

MAN Trucks India



Corporate Portrait 2013



1

About us

2

History of MAN Trucks in India

3

Products & innovations

4

Production Facility

5

Sales and Brand

MAN SE

Business

Commercial Vehicles

Power Engineering

Company

**MAN
Truck & Bus**

Revenues '12: 8.8 bn€



**MAN
Latin America**

Revenues '12: 2.8 bn€



**MAN
Diesel & Turbo**

Revenues '12: 3.8 bn€



Renk

(76%)

*Revenues '12:
0.5 bn€*



Investements **Sinotruk (25,0% +1 share), Scania (17,4%*), MAN Trucks India (MAN Truck & Bus: 100%)**

** Voting Rights*

MAN Group 2012: 15.8 bn€ Revenues, 54,283 Employees

Prizes say a lot ...



Truck of the Year



1978 · 1980 · 1987 · 1995
2001 · 2006 · 2008

Coach of the Year



1990 · 1994 · 2000
2004 · 2006

Bus of the Year



1995 · 1999 · 2005

Design award



reddot design award
product design 2011



2002 · 2003 · 2004 · 2005
2006 · 2007 · 2011 · 2012

European Truck Race Champion



1999 · 2000 · 2001 · 2002 · 2003 · 2004
· 2005 · 2006 · 2010 · 2011 · 2012

Progress makes history



1897

The world's first diesel engine, developed and built by MAN



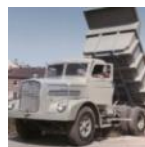
1915

The first MAN truck



1923

First saleable direct-injection system for vehicle diesel engines



1951

First German diesel truck engine with exhaust-gas turbo-charging, developed by MAN



1955

Founding of the MAN plant in Munich



1971

Takeover of the Büssing Automobilwerke as well as ÖAF-Gräf & Stift AG



1979

Application of intercooling in turbo diesel engines



1990

Takeover of Steyr Nutzfahrzeuge AG



1991

Introduction of the low-floor bus range



1993

Introduction of the light truck range L 2000



2000

Introduction of the Trucknology® Generation: TGA



2001

Takeover of the brand **NEOPLAN**



2004

Introduction of the D20 common-rail engines



2005

Introduction of the TGL and TGM truck series



2007

Introduction of the TGS and TGX truck series



2010

MAN Hybrid city bus goes into series production



2012

Presentation of the new NEOPLAN Jetliner



2012

Introduction of the new TG ranges in Euro VI

MAN Truck & Bus

Global markets and products



Products for Europe



TGL/TGM

TGX/TGS

Products for Emerging Markets



TGX/TGS

TGS WW

CLA

Sinotruk

Sitrak

Products for Brazil



Delivery

Worker

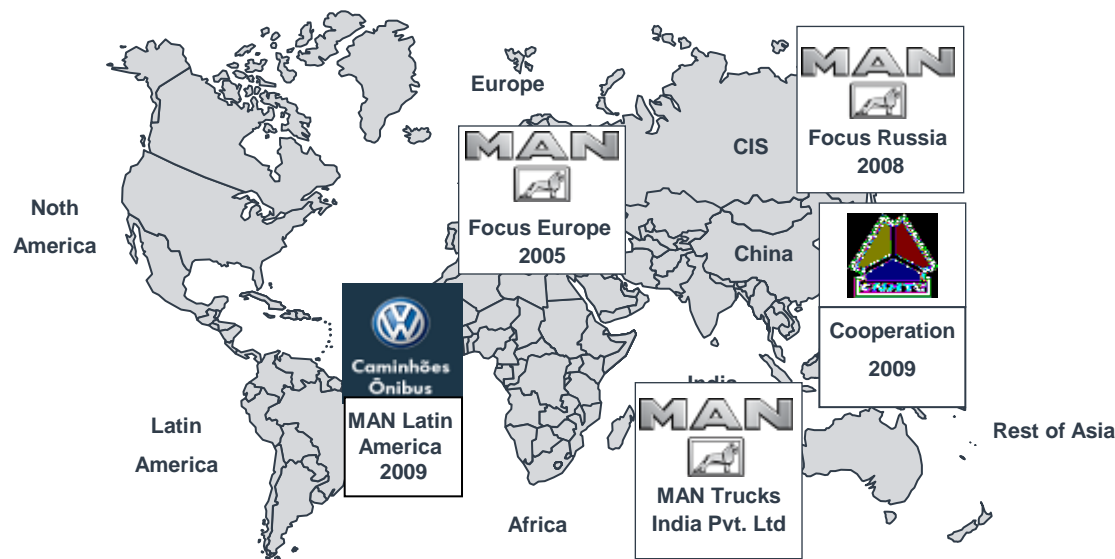
Constellation

TGX

Special Purpose



Military (RMMV)



Engines



Components



MAN



Lion's Coach

Lion's Regio

Lion's City

MAN Chassis

NEOPLAN



Tourliner

Cityliner

Starliner

Skyliner

National Bus Brands



CLA (AIROBUS)

Volksbuses

MAN Trucks India



MAN Trucks India Pvt. Ltd. started its operation in India in the year 2006 as a joint venture, named as “MAN FORCE TRUCKS Pvt. Ltd” along with Force Motors, India.

