

# Predicting Transaction Price of Apartments in Tokyo

BA810 GROUP PROJECT TEAM 4

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# Business Problems

Our aim with this project is to predict the transaction price apartments in Tokyo, Japan, given a number of attributes.



# Features

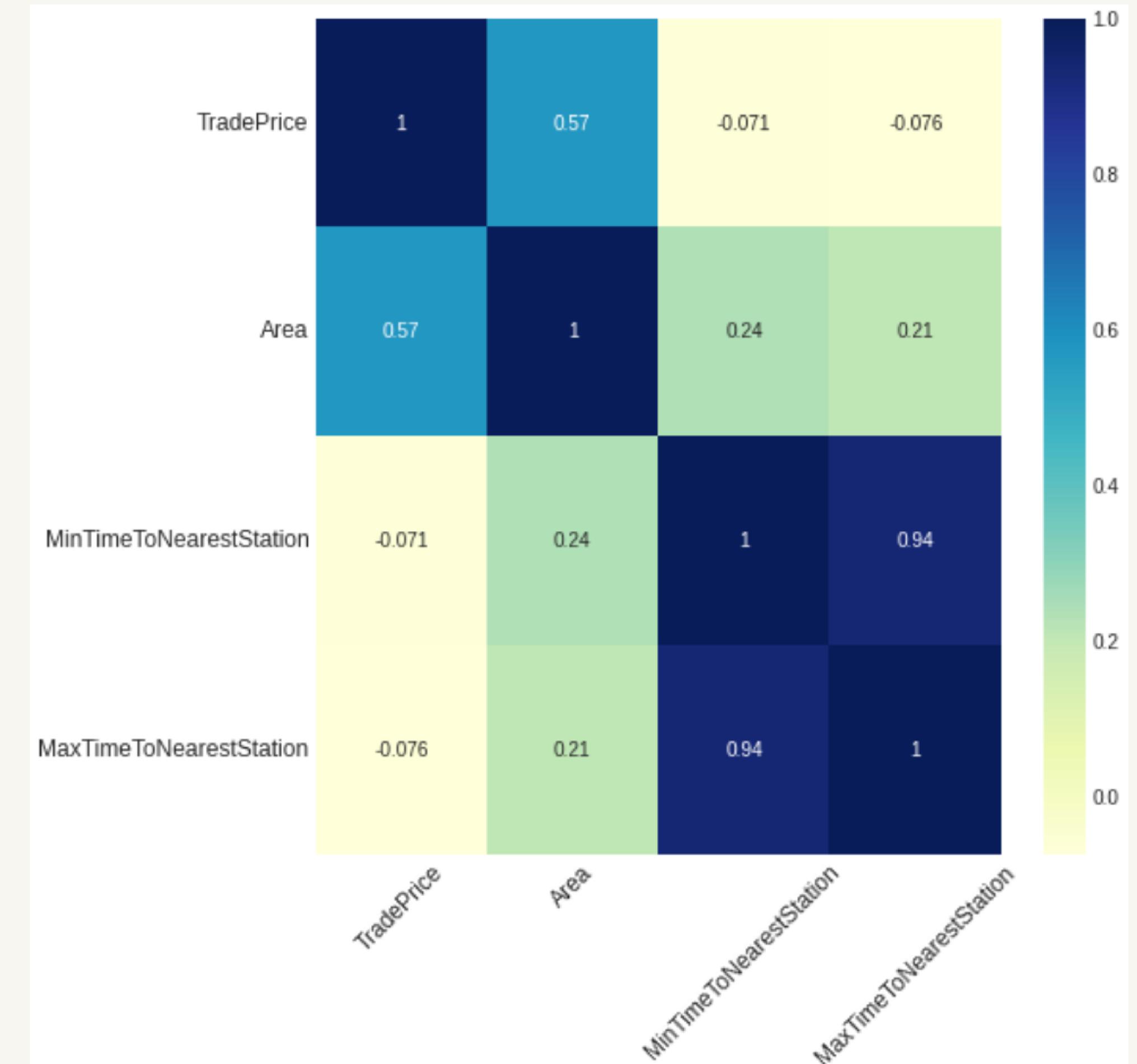
**TRADE PRICE**  
Response Variable

Numeric	Categorical
Area	Structure
BuildingYear	Use
Year	CityPlanning
AvgTimeToNearestStation	Location
RoomCount	
Age	
ConstructionYear	

