

Task 8

```
#!/usr/bin/env python3
```

```
"""
```

```
build_task8_package.py
```

Generates:

- sales_data.csv (reads Superstore_Sales.csv if present else creates synthetic)
- README.md
- insights.txt

Usage:

```
pip install pandas matplotlib reportlab
```

```
python build_task8_package.py
```

```
"""
```

```
import os
```

```
from pathlib import Path
```

```
import pandas as pd
```

```
import numpy as np
```

```
import matplotlib.pyplot as plt
```

```
from datetime import datetime
```

```
from reportlab.lib.pagesizes import A4
```

```
from reportlab.platypus import SimpleDocTemplate, Paragraph, Spacer, Image, Table,  
TableStyle, PageBreak
```

```
from reportlab.lib.styles import getSampleStyleSheet, ParagraphStyle
```

```
from reportlab.pdfbase.cidfonts import UnicodeCIDFont
```

```
from reportlab.pdfbase import pdfmetrics
```

```
from reportlab.lib import colors
```

```
OUT = Path("task8-dashboard-package")
```

```
OUT.mkdir(exist_ok=True)
```

```
IMG = OUT / "images"
```

```
IMG.mkdir(exist_ok=True)
```

```
# 1) Load dataset (if Superstore_Sales.csv present) else create synthetic sample
```

```
src = Path("Superstore_Sales.csv")
```

```
if src.exists():
```

```
    df = pd.read_csv(src, parse_dates=['Order Date'], dayfirst=False)
```

```
    df.rename(columns=lambda c: c.strip(), inplace=True)
```

```
else:
```

```
    # synthetic sample (monthly, regions, categories)
```

```
    rng = pd.date_range("2023-01-01", periods=180, freq='D')
```

```
    regions = ["East","West","Central","South"]
```

```
    categories = ["Furniture","Office Supplies","Technology"]
```

```
    rows = []
```

```
    np.random.seed(42)
```

```
    for d in rng:
```

```
        for _ in range(np.random.randint(5, 12)):
```

```
            rows.append({
```

```
                "Order Date": d,
```

```
                "Region": np.random.choice(regions, p=[0.3,0.25,0.2,0.25]),
```

```
                "Category": np.random.choice(categories, p=[0.25,0.45,0.30]),
```

```
                "Sales": round(np.random.uniform(10, 1200), 2),
```

```
                "Profit": round(np.random.uniform(-100, 400), 2)
```

```
            })
```

```
    df = pd.DataFrame(rows)
```

```
# normalize column names
```

```

if 'Order Date' not in df.columns and 'OrderDate' in df.columns:
    df['Order Date'] = pd.to_datetime(df['OrderDate'])
if not pd.api.types.is_datetime64_any_dtype(df['Order Date']):
    df['Order Date'] = pd.to_datetime(df['Order Date'], errors='coerce')

# add month-year
df['Month'] = df['Order Date'].dt.to_period('M').dt.to_timestamp()

# save working CSV
df.to_csv(OUT / "sales_data.csv", index=False)

# 2) Aggregations for visuals
monthly = df.groupby('Month', observed=True).agg(Sales=('Sales','sum')).reset_index()
by_region = df.groupby('Region', observed=True).agg(Sales=('Sales','sum')).reset_index()
by_category = df.groupby('Category',
observed=True).agg(Sales=('Sales','sum')).reset_index()

# 3) Create charts
plt.style.use('seaborn-darkgrid')

# KPI banner
total_sales = df['Sales'].sum()
total_profit = df['Profit'].sum() if 'Profit' in df.columns else 0.0
orders_count = df.shape[0]
avg_order = total_sales / orders_count if orders_count else 0
plt.figure(figsize=(10,1.6))
plt.axis('off')

kpi_text = f"Total Sales: ${total_sales:,.2f} | Total Profit: ${total_profit:,.2f} | Orders:
{orders_count:,} | Avg Order: ${avg_order:,.2f}"

plt.text(0.01, 0.5, kpi_text, fontsize=10)

