

John Sellers

+12395952705 • tinick333@gmail.com

EMPLOYMENT HISTORY

| | |
|--|------------------|
| Salesforce Administrator Mycomptercareer, Raleigh, United States | Dec 20 - Jan 22 |
| Salesforce Business Analyst And Implementer Icontact, Morrisville, United States | Nov 08 - Jun 12 |
| Manager Icontact For Salesforce Customer Success Icontact, Morrisville, United States | Dec 09 - Jun 12 |
| Senior Business Systems Analyst Blue Cross And Blue Shield Of North Carolina, Durham, United States | Feb 22 - Present |
| It Business Partner For Marketing Gsk, United Kingdom | Aug 12 - Apr 15 |
| Owner And Operator Personal Computer Care, Raleigh, United States | Feb 01 - Dec 20 |
| Manager Enterprise Account Management Team Icontact, Morrisville, United States | Dec 06 - Dec 09 |
| It Senior Business Analyst Salesforce.com Red Hat, Raleigh, United States | Aug 15 - May 16 |
| Sales Analyst Level 3 Pra Health Sciences, Raleigh, United States | May 16 - Apr 20 |

EDUCATION

| | |
|--|-----------------|
| , Frank W. Cox High School | - Jan 94 |
| of Industrial And Organizational Psychology, George Mason University Fairfax, United States | - |
| Masters of Psychology, George Mason University Fairfax, United States | Jan 99 - Jan 01 |
| Bachelors of Psychology, Virginia Tech Blacksburg, United States | Jan 94 - Jan 99 |

SKILLS

- salesforce.com
- email marketing
- saas
- lead generation

- cold calling
- social media marketing
- sales process
- sales
- direct sales
- customer retention
- html
- marketing
- business analysis
- business
- cross functional team leadership
- team building
- enterprise software
- customer satisfaction
- management
- team management
- integration
- strategic planning
- training
- customer relationship management

- account management
- online advertising
- social media
- solution selling
- analytics
- e commerce
- b2b
- cloud computing
- business intelligence
- solution architecture
- leadership
- crm
- customer experience
- digital marketing
- selling
- team leadership
- sdlc
- strategic partnerships
- software as a service