# Correlation Analysis

## Heatmap

- A relatively strong correlation between *Area* and *TradePrice*
- Collinearity occurs between *MinTimeToNearestStation* and *MaxTimeToNearestStation*



# Key Features

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## 01 City Zone

The use districts, where the property is located in, designated by the City Planning Act

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## 02 Apartment Size

The floor area ( $m^2$ ) of the exclusively owned area registered in a register (the area measured inside walls or other partitions).

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## 03 Property Age

The age of a given apartment. Calculated by subtracting the construction year from the transaction year of the property.



INDUSTRIAL ZONE

**37.7M**

mean price (in JPY)



COMMERCIAL ZONE

**34M**

mean price (in JPY)



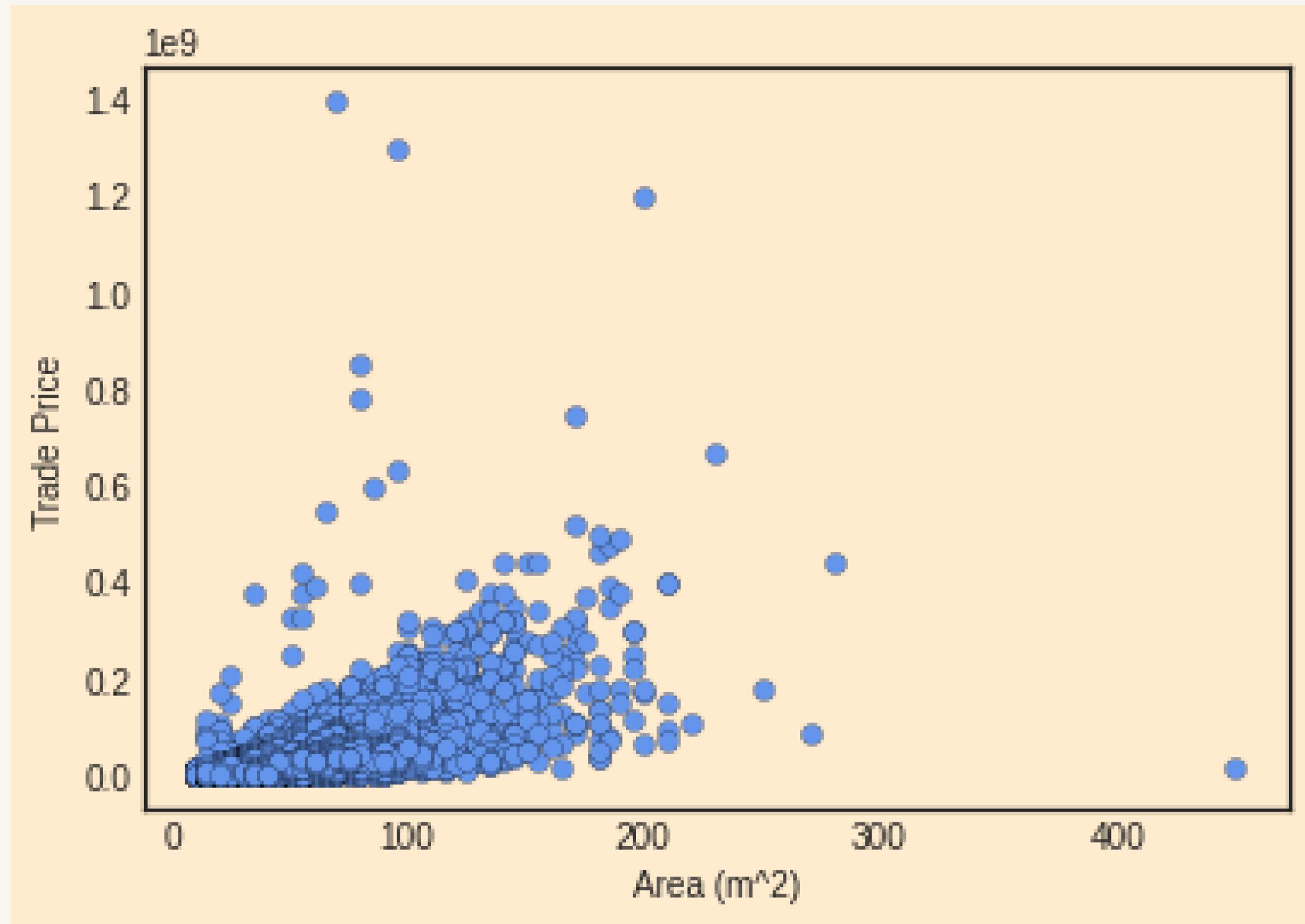
RESIDENTIAL ZONE

**31.7M**

mean price (in JPY)