```

```
plt.savefig(IMG / "kpi_banner.png", bbox_inches='tight', dpi=200)

plt.close()
```

```
# Monthly sales line
```

```
plt.figure(figsize=(10,4))

plt.plot(monthly['Month'], monthly['Sales'], marker='o', linewidth=1)

plt.title("Sales over Months")

plt.xlabel("Month")

plt.ylabel("Sales")

plt.tight_layout()

plt.savefig(IMG / "monthly_sales.png", dpi=200)

plt.close()
```

```
# Sales by region bar
```

```
plt.figure(figsize=(7,4))

plt.bar(by_region['Region'], by_region['Sales'])

plt.title("Sales by Region")

plt.xlabel("Region")

plt.ylabel("Sales")

plt.tight_layout()

plt.savefig(IMG / "sales_by_region.png", dpi=200)

plt.close()
```

```
# Donut chart for category share
```

```
plt.figure(figsize=(6,6))

vals = by_category['Sales']

labels = by_category['Category']
```

```
wedges, texts = plt.pie(vals, labels=labels, startangle=140,
wedgeprops=dict(width=0.4))

plt.title("Sales by Category (Donut)")

plt.tight_layout()

plt.savefig(IMG / "sales_by_category_donut.png", dpi=200)

plt.close()
```

4) Create insights.txt

```
insights = [

    "Insight 1: The region with the highest total sales is
    {}".format(by_region.sort_values('Sales', ascending=False).iloc[0]['Region']),

    "Insight 2: Category with largest revenue share is
    {}".format(by_category.sort_values('Sales', ascending=False).iloc[0]['Category']),

    "Insight 3: Monthly sales show peaks and troughs — examine marketing or
    promotions around peak months.",

    "Insight 4: Average order value suggests focusing on upsell strategies if AOV is lower
    than target."

]

with open(OUT / "insights.txt", "w") as f:

    for line in insights:

        f.write(line + "\n")
```

Executive summary

```
story.append(Paragraph("<b>Executive summary</b>", styles['Heading2']))

exec_txt = ("This report presents a simple dashboard design showing sales performance
by month, region and category. "

    "It includes clear KPIs, a time-series chart, regional breakdown, and category
share visualization. "

    "Use the included images and README to re-create the dashboard in Power BI or
Tableau.")
```

```

story.append(Paragraph(exec_txt, styles['Justify']))

story.append(PageBreak())


# README content

story.append(Paragraph("<b>README</b>", styles['Heading2']))

readme_lines = [

    "Project: Task 8 — Simple Sales Dashboard Design",

    "Files included: sales_data.csv, insights.txt, README.md",

]

for l in readme_lines:

    story.append(Paragraph(l, styles['Normal']))

story.append(PageBreak())


# Dataset sample

story.append(Paragraph("<b>Dataset sample (first 10 rows)</b>", styles['Heading2']))

sample = df.head(10).astype(str)

tbl = [sample.columns.tolist() + sample.values.tolist()

t = Table(tbl, repeatRows=1)

t.setStyle(TableStyle([("BACKGROUND",(0,0),(-1,0),colors.lightgrey),("GRID",(0,0),(-1,-1),0.25,colors.grey),("FONTSIZE",(0,0),(-1,-1),8)]))

story.append(t)

story.append(PageBreak())


# Visuals section

story.append(Paragraph("<b>Visualizations</b>", styles['Heading2']))

for img in

["kpi_banner.png","monthly_sales.png","sales_by_region.png","sales_by_category_donut.png"]:
```

```
path = IMG / img
if path.exists():
    story.append(Paragraph(img.replace('_', ' ').replace('.png','').title(), styles['Heading3']))
    story.append(Image(str(path), width=450, height=250))
    story.append(Spacer(1,8))
story.append(PageBreak())
```

Insights

```
story.append(Paragraph("<b>Insights</b>", styles['Heading2']))
```

for line in insights:

```
    story.append(Paragraph("- " + line, styles['Normal']))
```

```
doc.build(story)
```

6) README.md

```
readme_md = OUT / "README.md"
```

```
readme_md_text = f"""# Task 8 — Simple Sales Dashboard Design
```

This repo contains deliverables for Task 8 (Dashboard Design).

Files:

- sales_data.csv (source dataset)
- insights.txt
- README.md (this file)

Recreate in Power BI / Tableau:

1. Import sales_data.csv
2. Convert Order Date to Month-Year

3. Create KPI cards: Total Sales, Total Profit, Orders, AOV

4. Create visuals:

- Line chart: Sales over Months
- Bar chart: Sales by Region
- Donut chart: Sales by Category

5. Add slicer: Region or Category

"""

```
readme_md.write_text(readme_md_text)
```

```
print("Package ready at:", OUT.resolve())
```

```
print("Open", pdf_path.resolve())
```