

Yoan Yordanov

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📅 01/06/2002



An excellent organizer who likes to work in a team environment, but who is also able to work extremely well on his own with minimal supervision. Avoiding clichés, I define myself as industrious, inquisitive and an ambitious person who is always ready to learn something new, to acquire new skills. Skillful in building long-lasting, loyal customer relationships. Productive, hard-working and dedicated to the completion of any task assigned. People-focused engager with a passion for creating equitable opportunities for marginalized individuals. The twelve years I've been involved in basketball have brought up patience, perseverance, purposefulness, sports spirit and self-discipline – I am convinced that these qualities are valuable in my quest to achieve high results.

🗣 Languages

Bulgarian • English • Russian

🏆 Awards

High School Diploma Excellence Award, "Vasil Levski" High school

2021

🎸 Interests

Music Production, Software engineering, Travelling, Mentoring, Playing team sports, Volunteering and community involvement

🧠 Skills

- Front-end web development
- Mathematics
- Attention to detail
- Music Production
- Time Management
- Leadership
- Verbal and Written Communication
- Work Ethic
- Creativity
- Coding Languages
- Fast Learner
- Teamwork

Professional Experience

Music Producer, JJ Beats

2019 – present
Burgas, Bulgaria

- Directed global operations, from starting point of signing artist to label through marketing and sales of music.
- Produced music videos broadcast on international cable and satellite networks and streaming music channels.
- Taught music appreciation, history and fundamentals to vocalists and musicians of varying skill levels.
- Produced many projects broadcasted on national television.
- Transcribed musical compositions and melodic lines to adapt to particular group or create specific musical style.
- Rewrote original scores to adapt to different musical genres and styles.

Bartender, La Mar

06/2021 – 09/2021
Burgas, Bulgaria

- Organized bar inventory and storage procedures to keep stock within optimal levels and meet expected customer demands.
- Crafted special drink and cocktail menu items for seasonal offerings.
- Developed new signature cocktails to support bar marketing brand and increase profits.
- Assisted servers with specialty drinks orders by preparing on-demand items without delay.
- Updated drink menu with creative cocktails, contemporary wines and craft beers.

Server, Zaharo Pomorie

06/2019 – 09/2019
Pomorie, Bulgaria

- Upsold high-profit items such as appetizers and mixed drinks to enhance sales numbers.
- Arranged and prepared tables for customers to offer memorable experiences to guests and foster repeat business.
- Checked identification for minimum age for sale of alcoholic beverages.
- Applied comprehensive knowledge of wine, cider and beer to increase daily beverage sales.
- Cultivated warm relationships with regular customers.

Education

Bachelor's: Cyber Security, Naval Academy "N. Vapstarov"

09/2021 – present
Varna, Bulgaria

- Elected Captain of Basketball Team
- Completed professional development in Front-end web development

High School Diploma, High School "Vasil Levski"

09/2016 – 06/2021
Burgas, Bulgaria

- Elected Captain of Basketball Team
- Awarded with Academic Excellence Award for High GPA
- Studied Russian and English (C1)

Accomplishments

Collaborated with team of 10 in the development of "DEVA" by V:RGO.

Supervised team of 5 staff members.

Customer Follow-up - Ensured that customers were satisfied with company products and services by doing purchase follow-up calls.

Resolved product issue through consumer testing.

Customer Relations - Earned highest marks for customer satisfaction, company-wide.

Used Microsoft Excel to develop inventory tracking spreadsheets.