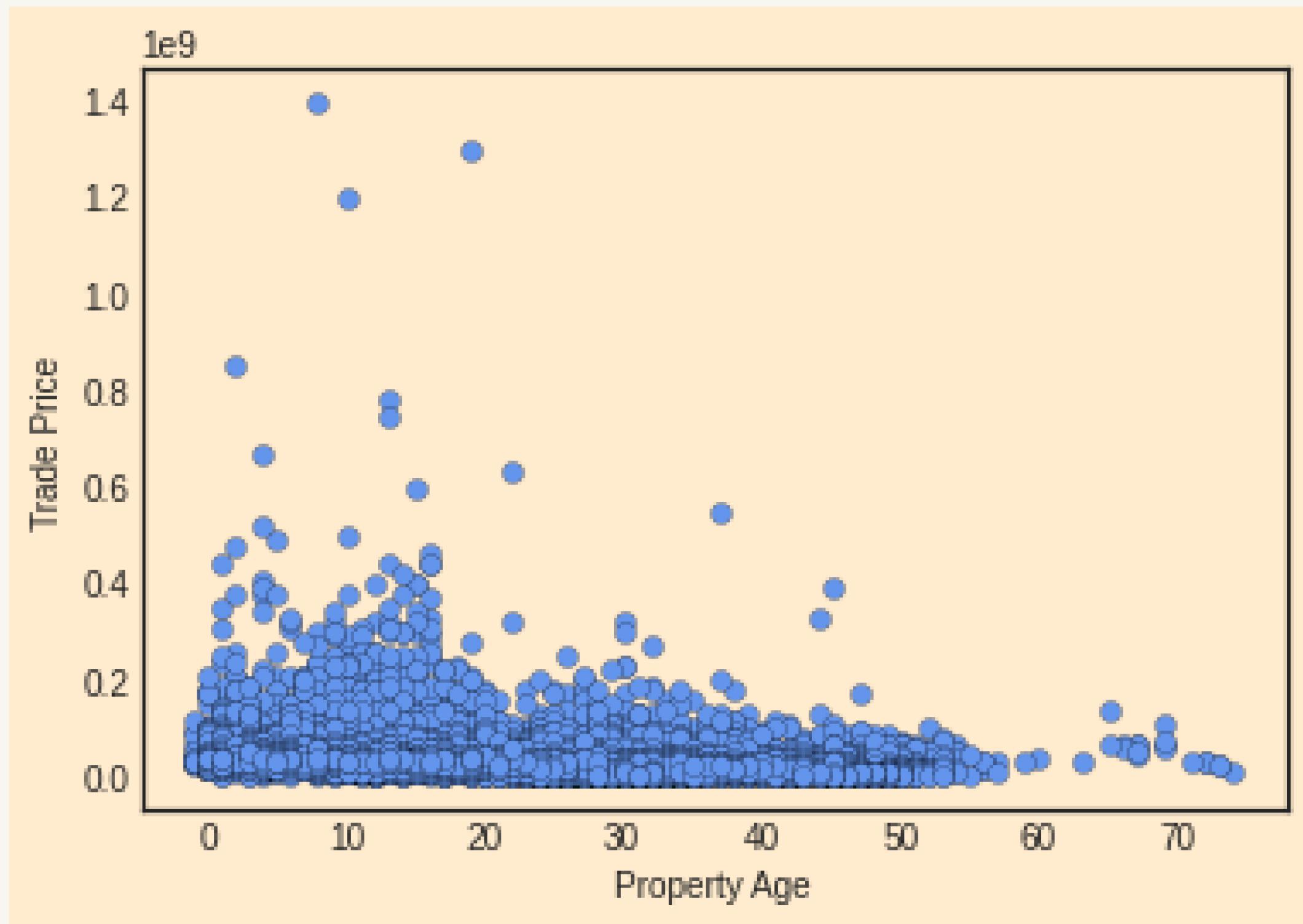
# Trade Price vs Area

- The Area of the apartment in  $m^2$
- Area ranges from  $10m^2$  to  $450m^2$
- Slight positive correlation

