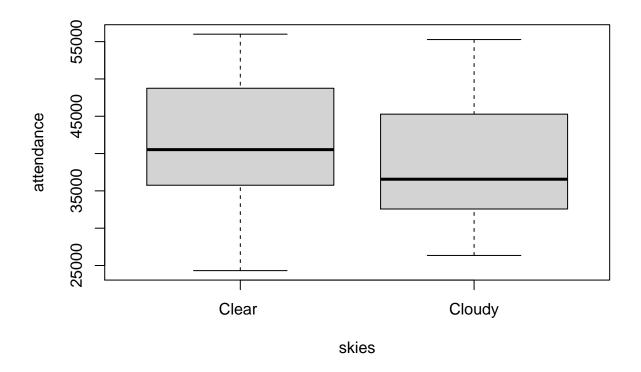
plot(df5\$bobblehead,df5\$attend,xlab='bobblehead',ylab='attendance')



In shirts and bobblehead, with promotions attendance will be higher. In cap and fireworks, promotions do no affect attendance too much.

c. What patterns exist with programming of games (weather, time, month, day, etc)? Attendance by weather

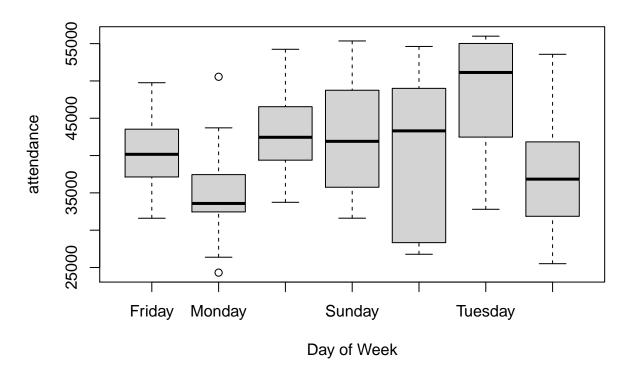
plot(df5\$skies,df5\$attend,xlab='skies',ylab='attendance')



Clear sky had higher attendance

Attendance by days

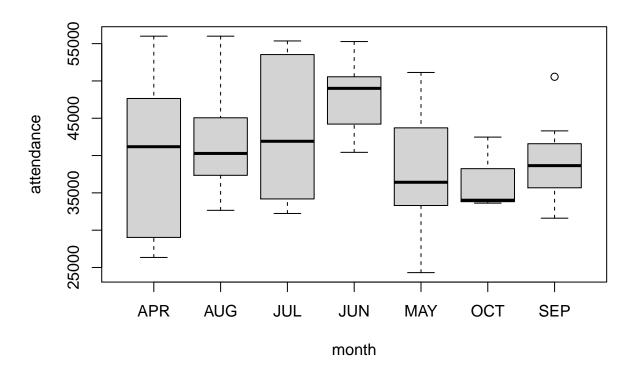
plot(df5\$day\_of\_week,df5\$attend,xlab='Day of Week',ylab='attendance')



Tuesday had the highest overall attendance day in the week from the graph.

Attendance by month

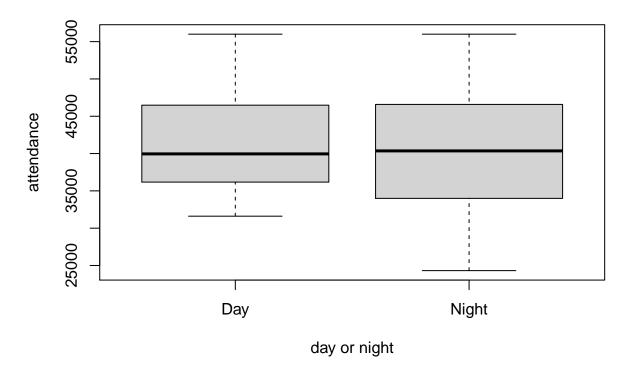
plot(df5\$month,df5\$attend,xlab='month',ylab='attendance')



June had the highest overall attendance day in the week from the graph.

