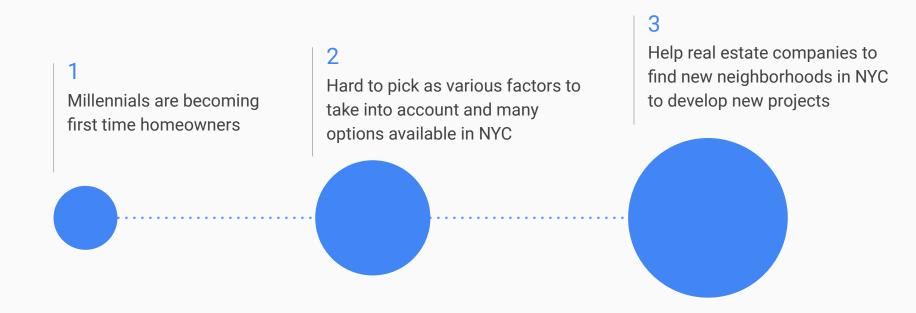


Segmentation of NYC neighborhoods based on real estate data and location data

# Why is this study valuable?



#### **Location Data**

- Coordinates of NYC neighborhoods (IBM)
- Foursquare API data for venues
  - Food & Drink Shop School
  - Medical Center Outdoors & Recreation
  - Residence

#### Real Estate Data

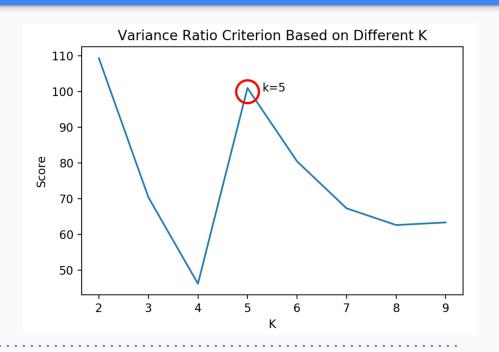
- Q1 2020 average total inventory (StreetEasy)
- Q1 2020 Median price of houses for sale (StreetEasy)

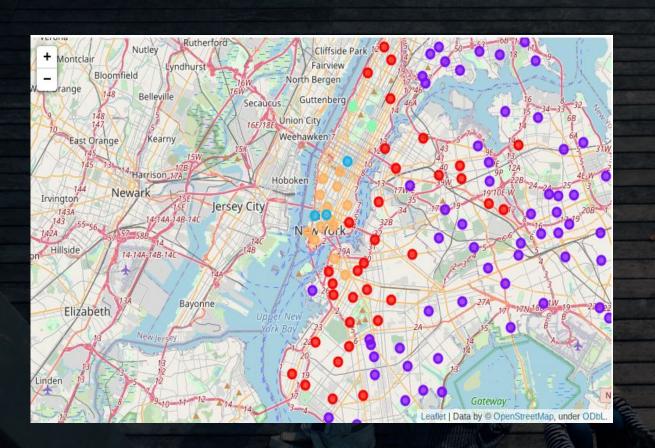
## Data

# Methodology

K-means clustering algorithm is selected for segmenting NYC houses for sale.

Based on the variance ratio criterion, k=5 is picked for K-means.





# 5 Clusters determined by K-means algorithm

# Basic Characteristics of the Five Clusters

#### Cluster 1

- Close to Manhattan
- Medium prices
- 20-30 minutes commute to Manhattan
- Various venues

#### Cluster 2

- Far from Manhattan
- Low prices
- Mainly in Bronx and Queens
- Limited venues

#### Cluster 3

- Midtown
- Very high prices
- Abundant venues

#### Cluster 4

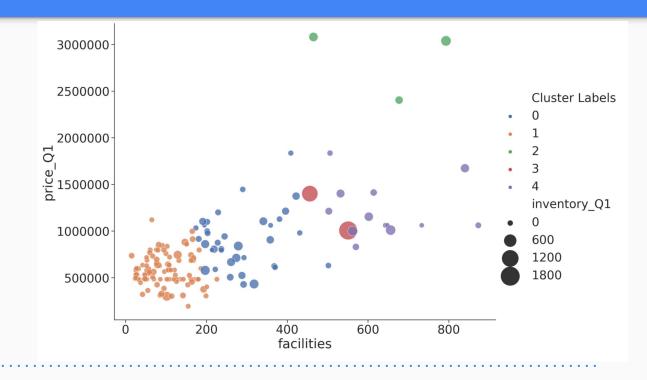
- UES and UWS
- Amble inventory
- Abundant venues

#### Cluster 5

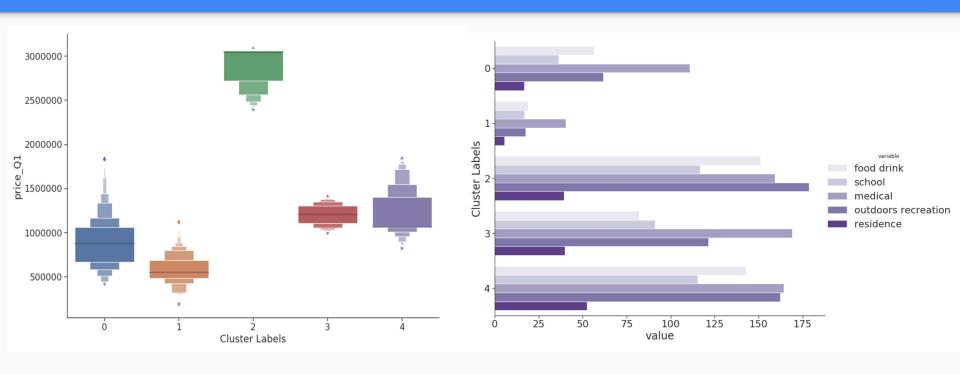
- Very close to Manhattan
- High prices
- Plentiful venues

## Overall Distribution of the Clusters

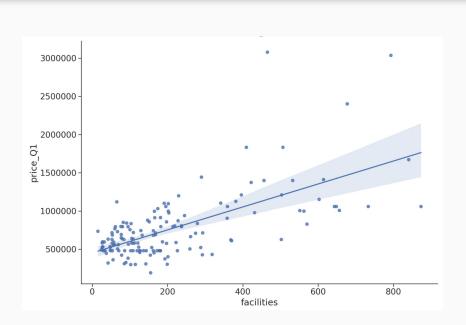
Distribution of the clusters regarding housing price, inventory, and total number of venues.

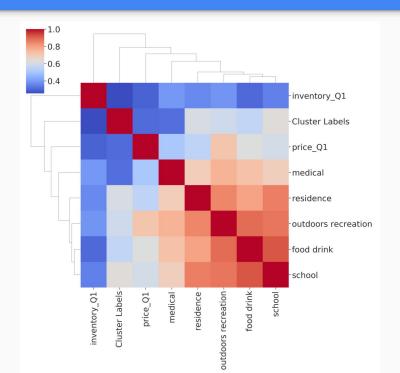


# Housing Price & Venues for the Clusters



# Correlations





# Conclusion

- K-means algorithm was employed
- 5 clusters were discovered based on location and real estate data
- Clusters offer potential homebuyers options to choose houses based on prices/venues nearby
- Limitations: Staten Island data was not available