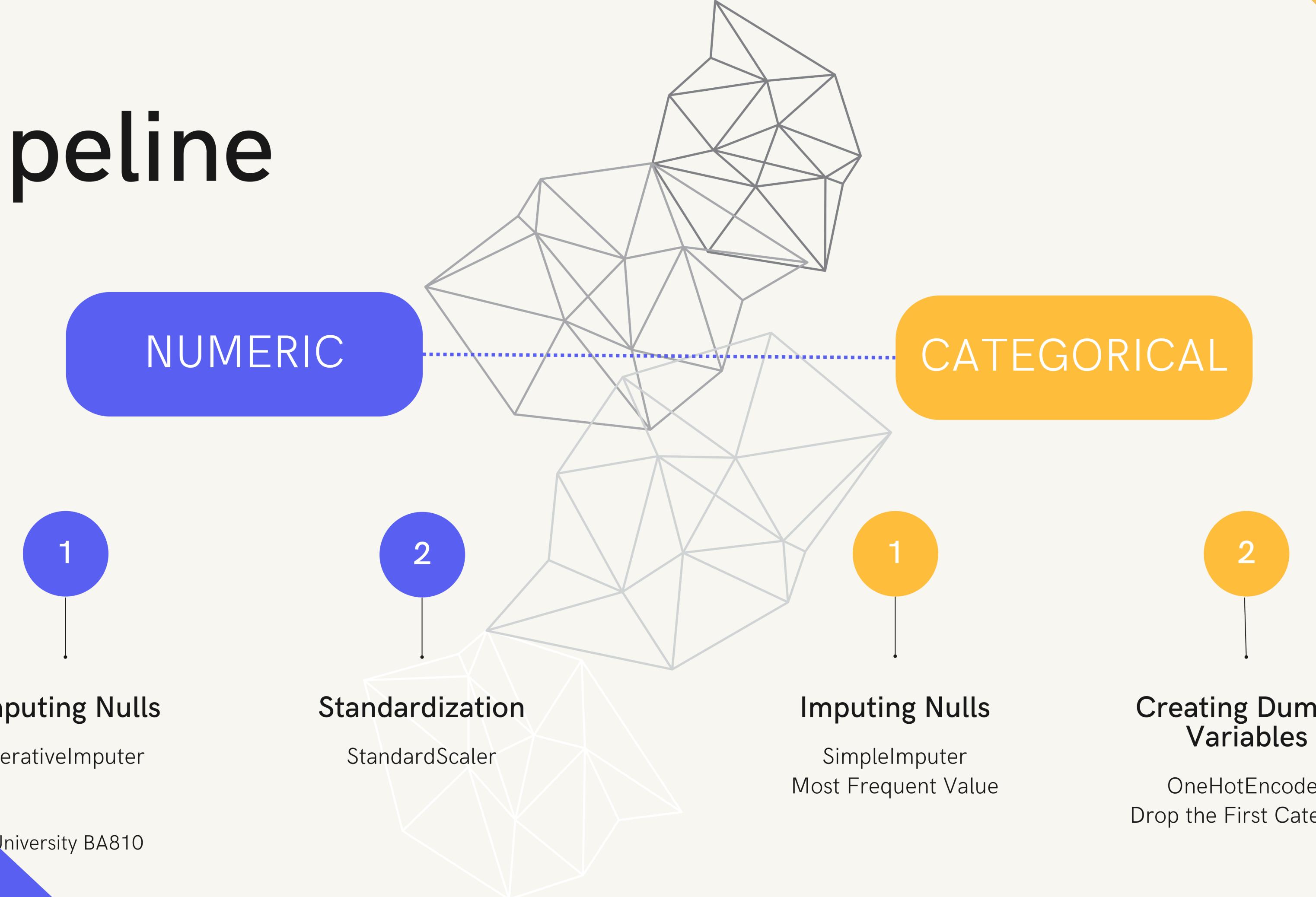


# Trade Price vs Age

- Derived column
- Construction year - transaction year
- Outliers
- Possible trend



# Pipeline



# Model Evaluation

01

## Linear Regression

Models the relationship between the independent variables and the dependent variable

R-squared Score: 0.5674

02

## Lasso Regression

Uses a shrinkage method wherein it shrinks the data values towards a central point as in the mean

R-squared Score: 0.5613

03

## Ridge Regression

Analyzes data that may contain multicollinearity using L2 regularization

R-squared Score: 0.5614

04

## SGD Regressor

Attempts to find the model parameters that correspond to the best fit between predicted and actual outputs

R-squared Score: 0.5667

05

## Linear Support Vector Regression

Allows models to choose how much error is acceptable and will determine a parameter that best fits the model

R-squared Score: -1.6432

06

## Decision Tree Regressor

Creates subsets of the dataset by splitting the data into a tree-like pattern in smaller subsets