In the year 2012, with the take over of the Joint Venture, MAN Trucks India Pvt. Ltd. is now a fully owned subsidiary of MAN Truck & Bus AG, Germany

Headquarters:

Pune, Maharashtra

Production:

Pithampur, Madhya Pradesh

Employees: 1000 +

The Executive Team

MAN Trucks India



Jagadish Bhat
Managing Director



Vijay Yelne
COO



Richard Frenz
Sales, Service & Marketing



Mauricio Hernandez
CFO



J V R Rao
Quality



Girish Shende
Human Resources



Mahender Chhabra
Purchase



S S Pandit
Operations & Plant



Sanjeev Kashyup
Sales



Pravin Matey
After sales



Christian Kohrs
CTO

1

About us

2

History of MAN Trucks in India

3

Products & innovations

4

Production Facility

5

Sales and Brand

Progress makes history....



1959

The first Shaktiman rolled off the production line at the now Vehicle Factory Jabalpur (VFJ) in June 1959. The Shaktiman was based on a MAN design and the first trucks were assembled using components procured from MAN SE, supplied by Germany.



1996

The final significant order for the trucks was received in 1993 from the Indian Army for 3000 trucks. This order was fulfilled by 1996. In total, over 75000 units of the truck in various configurations were produced.



2006

Joint
Venture
Formation
MAN
FORCE
Trucks



April 2006

Plant
Inauguration



Aug 2006

Delivery of
First Batch of
MAN Trucks



2007

Truck of the
Year in India



Oct. 2007

1st
Export
vehicle



April 2010

31,280 8x4
Truck of the
Year India



April 2012

Take over of
JV by MAN
Truck & Bus
AG ,
renaming of
MFTPL to
MAN Trucks
India



June 2013

10,000th
Vehicle
rolled out for
Domestic
Market

Awards say a lot ...



Truck of the Year



2007

**Apollo CV Magazine -
HCV Rigid of the Year**



2010



Truck of the Year - 2007



Truck of the Year - 2010



1

About us

2

History of MAN Trucks in India

3

Products & innovations

4

Production Facility

5

Sales and Brand

MAN Trucks India Offerings - Tippers



16 T



CLA 16.220 Construction



CLA 16.220 Mining

25 T



CLA 25.220 Construction



CLA 25.280 Construction



CLA 25.280 Mining

31 T



CLA 31.220 Construction



CLA 31.280 Construction



CLA 31.280 Mining

MAN Trucks India Offerings - Haulage



25 T



CLA 25.180 (25 ft)



CLA 25.180 (32 ft)



CLA 25.220

31 T



CLA 31.220 LITE



CLA 31.220

40 &
49 T



CLA 40.220



CLA 40.280



CLA 49.220 LITE



CLA 49.280

Components



Engines



D 0834

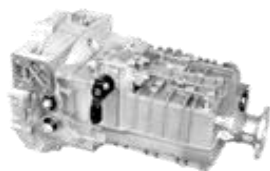
180 HP Euro III



D 0836

220 HP Euro II
220 HP Euro III
280 HP Euro III
326 HP Euro III

Gear Boxes



ZF 6S 850

- Over Drive (OD)



ZF E 21

- Direct Drive (DD)
- Over Drive (OD)

