

Yoan Yordanov

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📅 01/06/2002

⌚ <https://github.com/YoanYord>



An excellent organizer who likes to work in a team environment, but who is also able to work extremely well on his own with minimal supervision. Avoiding clichés, I define myself as industrious, inquisitive and an ambitious person who is always ready to learn something new, to acquire new skills. Skillful in building long-lasting, loyal customer relationships. Productive, hard-working and dedicated to the completion of any task assigned. People-focused engager with a passion for creating equitable opportunities for marginalized individuals. The twelve years I've been involved in basketball have brought up patience, perseverance, purposefulness, sports spirit and self-discipline – I am convinced that these qualities are valuable in my quest to achieve high results.

🌐 Languages

Bulgarian • English • Russian

🏅 Awards

High School Diploma Excellence Award, "Vasil Levski" High school

2021

🎸 Interests

Music Production, Software engineering, Travelling, Mentoring, Playing team sports, Volunteering and community involvement

🛠 Skills

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|-----------------------------|--------------------|------------------------------------|--------------------|
| • Front-end web development | • Music Production | • Verbal and Written Communication | • Coding Languages |
| • Mathematics | • Time Management | • Work Ethic | • Fast Learner |
| • Attention to detail | • Leadership | • Creativity | • Teamwork |

Professional Experience

Music Producer, JJ Beats	2019 – present Burga, Bulgaria
<ul style="list-style-type: none">Directed global operations, from starting point of signing artist to label through marketing and sales of music.Produced music videos broadcast on international cable and satellite networks and streaming music channels.Taught music appreciation, history and fundamentals to vocalists and musicians of varying skill levels.Produced many projects broadcasted on national television.Transcribed musical compositions and melodic lines to adapt to particular group or create specific musical style.Rewrote original scores to adapt to different musical genres and styles.	
Bartender, La Mar	06/2021 – 09/2021 Burgas, Bulgaria
<ul style="list-style-type: none">Organized bar inventory and storage procedures to keep stock within optimal levels and meet expected customer demands.Crafted special drink and cocktail menu items for seasonal offerings.Developed new signature cocktails to support bar marketing brand and increase profits.Assisted servers with specialty drinks orders by preparing on-demand items without delay.Updated drink menu with creative cocktails, contemporary wines and craft beers.	
Server, Zaharo Pomorie	06/2019 – 09/2019 Pomorie, Bulgaria
<ul style="list-style-type: none">Upsold high-profit items such as appetizers and mixed drinks to enhance sales numbers.Arranged and prepared tables for customers to offer memorable experiences to guests and foster repeat business.Checked identification for minimum age for sale of alcoholic beverages.Applied comprehensive knowledge of wine, cider and beer to increase daily beverage sales.Cultivated warm relationships with regular customers.	

Education

Bachelor's: Cyber Security, Naval Academy "N. Vapstarov"	09/2021 – present Varna, Bulgaria
<ul style="list-style-type: none">Elected Captain of Basketball TeamCompleted professional development in Front-end web development	
High School Diploma, High School "Vasil Levski"	09/2016 – 06/2021 Burgas, Bulgaria
<ul style="list-style-type: none">Elected Captain of Basketball TeamAwarded with Academic Excellence Award for High GPAStudied Russian and English (C1)	

Accomplishments

Collaborated with team of 10 in the development of "DEVA" by V:RGO.	Resolved product issue through consumer testing.
Supervised team of 5 staff members.	Customer Relations - Earned highest marks for customer satisfaction, company-wide.
Customer Follow-up - Ensured that customers were satisfied with company products and services by doing purchase follow-up calls.	Used Microsoft Excel to develop inventory tracking spreadsheets.