R-squared Score: 0.4446

07

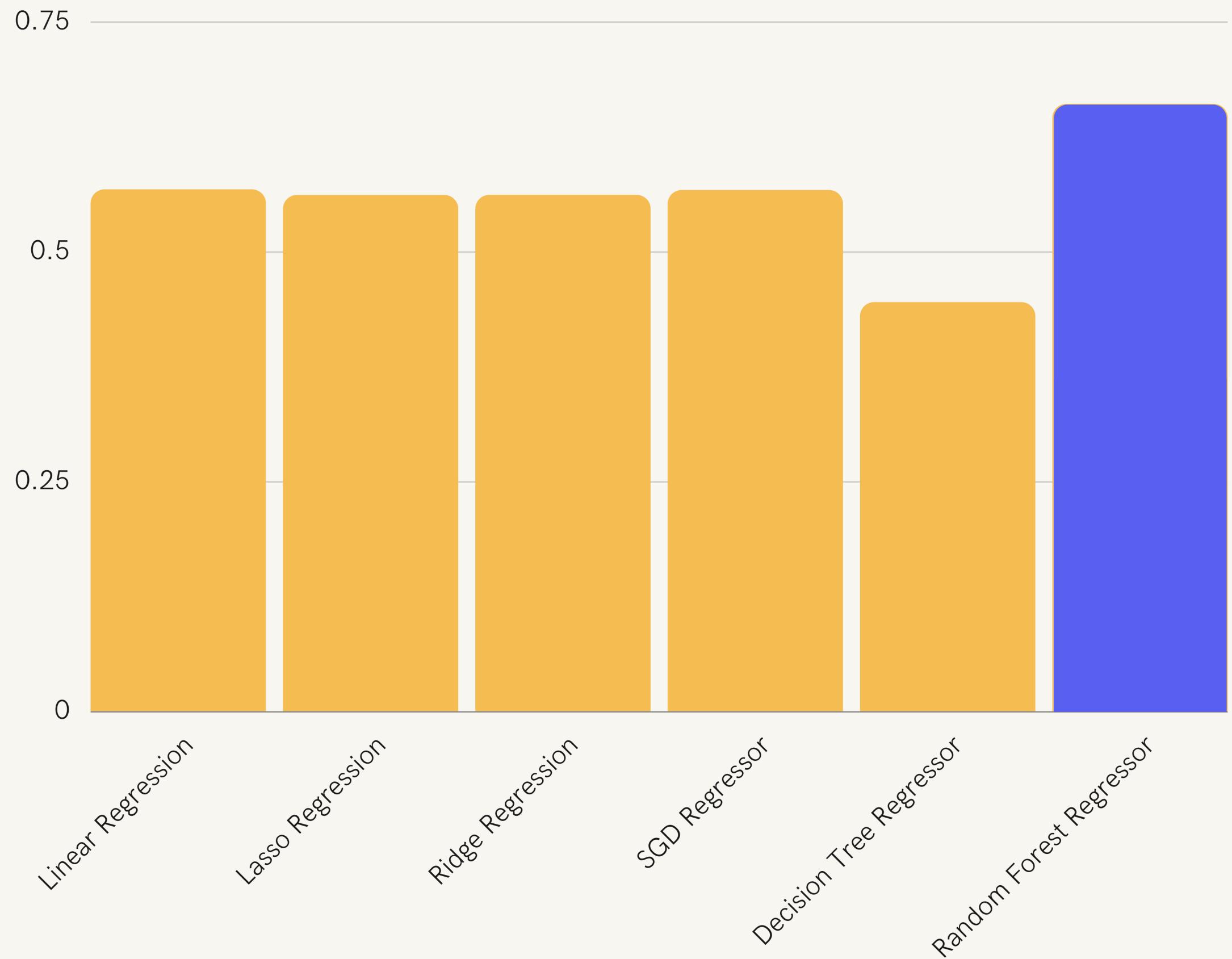
## Random Forest Regressor

Fits multiple decision trees on several sub-samples and control over-fitting in the models