Axles/Brakes



Planetary Axle

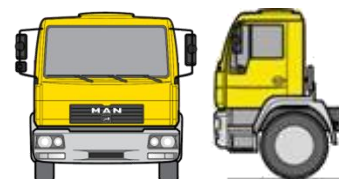


Hub Reduction

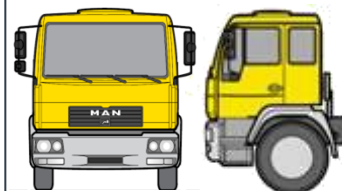


EVBrakes

Cabins



Day Cab



Sleeper Cab



High Roof Sleeper

Wheel Bases



3600

3890

4525

4800

5200

6615

1

About us

2

History of MAN Trucks in India

3

Products & innovations

4

Production Facility

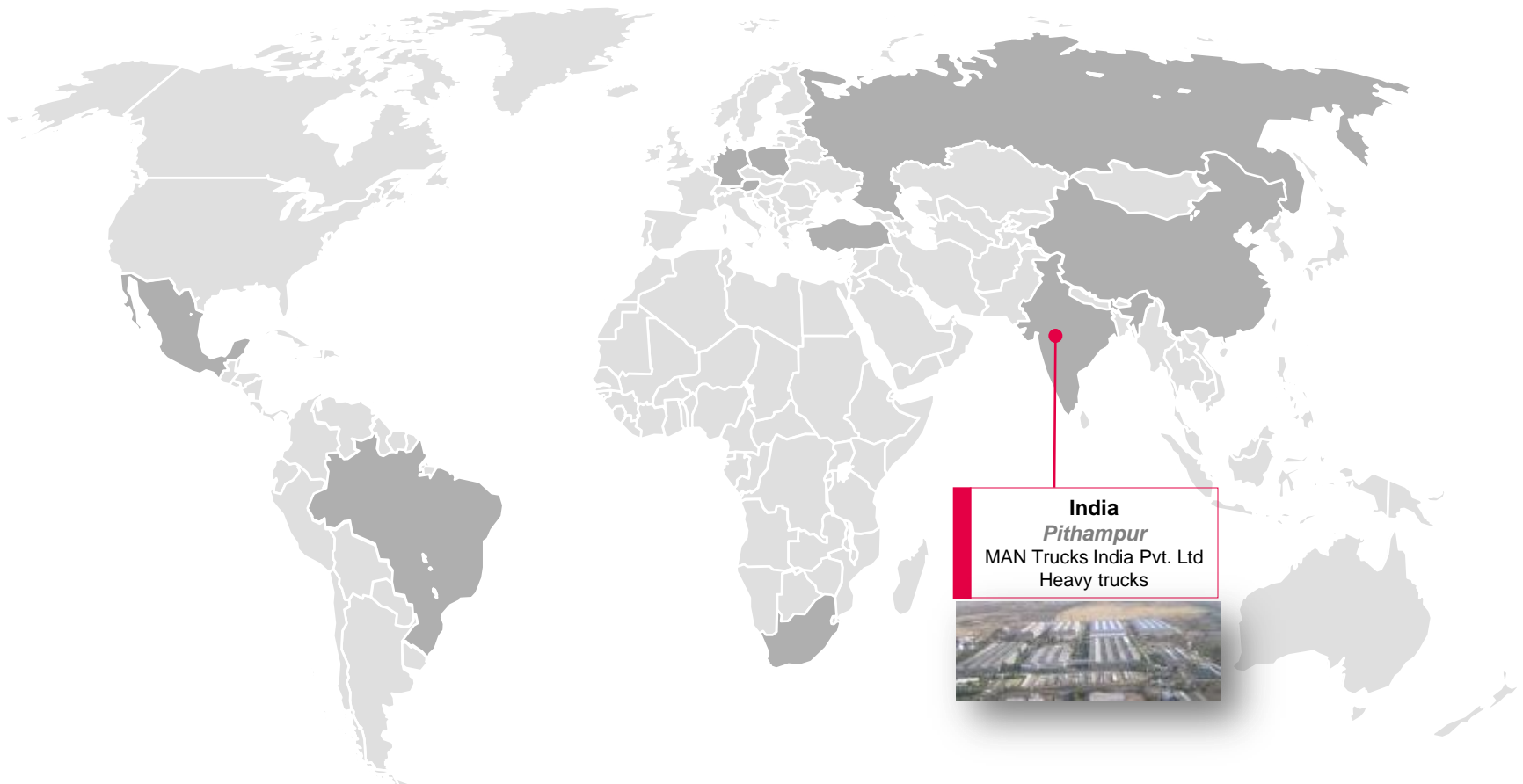
5

Sales and Brand

MAN Trucks India – Production Facility



MAN Truck India



An Overview of Plant



- MAN Trucks India Pvt. Ltd., Pithampur, Near Indore (M.P.), India
- Production and Sales of Trucks/Parts for Domestic and Export Market
- Founded: April 2006
- Area of Plant: 343,082m²

Pithampur, India – the plant



Plant Entrance



Engine Assembly



Axle Assembly



Vehicle Assembly

Pithampur, India – the plant



Machining Area



TIB (Truck In Box)



Logistics Section



- 1 About us
- 2 History of MAN Trucks in India
- 3 Products & innovations
- 4 Production Facility
- 5 Sales and Brand**

Brand Architecture



Corporate brand



Product brands



Service brands

MAN | Service

Thank You