Attendance by day\_nights

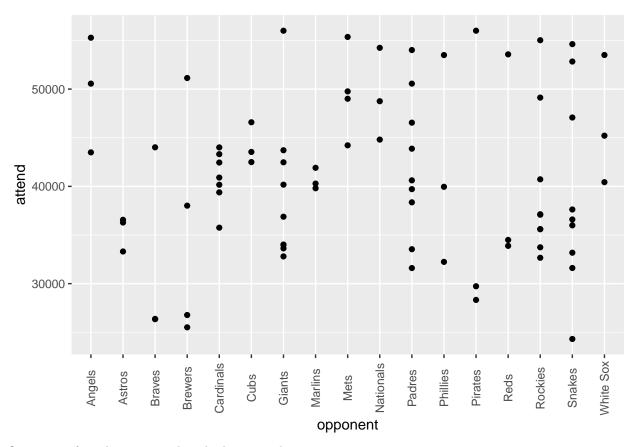
plot(df5\$day\_night,df5\$attend,xlab='day or night',ylab='attendance')



There's not too much attendance difference between day and night.

d. Which opposing teams bring is attendance above average?

```
library(ggplot2)
ggplot(df5, aes(x = opponent, y = attend)) +
  geom_point() +
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
```



Opponents from large cities show higher attendance.

- 2. Answer the following questions using predictive modeling techniques:
- a. Will the bobblehead promotions increase attendance?

```
lm5_ba<-lm(df5$attend~df5$bobblehead)
summary(lm5_ba)</pre>
```

```
##
  lm(formula = df5$attend ~ df5$bobblehead)
##
##
## Residuals:
##
        Min
                  1Q
                       Median
                                    3Q
                                            Max
                        667.1
  -14825.9 -5123.9
                                4171.1
                                        16862.1
##
##
##
   Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
##
   (Intercept)
                      39137.9
                                   811.6
                                           48.22 < 2e-16 ***
                      14006.7
                                            6.36 1.22e-08 ***
##
   df5$bobbleheadYES
                                  2202.5
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
##
## Residual standard error: 6791 on 79 degrees of freedom
## Multiple R-squared: 0.3386, Adjusted R-squared: 0.3302
## F-statistic: 40.44 on 1 and 79 DF, p-value: 1.217e-08
```

From problem 1 bobblehead vs attendance boxplot we can see that with bobblehead promotions, the attendance will be higher. We also can get the information from summary linear relationship between bobbleheadYES and attendance. We can see the pvalue for both beta0 and beta1 are very small and they have '\*\*\*' which means both of them are significant and promotions for boblehead do affect the attendance.

b. Are bobblehead promotions better than all other promotions? put all the promotions into the model

```
lm5_all<-lm(df5$attend~df5$cap+df5$shirt+df5$fireworks+df5$bobblehead)
summary(lm5_all)</pre>
```

```
##
## Call:
  lm(formula = df5$attend ~ df5$cap + df5$shirt + df5$fireworks +
       df5$bobblehead)
##
##
## Residuals:
##
        Min
                  1Q
                       Median
                                     3Q
                                             Max
             -4466.1
                       -185.1
  -13889.1
                                 3729.1
                                         17798.9
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     38201.08
                                   933.09
                                           40.940
                                                  < 2e-16 ***
## df5$capYES
                                  4803.39
                                           -0.002
                                                    0.9981
                       -11.58
## df5$shirtYES
                      8442.59
                                  3958.77
                                            2.133
                                                    0.0362 *
                      2876.78
                                  2010.56
                                            1.431
## df5$fireworksYES
                                                    0.1566
## df5$bobbleheadYES 14943.56
                                  2215.26
                                            6.746 2.64e-09 ***
## ---
                   0 '*** 0.001 '** 0.01 '* 0.05 '. ' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 6664 on 76 degrees of freedom
## Multiple R-squared: 0.3873, Adjusted R-squared: 0.3551
## F-statistic: 12.01 on 4 and 76 DF, p-value: 1.293e-07
```

From problem 1 4 different promotions vs attendance boxplots, we can say that the shirt and boblehead do affect the attendance. From the summary linear relationship, we can see that cap and firework have very high p-value and zero \* which means they are not significant. shirt has higher p-value than bobblehead and only one \* which means bobblehead is much more significant than shirt. Thus bobblehead promotions are better than all other promotions.

c. Giving your predictions, how many bobblehead should we ordered for the summer time (Jun - Aug)

```
summer<-subset(df5,df5$month =='JUN'|df5$month =='JUL'|df5$month =='AUG')#get the summer data sum(summer$attend) #calculate the total attendance
```

#### ## [1] 1599348

From question a, my estimated model between attendance and bobblehead is attendance = 39137.9 + 14006.7\*bobblehead we have attendance now to calculate the bobblehead

```
bobblehead_pred = (sum(summer$attend)-39137.9)/14006.7
bobblehead_pred
```

```
## [1] 111.3903
```

About 112 bobblehead promotions needed for the summer time.