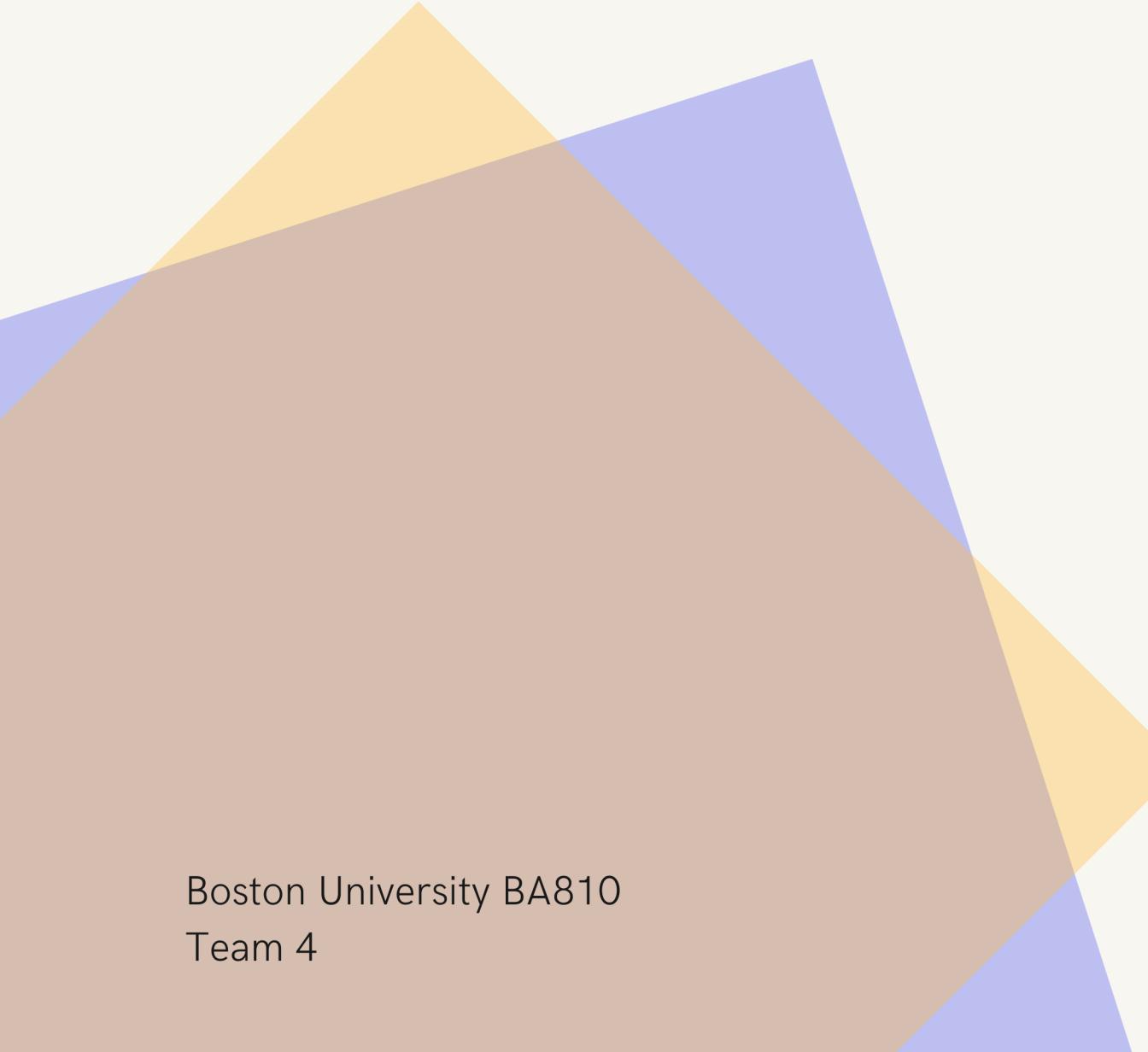
R-squared Score: 0.6604

# R-squared Scores

model scores comparison



# Tuning & Deployment



## Hyperparameter Tuning

- Tuning *RandomForestRegressor* using the *HalvingRandomSearch* method
- Selecting *max\_depth* as a tuning parameter
- The optimal value of *max\_depth* is 11.55, and the *mean\_test\_score* is 0.6674

## Model Deployment

- Evaluating the model performance on the testing data
- *R-squared score* on the testing data 0.5536

# Real Life Implications

*for Real Estate Agencies:*

- Get a better understanding of the housing market
- Predict transaction price of apartments based on the predictive model

*for Government:*

- Implement policy-driven city planning for the affordable living zone for residents



# Summary



- 1
- 2
- 3
- 4
- 5

## Business Problem Definition

Our aim with this project is to predict the transaction price apartments in Tokyo, Japan, given a number of attributes

## Exploratory Data Analysis

## Pipeline Construction

- Numeric variables: IterativeImputer & StandardScaler
- Categorical variables: SimpleImputer & OneHotEncoder

## Model Evaluation & Fine Tuning

- Random Forest Regressor has the best R-squared score
- Fine tuning using Halving Random Search

## Real Life Implications

Analysis such as this can help real estate agencies and local government

# Resources

- Original data: [https://www.land.mlit.go.jp/webland\\_english/servlet/MainServlet](https://www.land.mlit.go.jp/webland_english/servlet/MainServlet)
- Descriptions of each variable: [https://www.land.mlit.go.jp/webland\\_english/note.html#syurui](https://www.land.mlit.go.jp/webland_english/note.html#syurui)
- Graph(Cover): <https://www.japan-guide.com/e/e3009.html>
- Graph(P4): <https://www.japan-guide.com/e/e2164.html>
- Graph(P9):<https://olympics.com/en/olympic-games/tokyo-2020>
- Graph(P11):<https://www.japanrailpass.com.au/best-hotels-tokyo-2019/>

## Notebook Link

- [https://colab.research.google.com/drive/1HAjPILBDN2X4FG0xKyMfTfoRqATC1x6C?usp=share\\_link](https://colab.research.google.com/drive/1HAjPILBDN2X4FG0xKyMfTfoRqATC1x6C?usp=share_link)

# — Thank you!

Any questions?

